



## **Executive Master's Degree**

Transmedia Communication

» Modality: online

» Duration: 12 months

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

Website: www.techtitute.com/pk/school-of-business/professional-master-degree/master-transmedia-communication

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# 01 **Welcome**

Today's society is hyperconnected. The aim now is to combine traditional media with the possibilities offered by the network for entertainment and communication. Therefore, with just one click, users can find all the content they want through different platforms. As a result, more and more companies are deciding to invest in this sector, providing transmedia content to viewers, which enhances not only their brand knowledge, but also their experience as a consumer. In order to have highly qualified professionals in this field, this program has been designed, where students will find all the information that will be essential to start their own communication agencies or manage prestigious national or international entities, in which transmedia content creation is the guide to follow.









### tech 08 | Why Study at TECH?

#### At TECH Technological University



#### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



#### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



#### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



#### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"

### Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary.



#### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





### tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



#### A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



## Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



#### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



#### Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



#### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



#### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



#### Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to train with a team of world renowned teachers.





### tech 16 | Objectives

TECH makes the goals of their students their own goals too. Working together to achieve them.

The Executive Master's Degree in Transmedia Communication qualifies students to:



Manage and know conceptually the field of transmedia Storytelling and understand its relevance in different professional fields (advertising, marketing, journalism, entertainment)



Place the entire syllabus in a changing sociological and media landscape, where technology and the fragmentation of the audiovisual offer open up enormous opportunities for business and professional development



Acquire the fundamentals of transmedia creation, from narrative to production, dynamization in social communities and economic monetization

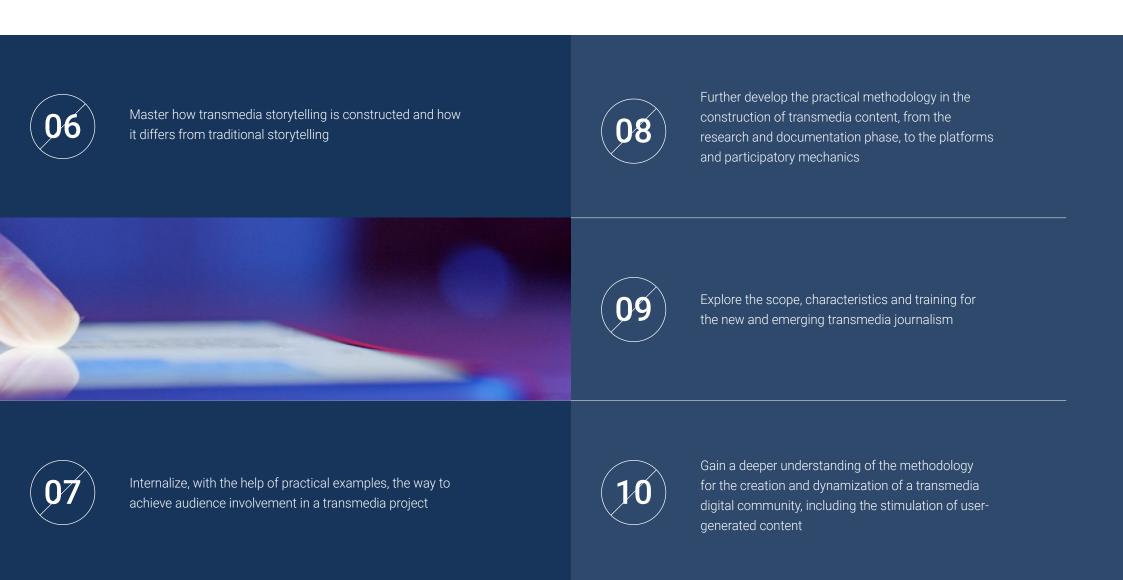


03

Study, in-depth, the most recent developments of Transmedia Storytelling in technological fields such as virtual reality or video games



Learn more about Transmedia Storytelling as a discipline, highlighting its importance in different professional sectors





Master the fundamentals of transmedia business models



Understand the role of the videogame as the spearhead of the user experience in the transmedia universe



Know the typologies, forms of monetization and details of transmedia business management



Study in depth the relationship between Transmedia Storytelling and the video game industry





Further understand the importance of extended reality in the field of Transmedia Storytelling



Understand the variety of existing contents and the creative process of them





Further develop branded content within the communication mix, in a context of advertising oversaturation



Conduct an in-depth analysis of the differences between advertising and Branded Content and the scope of the latter (creation, formats, measurement)









Develop the necessary skills for the development of Branded Content, Transmedia Storytelling and transmedia production



Develop Creative skills for creating persuasive messages



Know the latest trends in multimedia communication and digital marketing





Apply the most current tools for the development of transmedia communication



Offer more customized products adapted to customer needs



Applying the keys to transmedia storytelling



Create persuasive communicative products that attract the customer to a specific purpose





Use new technologies and social networks as a fundamental part of the profession

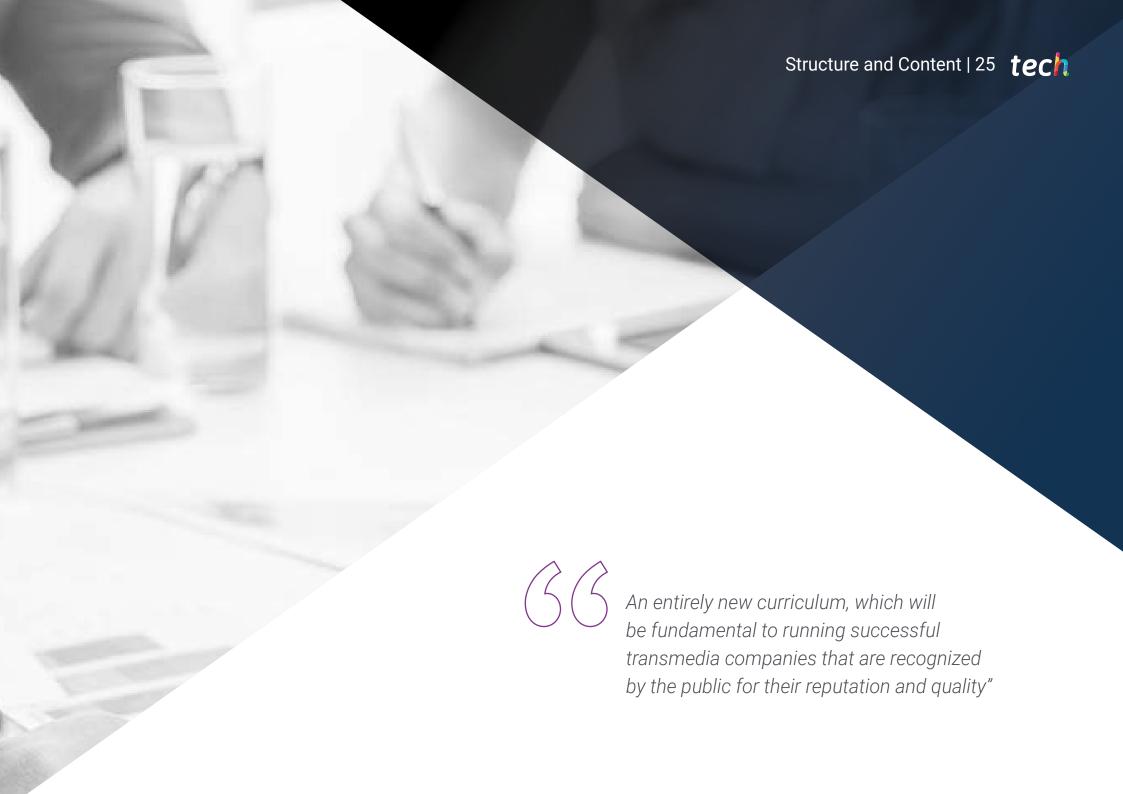


Understand the Importance of Storytelling in Transmedia Communication



Develop professionally as a Transmedia Producer, creative Storyteller, digital Planner, Community Manager, cyberjournalist, expert in social television, expert in new audiovisual narratives, content designer or Digital Project Manager





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#### **Syllabus**

Transmedia Communication is here to stay. More and more companies are making use of it to offer users a more comprehensive experience, of which they themselves are part through their ideas and interests. For this reason, the business world has decided to contribute to this sector, and we are seeing an increasing use of these techniques in different sectors.

Advertising is one of the fields that has not been able to stay on the side lines, along with the field of commerce, for example. It has been proven that bringing products closer to the end consumer through a powerful and attractive story is a fool-proof method to increase sales. As a result, more and more entrepreneurs are investing more in this field.

With this premise in mind, TECH
Technological University has decided to
offer this Executive Master's Degree in
Transmedia Communication, in which,
through 10 modules, a tour of the
most relevant concepts and strategies
of this field of action is carried out. A
curriculum that understands students'
needs and, therefore, is offered in a
100% online format, so they can choose
the time and place that best suits them
to continue their learning.

This Executive Master's Degree takes place over 12 months and is divided into 10 modules:

Module 1	A New Communication Paradigm
Module 2	Transmedia Storytelling, Crossmedia
Module 3	Transmedia Narratives
Module 4	Transmedia Content Production
Module 5	Transmedia Franchises
Module 6	Transmedia Storytelling in the Video Game Industry
Module 7	Transmedia Extended Reality: VR and AR
Module 8	Transmedia Journalism
Module 9	Creation and Management of Digital Communities
Module 10	Branded Content: Brands like Publishers



#### Where, when and how is it taught?

TECH offers the possibility of developing this Executive Master's Degree in Transmedia Communication completely online. Over the course of 12 months, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

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2.9.1. Teamwork 2.9.2. Transmedia Competencies 2.9.3. Roles

Module 1. A New Communication Paradig	m		
<ul> <li>1.1. Media Transformation and Audience Fragmentation</li> <li>1.1.1. The New Role of the Media</li> <li>1.1.2. The Citizen Facing the Digital Revolution</li> <li>1.1.3. Consumption and Infoxication</li> </ul>	<ul><li>1.2. Media Convergence</li><li>1.2.1. Technological Convergence</li><li>1.2.2. Socio-Cultural Convergence</li><li>1.2.3. Corporate Convergence</li></ul>	<ul> <li>1.3. Internet 2.0: from Monologue to Dialogue</li> <li>1.3.1. The Fragmentation Process</li> <li>1.3.2. The Effect of Technology</li> <li>1.3.3. The Questioning of Traditional Media</li> </ul>	<ul><li>1.4. Long Tail</li><li>1.4.1. Long Tail Business Models</li><li>1.4.2. Elements of a Long Tail Model</li></ul>
<ul><li>1.5. The New Prosumer</li><li>1.5.1. The Third Wave</li><li>1.5.2. Spectators vs. Influencers</li></ul>	<ul><li>1.6. Internet 2.0</li><li>1.6.1. Penetration and Usage Data</li><li>1.6.2. From Monologue to Dialogue</li><li>1.6.3. The Internet of Things</li></ul>	<ul><li>1.7. Participatory Culture</li><li>1.7.1. Features</li><li>1.7.2. Internet and Public Opinion</li><li>1.7.3. Co-Creation</li></ul>	<ul><li>1.8. The Ephemeral Attention</li><li>1.8.1. Multimediality</li><li>1.8.2. Multi-Tasking</li><li>1.8.3. The Collapse of Care</li></ul>
<ul> <li>1.9. Hardware: from the Black Box to the Hyperconnected Home</li> <li>1.9.1. The Black Box</li> <li>1.9.2. New Devices</li> <li>1.9.3. Breaking Down the Digital Divide</li> </ul>	<ul><li>1.10. Towards a New Television</li><li>1.10.1. Premises of New TV</li><li>1.10.2. Self-Programming</li><li>1.10.3. Social Television</li></ul>		
Module 2. Transmedia Storytelling, Crossr	nedia		
Module 2. Transmedia Storytelling, Crossr  2.1. Chronology of the Transmedia Concept  2.1.1. Transmedia in the Context of Contemporary Cultural Production  2.1.2. What is Meant by Transmedia?  2.1.3. Key Elements that Make up a General Notion of Transmedia	2.2. Transmedia and Related. Multiplatform, Crossmedia, Digital Narratives, Multimodality, Transmedia Literacies, Worldbuilding,Franchising, Data Storytelling, Plataformization  2.2.1. Economy of Attention 2.2.2. Transmedia and Related 2.2.3. Multimodality, Crossmedia and Transmedia	<ul> <li>2.3. Areas of Application and Potential of Transmedia</li> <li>2.3.1. Transmedia in the Cultural Industries</li> <li>2.3.2. Transmedia and Organizations</li> <li>2.3.3. Transmedia in Science and Education</li> </ul>	<ul> <li>2.4. Consumption Practices and Transmedia Culture</li> <li>2.4.1. Cultural Consumption and Everyday Life</li> <li>2.4.2. Platforms</li> <li>2.4.3. User-Generated Content</li> </ul>
<ul> <li>2.1. Chronology of the Transmedia Concept</li> <li>2.1.1. Transmedia in the Context of Contemporary Cultural Production</li> <li>2.1.2. What is Meant by Transmedia?</li> <li>2.1.3. Key Elements that Make up a General Notion</li> </ul>	<ul> <li>2.2. Transmedia and Related. Multiplatform, Crossmedia, Digital Narratives, Multimodality, Transmedia Literacies, Worldbuilding, Franchising, Data Storytelling, Plataformization</li> <li>2.2.1. Economy of Attention</li> <li>2.2.2. Transmedia and Related</li> </ul>	of Transmedia  2.3.1. Transmedia in the Cultural Industries  2.3.2. Transmedia and Organizations	Transmedia Culture  2.4.1. Cultural Consumption and Everyday Life 2.4.2. Platforms

	Transmedia Narratives according to Henry Jenkins  Henry Jenkins, Transmedia and Convergence Culture Links Between Participatory Culture, Transmedia and Fan Studies The 'Seven Principles' of Transmedia Storytelling		Reviews and Alternative Visions of Transmedia Narratives Theoretical Perspectives Perspectives on Professional Practice Specific Views	3.3.2.	Stories, Narrative, Storytelling Stories, Narrative and Storytelling Narrative as Structure and Practice Intertextuality		Classic', Non-linear and Transmedia Narrative The Narrative Experience Narrative Structure in Three Acts The Ideas and Comings and Goings of the 'Hero's Journey'
<b>3.5.</b> 3.5.1. 3.5.2. 3.5.3.	Interactive Narrative: Linear and Non-linear Narrative Structures Interactivity Agency Different Non-Linear Narrative Structures	3.6.2.	Digital Storytelling Digital Narratives The Origin of Digital Storytelling: Life Stories Digital and Transmedia Storytelling		Anchors' Transmedia Storytelling: Worlds, Characters, Time and Timelines, Maps, Space The Moment of the 'Leap Imaginary Worlds Public Participation	3.8.1. 3.8.2. 3.8.3.	Fan Phenomenon, Canon and Transmedia Role of the Fan Fandom and Productivity Key Concepts in the Relationship between Transmedia and Fan Culture
3.9. 3.9.1. 3.9.2. 3.9.3.	Audience Involvement (Engagement Strategies, Crowdsourcing, Crowdfunding, etc.) Levels of Involvement: Followers, Enthusiasts, Fans The Public, the Collective, the Crowd Crowdsourcing and Crowdfunding						

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Mod	ule 4. Transmedia Content Production						
4.1.2.	The Project Ideation Phase Story Platforms Public	<b>4.2.</b> 4.2.1. 4.2.2. 4.2.3.	Documentation, Research, Search for references Documentation Successful References Learning from Others	<b>4.3.</b> 4.3.1. 4.3.2. 4.3.3.		4.4.1. 4.4.2.	Platforms, Narrative and Participation. An Iterative Process Creative Process Connection Between the Different Parts Transmedia Narratives as a Process
<b>4.5.</b> 1. 4.5.2. 4.5.3.	The Narrative Proposal: Story, Arcs, Worlds, Characters The Story and Narrative Arcs Worlds and Universes Characters at the Center of the Story		The Optimal Support for Our Narrative. Formats and Platforms The Medium and the Message Platform Selection Format Selection	<b>4.7.</b> 4.7.1. 4.7.2. 4.7.3.	User Experience (UX) Design Know your Audience Discover your Audience Levels of Participation Experience and Memorability	4.8.1. 4.8.2.	The Transmedia Production Bible: Approach, Platforms, User Journey The Transmedia Production Bible Approach and Platforms User Journey
<b>4.9.</b> 1. 4.9.2. 4.9.3.	'	4.10.1 4.10.2	The Transmedia Production Bible: Case Studies on Business Models Model Design Model Adaptation Cases				

Mod	ule 5. Transmedia Franchises						
<b>5.1.</b> 5.1.1. 5.1.2. 5.1.3.	Naming and Delimitation of Terms: Media and Business Franchising, Licensing, Merchandising, Consumer Products  Transmedia and Media Franchising vs. Franchise Business Transmedia Media Franchises Consumer Products, Licensing and Merchandising	<b>5.2.</b> 5.2.1. 5.2.2. 5.2.3.	Elements for Transmedia Business Models Technology Mainstream Culture Fan Phenomenon	<ul><li>5.3.</li><li>5.3.1.</li><li>5.3.2.</li><li>5.3.3.</li></ul>	Transmedia Business Models: Creation, Monetization, Life Cycle Origins of Transmedia Franchising and Types of Franchises Monetization of the Franchise Business Franchise Life Cycle	<b>5.4.</b> 5.4.1. 5.4.2. 5.4.3.	Franchises
<b>5.5.</b> 5.5.1. 5.5.2. 5.5.3.	Legal Basis Franchises: Intellectual Property, Audiovisual Rights, Transfer of Rights: Intellectual Property, Author and Work Intellectual Property Rights: Moral Rights and Economic Rights. Copyright and Author's Rights Transfer of Rights: Trademark and Trademark Registration. Types of Franchise Agreements	<b>5.6.</b> 5.6.1. 5.6.2. 5.6.3.	Transmedia franchise management: media, chronology, Partners The strategy Key Categories and Partners Selection Product and Service Development	<b>5.7.</b> 5.7.1. 5.7.2. 5.7.3.	Franchise Management Tools Franchise Agreement (Standard Clauses) Evaluation and Approval Forms Style Guide	5.8.2.	Brand Marketing in Franchise Management Business Plan Royalties and Sell-off Guaranteed Minimum and Other Fees
<b>5.9.</b> 5.9.1. 5.9.2. 5.9.3.	Financial Aspects Brand Marketing Plan 360° Marketing Campaign Consumer Behavior	5.10.1	Transmedia Franchise Management Diagram  Strategy Management, Partners Selection and Franchise Agreement Production and Marketing Management				

Mod	<b>ule 6.</b> Transmedia Storytelling in the Vio	deo Ga	me Industry				
6.1.1. 6.1.2.	A Historical Relationship: Video Games at the Beginning of Transmedia Storytelling Theories Context Marsha Kinder and the Ninja Turtles From Pokémon to the Matrix: Henry Jenkins	6.2.1. 6.2.2.	Importance of the Videogame Industry in Media Conglomerates Video Games as Content Generators Some Figures The Leap to New and Old Media	6.3.2.	Relevance and Evolution of Video Games as a Cultural Object and as an Object of Academic Study Video Games and Popular Culture Consideration as a Cultural Object Video Games at the University	6.4.1. 6.4.2.	Storytelling and Transmediality in Emerging Narratives Transmedia Storytelling at the Amusement Park New Considerations on Narrative Emerging Stories
6.5.2.	On the Narrative of Videogames and their Weight in Transmedia Storytelling Early Discussions on Narrative and Videogames The Value of Storytelling in Video Games Ontology of Video Games	6.6.1. 6.6.2.	Videogames as Creators of Transmedia Worlds The Rules of the World Playable Universes Inexhaustible Worlds and Characters	6.7.1. 6.7.2.	Crossmediality and Transmediality: The Industry's Adaptive Strategy to New Audience Demands Derivative products A New Audience The Leap to Transmediality	6.8.1. 6.8.2.	Transmedia Video Game Adaptations and Expansions Industrial Strategy Failed Adaptations Transmedia Expansions
6.9.1. 6.9.2.	Video Games and Transmedia Characters Traveling Characters From the Narrative Medium to the Videogame Out of our Control: The Leap to Other Media	6.10.1 6.10.2	Video Games and Fandom: Affective Theories and Followers Cosplaying as Mario We are What We Play Fans Take the Lead				
Mod	l <b>ule 7.</b> Transmedia Extended Reality: VR	and A	R				
7.1.	Extended Reality (XR)		XR Evolution Predictions Present Device Comparison Future	7.3.2.	Technical Aspects of XR  Types of Interactions Locomotion Advantages and Limitations of XR	7.4.1. 7.4.2.	The Importance of 5 Senses Haptic Devices Multisensory Devices Sound on the XR
7.5.1. 7.5.2.	XR Project Creation Process Creative Process XR Profiles Case Study	<b>7.6.</b> 7.6.1. 7.6.2.	· ·	7.7.1. 7.7.2.	New Narrative Languages of the XR: Storyliving Storytelling vs. Storyliving Narrative Aspects Specific to the XR Transmedia Extended Reality Case Studies	7.8.1. 7.8.2.	XR Narrative Design: Script and Storyboarding Design Script Storyboard
<b>7.9.</b> 7.9.1. 7.9.2. 7.9.3.	Technical Briefing Development	7.10.1 7.10.2	Distribution of an XR Experience  . MVP  . Distribution  . Marketing and Promotion				

Mod	ule 8. Transmedia Journalism						
8.1.2.	Evolution of ICTs: Traditional and New Media ICTs as an Accelerator of Media Transformation Digital Native Methods ICT and the Not-So-Traditional Media		The Citizen as an Informant The Citizen, Generator of Information Limits and Limitations of Citizen Journalism	8.3.2.	The Transmedia Journalist Essential Skills and Knowledge for Transmedia Journalists Transmedia Journalists for Transmedia Companies Mojo Journalism	8.4.1.	Design, Creation and Production of Transmedia News Content  Jenkins' Transmedia Basics Adapted to Journalism  The Process of Creating a Transmedia Journalistic Project
8.5. 8.5.1. 8.5.2. 8.5.3.	Formats in Transmedia Journalism: Video, Photo, Sound, Infographics Writing Journalistic Content for Digital Media Image and Audio Tools for Infographics Design	8.6.1. 8.6.2. 8.6.3.	Dissemination of Transmedia Journalism: Own and Earned Channels Journalism and Corporate Communication Broadcasting in Own Channels Diffusion in Earned Media	8.7.2.	Brand Journalism Informative Writing Branded Content and Journalism: Characteristics of Brand Journalism Exemplary Brand Journalism Publications	<b>8.8.</b> 8.8.1. 8.8.2. 8.8.3.	Participatory Journalism The Participative Journalist The Participative User Blogging for Journalistic Specialization
8.9. 8.9.1. 8.9.2. 8.9.3.	Gamification of Journalism, Newsgames A State-of-the-art Journalistic Format Subgenres Classic Case Studies and Other more Innovative Serious Games	8.10.1 8.10.2	Podcast Transmedia . The Traditional Podcast: Audio . The Transmedia Podcast . The Branded Podcast				

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Mod	<b>ule 9.</b> Creation and Management of Dig	ital Co	ommunities		
9.1.1. 9.1.2.	A Virtual Community and Where We Can Create Them Types of User Spaces Where Virtual Communities Can Be Created Particularities of these Spaces	9.2. 9.2.1. 9.2.2.	Community Management	Twitter Community Management Community Creation and Management Tools Possibilities and Limits	YouTube Community Management Community Creation and Management Tools Possibilities and Limits
<b>9.5.</b> 9.5.1. 9.5.2.	Twitch Community Management Community Creation and Management Tools Possibilities and Limits	9.6.2.	Management of Future Communities in Emerging Spaces. Your Keys Keys to Be Taken into Account in the Analysis of the Commented Networks What Steps to Take When New Social Networks are Launched? Speeches and Dialogues	How to Trigger Content Generation by Users? Prosumer after COVID Contests, Sweepstakes and Campaigns Connection with Social Networks and Transmedia	Content Planning and Measurement I Types of Content and Writing Content Structuring
<b>9.9.</b> 9.9.1. 9.9.2. 9.9.3.	1	9.10.1 9.10.2	Development of Contents in Blogs and their Movement through Networks  The Importance of Blogging Today Techniques for Content Movement through Networks Crisis Resolution		

10.1. The Traditional Advertising Model:	10.2. The New Model Pull	10.3. Branded Content	10.4. Brands like Publishers: Implications
Push	10.2.1. Key Aspects of Pull Communication	10.3.1. Branded Content, Content Marketing and	10.4.1. The New Value Chain
10.1.1. Key Aspects of Push Communication	Strategies 10.2.2. Origins and Current Context	Native Advertising 10.3.2. How to Identify Branded Content?	10.4.2. Implications 10.4.3. Models
Strategies 10.1.2. Origins and Evolution 10.1.3. The Future of Strategies Push	10.2.3. Keys to Success	10.0.2. Flow to identify Branded Goritent.	To. T.O. Woods
10.5. Branded Contentand its Role in the Communication Mix	10.6. The Coexistence of Content and Advertising	10.7. Branded Content: Formats and Genres	10.8. Creation Methodology of Branded Content
10.5.1. Current Context	10.6.1. Differences	10.7.1. Genre	10.8.1. Strategy
10.5.2. Branded Content and Brand Purpose 10.5.3. Inspiring Case Studies	10.6.2. Contribution to Brand Equity 10.6.3. Examples of Coexistence	10.7.2. Other Approaches, Other Genres 10.7.3. Formats	10.8.2. Ideation 10.8.3. Production
10.9. The Importance of Promotion in Branded Content	10.10. Measuring the Effectiveness of Branded Content		
10.9.1. Methodology 10.9.2. Phases 10.9.3. Formats	10.10.1. How to Measure a BC Project? 10.10.2. Qualitative and Quantitative Measurement 10.10.3. Metrics and KPIs		



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





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## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

#### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

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### Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



## Methodology | 41 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

## tech 42 | Methodology

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



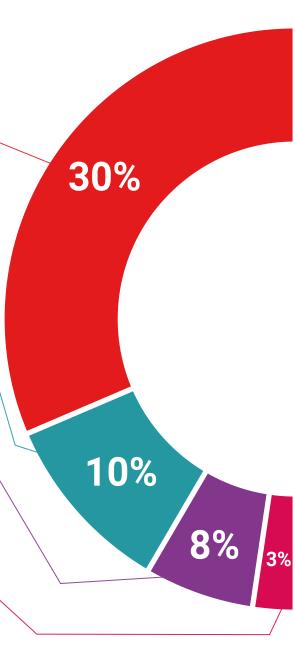
#### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

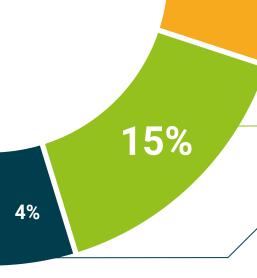


This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



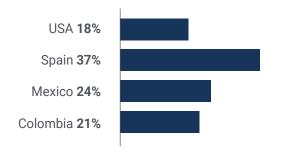
30%







#### **Geographical Distribution**





## **Eduardo García**

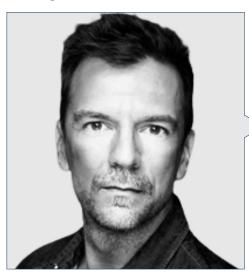
#### **Communication Agency Manager**

"As a communications professional, I realized some time ago that I needed to expand my knowledge of new transmedia strategies in order to offer my clients a higher quality service. Luckily, I found this program and thanks to it, now, in my company, we are able to create transmedia content that not only improves the image of my company and those of my clients, but also reaches a wider audience and builds loyalty. Without a doubt, it was a great decision to take this Executive Master's Degree. I am now aware of the great opportunity we were missing before by not making use of transmediality"





#### Management



## Dr. Regueira, Javier

- VP and co-founder of the Spanish Association of Branded Content
- Managing Director of the agency specialized in Branded Content ZOND (part of the MIO Group)
- Professor at Universidad Pontificia Comillas, ESDEN, Esic, Inesdi, The Valley
- Former Marketing Executive at BDF Nivea and Imperial Tobacco
- Autor, blogger y TEDx Speaker
- Doctorate in Branded Content
- Graduate in Economics and Business Administration European ICADE E4
- Master's Degree in Marketing

#### **Professors**

#### Mr. Fraga, Luis

- Professor EOI, Nebrija, A3 Media Formación
- Extensive experience as news anchor and editor at Antena 3, Ser, Radio Voz, TVG
- Degree in Geography and History
- Master's Degree in Applied Communication Research

#### Ms. Ugidos, Susana

- Extensive professional experience in content strategy
- Bachelor's Degree in Commercial Management and Marketing
- Postgraduate courses in Management Development, Branded Content and Transmedia, and Digital Marketing and Design Thinking

#### Mr. Sánchez López, Iván

- Collaborating doctoral professor at the UOC in the subject "Storytelling: narrative resources"
- Researcher in the Agora Group of the UHU, the Euroamerican Alfamed Network and the GAPMIL Association of Unesco
- He has worked in film and television in the areas of production and direction, holding the position of Director of Communications for the International Youth Agency

#### Dr. Roig, Antoni

- Director of the Audiovisual Communication program. UOC
- PhD in Social Science
- Degree in Audiovisual Communication
- Telecommunications Engineer

#### Ms. Rosendo, Nieves

- Professor University of Granada
- PhD Candidate in Transmedia Communication

#### Dr. Suárez, Adrián

- Professor of multimedia projects, corporate image and usability at UNIR
- Profesor EBF Business School, Cesuga e IEBS
- Extensive experience as a content manager in the video game industry and in web content writing
- PhD in Digital Communication, Narrative and Video Games
- Architecture Degree
- Master's Degree in Marketing and Communication Management

#### Ms. Vasán, Vicky

- Co-founder of INMERSIVA, an association of extended reality in Spain
- UX designer and scriptwriter specializing in virtual reality
- Excreative and transmedia producer at El Cañonazo
- Organizer of the Global VR Day in Madrid
- Degree in Audiovisual Communication
- Postgraduate Course in Branded Content and Transmedia Storytelling

#### Dr. Montoya Rubio, Alba

- Expert in networks and communication, A'Punt (Corporación Valenciana de Medios de Comunicación)
- UOC Collaborating Professor
- PhD. in Music and Film from the University of Barcelona
- Degree in Audiovisual Communication from Pompeu Fabra University, of Barcelona
- Master's Degree in Music as Interdisciplinary Art, University of Barcelona





## Are you ready to take the leap? Excellent professional development awaits you

TECH's Executive Master's Degree in Transmedia Communication is an intensive program that prepares students to face challenges and decisions in the field of content generation through different platforms. The main objective is to promote personal and professional growth. Helping students achieve success.

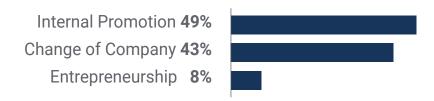
It's time for change. Enroll in this program and achieve that much needed professional change.

Learn new communication techniques and make your brand more relevant in the market.

#### When the change occurs



#### Type of change



## Salary increase

This program represents a salary increase of more than 23.65% for our students

\$59,000

A salary increase of

23.65%

\$73,000





## tech 58 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### **Intellectual Capital and Talent Growth**

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



## Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



### **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



### Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets of the world economy.





## **Project Development**

Professionals can work on a real project or develop new projects in the field of R&D or Business Development of your company.



## Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.







## tech 62 | Certificate

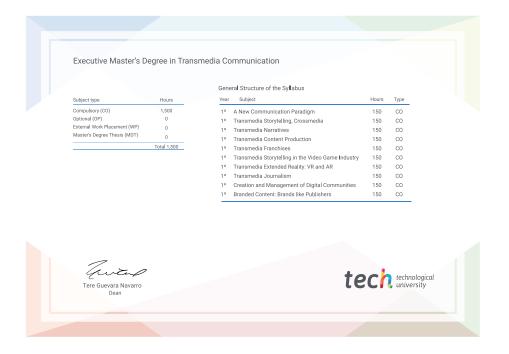
This **Executive Master's Degree in Transmedia Communication** contains the most complete and up-to-date educational program the market.

After the student has passed the assessments, they will receive their corresponding **Executive Master's Degree** diploma issued by **TECH Technological University** via tracked delivery\*.

The certificate issued by **TECH Technological University** will express the qualification obtained in the Executive Master's Degree, and will meet the requirements commonly demanded by labor exchanges, competitive examinations and professional career evaluation committees.

Title: Executive Master's Degree in Transmedia Communication Official N° of Hours: 1,500 h.





<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper certificate issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



# Executive Master's Degree

## Transmedia Communication

» Modality: online

» Duration: 12 months

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

