

# Postgraduate Diploma Supervision of the Insurance Activity and its Distribution





## Postgraduate Diploma Supervision of the Insurance Activity and its Distribution

- » Modality: online
- » Duration: 6 months
- » Certificate: TECH Global University
- » Credits: 18 ECTS
- » Schedule: at your own pace
- » Exams: online
- » Target Group: Graduates, Postgraduates and university graduates who have previously completed any of the degrees in the fields of Finance, Business, Economics and Computer Science

Website: [www.techtute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-supervision-insurance-activity-distribution](http://www.techtute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-supervision-insurance-activity-distribution)

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# 01

# Welcome

Insurance is considered an internationally regulated activity due to its impact on financial stability and consumer protection. Organizations such as the IAIS and agreements such as Solvency II play a crucial role in establishing common rules and standards for the insurance industry globally. For this reason, the presence of a business expert has become essential, and even more so so that they are at the forefront of licensing and regulations that seek to promote a fair, transparent, and efficient insurance market. This is why TECH has designed a 100% online program that offers the possibility of accessing it from any mobile device with an internet connection.



Postgraduate Diploma in Supervision of the Insurance Activity and its Distribution  
TECH Global University



“

*Don't miss this opportunity that will enhance your professional career. Sign up now and prepare yourself for a promising future in the insurance field"*

02

# Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class center for intensive managerial skills education.



“

*TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"*

## At TECH Global University



### Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"*Microsoft Europe Success Story*", for integrating the innovative, interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

**95%** | of TECH students successfully complete their studies



### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

**+100000**

executives prepared each year

**+200**

different nationalities



### Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

**+500**

collaborative agreements with leading companies



### Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



### Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.





TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



### Analysis

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TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



### Academic Excellence

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TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.



### Economy of Scale

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TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



### Learn with the best

---

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



*At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"*

03

# Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



“

*We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you education of the highest academic level”*

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:

**01**

### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

*70% of students achieve positive career development in less than 2 years.*

**02**

### Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

*Our global vision of companies will improve your strategic vision.*

**03**

### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

*You will work on more than 100 real senior management cases.*

**04**

### You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

*45% of graduates are promoted internally.*

05

### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

*You will find a network of contacts that will be instrumental for professional development.*

06

### Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

*20% of our students develop their own business idea.*

07

### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

*Improve your communication and leadership skills and enhance your career.*

08

### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Global University community.

*We give you the opportunity to study with a team of world-renowned teachers.*

04

# Objectives

The main objective of this program is to provide students with quality learning, which will enable them to develop skills and obtain specialized knowledge in the field of insurance. These skills will enable them to reach their maximum performance and prepare them for professional growth.



“

*Thanks to TECH, you will become a benchmark in conflict resolution and the promotion of responsible conduct in the insurance industry.”*

**TECH makes the goals of their students their own goals too  
Working together to achieve them**

The **Postgraduate Diploma in Supervision of the Insurance Activity and its Distribution** provides students with the and its Distribution education to:

01

Develop specialized knowledge on the implementation and operation of foreign countries' insurance companies in other countries: (i) within the European Union as well as (ii) from non-European Union countries

02

Develop the peculiarities of the insurance contract

03

Examine the international regulatory framework of the insurance market and its recent evolution

04

Delimiting the framework for compliance with the insurance activity





05

Analyze the evolution of insurance

06

Reflecting on the insurance implications of non-sectoral regulations

07

Assess the impact of information security on the insurance legislative framework

08

Determine the interplay between consumer and insurance law and its consequences



09

Develop specialized knowledge about insurance and the key concepts that define the insurance business

12

Establish the relevance of the management of risks faced by insurance companies as a key element in the management of insurance companies

10

Determine the importance of risk as an essential element for the insurance activity

13

Identify the most immediate challenges facing risk management

11

Examine the general operation of the insurance business and the regulations governing its activity

14

Analyze the global insurance market with a focus on the distribution business

15

Determine what is considered insurance distribution at both the European and international levels

18

Developing key aspects of the compliance function

16

Identify the main players involved in the distribution business

19

Identify international standards in the area of regulatory compliance

17

Examine the importance of consumer protection measures

20

Specify the interrelationships between the compliance function and the rest of the organizations

05

# Structure and Content

The content of this program will address the relevant aspects of the insurance industry, providing an overview of the distribution of insurance and reinsurance products. Various approaches will be analyzed, such as the applicable regulations, the actors involved (distributors and consumers), and the concepts related to distribution. In addition, supervision will be examined from the perspective of market conduct and its importance in protecting the rights of policyholders, insured, and beneficiaries. It will also consider the information to be provided by distributors, insurance companies, and insurance intermediaries prior to contracting and during the term of the policy.



“

*With the Relearning method, you will avoid spending long hours studying and will be able to focus on the most important concepts in an efficient way"*

## Syllabus

This program offers content that will address various aspects related to the applicable regulations on information and conduct of insurance. In this way, it will highlight the differences between categories and other financial instruments. The casuistry of insurance-based investment products will be analyzed in depth, as well as the transmission of information, distance marketing, and advertising duties.

In addition, conflicts of interest in marketing, compensation and incentives, and joint sales with non-insurance products will be examined. Furthermore, the control of insurance products and governance requirements during their life cycle and distribution through different channels will be evaluated.

Being consistent with this, TECH has developed a Postgraduate Diploma in Supervision of the Insurance Activity and its Distribution, with the purpose of providing the student with the indispensable skills and knowledge to become an expert in an ever-expanding field.

In order to achieve this objective, a 100% online format program is presented, which will offer the student a wide range of multimedia resources, such as specialized readings and interactive summaries. These materials, combined with the Relearning method implemented by TECH, will ensure a unique learning experience for the participant. In addition, students will be free to combine this updating activity with their daily work since they will not be subject to rigid schedules.

This Postgraduate Diploma takes place over 6 months and is divided into 3 modules:

### Module 1

Insurance as a Regulated Activity at the International Level

### Module 2

Insurance Distribution

### Module 3

Conduct and Supervisory Risk in the Insurance Industry



### Where, When and How is it Taught?

TECH offers the possibility of developing this Executive Postgraduate Diploma in Supervision of the Insurance Activity and its Distribution completely online. Over the course of 6 months, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

*A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.*

**Module 1. Insurance as a Regulated Activity at the International Level**

**1.1. Implementation Regime for Community Insurers in other countries within the European Union: Home Member State, Host Member State**

- 1.1.1. Free provision of services
- 1.1.2. Right of establishment
- 1.1.3. Subscription agency

**1.2. Obligations of insurance entities**

- 1.2.1. Permanent representation in host state
- 1.2.2. Customer Service
- 1.2.3. Customer advocacy service

**1.3. Role of the supervisory body of the State of origin**

- 1.3.1. Supervisory role
- 1.3.2. Sanctioning function
- 1.3.3. Control function

**1.4. Role of the supervisory body of the host State**

- 1.4.1. Supervisory role
- 1.4.2. Sanctioning function
- 1.4.3. Control function

**1.5. Regime for third-country insurance entities in the European Union**

- 1.5.1. Permanent establishment
- 1.5.2. Free provision of services
- 1.5.3. Subscription agency

**1.6. Regime for the operation of Community insurance companies in third countries**

- 1.6.1. Permanent establishment
- 1.6.2. Free provision of services
- 1.6.3. Subscription agency

**1.7. Special automobile insurance regime**

- 1.7.1. Obligations host state
- 1.7.2. Representation
- 1.7.3. Claims management

**1.8. Ofesauto and equivalent agencies in Third Countries**

- 1.8.1. Organisation
- 1.8.2. Skills
- 1.8.3. Operation

**1.9. Insurance contracts and jurisdiction clauses**

- 1.9.1. Jurisdiction
- 1.9.2. Competition
- 1.9.3. Conflict rules

**1.10. Conflict Resolution Systems**

- 1.10.1. Mediation
- 1.10.2. Arbitration
- 1.10.3. Collaboration agreements



**Module 2. Insurance Distribution**
**2.1. Insurance Sector Analysis: Figures**

- 2.1.1. Global insurance market
- 2.1.2. Insurance business
- 2.1.3. Insurance supervision

**2.2. Regulation of Distribution Activities**

- 2.2.1. Global regulation
- 2.2.2. Regulation in the different international jurisdictions
- 2.2.3. Supervising institutions

**2.3. Distribution Activity**

- 2.3.1. What is distribution
- 2.3.2. What is not distribution
- 2.3.3. International distribution

**2.4. Types of distributors**

- 2.4.1. Distributors in the EU
- 2.4.2. Distributors outside the EU
- 2.4.3. Special mention to IBS (Insurance Banking Operators)

**2.5. Requirements for access to the distribution activity, obligations and administrative registration**

- 2.5.1. Requirements for access to the distribution activity
- 2.5.2. Applicable obligations
- 2.5.3. Administrative record

**2.6. Information to be provided to the customer and product governance**

- 2.6.1. General customer information duties
- 2.6.2. Specific reporting duties: sustainability criteria and Greenwashing
- 2.6.3. Duty to prevent conflicts of interest

**2.7. Consumer protection**

- 2.7.1. Legal framework for financial consumer protection
- 2.7.2. Global action plans
- 2.7.3. Action plans in the different international Jurisdictions

**2.8. Cross-border activity**

- 2.8.1. Activity within the EU in Right of Establishment
- 2.8.2. Activity within the EU in Freedom to Provide Services
- 2.8.3. Activity outside the EU

**2.9. Distributor training**

- 2.9.1. Requirements
- 2.9.2. Training Objectives
- 2.9.3. International training

**2.10. Supervision of distributors**

- 2.10.1. Supervisory Authorities
- 2.10.2. Types of supervision
- 2.10.3. Administrative Control

**Module 3. Conduct and Supervisory Risk in the Insurance Industry**

**3.1. General principles of action and general reporting obligations**

- 3.1.1. General principles and information duties
- 3.1.2. Information to be provided by an insurance company
- 3.1.3. Information to be provided by an insurance intermediary

**3.2. Information regulations and standards of conduct**

- 3.2.1. Regulations applicable to the marketing of financial instruments
- 3.2.2. Community regulations on information and standards of conduct
- 3.2.3. International standards, approach and examples

**3.3. Pre-contract information**

- 3.3.1. Sales types
- 3.3.2. Non-life insurance
- 3.3.3. Life insurance

**3.4. Pre-contracting information on insurance-based investment products**

- 3.4.1. Insurance-based investment products
- 3.4.2. Information on insurance-based investment products
- 3.4.3. Sales types

**3.5. Modes of information transmission**

- 3.5.1. General requirements
- 3.5.2. Remote marketing
- 3.5.3. Special requirements applicable to insurance-based investment products

**3.6. Advertising in Insurance Operations**

- 3.6.1. General principles and reservation of denomination
- 3.6.2. Advertising of insurance companies
- 3.6.3. Advertising of insurance brokers

**3.7. Conflicts of Interest in Insurance Distribution**

- 3.7.1. Detection of conflict of interest
- 3.7.2. Conflict of interest policy
- 3.7.3. Procedures for action

**3.8. Remuneration and incentives**

- 3.8.1. General Principle
- 3.8.2. Remuneration concept
- 3.8.3. Remuneration and incentives in the case of insurance-based investment products

**3.9. Joint selling with non-insurance products**

- 3.9.1. Combined and linked sales practice: reporting duties
- 3.9.2. Combined sales
- 3.9.3. Related sales

**3.10. Product life cycle and governance**

- 3.10.1. Insurance Product Designer
- 3.10.2. Governance requirements applicable to designers. Product Life Cycle
- 3.10.3. Governance requirements applicable to distributors of non-designer products



“

*Thanks to TECH, you will discover the importance of distributor training and the necessary requirements within the insurance field"*

# 06

# Methodology

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning**.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





“

*Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"*

## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.

“

*At TECH, you will experience a learning methodology that is shaking the foundations of traditional universities around the world”*



*This program prepares you to face business challenges in uncertain environments and achieve business success.*



*Our program prepares you to face new challenges in uncertain environments and achieve success in your career.*

## A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.

“

*You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments”*

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

*Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.*

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.





In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

*Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.*

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.



This program offers the best educational material, prepared with professionals in mind:



### Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



### Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



### Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





### Case Studies

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



### Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".



### Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



07

# Our Students' Profiles

This Postgraduate Diploma is Target Group Graduates, Postgraduates and university graduates who have previously completed any of the following degrees in the fields of Finance, Business, Economics and Computer Science.

This program uses a multidisciplinary approach as the students have a diverse set of academic profiles and represent multiple nationalities.

The Postgraduate Diploma can also be taken by professionals who, being university graduates in any field, have two years of work experience in the insurance field.





“

*You will have specialized readings and a range of multimedia resources at your fingertips to help you learn about the importance of customer information and product governance”*

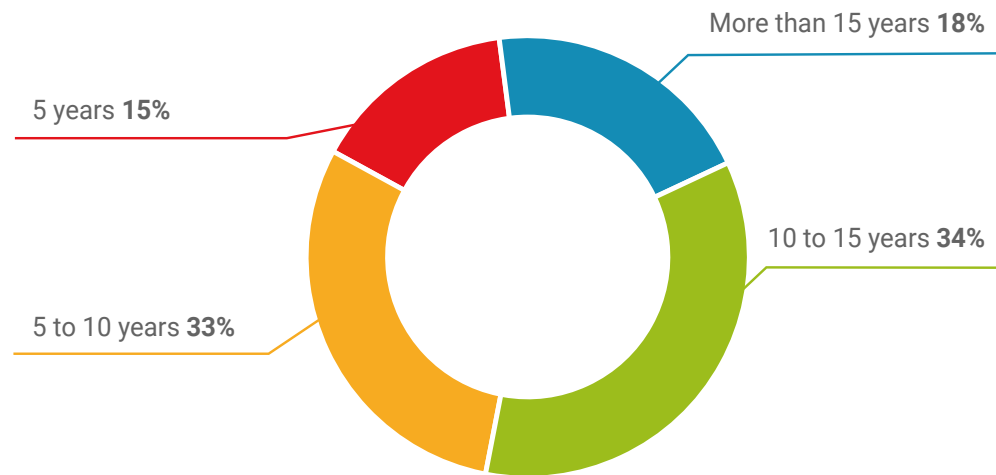
### Average Age

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Between **35** and **45** years old

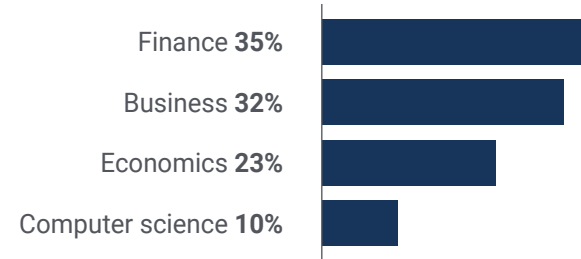
### Years of Experience

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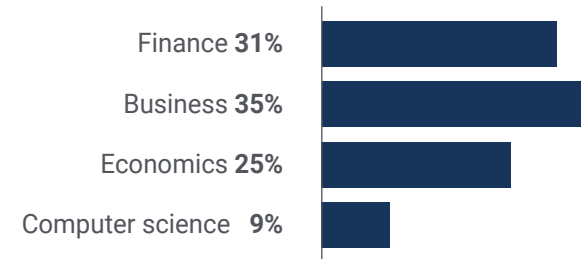
### Training

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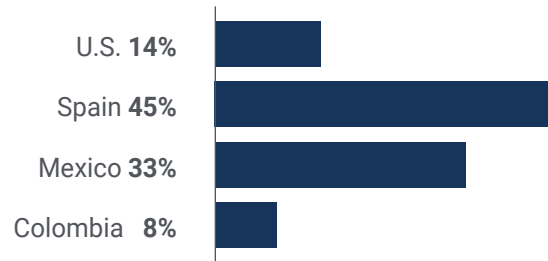
### Educational Profile

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## Geographical Distribution

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## Thomas Hidalgo

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### Banking Consultant

*"Studying Insurance Supervision has been a transformative experience for me. Before starting my studies, I was working in a company with no growth prospects and felt stagnant in my career. However, by acquiring the knowledge and technical skills through the academic program, I was able to apply them in real projects and demonstrate my skills to potential employers"*

08

# Course Management

This program is made up of recognized experts in the areas of Insurance, Tax and Legal Consulting. In this way, students will be guaranteed an experience designed by specialists with extensive experience and knowledge in this field. By opting for this program, business professionals will have an excellent experience that will give them the opportunity to excel and progress rapidly in their professional careers.





A black and white photograph showing three people from a different perspective, looking down at a screen. The image is partially obscured by a dark blue diagonal shape that cuts across the top right and bottom right of the page.

“

*In just 6 months, you will immerse yourself in the world of distributors and learn about the supervisory authorities in the insurance field"*

## Management



### **Ms. Cano Guerrero, Yolanda**

- Counsel responsible for Indirect Taxation in ANDERSEN
- Specialist in digitalization and automation projects in Compliance
- Responsible for the development of the Indirect Taxation practice in Banking & Capital Markets, Asset Management
- International Projects Director at PwC
- Law degree from Universidad Complutense de Madrid
- Postgraduate Certificate in legal-business specialization from Universidad San Pablo CEU
- Master's Degree in Tax Consultancy for professionals from the Instituto de Empresa in Madrid



## Professors

### Mr. Mendizábal, Germán

- ◆ State Insurance Inspector at the Subdirectorate General of Authorizations
- ◆ Professional of the Life and Pensions Inspection Teams Area in the Subdirectorate General of Inspection and the General Directorate of Insurance and Pension Funds
- ◆ Professional in the Market Conduct Area of the Subdirectorate General for Authorizations
- ◆ In charge of the selective process for admission to the Senior Corps of State Insurance Inspectors
- ◆ Degree in Economy from the University of the Basque Country
- ◆ Degree in Actuarial and Financial Sciences from the University of the Basque Country

### Mr. Núñez Mejías, José María

- ◆ Editor-in-Chief and Scriptwriter of articles in Virtual Law
- ◆ Master's Degree in Law from the University of Cáceres
- ◆ Law Degree from the University of Cáceres

### Mr. Ibañez Siles, Juan

- ◆ Lawyer specialized in Indirect Taxation at BLN Palao Abogados
- ◆ Tax Technician of Special Taxes in Grupo Mahou-San Miguel
- ◆ Internship at Martos, Herreros y Muñoz Abogados, María González Risoto Abogados and
- ◆ Lexer M.C. Gestión y Recobros
- ◆ Law Degree from the University of Jaén
- ◆ Master's Degree in Access to the Legal Profession from the University of Jaén
- ◆ Master's Degree in Tax Consultancy from the International University of Rioja
- ◆ Master's Degree in International Tax Consultancy by the Instituto of Law and Economics (ISDE)
- ◆ Member of the Law Students Association of Jaén

09

# Impact on Your Career

By taking this Postgraduate Diploma with TECH, business professionals will experience a significant impact, as they will gain access to multiple job opportunities and professional development. In addition, they will acquire strategic skills and establish a solid network of contacts in their professional field that will help them expand in the marketplace. As a result, they will be prepared to assume greater responsibility and leadership roles in the companies where they work.





“

*You will learn about the international regulations and supervisory institutions that govern the distribution activity”*

### Are you ready to take the leap? Excellent professional development awaits you

TECH's Postgraduate Diploma in Supervision of the Insurance Activity and its Distribution is an intensive program that prepares you to face challenges and business decisions in the insurance field. The main objective is to promote your personal and professional growth. Helping you achieve success.

If you want to improve yourself, make a positive change at a professional level, and network with the best, then this is the place for you.

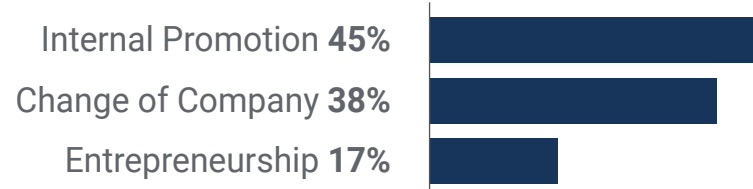
*You will learn about the fundamental role of the supervisory bodies in the insurance industry and acquire knowledge about their supervisory, sanctioning, and control functions.*

*You will broaden your knowledge of permanent establishment, freedom to provide services, and underwriting agencies in the insurance world.*

#### Time of Change



#### Type of Change



## Salary Increase

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This program represents a salary increase of more than **27.19%** for our students



10

# Benefits for Your Company

Upon completion of this Postgraduate Diploma, the student will be prepared to play a vital role in the company, assuming tasks related to supervision, financial preservation, and regulatory compliance. Your ability to effectively manage these areas will be critical to ensuring the operational stability of the organization and safeguarding its resources, which will drive its growth and achievements.







“

*With this program, you will become an expert in insurance company obligations and excel in risk management and financial safeguarding”*

Developing and retaining talent in companies is the best long-term investment.

01

### **Growth of talent and intellectual capital**

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.

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02

### **Retaining high-potential executives to avoid talent drain**

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.

03

### **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.

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04

### **Increased international expansion possibilities**

Thanks to this program, the company will come into contact with the main markets in the world economy.



05

### **Project Development**

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.

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06

### **Increased competitiveness**

This program will equip students with the skills to take on new challenges and drive the organization forward.

11

# Certificate

The Postgraduate Diploma in Supervision of the Insurance Activity and its Distribution guarantees students, in addition to the most rigorous and up-to-date education, access to a Postgraduate Diploma issued by TECH Global University.





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*Successfully complete this program and receive your university qualification without having to travel or fill out laborious paperwork”*

This program will allow you to obtain your **Postgraduate Diploma in Supervision of the Insurance Activity and its Distribution** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra ([official bulletin](#)). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: **Postgraduate Diploma in Supervision of the Insurance Activity and its Distribution**

Modality: **online**

Duration: **6 months**

Credits: **18 ECTS**



\*Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



## Postgraduate Diploma Supervision of the Insurance Activity and its Distribution

- » Modality: **online**
- » Duration: **6 months**
- » Certificate: **TECH Global University**
- » Credits: **18 ECTS**
- » Schedule: **at your own pace**
- » Exams: **online**

# Postgraduate Diploma Supervision of the Insurance Activity and its Distribution

