# Postgraduate Diploma
## Sector Compliance

tech global university

# Postgraduate Diploma
## Sector Compliance

- » Modality: **online**
- » Duration: **6 months**
- » Certificate: **TECH Global University**
- » Credits: **18 ECTS**
- » Schedule: **at your own pace**
- » Exams: **online**
- » Target Group: **graduates, graduates and university graduates who have completed previously any of the degrees in the field of Social Sciences and Legal, Administrative and Business**

Website: **www.techtitute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-sector-compliance**

# Index

## 01
# Welcome

The brand reputation associated with the business activity of a country or territory can determine the quality of its market, which is governed by the image that is projected of it. And it is that the behavior of entities determines the behavior of consumers, which is why local and international governments have established ethical and globalized protocols to prevent their image from being damaged by corruption, fraud or tax crimes. This is where Sectoral Compliance comes into play, on whose specialization this program focuses. It is a 100% online degree that will provide the graduate with everything they need to know to become a Compliance Officer versed in business regulatory compliance in as little as 6 months.

Postgraduate Diploma in Sector Compliance.
TECH Global University

*" A program in which you will find the most effective business strategies to preserve the image of your company and project it towards an ethical, fair and benchmark activity in your sector"*

## 02
# Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class center for intensive managerial skills education.

"
*TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"*

## At TECH Global University

### Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

*"Microsoft Europe Success Story"*, for integrating the innovative, interactive multi-video system.

### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

**95%** of TECH students successfully complete their studies

### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

**+100000** executives prepared each year

**+200** different nationalities

### Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

**+500** collaborative agreements with leading companies

### Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.

### Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.

**TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:**

### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.

*At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"*

### Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.

### Academic Excellence

TECH offers students the best online learning methodology. The university combines the *Relearning* methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.

### Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.

## 03
# Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.

*We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you education of the highest academic level"*

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:

**01**

### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

*70% of students achieve positive career development in less than 2 years.*

**02**

### Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

*Our global vision of companies will improve your strategic vision.*

**03**

### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

*You will work on more than 100 real senior management cases.*

**04**

### You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

*45% of graduates are promoted internally.*

**05**

## Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

*You will find a network of contacts that will be instrumental for professional development.*

**06**

## Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

*20% of our students develop their own business idea.*

**07**

## Improve *soft skills* and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

*Improve your communication and leadership skills and enhance your career.*

**08**

## You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Global University community.

*We give you the opportunity to study with a team of world-renowned teachers.*

04

# Objectives

The main objective of this Postgraduate Diploma is to make available to the graduate all the information they need to deal effectively, comfortably and in just 6 months in the area of Sectoral Compliance. For this reason, the TECH team has worked intensively to create the best syllabus, as well as the most varied and dynamic resources, which make this degree a unique experience that will allow students to enter the labor market with the guarantee of having with the most specialized knowledge on good corporate practice at a national and international level.

*A comprehensive and dynamic program designed to help you achieve even your most ambitious goals in just 6 months"*

**TECH makes the goals of their students their own goals too. Working together to achieve them.**
The **Postgraduate Diploma in Sector Compliance** will train the student to:

**01** Develop specialist knowledge of compliance activity

**02** Apply the knowledge acquired in the context of the company, , relating it to the multidisciplinary areas that require its definition and study

**03** Integrate knowledge to face the complexity of the tasks that require a corporate compliance program, tasks and responsibilities that affect the Compliance Officer

**04** Apply new technologies as tools to communicational exchange in the development of inquiry and learning processes

**05** Develop communication skills, write reports and documents and make effective presentations of these
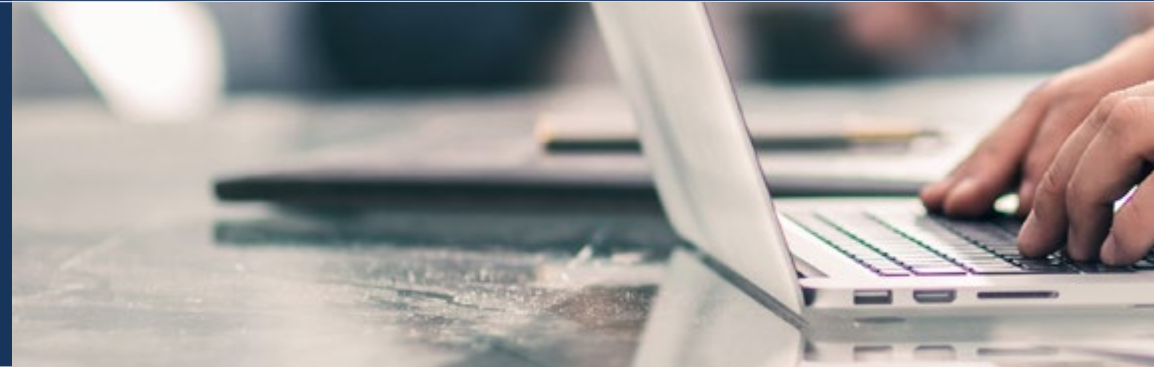
**06** Define the schedule for a compliance program

**08** Integrate knowledge and face the complexity that requires the establishment of specific control instruments

**09** Analyze the principles of business management and identify the risk that affects them

**07** Apply the knowledge acquired in the context of the company, in the task of establishing adequate communication channels that promote the transparency of business actions

**10** Master the relevant tools for the Compliance institution to work

**11** Tailor the information received from the channels to the objectives of the compliance program planning

**12** Being able to master the different instruments at the service of business risk control activity and acquire ability to identify such risks

**13** Apply the knowledge acquired to the definition of a regulatory compliance program

**14** Integrate knowledge and face the complexity of controlling and avoiding illegal acts in the indicated contexts

**15** Discerning and evaluating the different risks of the company's activities in the particular delimitation indicated by the topics

**16** Analyze the different competition compliance programs in order to achieve the greatest legal precision and economic efficiency

05

# Structure and Content

TECH is a pioneer in the entire educational market for the use of the Relearning methodology in the development of the content of all its programs. This pedagogical strategy consists of the continuous reiteration of the most important concepts and their definitions throughout the agenda. In this way, graduates attend gradual and natural learning without realizing it, in which they save long and tedious hours of memorization In addition, it includes practical cases to establish the knowledge acquired in a guaranteed way.

"

*Did you know that all TECH content is downloadable? In this way you will have it available forever, being able to consult it when you need it"*

## Syllabus

The content of the Postgraduate Diploma in Sectoral Compliance has been prepared by the teaching team taking as a reference the novelties of the sector. Thus, it has been possible to create an intensive program through which the graduate will attend a comprehensive and 100% online specialization in the sector of the responsibility of compliance depending on the area in which the company performs its functions.

It is a distributed experience throughout 450 hours of diverse content, of which the cases stand out of use and the additional audiovisual material that will allow the graduate to deepen in a personalized way in aspects such as the regulatory framework in Compliance, the elements of business management in the current context or areas What should you handle for care? of the image locally and internationally.

In this way, the student will get a series of professional skills that will elevate your talent to the maximum, placing you at the top of the sector for your specialized management of irregularity mitigation tools in the current offline and online market.

All of this will serve as a significant asset for achieving the managerial job that you have always wanted, being able to demonstrate your involvement and commitment to business ethics through work based on compliance with international Sectoral Compliance regulations.

This Postgraduate Diploma takes place over 6 months and is divided into 3 modules:

| Module 1 | Corporate Compliance. Regulatory Framework |
|---|---|
| Module 2 | Elements of corporate managament of Compliance |
| Module 3 | Sector Compliance |

## Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Diploma in Sector Compliance completely online. Over the course of 6 months, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

*A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.*

## Module 1. Corporate Compliance. Regulatory Framework

**1.1. Corporate Compliance. Development in Organizations**
1.1.1. Corporate Compliance
1.1.2. Compliance and Regulatory Compliance
1.1.3. Compliance within Organizations

**1.2. Role and Requirements of Compliance**
1.2.1. Compliance Culture
1.2.2. Positioning in the Organization
1.2.3. Compliance Reference Concepts
1.2.4. Interaction With Other Function

**1.3. Industry Standards and Best Practices (ISO rules)**
1.3.1. ISO 37301
1.3.2. UNE 19601:2017 on systems management of Criminal Compliance
1.3.3. ISO 37001 Standards Anti-bribery Management Systems
1.3.4. UNE-ISO/IEC 27000.UNE-/ IEC 27000 Standards. Information Security Management System (ISMS)
1.3.5. UNE-ISO/IEC 27000.UNE-/ IEC 20000 Standards. System IT Service Management (SGSTI)

**1.4. Internal Regulations of Organizations**
1.4.1. Policy Hierarchy
1.4.2. The Norm of Norms or Norm 0
1.4.3. Ethical Codes
1.4.4. Structuring and Production
1.4.5. Revision and Update
1.4.6. Advertising and Communication

**1.5. Ethics within the Framework of Compliance**
1.5.1. Business ethics
1.5.2. Theories of Business Ethics
1.5.3. Ethical Functioning and Reputation Impact

**1.6. Leadership and Compliance Culture**
1.6.1. Leadership within Organizations: the importance of Tone at the Top
1.6.2. Development of a Control Structure: the Three Lines of Defense
1.6.3. Metrics of Effective Leadership in Compliance

**1.7. Prevention of Conflicts of Interest in the Corporate Framework**
1.7.1. Conflicts of Interest in the Corporate Framework
1.7.2. Types of Conflicts ot Interest
1.7.3. Conflict Management ot Interest

**1.8. Compliance Officer**
1.8.1. Profile of Compliance Officer
1.8.2. Compliance Officer in Spanish Regulation
1.8.3. Interaction With Other Function

**1.9. Tasks of Compliance Officer**
1.9.1. Tasks of Compliance Officer
1.9.2. The Problem of its Heterogeneity
1.9.3. Structure of Compliance Tasks

**1.10. Responsibility of Compliance Officer**
1.10.1. Responsibility of High Direction in Compliance
1.10.2. Responsibility of Compliance Officer
1.10.3. Responsibility of the Rest of the Organization Regarding Compliance

## Module 2. Elements of Corporate Managament of Compliance

**2.1. Leadership. Planning. Operation Evaluation. Procedure Improvement**
2.1.1. Philosophies behind the Compliance Cycles PDCA
2.1.2. Philosophies behind the Compliance Cycles Kaizen
2.1.3. Leadership: Risk Appetite Design of Compliance

**2.2. Communication Training. Sensitization in the Company**
2.2.1. Information and Message of Compliance
2.2.2. Structure of Communication in Compliance
2.2.3. Personnel Training
2.2.4. Interiorization of Compliance

**2.3. Monitoring. Procedure. Plan: Plan Execution**
2.3.1. Monitoring and Testing in Compliance
2.3.2. Differences with Audit Functions
2.3.3. Designing CompliancePlans
2.3.4. Design of the Monitoring Program and Tests
2.3.5. Implementation and Plan Execution
2.3.6. Contextualizing Results

**2.4. Complaint Channels and Investigations in the Procedures of Compliance**
2.4.1. Complaint Channels: European Regulation
2.4.2. Types of Complaint Channels
2.4.3. Design of Complaint Channels. Components
2.4.4. Flows and Processes in Complaint Cases

**2.5. Disciplinary Measures and Incentives for Implementation of programs of Compliance**
2.5.1. Complianceas a Control Function and Fault Identification
2.5.2. Human Resources and Direction Relationship
2.5.3. Incentive and Disciplinary Systems

**2.6. Records of Compliance Plans**
2.6.1. Records Compliance Plans
2.6.2. Content Inforrmation
2.6.3. Registering Procedure

**2.7. Yearly Compliance Plan**
2.7.1. Components of the Annual Compliance Plan
2.7.2. Designing the Annual Compliance Plan its approval
2.7.3. Follow-up of the Annual Compliance Plan
2.7.4. Report of the Annual Compliance Plan

**2.8. Information and Results Report**
2.8.1. Management Information (IM): SMART information
2.8.2. Internal Reports Generated by Compliance Function
2.8.3. External Reports Generated by Compliance Function

**2.9. Corporate Compliance. Good Governing**
2.9.1. International and Local Antecedents
2.9.2. Corporate Compliance. Good Governance: Keys
2.9.3. Increased Attention to ESG Compliance

**2.10. Relationship of Compliance Departments with Other Departments from the Organisation**
2.10.1. Relationship with High Direction
2.10.2. Relation to the Committee of Compliance
2.10.3. Relationship with the Third Line of Defense: Internal Audit
2.10.4. Relationship with the First Line of Defence: Business and Support Functions
2.10.5. Relationship with the Second Line of Defense: Risk

**Module 3.** Sector Compliance

3.1. Compliance in Hiring
3.1.1. Compliance in Hiring
3.1.2. Public and Private Hiring
3.2.3. Compliancein Public Procurement

3.2. Normative Compliance in the Field of the Environment
3.2.1. The Objectives of Agenda 2030
3.2.2. Scandals Diesel Gate
3.2.3. False Reports Greenwashing
3.2.4. The Problem of Metrics and Reports

3.3. Advocacy and Activity Compliance
3.3.1. Lawyers as Advisors to Reporting Entities
3.3.2. Lawyers as Reporting Entities
3.3.3. Protection Date in the Law Sector

3.4. The Food Industry in Compliance Activity
3.4.1. Transparency to Consumers and Users
3.4.2. The Problem of Divisions in the Value Chain and Relocations
3.4.3. Sector Particularities

3.5. Normative Compliance in the Health and Safety Sector
3.5.1. Confidentiality and Data Protection
3.5.2. Conflict of Interest Management
3.5.3. Sector Particularities

3.6. Regulatory Compliance in Energy
3.6.1. Role of the Energy Sector. Controls
3.6.2. Fraud and Corruption Prevention. Risk
3.6.3. Oil and Gas Trade Finance Compliance. International Financial Sanctions

3.7. Normative Compliance in Pharmaceutical Sector
3.7.1. Compliance in the pharmaceutical sector
3.7.2. Compliance in industrial property
3.7.3. Advertising Self-regulation and Self-control

3.8. Regulatory Compliance in Small and Medium-sized Companies
3.8.1. SMEs: Obligation Versus Resources
3.8.2. Compliance Program for Pymes. Components
3.8.3. Efficient Management

3.9. Normative Compliance in listed Companies other Types of Society
3.9.1. Origins: Enron Case and the Rise of SOX Regulations in the United States
3.9.2. Good Corporate Governance: Reports Reference and Remuneration
3.9.3. Other Social Types

3.10. Compliance within the Framework of Consumer Relations
3.10.1. Consumer Protection Regulations
3.10.2. Risk Analysis in the Provision of Services with Consumers
3.10.3. Planning and Control of Consumption Systemic Coaching of Compliance

*A program with which you can work on ethics and regulatory compliance in a balanced way, to offer an advisory service of the highest social and legal level"*

# 06
# Methodology

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.**

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.

*"Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"*

## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.

"

*At TECH, you will experience a learning methodology that is shaking the foundations of traditional universities around the world"*



*This program prepares you to face business challenges in uncertain environments and achieve business success.*

## A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.

" *You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"*

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

*Our program prepares you to face new challenges in uncertain environments and achieve success in your career.*

## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

*Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.*

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.

01 learning from evidence

02 relearning from evidence

03 testing

04 learning from an expert

05 neurocognitive context dependent learning

06 Von-Restorff effect

07 case based learning through storytelling

08 competencies testing (retesting)

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

*Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.*

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

**This program offers the best educational material, prepared with professionals in mind:**

### Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.

### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.

### Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.

### Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.

**30%**

**10%**

**8%**

**3%**

**30%**

**15%**

**4%**
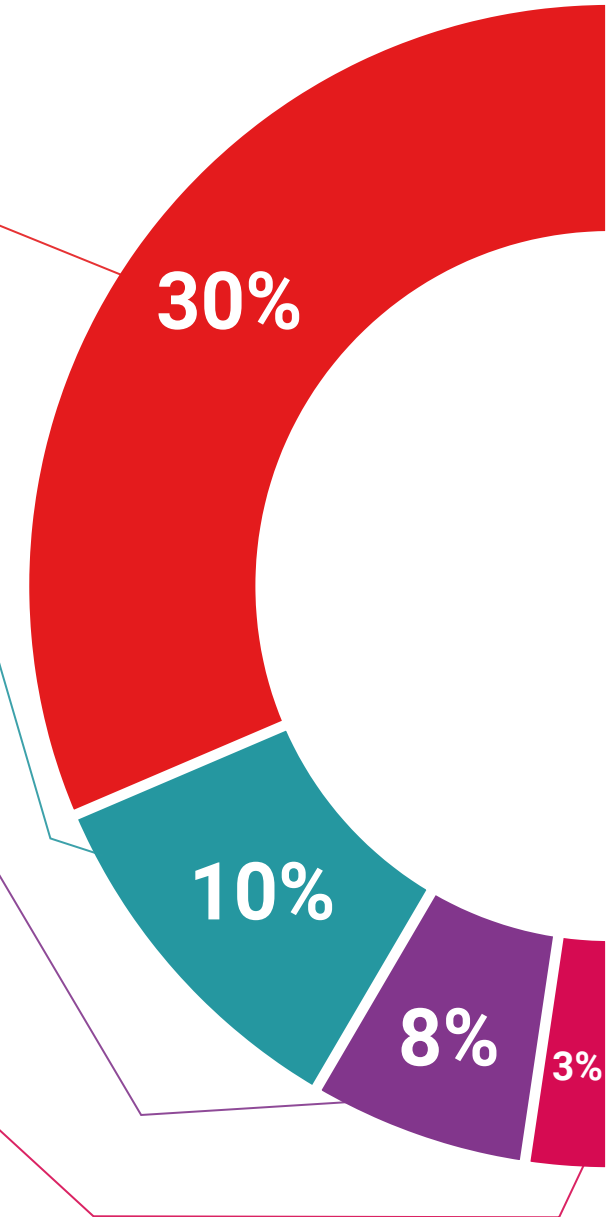
### Case Studies

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.

### Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

### Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

07

# Our Students' Profiles

The Postgraduate Diploma is aimed at graduates who have previously completed any of the degrees in the field of Social and Legal Sciences, Administration and Economics.

The diversity of participants with different educational profiles and from multiple nationalities makes up the multidisciplinary approach of this program.

The Postgraduate Diploma can also be taken by professionals who, being university graduates in any field, have two years of work experience in the field Sector Compliance.

*Administration, law, economics, etc. It doesn't matter where you come from as long as your goal is to become an expert in Sectoral Compliance"*
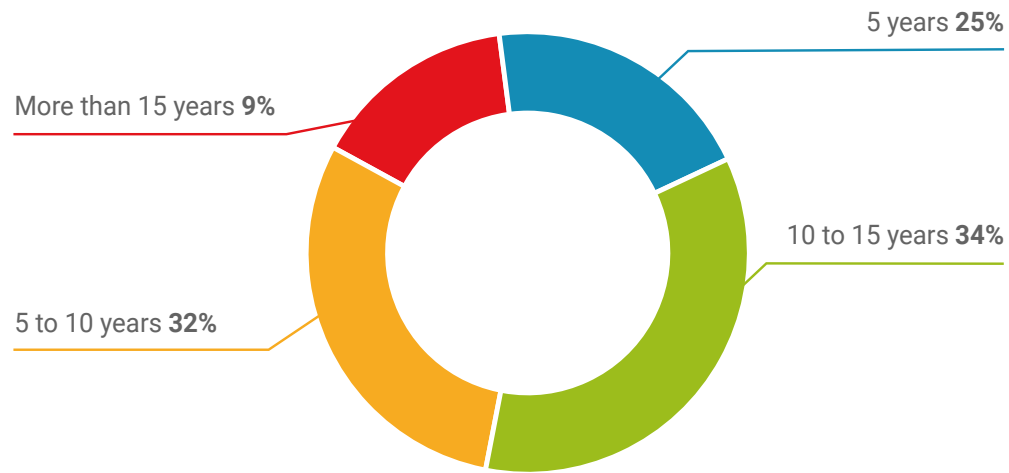
## Average Age

Between **35** and **45** years old

## Years of Experience

5 years **25%**

More than 15 years **9%**

10 to 15 years **34%**

5 to 10 years **32%**

## Training

Business Economics **24%**

Law **44%**

Social Sciences **19%**

Other **13%**

## Educational Profile

Administrative **28%**

Jurists **42%**

Entrepreneurs **17%**

Other **13%**
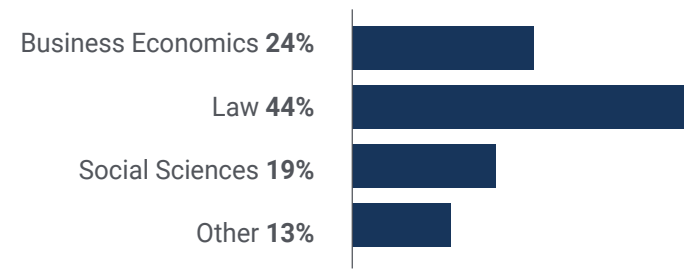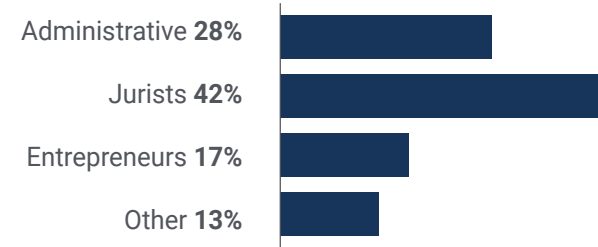
## Geographical Distribution

USA **19%**

Spain **37%**

Mexico **27%**

Colombia **17%**
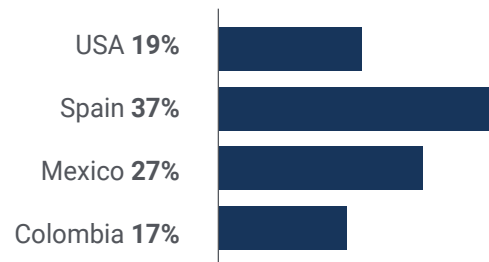
# Rodrigo González

**Lawyer specialized in the area of Sectoral Compliance**

*"I have been providing services in the area of legal advice to different companies for more than 5 years, and with the rise of Sectoral Compliance I began to notice that I needed to take another step academically to perfect my strategies and adapt them to the current context. For this reason, when I saw the study plan of this program, as well as the very high degree of satisfaction of the students who had already taken it, I did not think twice. Now I know that it was the best option I could have chosen"*

# 08
# Course Management

The boost that the support of a teaching team versed in the area on which the degree is based can provide is one of the reasons why TECH includes support from specialists in each program. For example, the faculty of this Postgraduate Diploma in Sectoral Compliance is made up of lawyers with a wide and extensive career in management and legal and business advice. Thanks to this, the graduate will be able to see first-hand how the current state of this profession is, catching up on their success strategies with the help of the best.

" A qualification that includes a teaching team of the highest level, so that you can use their career as a compliance officer to improve your skills"

## Management

**Dr. Muñoz Pérez, Ana Felicitas**

- Lawyer specialized in Commercial Law
- Lawyer at TDP Methods
- Lawyer in Business Methods and Organizers
- Lawyer at Lupicinio International Law Firm
- Professor at the URJC
- PhD in Commercial Law from the Complutense University of Madrid
- Degree in Law from the University Complutense
- Master's Degree in Legal Advice
- Master in Competition LawLawyer Specialised in Sports Law

## Professors

### Ms. Suárez Barcia, Lucía
- Lawyer at Compliance Crypto and Digital Assets Unit in Santander
- Global Compliance Officer in Lana
- Deputy Director of Compliance at ICBC Spain
- Lawyer at Compliance Europe at Grove and Lucania Gestión
- Associate Professor at the Institute of Stock Market Studies (IEB)
- Collaborating professor of the Criminal Compliance module in the Master of Legal Advice at the Complutense University of Madrid
- Graduated in Law from ICADE
- Degree in Business Management and Administration from ICADE
- Diploma in Private Law from ICADE
- Diploma in Financial Inclusion from CAF Development Bank for Latin America
- MBA Part-Time Professional at IE Business School

### Dr. Rodríguez Calero, Juan José
- Trainer of judicial applications at INDRA
- Internship as a lawyer at Ruda Abogados
- Internship at European Lawyers & Advisors
- Degree in Law
- Professional Master's Degree in Law

# Impact on Your Career

TECH designs the study plans always taking as a reference the news of the profession, as well as the strategic guidelines of experts in the area. For this reason, the course of this program will provide the graduate with the resources to give their career a 180-degree turn towards advisory and judicial success, perfecting their skills and knowledge and equipping them with the skills of Sectoral Compliance professionals of the maximum level.

*A program with which you will master regulatory compliance in areas related to sectors such as safety or health"*

**Are you ready to take the leap?**
**Excellent professional development awaits you.**

TECH's Postgraduate Diploma in Sectoral Compliance is an intensive program that prepares you to face challenges and business decisions in the field of good practice in the business environment. Its main objective is to promote your personal and professional growth, helping you to achieve career success.

If you want to improve yourself, make a positive change at a professional level and interact with the best, this is the place for you.

*You will design the best reports and results through exhaustive mastery of the compliance officer tasks.*

*A unique opportunity to learn how to improve the relations of the Compliance department with the rest of the areas of your organization.*

**Time of change**

| During the program **25%** | During the first year **41%** | After 2 years **34%** |

**Type of change**

Internal Promotion **45%**
Change of Company **43%**
Entrepreneurship **12%**
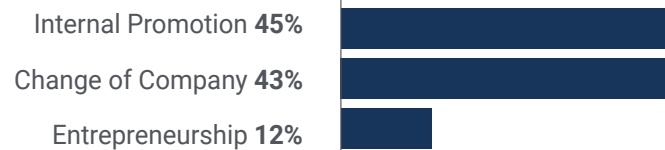
## Salary increase

The completion of this program represents a salary increase of more than **27.32%** for our students.

| Salary before | A salary increase of | Salary after |
|:---:|:---:|:---:|
| **$51,400** | **27.32%** | **$465,442** |

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# Benefits for Your Company

The skills and strategies that the graduate will develop with the course of this Postgraduate Diploma will help the company of which it is a part to be at the top of its sector thanks to a sectoral activity of the highest level. And it is that, in addition to getting up to date on the most innovative Compliance techniques, you will work on improving skills related to conflict resolution, time management or leadership itself, skills highly valued by the current job market.

"

*Reaching your professional zenith will grow the company of which you are a part exponentially and in less time than you expect"*

Developing and retaining talent in companies is the best long-term investment.

**01**

### Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.

**02**

### Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.

**03**

### Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.

**04**

### Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.

**05**

### Project Development

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.

**06**

### Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.

# Certificate

The Postgraduate Diploma in Sectoral Compliance guarantees students, in addition to the most rigorous and up-to-date education, access to a Postgraduate Diploma issued by TECH Global University.

*Successfully complete this program and receive your university qualification without having to travel or fill out laborious paperwork"*

This program will allow you to obtain your **Postgraduate Diploma in Sectoral Compliance** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: **Postgraduate Diploma in Sectoral Compliance**

Modality: **online**

Duration: **6 months**

Accreditation: **18 ECTS**

tech global university

Mr./Ms. _____, with identification document _____
has successfully passed and obtained the title of:

**Postgraduate Diploma in Sectoral Compliance**

This is a program of 450 hours of duration equivalent to 18 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024

Dr. Pedro Navarro Illana
Rector

Unique TECH Code: AFWORD23S    techtitute.com/certificates

*Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.

# Postgraduate Diploma
## Sector Compliance

- » Modality: **online**
- » Duration: **6 months**
- » Certificate: **TECH Global University**
- » Credits: **18 ECTS**
- » Schedule: **at your own pace**
- » Exams: **online**

# Postgraduate Diploma
## Sector Compliance



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