



# Project Management with Predictive

Methodologies

» Modality: online

» Duration: 12 months

» Certificate: TECH Global University

» Credits: 60 ECTS

» Schedule: at your own pace

» Exams: online

» Target Group: IT professionals who want to specialize in Project Management with predictive methodologies

 $We b site: {\color{blue}www.techtitute.com/us/school-of-business/professional-master-degree/master-project-management-predictive-methodologies}$ 

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# 01 **Welcome**

Project Management is a transversal discipline applicable to practically all technological areas. The use of predictive methodologies in this field is directed towards the achievement of the objectives set, taking into account the circumstances that may occur in the environment and that may affect the final result. The focus of this TECH project is the comprehensive development of the skills of a professional project manager, prepared to face the challenge of managing large projects in a multinational environment and at the same time, able to adapt his or her management to more modest and short-term project environments. In this way, the aim is to create professionals with management and executive skills in Project Management who are capable of acting in the environment of a large company or organization, with the ability to relate and influence at different levels both within the company and as representatives of clients and suppliers.









## tech 08 | Why Study at TECH?

#### At TECH Global University



#### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



#### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



#### **Networking**

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



#### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"

### Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary.



#### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





## tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



#### A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



# Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



#### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



#### Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



#### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



#### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



#### Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to train with a team of world renowned teachers.





### tech 16 | Objectives

#### Your goals are our goals We work together to help you achieve them

The Executive Master's Degree in Project Management with Predictive Methodologies will enable the student to:



Develop expertise in project, program and portfolio management



Determine why it is good practice to divide the project into phases



Determine how project management fits within organizations





Provide an overview of the different functional areas of a company or organization and their relationship with Project Management



Analyze the applicable process framework within each phase



Analyze the set of essential techniques for a professional Project Manager



Analyze the main globally standardized process frameworks for managing predictive projects



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Examine the main differential elements between the main process frameworks



Determine how performance facts are to be communicated to the monitoring committee to make data-driven decisions



Determining the role of the Business Analyst in Predictive Projects



Generate specialized knowledge about the practical tools and techniques used by Business Analysts



Expand in a practical way the use of representative tools



View tools as a means, rather than a goal, in Project Management





Categorize the tools applicable to Project Management



Develop a global understanding of the meaning and purpose of leadership in order to make a good and conscious use of people and team management tools



Integrate and use these tools in the day-to-day work of the project manager, as well as leadership and team management models, to facilitate the work of project management



Encourage self-criticism to achieve better results in their management and to continue to make continuous progress





Analyze the organizational structure of a multinational company and its influence on project management



Provide the project manager with the necessary guidelines to manage his or her practices and know how to identify successful and unsuccessful results



Generate specialized knowledge on the information security measures that a project manager should be aware of









Manage projects in a large organization environment

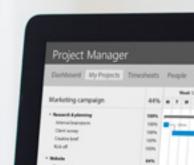


Manage projects in a multinational environment



Working as line managers in operational or support departments



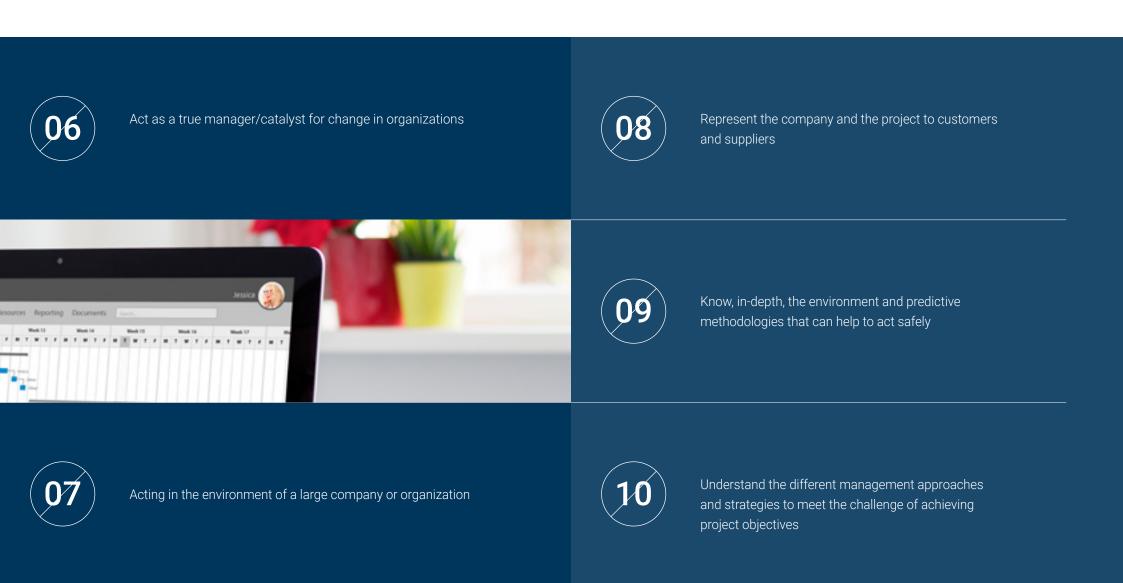




Have an integrated vision aimed at always maximizing the results of the projects and their benefits for the business and the beneficiaries of their execution



Manage team members and project Stakeholders







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#### **Syllabus**

The Executive Master's Degree in Project Management with Predictive Methodologies of TECH Global University is an intensive program that prepares students to face challenges and business decisions in the field of integrated project management. Its content is designed to promote the development of managerial skills that enable more rigorous decision-making in uncertain environments.

Throughout 1,500 hours of study, the student will face a multitude of practical cases through individual work, which will allow you to acquire the necessary skills to develop successfully in your daily practice. It is, therefore, an authentic immersion in real business situations.

This program deals in depth with

different areas of the company and is designed for managers to understand project management from a strategic, international and innovative perspective.

A plan designed especially for students, focused on their professional improvement and preparing them to achieve excellence in the field of management and business management. A program that understands your needs and those of your company through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide you with the competencies to solve critical situations in a creative and efficient way.

The program takes place over 12 months and is divided into 10 modules:

Module 1	Project Management with Predictive Methodologies
Module 2	Management: Business Organization and Project Management
Module 3	Project Life Cycles in Predictive Methodologies
Module 4	Hard Skills for Project Management
Module 5	Predictive Project Management Methodologies and Frameworks
Module 6	Requirements Management in Predictive Projects
Module 7	Technological Tools to Aid Predictive Project Management
Module 8	Leadership and People Management. Project Management and Change Management in Large Organizations
Module 9	Competencies and Soft Skills for Project Managers
Module 10	Legal Aspects for Project Management



#### Where, When and How is it Taught?

TECH offers the possibility of developing this Executive Master's Degree in Project Management with Predictive Methodologies completely online. Over the course of 12 months, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

1.9.3. Project Management Outsourcing

#### Module 1. Project Management with Predictive Methodologies 1.2. Project, Program and Portfolio 1.3. Organizational Structure of the 1.4. The Project Management Process: 1.1. Project Management Management Project Activities and Management Areas 1.1.1. Projects Vs. Operations. Process and Project 1.1.2. Project Management Relevance 1.4.1. Management Effort Vs. Execution Effort 1.2.1. Differences between Project, Program and 1.3.1. The Project Manager's Role, Functions 1.1.3. VUCA Environments and Portfolio Management and Attributions 1.4.2. Management Areas in Any Project Project Management 1.2.2. Alignment with the Business and the 1.3.2. Functions and Responsibilities 1.4.3. Project Management Methodology in 1.1.4. Environment Overview: Predictive Organization's Strategy 1.3.3. The Project Team the Organization Methodologies and Agile Environments 1.2.3. Organizational Project Management (OPM) 1.3.4. Customer Orientation and Results Orientation 1.7. Evaluation of Project Results 1.5. Project Life Cycle in the 1.6. Project Undertaking Environments 1.8. Project Management in the Context of Large Systems Organization 1.6.1. Environments and Reasons to Undertake Project Performance Evaluation Techniques Projects. Project Selection 1.7.2. Internal Evaluation of Results for 1.8.1. Relationship between Project Management 1.5.1. Life Cycles in the Organization Depending on 1.6.2. Company Projects and Projects Guided by the Organization the Type of Projects (R&D, Implementation, and Systems Engineering the Administration. Contracting Processes 1.7.3. Fulfillment of Requirements Vs. Satisfaction 1.8.2. Systemic view of Project Management Product Design, etc.) of Customer Expectations 1.5.2. Internal Standardization: Standard Lifecycle in 1.8.3. Influence of the Degree of Complexity on 1.6.3. Offer and Commitment to the Client and the 1.7.4. Value Assurance and Long-Term Effects the Organization Project Management Promoter. Definition Vs. Project Formulation 1.5.3. Projects and Subprojects, Phases 1.6.4. Relationship Between the Execution and Activities Environment and the Methodology to be Used 1.9. Project Management in the Context 1.10. Current Trends in Project of Small Organizations Management 1.9.1. Project Management as applied in the 1.10.1. Neither Predictive nor Agile: Hybridization SME Environment 1.10.2. Lean Project Management 1.9.2. Micro-projects and Adaptation of 1.10.3. Projects and Digital Transformation 1.10.4. Impact of New Technologies on the Methodology

Project Management

2.1.	Organization and Functional Areas of an Organization	2.2.	Organizational Structures Oriented to Project Management	<b>2.3.</b> 2.3.1.	Corporate Finance and Economics Financial Information and Decision Making	<b>2.4.</b> 2.4.1.	Cost Management Classification and Types of Costs
<ul><li>2.1.1.</li><li>2.1.2.</li><li>2.1.3.</li><li>2.1.4.</li><li>2.1.5.</li></ul>	Management of the Organization: Shareholders' Meeting, Steering Committee and Chief Executive Officer Cross-cutting Areas: Finance, HR, Quality, Purchasing, Logistics Commercial, Product and Marketing Areas Operational Areas by Processes and Projects. R&D, Production Engineering, Facilities, Operations	2.2.1. 2.2.2. 2.2.3.	Types of Organization in the Structure of the Company Matrix-type Organizational Structures Oriented to Project Execution Complexity of Relationships between Functional Areas. Resource Sharing	2.3.2.	Financial Statements. Balance Sheet and Income Statement Investment Analysis. Change in Monetary Value over Time	2.4.2. 2.4.3.	Allocation of Direct and Indirect Costs Cost Management Associated with Project Management
<b>2.5.</b> 2.5.1. 2.5.2. 2.5.3. 2.5.4.	3 4	<b>2.6.</b> 2.6.1. 2.6.2. 2.6.3.	Project Financial Management Analysis of Project Profitability The Project as an Investment. ROI (Return on Investment) Project Financing		People Management.  HR Department Functions and Processes People Management as a Strategic Element in an Organization Development and Career Plans. Definition of the Role of the Project Manager	2.8.1. 2.8.2. 2.8.3. 2.8.4.	The Project Management Office (PMO) Functions and Types of PMO Strategic Management Support People Management Support Logistics and Procurement Support
2.9.1. 2.9.2. 2.9.3.	Organizations	2.10.1 2.10.2	Business Analysis and Project Management  Business Value Analysis Processes Relationship between BA and Project, Program and Portfolio Management The Role of the Project Manager in				

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Mod	l <b>ule 3.</b> Project Life Cycles in Predicti	ve Meth	odologies				
<b>3.1.</b> 3.1.1. 3.1.2. 3.1.3.	Project Development Life Cycles Waterfall Project Development Life Cycles Agile Project Development Life Cycles Hybrid Project Development Life Cycles	3.2.1. 3.2.2. 3.2.3.	Management Product Life Cycle vs. Project	<b>3.3.</b> 3.3.1. 3.3.2. 3.3.3.	Project Start  Project Start-up and Definition Issues Act of Incorporation of a Predictive Project Agile Project Charter	3.4.1. 3.4.2.	Modelling of Project Management Elements Requirements Planning Work Package Planning Activity Planning
<b>3.5.</b> 3.5.1. 3.5.2. 3.5.3.	Complete Project Modelling Scope Baseline Baseline Schedule Baseline Costs and Financing	<b>3.6.</b> 3.6.1. 3.6.2. 3.6.3.	Project Management Plan Stakeholder, Communications and Resource Management Planning Quality Management Planning and Procurement Risk Planning	3.7.1. 3.7.2. 3.7.3. 3.7.4. 3.7.5. 3.7.6.	Direction and Management of Project Execution  Leading the Team Involve Stakeholders Knowledge Management Implement Risk Response Quality Management Procurement	3.8.1. 3.8.2. 3.8.3. 3.8.4. 3.8.5.	Monitoring and Control of the Technical Performance of the Project Control of Baselines Control of Resources Risk Control Quality Control Procurement Control
	Project Governance Project Governance Structures: PMO, Monitoring Committee and Change Control Committee Monitoring Communications and Stakeholder Engagement Functions of the Project Monitoring Committee Functions of the Project Change Control Committee	3.10.1 3.10.2 3.10.3 3.10.4	Project or Phase Closure  Essential Tasks in Closing The Lessons Learned Register Common Errors in Closing Administrative Closing and Customer Closing Closure and Dissolution of the Project Team				

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4.1.	Project Lines: Scope, Time and Cost	<b>4.2.</b> 4.2.1.	Scope, Schedule and Cost Planning Duration and Cost Estimation Techniques	4.3.	Monitoring and Control of Scope, Schedule and Costs	<b>4.4.</b> 4.4.1.	Project Management Scorecard Visual Representation of the Progress
4.1.2.	Baseline Schedule	4.2.2. 4.2.3.	3 - 3 - 1 - 3	4.3.1. 4.3.2. 4.3.3.	Critical Path Method Critical Chain Method Earned Value Method		Information Qualitative and Quantitative Scorecards Key KPI and OKR Indicators
4.5.	Risk Management.	4.6.	Qualitative Risk Management	4.7.	Quantitative Risk Management	4.8.	Calculation of Reserves
4.5.2.	Uncertainty, Threat, Opportunity and Assumption Risk Planning Control Risks	4.6.1. 4.6.2. 4.6.3.	Risk Decomposition Structures Risk Identification Techniques Probability x Impact Matrix	4.7.1. 4.7.2. 4.7.3.	Expected Monetary Value Method Decision Tree Method Tornado Diagram Method	4.8.1. 4.8.2. 4.8.3.	Term and Budget Reserves Contingency Reserves Management Reserves
4.9.	Project Follow-up	4.10.	Monte Carlo Simulation				
4.9.2.	Status Reports Progress Reports Change Log	4.10.2	. Application of the Monte Carlo Simulation Method . Simulation of Time and Cost Range . Monte Carlo with Excel				

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Module 5. Predictive Project Mana	gement Meth	odologies and Frameworks				
5.1. Differences between a Framev and a Management Methodolo		PMI (Project Management Institute)	5.3.	PMI's Project Management Framework: The PMBOK Guide	5.4.	Other PMI Management Frameworks
<ul> <li>5.1.1. Historical Evolution of Predictive Projet Management Methodologies</li> <li>5.1.2. Standards, Frameworks and Best Practice Guidelines</li> <li>5.1.3. Main Project Management Doctrine Generating Agencies</li> </ul>	5.2.1. 5.2.2. 5.2.3.	The PMI Organization The Professional Project Manager (The Talent Triangle) Other PMI Qualifications	5.3.1. 5.3.2. 5.3.3.	Business Environment in Project Management	5.4.1. 5.4.2. 5.4.3.	Program Management Standard Portfolio Management Standard Organizational Project Management Maturity Standard
<ul><li>5.5. ISO-21500</li><li>5.5.1. Project Management Process Groups</li><li>5.5.2. Project Management Subject Matter G</li><li>5.5.3. Project Management Process Framew</li></ul>	oups 5.6.2.	PRINCE2 Principles of Project Management Project Management Topics Project Management Processes	<b>5.7.</b> 5.7.1. 5.7.2. 5.7.3.	Framework IPMA Project Management Perspectives People in Project Management Project Management Practices	5.8.1. 5.8.2.	Project Management Methodology (PM2) Governance and Project Management Life Cycle Project Management Processes Project Management Artifacts
<ul><li>5.9. Logical Framework Approach</li><li>5.9.1. Areas of Application of MLE</li><li>5.9.2. Project Matrix: Objectives, Results, Act</li><li>5.9.3. Practical Examples EML</li></ul>	5.10.1 vities, 5.10.2	PM4R  Project Start  Project Planning  Project Monitoring and Control				

<b>6.1.</b> 6.1.1. 6.1.2. 6.1.3.	Project and Product Requirements	6.2.1. 6.2.2. 6.2.3. 6.2.4. 6.2.5.	Requirements Management Inadequate Requirements Management as a Cause of Project Failure The Role and Function of the Business Analyst, According to the PMI®. PMI-PBA® Certification Project Management Institute (PMI®): A Practical Guide to Business Analysis International Institute of Business Analysis (IIBA®): Business Analysis Body of Knowledge® (BABOK®) Requirements Management Domains Types of Project Requirements	6.3. 6.3.1. 6.3.2. 6.3.3. 6.3.4. 6.3.5.	Value Proposition Project Objectives Identification of Interested Parties	6.4.1. 6.4.2. 6.4.3.	Requirements Management Planning Context of the Project Requirements Traceability Planning Requirements Management Planning Requirements Change Management Planning
	of Requirements Comparison of the Requirements with the Product Scope Location of Requirements Obtaining Formal Approval of Requirements Specification of Requirements Validation of Requirements	6.6.1. 6.6.2. 6.6.3.	Communication of Requirements		Evaluation of Requirements Management Validation of Test Results Analysis of Non-Conformities (Solution Gaps) Obtaining Formal Approval of the Solution Evaluation of the Results of the Solution	6.8.2. 6.8.3.	Risk Management Associated with Project Requirements Risk Identification Based on Project and Product Requirements Specific Risks Related to Requirements Management Risk Management Plan Associated with Requirements Traceability Real Options for Requirements Inaccuracy
6.9.2.	Quality Management Associated with Requirements Management Project Quality and Quality Requirements Requirements Management as a Critical Factor for Project Success Project Quality Vs. Conformity to Requirements	6.10.1 6.10.2 6.10.3 6.10.4	Competencies Associated with Requirements Management  Business Vision Complex Projects: Complexity Management Systemic Thinking Knowledge of the Political and Social Environment Multiculturalism Facilitation Skills				

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Mod	<b>ule 7</b> . Technological Tools to Aid Pred	dictive	Project Management				
<b>7.1.</b> 7.1.1. 7.1.2. 7.1.3.	Technological Requirements in Project Economics Project Economics The Project Manager's Technology Quotient New Technological Needs and Solutions in Project Economics	<b>7.2.</b> 7.2.1. 7.2.2. 7.2.3.	Roles for Collaborative Project Management Ways to Organize Projects Demand Management Roles Supply Management Roles	<b>7.3.</b> 7.3.1. 7.3.2. 7.3.3.	Requirements Analysis Tools Mind Mapping Tools Data Modelling Tools Prototyping Tools		Communication Tools in Virtual Teams Tools for Sharing Multimedia Objects File Sharing Tools Video-conferencing Tools
<b>7.5.</b> 7.5.1. 7.5.2. 7.5.3.	Instant Messaging Tools Practices with Telegram Teams Internships Internships with Slack	<b>7.6.</b> 7.6.1. 7.6.2. 7.6.3.	Task Management Tools Practices with Trello Internship with Planner Practices with Asana	<b>7.7.</b> 7.7.1. 7.7.2. 7.7.3.	Project Scheduling Tools Practical Dates Planning Practices Cost Planning Practices Date and Cost Control Practices	<b>7.8.</b> 7.8.1. 7.8.2. 7.8.3.	Reporting Tools Practice with Graphs Practices with Pivot Tables Power BI Internships
<b>7.9.</b> 7.9.1. 7.9.2. 7.9.3.	Project Governance Tools  Portfolio and Program  Management Internships  Multi-project Management Internships  Practices with Dashboards	7.10.1 7.10.2	The Future of Project Automation  Artificial Intelligence Applied to Projects  Blockchain Applied to Projects  Big Data Applied to Projects				

8.1.	Evolution of Management. Types of	8.2.	Leading in VUCA Times	8.3.	Leadership in Project Management	8.4.	Change Management in
8.1.1. 8.1.2. 8.1.3.	Leadership From Team Management to Project Management, Leader and Manager (Kotter's Model) Leading People Managing People (Management)	8.2.1. 8.2.2.	The Challenges of the New Normal New Competencies to Develop to Be a Leader Adapted to the Vuca World Leadership in a Hybrid World (the Impact of New Models of Face-to-Face, Virtual, Hybrid Work)	8.3.1. 8.3.2.	From Project Kick Off to the Closing & Learn Model Management of Interrelationships Within and Outside the Team to Keep the Project Moving Forward Communication Milestones, Information and Feedback	8.4.1. 8.4.2. 8.4.3.	Organizations The Change Management Model (Kotter) The Change Curve (Kubler Ross)
3.5. 3.5.1. 3.5.2. 3.5.3.	Situational Leadership Model (Blanchard and Hersey) Professional Maturity Level Motivation Level Adaptation to Circumstances, Context and Collaborators	<b>8.6.</b> 8.6.1. 8.6.2. 8.6.3.	Transformational Leadership Bas From Motivation to Inspiration To Give Meaning and Ethics, Exemplification in an Honest Dialogue Constant Preparation as Adaptation and Anticipation of the Future	<b>8.7.</b> 8.7.1. 8.7.2. 8.7.3.	Commitment Management Commitment Commitment Management How Engagement is Managed	8.8. 8.8.1. 8.8.2. 8.8.3. 8.8.4.	Performance Management Objectives Conduct Skills Personal Development Plans
<b>8.9.</b> 8.9.1. 8.9.2. 8.9.3.	P.E.R.A. Management Model.  Plan – Execute Reporting – Feedback Sense of Urgency and Action Plans	8.10.1 8.10.2 8.10.3 8.10.4	The Leadership Contract or the Accountability Model of Vince Molinaro  Responsibility From Challenge to Action Management of Difficult Situations and Decisions The Transversal Network: Network of the Future, the New Social Business Model Conclusions: Review of the Integration of the Models in Our Daily Leadership in Management and Project Management				

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Mod	ule 9. Competencies and Abilities (So	oft Skil	ls) for Project Managers				
9.1.	Competencies of the Project Manager	9.2.	Communication, an Essential Competency	9.3.	Inspiring: Vision, Empathy and Assertiveness	9.4.	Negotiation and Conflict Management
9.1.1. 9.1.2. 9.1.3. 9.1.4.	Competencies as a Leader Manager Competencies as a Team Leader	9.2.1. 9.2.2. 9.2.3.	Communication. Ask Questions Listening with all Senses	9.3.1. 9.3.2. 9.3.3.	Inspire with Vision Empathy, Putting Yourself in Other People's Places Defense of their Own and the Project's Interests	9.4.2.	Negotiation and Stakeholder Relations Mediation and Conflict Resolution Courageous Conversations
9.5.1. 9.5.2. 9.5.3.	Personal Productivity and Effectiveness Time Management Personal Organization Resilience and Stress Management		Decision-Making  Requests for Justified Alternatives Speed in the Decision-Making Process (Sense of Urgency) Decision-making Tools The Key to Databases (Big Data) Application of the Test and Learn Model	9.7.1. 9.7.2. 9.7.3.	Ethics and Professional Responsibility for Project Management Ethics in the Management of Projects Application of Ethical Criteria Making Difficult Decisions	9.8.1. 9.8.2. 9.8.3.	Initiative, Curiosity, Proactivity, Creativity and Innovation. Training Keys for Proactivity and Initiative Creativity Training Exercises Systematics for Moving from Creativity to Innovation
9.9.5.	,	9.10.1 9.10.2 9.10.3	Competence Development of the Project Manager "Competence Gap". Growth and Improvement Options and Strategies Personal Development Plan "Our Results Are Our Teachers."				

#### Module 10. Legal Aspects for Project Management

#### 10.1. Organization of a Multinational

- 10.1.1. Characteristics of Multinational Enterprises
- 10.1.2. Types of Organizations according to their Structure and Degree of Decentralization
- 10.1.3. Role of the Legal Department and Identification of Stakeholders with Regulatory or Legal Influence

#### 10.2. Project Management in an International Environment. International Contracting Budgets

- 10.2.1. Legal Fractionation and Permeability
- 10.2.2. Object. Conceptual Precisions
- 10.2.3. Sectors of Private International Law
- 10.2.4. Principle of Relativity
- 10.2.5. Regulatory Sources

#### 10.3. Legal Environment for a Project Manager

- 10.3.1. Liability Mechanisms for Contractual Agreements
- 10.3.2. Contract and Contract Management
- 10.3.3. Obligations and Duties According to the Type of Contract
- 10.3.4. Monitoring of Compliance with Contractual Obligations

#### 10.4. Bodies to Turn to in the Event of a Conflict in the Project, Jurisdiction and Enforcement of Judgements

- 10.4.1. Exclusive Forums and General Forum
- 10.4.2. Forum on Real Property Rights and Lease Agreements
- 10.4.3. Forum on Legal Entities
- 10.4.4. Validity or Nullity of Entries in Public Records
- 10.4.5. Special Forums
- 10.4.6. Contractual Obligations Forum
- 10.4.7. Non-contractual Obligations Forum
- 10.4.8. Relevant Obligation
- 10.4.9. Express and Tacit Submission
- 10.4.10. Lis Pendens and Connectivity
- 10.4.11. Basic Notions on Jurisdiction and Enforcement of Judgements

#### 10.5. Responsibility

- 10.5.1. Product Liability
- 10.5.2. Third-Party Liability
- 10.5.3. Insurance to be Contracted

#### 10.6. Alternative Dispute Resolution (ADR) Mechanisms Applied to **Project Management**

- 10.6.1. Arbitration. Contractual Requirements for Requesting Arbitrations
- 10.6.2. Functioning of an Arbitration Court
- 10.6.3. Mediation and Conciliation International Mediation
- 10.6.4. Advantages and Disadvantages

#### 10.7. Legal Aspects of Supplier Management

- 10.7.1. Procurement Cycle (Purchasing) in the Company
- 10.7.2. Procurement Control Mechanisms
- 10.7.3. Legal Risks of the Relationship with the Supplier
- 10.7.4. Insurance and Penalties. Advantages and Disadvantages

#### 10.8. Requirements for Effective Third-Party Communication in the Legal Field

- 10.8.2. Data Protection. National and International
- 10.8.4. Corporate Control of the Employee
- 10.8.6. Complaints and Dispute Resolution

#### 10.9. Internet Regulatory Framework

- 10.9.1. Regulation, Self-Regulation and Co-Regulation
- 10.9.2. Internet Governance and Domain Name Management
- 10.9.3. Network Neutrality and Technological Convergence
- 10.9.4. Rights on the Internet: Right to Honor, Right to Privacy, Image Rights
- 10.9.5. E-Commerce and Consumers
- 10.9.6. Intellectual Property in the Internet Field. Copyrights
- 10.9.7. Digital Assets and Protection Measures
- 10.9.8. Protection of the Online Marketplace

#### 10.10. Costs and Risks for the Project Associated with Regulations and Legality

- 10.10.1. Identification and Prioritization of Risks Based on Legal Aspects
- 10.10.2. Estimate of Legal Costs and Reserves to be Included in the Project Budget
- 10.10.3. Legal Impact Control in an International Environment
- 10.10.4. The PMO (Project Management Office). Legal Aspects 10.10.4.1. Legal and PMO Support to Project Management

10.10.4.2. Legal Aspects of Project Regulations to be Generated and Controlled from a PMO 10.10.4.3. Project Management under Agreements and Grants 10.10.4.4. Types of Official Project Reports: Executive Summary, Reports, Evaluations, Assessments, Audits and Reviews. Legal Aspects to be Included or Complied with

- 10.8.1. Information Security and Privacy Measures
- Aspects, GDPR
- 10.8.3. Direct Marketing and Legitimate Interest
- 10.8.5. Types of Relationship with Third Parties



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.



# tech 40 | Methodology

# TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

#### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.



## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

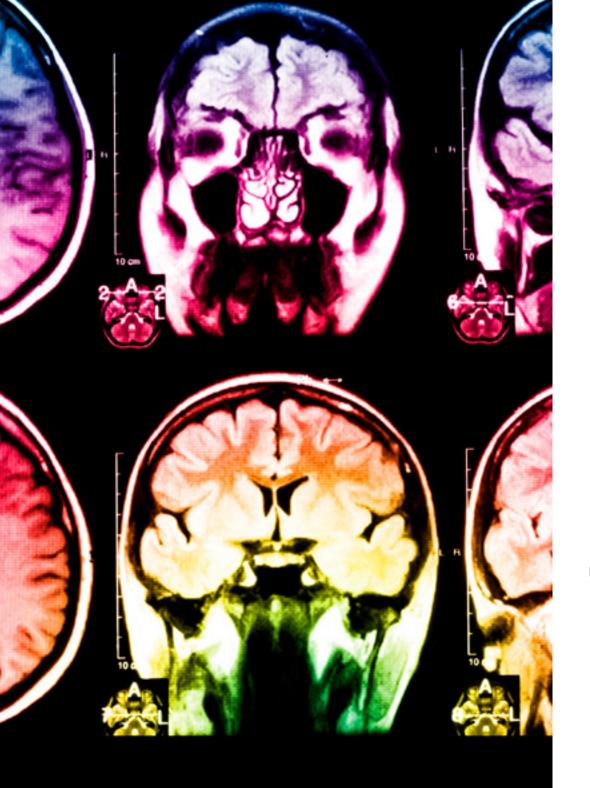
We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.





# Methodology | 43 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

# tech 44 | Methodology

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### **Classes**

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



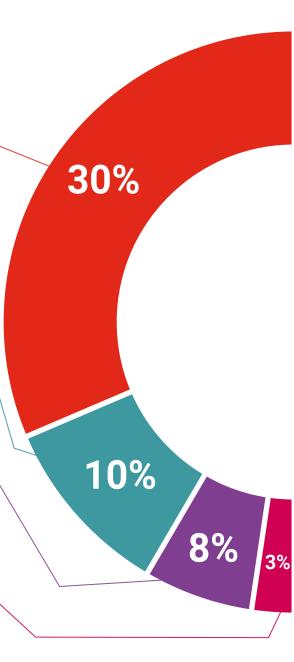
#### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

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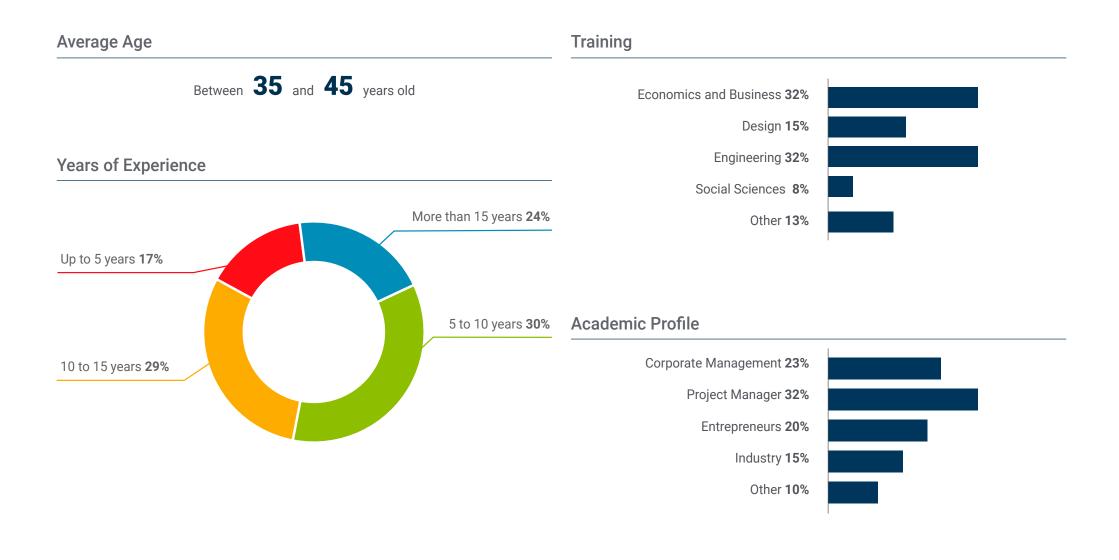
We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



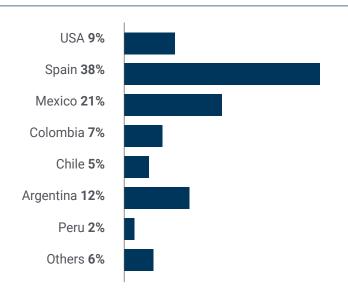
30%







# **Geographical Distribution**





# Jaime Díaz

#### **Project Manager**

"Although I had been working in Project Management for years, I felt that I had become stagnant. Therefore, I decided to broaden my studies and catch up with new work methodologies. Luckily, I found this TECH Executive Master's Degree, which has given me the opportunity to improve my daily practice, achieving the skills demanded by today's companies. Undoubtedly, it has been the boost I needed to improve in my profession"





#### **International Guest Director**

Robert Natale is an expert in business transformation, strategic planning and operational excellence, committed to driving performance and organizational health for outstanding and sustainable business results. With a culture and results-driven approach, his passion is focused on turning underperforming institutions into profitable and competitive entities, prioritizing customer satisfaction. He is motivated by complex challenges that require profound changes in business models, leadership and traditional ways of working.

He has also held key roles in companies such as KPMG Australia, where he has been Director of Management Consulting, driving changes and redesigns that have exceeded \$140 million per year. In addition, at Optus he has held roles as Director of Transformation and Cost Efficiency, managing savings programs that have reached A\$700 million per year. In both positions, his ability to integrate digital and automation solutions has enabled him to deliver complex projects in sectors such as technology, telecommunications, consumer goods and manufacturing.

Internationally, he has been recognized for his leadership and ability to change challenging business contexts. In fact, his reputation has earned him multiple recognitions in the organizational consulting sector, standing out for his ability to align corporations with the effective implementation of operational changes. In turn, his focus on analysis and innovation has enabled the companies under his leadership to not only achieve their financial objectives, but also to adapt nimbly to market dynamics.

He has also contributed to knowledge in his field through studies focused on business planning. In this regard, his writings have addressed topics such as supply chain optimization or continuous improvement, providing valuable insights into how organizations can position themselves for future success.



# Mr. Robert, Natale

- Director of Business Transformation at KPMG, Sydney, Australia
- Director of Transformation at Optus
- Director of Transformation and Network Cost Efficiency at Optus
- Director of Network Procurement Group Networks at Singtel
- Network Supply Chain Director, Networks at Optus
- Lean Six Sigma Manager at Optus
- Master's Degree in Business Administration and Management at UNSW School of Business
- Associate Diploma in Electrical and Electronic Engineering from Tafe NWS



Thanks to TECH, you will be able to learn with the best professionals in the world"

# tech 54 | Course Management

### Management



# Mr. Pérez Pérez, Manuel Felipe

- Senior Project Manager EQUIDEA
- Project Manager AYDEM Consulting
- Consultant/Trainer in Organizational Development and Project Management
- Head of Training for Postgraduate Studies of the College of Computer Engineers of Madrid
- Technical Telecommunications Engineering UPM
- Telecommunication Systems Engineering UPM
- European Engineer EUR-ING FEANI
- PMP ® (Project Management Professional) PMI ID: 1767390 Nov 2014
- Advanced Agile Project Management Program. SCRUM

#### **Professors**

#### Mr. Barato, José

- Director of PMPEOPLE
- Freelance Trainer
- Telecommunications Engineer. Polytechnic University of Madrid
- PMP ® (Project Management Professional) ID: 70285
- PMI-ACP ® (Agile Certified Practitioner) ID: 1624784
- Diploma in Accounting and Finance. ESINE
- Regular Speaker at Project Management Conferences

#### Ms. Abeijón Pérez, Isabel

- Legal Director in Spain, Portugal and Andorra for KIKO Milano
- Real Estate Director
- Professor of Postgraduate Studies. CPIICM
- Associate Professor at the College of Computer Experts of Madrid.
- Trainer and Instructional Designer of Online Content. AYDEM CONSULTING S.L
- Law Degree. Autonomous University of Madrid
- Degree in Business Administration and Management. Autonomous University of Madrid
- Researcher on the Development of Legal Competencies in Groups without Legal Backgrounds

#### Ms. Servajean, Maitena

- General Manager, Representative of Bedor Excem in Spain
- Executive Coaching and Human Resources Mentoring
- Master's Degree in Hispanic Philology. Jean Jaurés University (Toulouse le Mirail)
- Certified in Coaching by CCUI (International Corporate Training University).
- Superior Women and Leadership Program. Rafael del Pino Foundation
- Certified in Values Transformation Tools

#### Dr. García Nieto, Evelyn

- Engineer in charge of the Department of surgical planning, design, additive manufacturing and management of customized systems at Maxilaria Surgery, S.L.
- Biomedical Engineer at Meirovich Consulting
- Director of organization of the Iberian Society of Biomechanics and Biomaterials (SIBB) Congresses
- PhD in Engineering from the Polytechnic University of Madrid.
- Industrial Engineer by the ETSI Industrial Polytechnic University of Madrid.
- Mechanical Engineer from the University of Pinar del Río-Cuba

#### Mr. Gómez de la Parra García, Pablo

- Service Manager of complex projects in T-Systems ITC Iberia SAU
- Degree in Computer Engineering-UAM
- Master's Degree in Cybersecurity Research
- PMP ® (Project Management Professional)
- Associate Professor at the College of Computer Experts in Madrid





The completion of this Executive Master's Degree will allow students to acquire the necessary competitiveness to make a radical change in their career.

# Are you ready to take the leap? Excellent professional development awaits you

The Executive Master's Degree in Project Management with Predictive Methodologies at TECH Global University is an intensive and highly valuable program aimed at improving students' job skills in an area of wide competence. Undoubtedly, it is a unique opportunity to improve professionally, but also personally, as it involves effort and dedication.

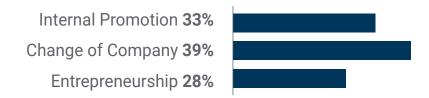
Students who wish to improve themselves, achieve a positive change at a professional level and interact with the best, will find their place at TECH Global University.

A program of high academic standing to lead your career to success.

#### When the change occurs



# Type of change



# Salary increase

This program represents a salary increase of more than 25.22% for our students

\$57,900

A salary increase of

25.22%

\$72,500





# tech 62 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### **Intellectual Capital and Talent Growth**

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the executive and opens new avenues for professional growth within the company.



## **Building agents of change**

The professional will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



# Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





# **Project Development**

The professional will be work on a current project or develop new projects in the field of R&D or Business Development within their company.



# **Increased competitiveness**

This program will equip students with the skills to take on new challenges and drive the organization forward.







# tech 66 | Certificate

This program will allow you to obtain your **Executive Master's Degree diploma in Project Management with Predictive Methodologies** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

Mr./Ms. \_\_\_\_\_\_, with identification document \_\_\_\_\_\_, has successfully passed and obtained the title of:

Executive Master's Degree in Project Management with Predictive Methodologies

This is a program of 1,500 hours of duration equivalent to 60 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024

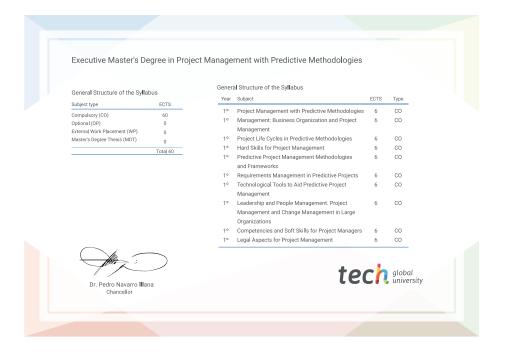
This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Executive Master's Degree in Project Management with Predictive Methodologies

Modality: online

Duration: 12 months

Accreditation: 60 ECTS



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



# Executive Master's Degree Project Management with Predictive Methodologies

» Modality: online

» Duration: 12 months

» Certificate: TECH Global University

» Credits: 60 ECTS

» Schedule: at your own pace

» Exams: online

