

# Postgraduate Diploma

## Mergers and Acquisitions Valuation Strategy





## Postgraduate Diploma Mergers and Acquisitions Valuation Strategy

- » Modality: online
- » Duration: 3 months
- » Certificate: TECH Global University
- » Accreditation: 18 ECTS
- » Schedule: at your own pace
- » Exams: online
- » Target Group: University graduates, diploma and degree holders who have previously completed any of the degrees in the field of Corporate Sciences, Economy and Law

Website: [www.techtute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-mergers-acquisitions-valuation-strategy](http://www.techtute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-mergers-acquisitions-valuation-strategy)

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# 01 Welcome

Mergers and acquisitions have become a crucial strategic tool in recent decades for companies seeking growth and consolidation in increasingly competitive markets. Accurate valuation of institutions in these processes not only drives fundamental strategic decisions, but also plays a crucial role in the efficient allocation of resources and value creation for investors. Given this, it is essential for professionals to keep abreast of current trends in this field. In this context, TECH is launching an innovative university program focused on the most cutting-edge strategies for planning both Mergers and Acquisitions. In addition, it is taught in a flexible 100% online mode, thus adapting to the schedules of busy experts.



Postgraduate Diploma in Merger and Acquisition Valuation Strategy  
TECH Global University

“

*Through this Postgraduate Diploma, 100% online, you will carry out exhaustive Due Diligence processes and identify the financial risks associated with Mergers and Acquisitions transactions”*

02

# Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class center for intensive managerial skills education.



“

*TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"*

## At TECH Technological University



### Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"*Microsoft Europe Success Story*", for integrating the innovative, interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

**95%**

of TECH students successfully complete their studies



### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

**+100000**

executives prepared each year

**+200**

different nationalities



### Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

**+500**

collaborative agreements with leading companies



### Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



### Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



### Learn with the best

---

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



*At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"*



### Analysis

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TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



### Academic Excellence

---

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.



### Economy of Scale

---

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.

03

# Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



“

*We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you education of the highest academic level”*

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:

**01**

### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

*70% of students achieve positive career development in less than 2 years.*

**02**

### Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

*Our global vision of companies will improve your strategic vision.*

**03**

### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

*You will work on more than 100 real senior management cases.*

**04**

### You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

*45% of graduates are promoted internally.*

05

### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

*You will find a network of contacts that will be instrumental for professional development.*

06

### Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

*20% of our students develop their own business idea.*

07

### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

*Improve your communication and leadership skills and enhance your career.*

08

### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Technological Universitycommunity.

*We give you the opportunity to study with a team of world-renowned teachers.*

# 04 Objectives

Through this university program, graduates will be characterized by having a comprehensive knowledge of advanced methods of business valuation. In addition, professionals will develop analytical skills to conduct exhaustive research on the financial statements of institutions. Experts will also master the execution of comprehensive due diligence processes, assessing financial risks and ensuring informed decision making.



“

*You will be equipped with all the resources necessary to operate in diversified and competitive business environments”*

**TECH makes the goals of their students their own goals too**  
**Working together to achieve them**

The **Postgraduate Diploma in Strategy in Mergers and Acquisitions Valuation Strategy** will enable the student to:

01

Identify emerging opportunities and effective strategies in the field of Mergers and Acquisitions

02

Design strategies that enhance value and minimize risks in transactions

03

Manage the different methodologies of company valuation







04

Interpret the results of valuations and use this data to make informed strategic decisions

05

Analyze the advantages and disadvantages of different forms of financing

06

Perform the calculation of Debt Ratios

05

# Structure and Content

The Postgraduate Diploma in Mergers and Acquisitions Valuation Strategy is a high-intensity program, delivered in a convenient 100% online format that allows students to choose their own schedule. The academic itinerary is developed over 3 months, in which graduates will acquire the necessary skills to excel in the financial sector.



“

*You will acquire the skills to analyze complex situations, evaluate multiple scenarios and make informed decisions under pressure”*

## Syllabus

TECH Global University's Postgraduate Diploma in Merger and Acquisition Valuation Strategy is an intensive program that will prepare professionals to face business challenges successfully.

The university program is comprised of a variety of teaching resources in different formats, including interactive summaries, explanatory videos and case studies. In this way, graduates will enjoy a dynamic and enjoyable learning experience.

The curriculum will delve into advanced methods of business valuation, such as discounted cash flow or asset-based strategies. As a result, professionals will be able to determine the fair value of an institution in different M&A contexts.

Undoubtedly, this is an academic proposal that will prepare graduates to achieve excellence in the field of M&A Valuation Strategy. For this purpose, TECH will use its innovative Relearning methodology, consisting of the reiteration of the natural concepts of the syllabus. In this way, students will enjoy a natural and progressive learning process.

This Postgraduate Diploma takes place over 3 months and is divided into 3 modules:

### Module 1

Merger and Acquisition Strategy and Planning

### Module 2

Valuation and Evaluation of Companies in Transactions

### Module 3

Financing in Mergers and Acquisitions Processes



### Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Diploma in Mergers and Acquisitions Valuation Strategy completely online. Throughout the 3 months of the educational program, the students will be able to access all the contents of this program at any time, allowing them to self-manage their study time.

*A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.*

**Module 1. Merger and Acquisition Strategy and Planning**

**1.1. Strategic Objectives of Mergers and Acquisitions**

- 1.1.1. Identification of Corporate Objectives
- 1.1.2. Alignment with Corporate Strategy
- 1.1.3. Examples of Strategic Objectives

**1.2. Market and Competition Analysis**

- 1.2.1. PESTEL, SWOT and PORTER Analysis
- 1.2.2. Competitive Environment Assessment
- 1.2.3. Impact of Antitrust Laws
- 1.2.4. Opportunity and Threat Identification

**1.3. Identification of Candidates for Mergers and Acquisitions**

- 1.3.1. Selection Criteria
- 1.3.2. Sources of Information and Searches
- 1.3.3. Initial Evaluation of Candidates

**1.4. Preliminary Evaluation and Due Diligence**

- 1.4.1. Financial and Legal Due Diligence
- 1.4.2. Operational and Commercial Analysis
- 1.4.3. Evaluation of Potential Synergies

**1.5. Strategies to Reach an Agreement in a Merger**

- 1.5.1. Negotiation Strategies
- 1.5.2. Drafting and Reviewing Agreements
- 1.5.3. Conflict Management and Resolution

**1.6. Communication Strategy in Mergers & Acquisitions**

- 1.6.1. Internal and External Communication
- 1.6.2. Investor Expectation Management
- 1.6.3. Transparency and Financial Reporting

**1.7. Integration Planning**

- 1.7.1. Integration Planning
- 1.7.2. Change Management and Organizational Culture
- 1.7.3. Integration Success Evaluation

**1.8. Managing Human Capital**

- 1.8.1. Talent Management
- 1.8.2. Personnel Restructuring
- 1.8.3. Management of Corporate Culture

**1.9. Technologies and Systems in Mergers and Acquisitions**

- 1.9.1. IT Systems Evaluation
- 1.9.2. Systems and Data Integration
- 1.9.3. Cybersecurity Management

**1.10. Ethics and Responsibility in Mergers and Acquisitions**

- 1.10.1. Ethical Principles in Mergers and Acquisitions
- 1.10.2. Corporate Social Responsibility
- 1.10.3. Impact on Communities and the Environment

## Module 2. Valuation and Evaluation of Companies in Transactions

### 2.1. Valuation and Evaluation of Companies in Transactions

- 2.1.1. The Valuation of the Company in the Merger and Acquisition Process
- 2.1.2. Importance of the Valuation in the Merger and Acquisition Process
- 2.1.3. Impact of Inclusion in Stock Indexes
- 2.1.4. Assessment Methods

### 2.2. Discounted Cash Flow Method (DCF)

- 2.2.1. Discounted Cash Flow Method (DCF)
- 2.2.2. Cash Flow Projection
- 2.2.3. Determination of Terminal Value

### 2.3. Valuation by Multipliers

- 2.3.1. Selection of Adequate Multiples
- 2.3.2. Application and Adjustment of Multiples
- 2.3.3. Comparative Analysis

### 2.4. Valuation of Tangible and Intangible Assets

- 2.4.1. Valuation of Tangible Assets
- 2.4.2. Analysis of Financial Statements
- 2.4.3. Intangible Valuation Methods
- 2.4.4. Impact of Intangibles on Total Valuation

### 2.5. Evaluation of Synergies

- 2.5.1. Types of Synergies: Operational and Financial
- 2.5.2. Quantification of Synergies
- 2.5.3. Risks Associated with Synergies

### 2.6. Analysis of Financial Statements

- 2.6.1. Balance Sheet and Working Capital Analysis
- 2.6.2. Structure of the Income Statement
- 2.6.3. Cash Flow Analysis

### 2.7. Valuation Risks

- 2.7.1. Identification of Key Risks
- 2.7.2. Risk Assessment and Mitigation
- 2.7.3. Sensitivity and Scenario Analysis

### 2.8. Assessment in Specific Contexts

- 2.8.1. Startups and Growth Companies
- 2.8.2. Companies in Restructuring
- 2.8.3. Highly Volatile Companies

### 2.9. Valuation Adjustments and Premiums

- 2.9.1. Control and Liquidity Adjustments
- 2.9.2. Specific Risk Premiums
- 2.9.3. Discounts for Lack of Control

### 2.10. Valuation Tools and Software

- 2.10.1. Common Tools in the Industry
- 2.10.2. Financial Models and their Applications
- 2.10.3. Advantages and Limitations of the Tools

**Module 3.** Financing from Mergers and Acquisitions Processes

**3.1. Financing Options in Mergers and Acquisitions**

- 3.1.1. Debt Financing
- 3.1.2. Equity Financing
- 3.1.3. Other Forms of Financing

**3.2. Debt vs. Equity**

- 3.2.1. Advantages and Disadvantages of Debt
- 3.2.2. Advantages and Disadvantages of Equity
- 3.2.3. Practical Applications

**3.3. Structuring the Financing**

- 3.3.1. Design of the Financial Structure
- 3.3.2. Optimization of Financing
- 3.3.3. Impact on the Company's Balance Sheet

**3.4. Role of Investment Banks**

- 3.4.1. Functions and Services of Investment Banks
- 3.4.2. Mergers and Acquisitions Advisory Process
- 3.4.3. Practical Applications

**3.5. Analysis of the Debt Capacity**

- 3.5.1. Calculation of Debt Ratios
- 3.5.2. Evaluation of Payment Capacity
- 3.5.3. Risks Associated with Debt

**3.6. Leveraged Mergers (LBOs)**

- 3.6.1. Leveraged Mergers (LBOs)
- 3.6.2. Structuring Leveraged Mergers (LBOs)
- 3.6.3. Examples and Practical Application

**3.7. Role of Private Equity Funds**

- 3.7.1. Role of Private Equity Funds
- 3.7.2. Investment Strategies in Mergers and Acquisitions
- 3.7.3. Examples of Participations

**3.8. Mezzanine Financing**

- 3.8.1. Mezzanine Financing
- 3.8.2. Senior Subordinated Debt and Other Types of Debt
- 3.8.3. Advantages and Disadvantages
- 3.8.4. Practical Applications

**3.9. Financial Impact of Mergers and Acquisitions**

- 3.9.1. Analysis of the Impact on the Balance Sheet
- 3.9.2. Effects on Profitability and Liquidity
- 3.9.3. Practical Applications

**3.10. Financing Case Studies**

- 3.10.1. Analysis of Successful Financings
- 3.10.2. Examples of Innovative Structures
- 3.10.3. Lessons Learned



*You will be able to effectively manage the post-acquisition integration of merged companies, maximizing synergies and minimizing operational disruptions”*





# 06

# Methodology

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning**.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





“

*Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"*

## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.

“

*At TECH, you will experience a learning methodology that is shaking the foundations of traditional universities around the world”*



*This program prepares you to face business challenges in uncertain environments and achieve business success.*



## A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.

“

*You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments”*

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

*Our program prepares you to face new challenges in uncertain environments and achieve success in your career.*

## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

*Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.*

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



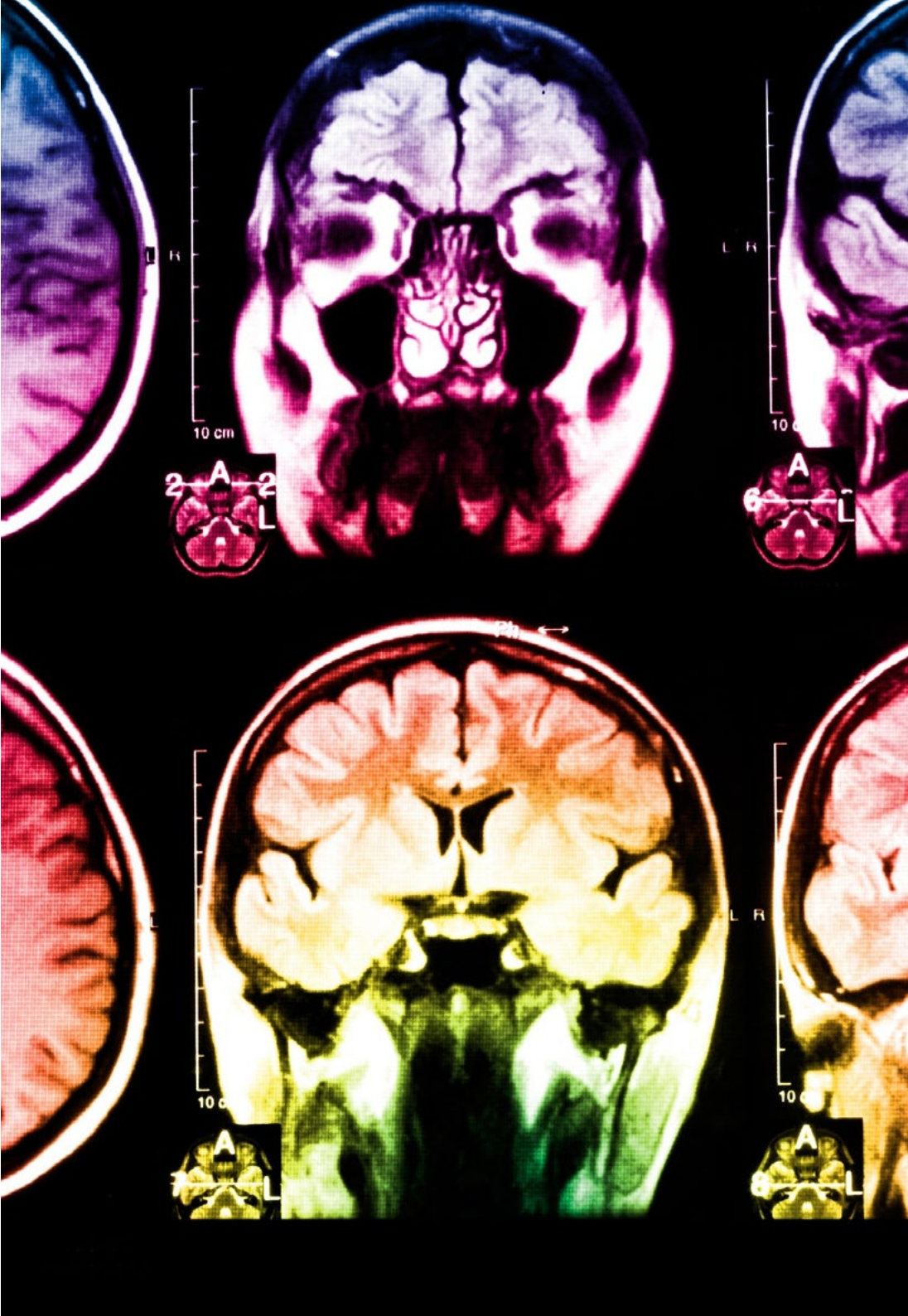
In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

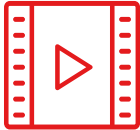
*Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.*

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.



This program offers the best educational material, prepared with professionals in mind:



### Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



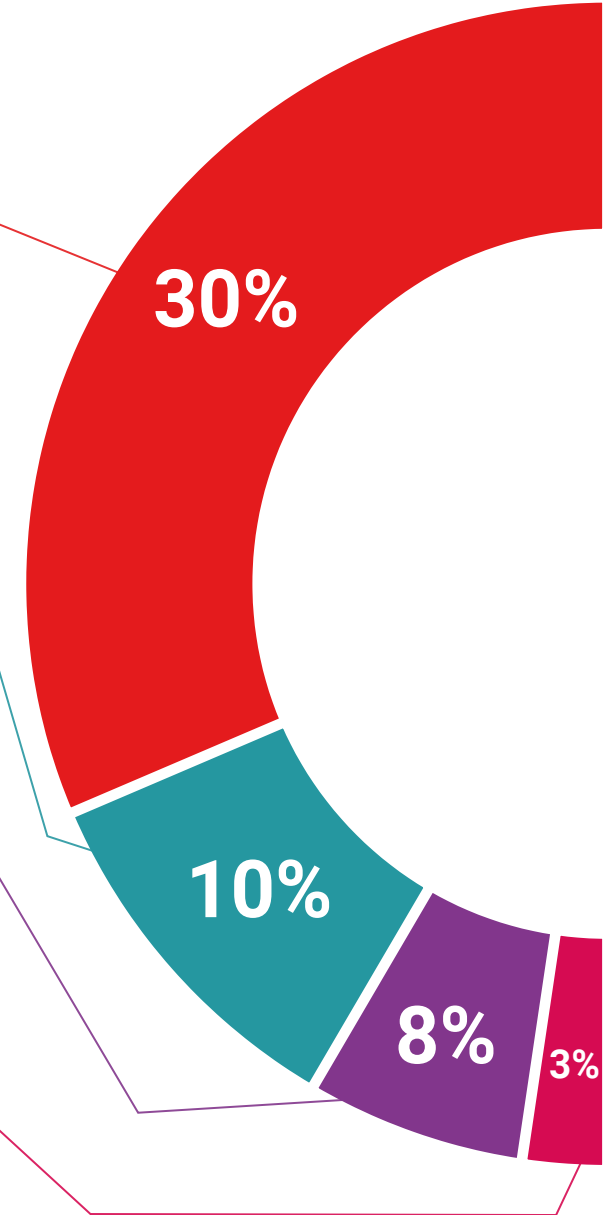
### Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.

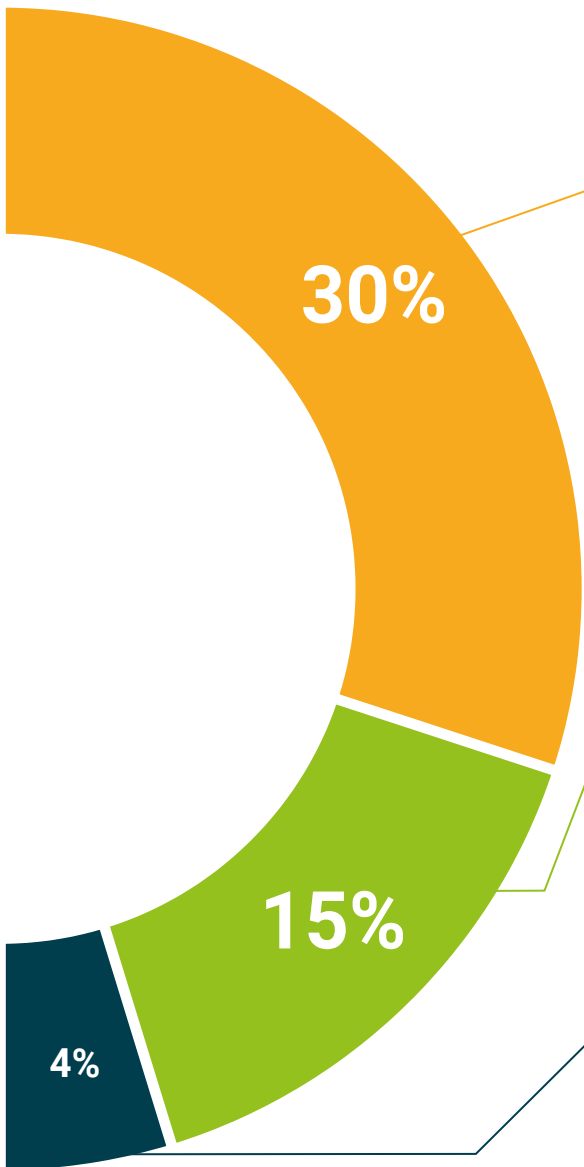


### Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.







**Case Studies**

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



**Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".



**Testing & Retesting**

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



07

# Our Students' Profiles

This Postgraduate Diploma is aimed at University Graduates and who have previously completed any of the following degrees in the field of Corporate Sciences, Economy and Law.

This program uses a multidisciplinary approach as the students have a diverse set of academic profiles and represent multiple nationalities.

The Postgraduate Diploma can also be taken by professionals who, being university graduates in any field, have two years of work experience in the Financial Sector.





“

*If you have experience in Labor Advisory and are looking for an interesting improvement in your career while continuing to work, this is the program for you"*

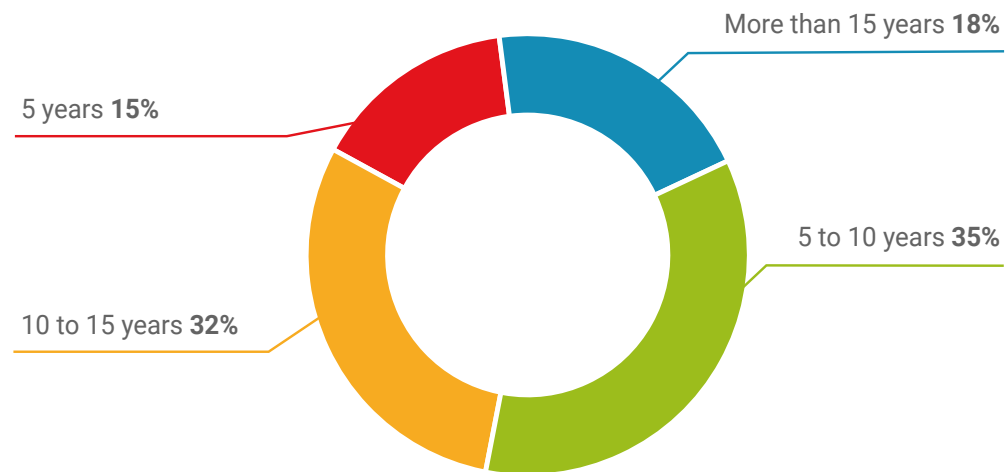
### Average Age

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Between **35** and **45** years old

### Years of Experience

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### Training

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Business Administration and Management **40%**

Economy **26%**

Engineering **18%**

Others **16%**



### Educational Profile

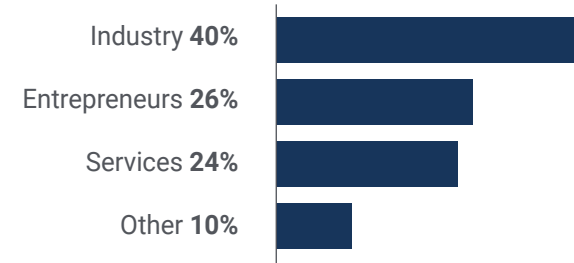
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Industry **40%**

Entrepreneurs **26%**

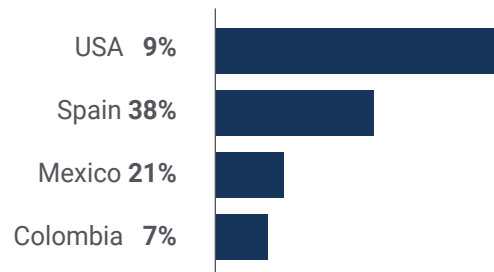
Services **24%**

Other **10%**



## Geographical Distribution

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## Pablo García Aguilar

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Financial Products Manager

*"The Postgraduate Diploma in M&A Valuation Strategy has been a transformative experience that has broadened my understanding in the financial and strategic evaluation of corporate transactions. I look forward to applying everything I have learned in my professional career and contributing to the success of future projects"*

08

# Course Management

For the design and delivery of this Postgraduate Diploma, TECH has a first class teaching staff made up of experts in Mergers and Acquisitions Valuation Strategy These professionals they an extensive working career, where they have worked in leading international institutions. Thanks to this, they have developed multiple didactic contents that stand out for their excellent quality and for adjusting to the demands of the current labor market. In this way, students have the guarantees they demand to immerse themselves in an academic experience that will raise their professional horizons considerably.





“

*An experienced teaching team, made up of specialists in M&A Valuation Strategy, will guide you through the entire learning process”*

## Management



### Dr. Gómez Martínez, Raúl

- ♦ Founding Partner and CEO of Open 4 Blockchain Fintech
- ♦ Founding Partner of InvestMood Fintech
- ♦ Apará's CEO
- ♦ PhD in Business Economics and Finance from Universidad Rey Juan Carlos de Madrid
- ♦ Bachelor's Degree in Economics and Business Administration, Complutense University of Madrid
- ♦ Master's Degree in Economic Analysis and Financial Economics, Complutense University of Madrid



### Dr. García Costa, Beatriz

- ♦ Client manager at Banco Santander
- ♦ Lecturer in undergraduate studies
- ♦ Author of academic publications
- ♦ PhD in Business Economics from Rey Juan Carlos University
- ♦ Master's Degree in Financial Planning and Advisory Services from the Rey Juan Carlos University
- ♦ Degree in Business Administration and Management from University of Alcalá





### **Dr. García Costa, Laura**

- Finance Specialist at Just Eat
- Client Manager at Cetelem Bank
- Lecturer in undergraduate studies
- Author of several publications and articles
- PhD in Business Economics from Rey Juan Carlos University
- Master's Degree in Financial Planning and Advisory Services from the Rey Juan Carlos University
- Degree in Business Administration and Management from University of Alcalá

## Professors

### Mr. Segura Pacho, Felipe Marcelo

- Back Office at Indra BPO Services SLU
- Accountant at JC Segura Construcciones SA
- Specialist in Corporate Finance at the Catholic University of Salta
- Master's Degree in Financial Planning and Advice, Rey Juan Carlos University
- Master's Degree in Business Management from the Public University of Navarra
- Collaborator of the project "Trading in Stock Exchange and Financial Markets"

### Ms. Martín Rubiano, Iría

- Bank employee at Ibercaja Banco
- She has experience in several research projects
- Master's Degree in Senior Management from the Rey Juan Carlos University
- Master's Degree in Financial Planning and Advice, Rey Juan Carlos University
- Degree in Business Administration and Management from the Rey Juan Carlos University





**Mr. Martín Moreno, David**

- ♦ Specialist in Financial Management by European University Miguel de Cervantes Business School
- ♦ Master's Degree in Financial Planning and Advice, Rey Juan Carlos University
- ♦ Bachelor's Degree in Accounting and Finance from Rey Juan Carlos University

“

*A unique, crucial and decisive learning experience to boost your professional development”*

09

# Impact on Your Career

Completion of this Postgraduate Diploma will enable graduates to expand their career prospects to a higher level. After the program, experts will be highly qualified to take on roles of responsibility in institutions.

In this way, professionals will develop advanced skills in financial and strategic valuation of companies in the context of M&A transactions. As a result, they will be able to identify and evaluate investment opportunities.





“

*You will carry out exhaustive due diligence processes, analyzing the risks and opportunities associated with M&A transactions”*

## Are you ready to take the leap? Excellent professional development awaits you

The TECH Postgraduate Diploma in Mergers and Acquisitions Valuation Strategy is an intensive program that prepares you to face challenges and business decisions in the Mergers & Acquisitions Valuation arena. The main objective is to promote your personal and professional growth. Helping you achieve success.

If you want to improve yourself, make a positive change at a professional level, and network with the best, then this is the place for you.

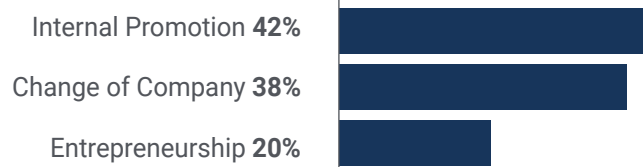
*You will lead the execution of Mergers and Acquisitions projects, ensuring effective integration.*

*Looking to expand your professional horizons? This Postgraduate Diploma will make you an expert in M&A Valuation Strategy.*

### Time of Change



### Type of change



### Salary increase

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This program represents a salary increase of more than **26.24%** for our students



10

# Benefits for Your Company

This program contributes to maximizing the talent of institutions to their full potential through the instruction of high-level leaders.

By completing this Postgraduate Diploma, professionals will make accurate and informed assessments during Merger, Acquisition or Restructuring processes. In this way, entities will optimize strategic decision-making and strengthen their ability to compete in global markets.





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*You will be able to help companies manage their assets and resources more effectively, optimizing capital allocation”*

Developing and retaining talent in companies is the best long-term investment.

01

### Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.

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02

### Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.

03

### Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.

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04

### Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.



05

### **Project Development**

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.

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06

### **Increased competitiveness**

This program will equip students with the skills to take on new challenges and drive the organization forward.

# 11

# Certificate

The Postgraduate Diploma in Mergers and Acquisitions Valuation Strategy guarantees students, in addition to the most rigorous and up-to-date education, access to a qualification issued by TECH Global University.



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*Successfully complete this program and receive your university qualification without having to travel or fill out laborious paperwork”*

This private qualification will allow you to obtain a **Postgraduate Diploma in Mergers and Acquisitions Valuation Strategy** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University**, is an official European University publicly recognized by the Government of Andorra ([official bulletin](#)). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** private qualification, is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: **Postgraduate Diploma in Mergers and Acquisitions Valuation Strategy**

Modality: **online**

Duration: **3 months**

Accreditation: **18 ECTS**



\*Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



## Postgraduate Diploma Mergers and Acquisitions Valuation Strategy

- » Modality: **online**
- » Duration: **3 months**
- » Certificate: **TECH Global University**
- » Accreditation: **18 ECTS**
- » Schedule: **at your own pace**
- » Exams: **online**

# Postgraduate Diploma

## Mergers and Acquisitions Valuation Strategy