



## Postgraduate Diploma

Media and Information Product Management

» Modality: online

» Duration: 6 months

» Certificate: TECH Global University

» Credits: 24 ECTS

» Schedule: at your own pace

» Exams: online

Website: www.techtitute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-media-information-product-management

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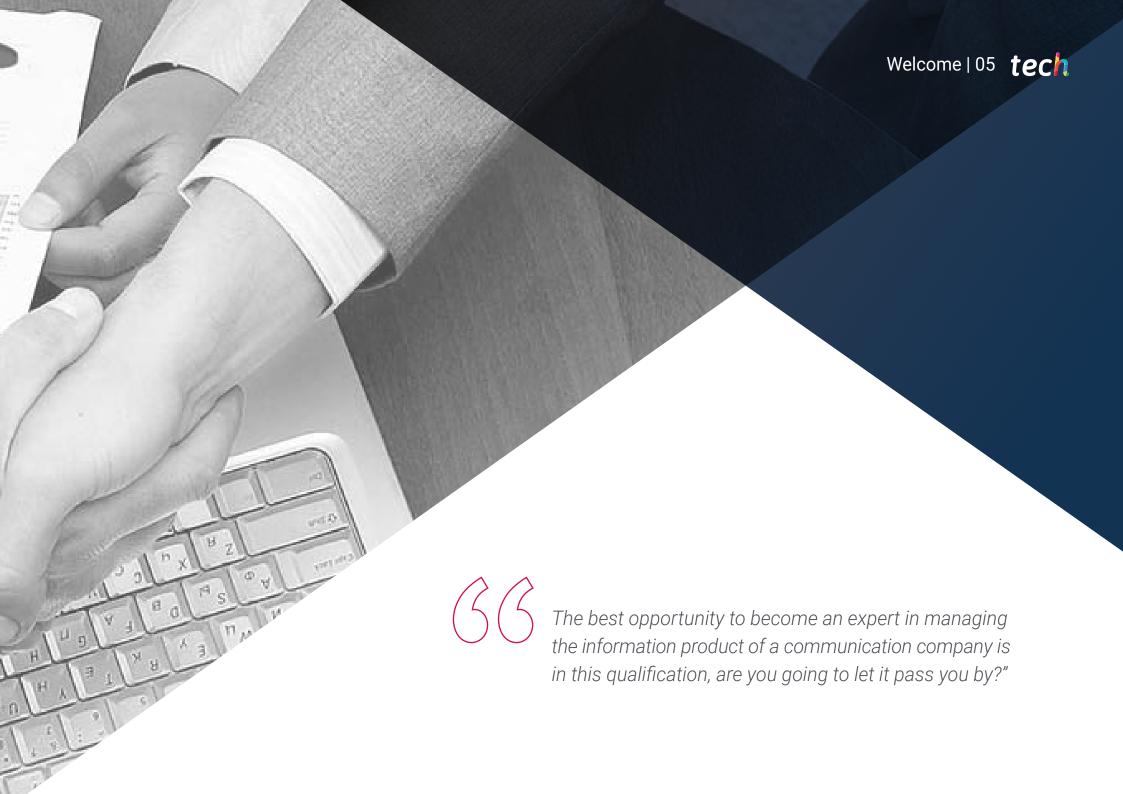
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Certificate

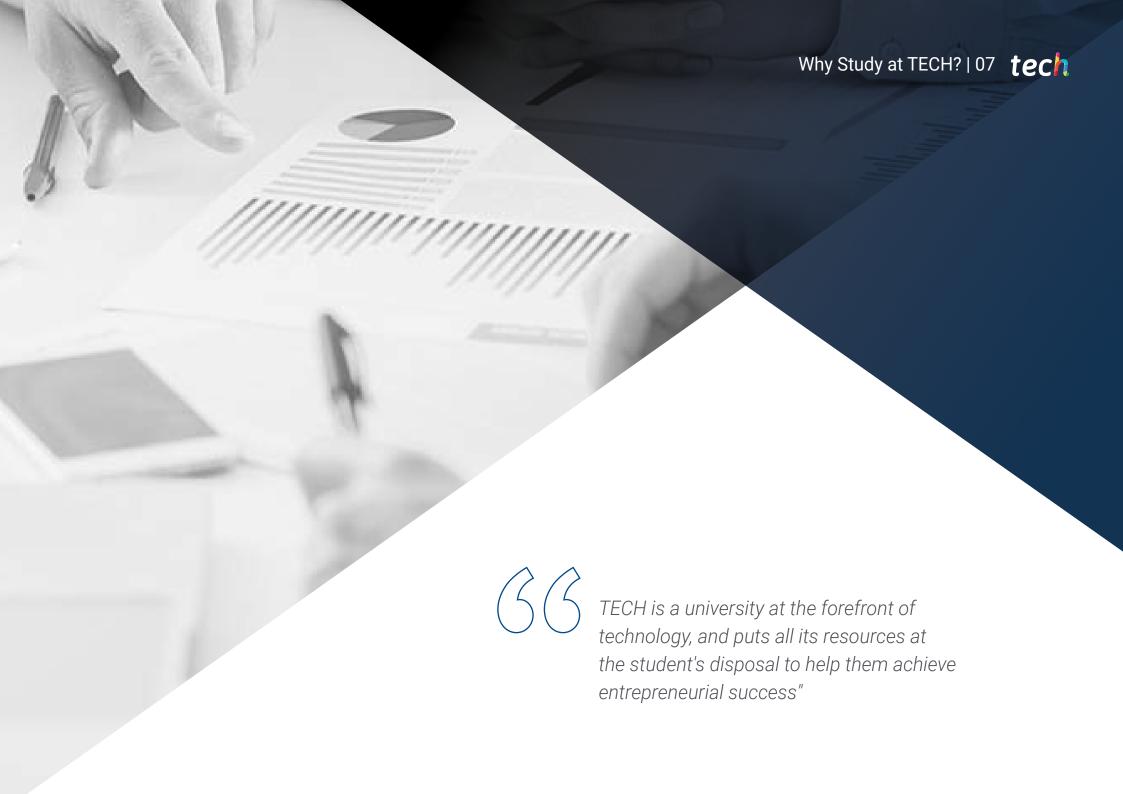
# 01 **Welcome**

The information product of a communication company defines what it is like, its values and commitments. In short: it is its image. That is why the professionals in charge of managing this area must know in detail not only the entity, but also the sector, with the objective of adapting to the requirements and the demand that will help them lead the company on the road to success. In this program, you will find, precisely, all the information that will allow you to achieve this objective, through a new and up-to-date syllabus. A program designed by experts in the communication sector and developed entirely online, so that graduates can organize their educational experience without having to give up their professional life.









## tech 08 | Why Study at TECH?

## At TECH Global University



#### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



## Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



## **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.





#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"

## Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary.



## **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





## tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



## A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



## Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



## Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



## Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



## Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



## Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



## Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



## Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to train with a team of world renowned teachers.





## tech 16 | Objectives

TECH makes the goals of their students their own goals too. We work together in order to achieve them.

The Postgraduate Diploma in Media and Information Product Management will enable students to:



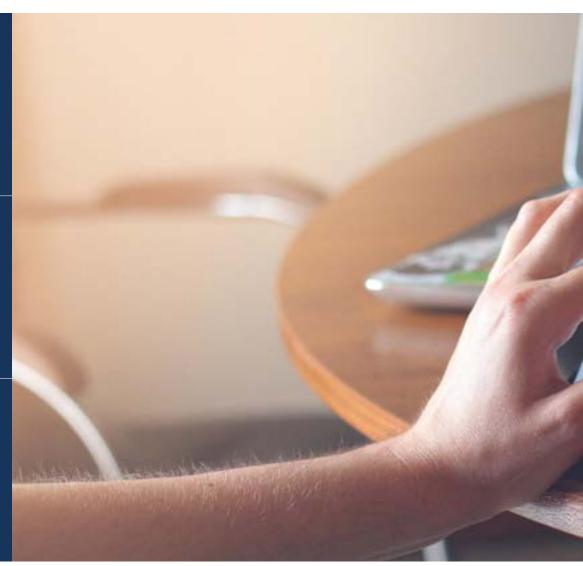
Define the latest trends developments in business management

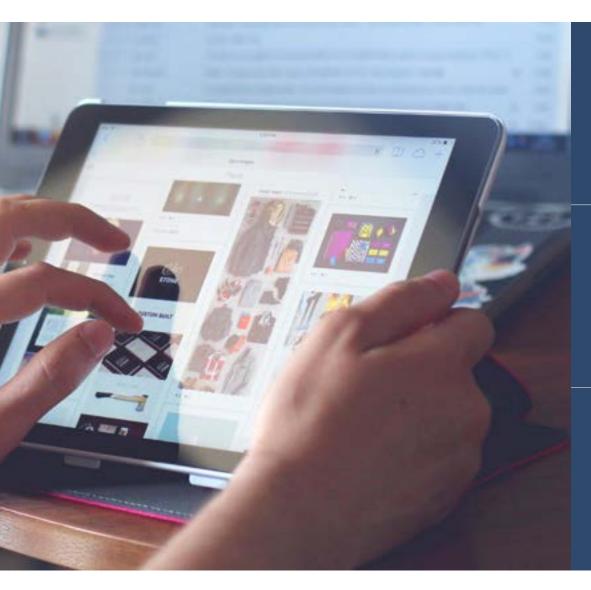


Build a plan for the development and improvement of personal and managerial skills



Develop strategies to carry out decision-making in a complex and unstable environment







Develop the ability to detect, analyze and solve and problem solving



Gain knowledge about all the techniques to manage a communication company



Successfully manage different types of information products





## tech 20 | Structure and Content

## **Syllabus**

This Postgraduate Diploma in Media and Information Product Management has been designed by the teaching team following the criteria of quality and relevance imposed by TECH and its pedagogical methodology.

That is why the graduate will find in this qualification a content developed through the Relearning guidelines: the most important concepts and terms are reiterated throughout the syllabus. In this way, the specialist does not have to invest extra time in memorizing, but the acquisition of knowledge takes place in a natural and progressive way. Additionally, this methodology guarantees the durability of the concepts for a longer period of time.

A 100% online course, created with the objective that the graduate can improve the professional qualities that will allow them to access the prestigious position they have always dreamed of and perfectly compatible with their professional life.

This Postgraduate Diploma in Media and Information Product Management is developed over 6 months and is divided into 4 modules:

Module 1	Communication Methods
Module 2	Information Product Management
Module 3	Market and Communication Environments
Module 4	Market and Customer Management



## Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Diploma in Media and Information Product Management completely online. Over the course of 6 months, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

## tech 22 | Structure and Content

Module 1.	Media					
1.1.1. What is	uction to the Media 1.2. s the Media? 1.2.1. tteristics of the Media 1.2.2. Utility 1.2.3.	Introduction and Brief History of the Media		Radio Introduction and Brief History of the Media Main Features	1.4.1. 1.4.2.	<b>Television</b> Introduction and Brief History of the Media Traditional Television New Forms of Television Consumption
Comn 1.5.1. The Ne Environ	nment 1.6.3.  1.6.3.	A Multi-Screen Environment	<b>1.7.</b> 1.7.1. 1.7.2.	Glocalization Local Media Proximity Journalism	1.8.2.	Effects of the Media Efficiency of Commercial and Advertising Communication Theories on the Effects of the Media Social and Co-creation Models
1.9.1. A New	Media Ecosystem 1.10.1 gence Culture 1.10.2	User-Generated Content  From Consumer to Prosumer  Participatory Culture  Collective Intelligence				
Module 2.	Information Product Management					
2.1. Inform 2.1.1. Concep 2.1.2. Feature 2.1.3. Types	es 2.2.1.	Process Phases of Information Production Agenda Setting	2.3.1. 2.3.2.	Strategies for Launching New Information Products Tangible Strategies Intangible Strategies Product Portfolio Strategy	2.4.2.	Competitor Strategy Study Benchmarking Types of Benchmarking Advantages
Innova 2.5.1. Transm	mation Product Portfolio ation Process 2.6.1. edia Narratives enomenon 2.6.	Gamification New Narrative World	2.7.3.	Journalistic Documentation Essential Guides to Cultural Journalism Documentation Historical Documentation Current Documentation	2.8.1. 2.8.2.	Designing and Planning an Online Reputation Plan  Overview of the Main Social Media in Spain Brand Reputation Plan. General metrics, ROI, and Social CRM

2.7.4. The Raging News

## 2.9. The Importance of Communication in Today's Organizations

- 2.9.1. Mechanisms and Systems for Communication with the Media2.9.2. Errors in Organizational Communication

### 2.10. Inbound Marketing

- 2.10.1. Effective Inbound Marketing 2.10.2. The Benefits of Inbound Marketing
- 2.10.3. Measuring the Success of Inbound Marketing

- and Social CRM
  2.8.3. Online Crisis and Reputational SEO

Tools

Module 3. Market and Communication				
<ul><li>3.1. Company's Macro-Environment</li><li>3.1.1. Concept of Macro-Environment</li><li>3.1.2. Macro-Environment Variables</li></ul>	<ul> <li>3.2. The Company's Micro-Environment</li> <li>3.2.1. Approach to the Concept of Micro-Environment</li> <li>3.2.2. Actors in the Micro-Environment</li> </ul>	<ul> <li>3.3. New Competitive Environment</li> <li>3.3.1. Technological Innovation and Economic Impact</li> <li>3.3.2. Knowledge Society</li> <li>3.3.3. The New Consumer Profile</li> </ul>	3.4.2.	Knowing the Market and the Consumer Open Innovation Competitive Intelligence Competitive Economy
<ul><li>3.5. The Market and Audiences</li><li>3.5.1. Profile of Media Users</li><li>3.5.2. Audience Fragmentation</li></ul>	<ul> <li>3.6. Developing the Marketing Plan</li> <li>3.6.1. Marketing Plan Concept</li> <li>3.6.2. Situation Analysis and Diagnosis</li> <li>3.6.3. Strategic Marketing Decisions</li> <li>3.6.4. Operative Marketing Decisions</li> </ul>	<ul> <li>3.7. Market Segmentation</li> <li>3.7.1. Market Segmentation Concept</li> <li>3.7.2. Utility and Requirements of Segmentation</li> <li>3.7.3. Consumer Market Segmentation</li> <li>3.7.4. Industrial Market Segmentation</li> </ul>	3.7.5. 3.7.6.	Segmentation Strategies Segmentation Based on Marketing - Mix Criteria
<ul><li>3.8. Competitive Positioning</li><li>3.8.1. Positioning Concept on the Market</li><li>3.8.2. The Positioning Process</li></ul>	<ul> <li>3.9. Commercial Segmentation</li> <li>3.9.1. Analysis of Distribution Channels, Sales Areas and Products</li> <li>3.9.2. Preparing Commercial Areas</li> <li>3.9.3. Implementing the Visiting Plan</li> </ul>	<ul><li>3.10. Corporate Social Responsibility</li><li>3.10.1. Social Commitment</li><li>3.10.2. Sustainable Organizations</li><li>3.10.3. Business Ethics</li></ul>		
Madala A Madatand Outron				
<b>Module 4</b> . Market and Customer M	anagement			
<ul> <li>4.1. Marketing Management</li> <li>4.1.1. The Concept of Marketing Management</li> <li>4.1.2. New Trends in Marketing</li> <li>4.1.3. A New Marketplace: Consumer and Busin Capabilities</li> <li>4.1.4. Holistic MK Orientation</li> <li>4.1.5. Update on the 4 Ps of Marketing</li> <li>4.1.6. Marketing Management Tasks</li> </ul>	<ul> <li>4.2. Relationship Marketing</li> <li>4.2.1. Concept of Marketing Relations</li> <li>4.2.2. The Customer as an Asset of the Company</li> <li>4.2.3. CRM as a Relationship Marketing Tool</li> </ul>	<ul><li>4.3. Data Base Marketing</li><li>4.3.1. Data Base Marketing Applications</li><li>4.3.2. Information Sources</li></ul>	4.4.1. 4.4.2. 4.4.3.	Types of Buying Behavior The Process in Purchasing Decisions The Stages in the Buying Process Types of Buying Behavior Features of the Types of Buying Behaviou
4.5. The Loyalty Process 4.5.1. In-depth Knowledge of the Client 4.5.2. Loyalty Process 4.5.3. The Value of the Customer	<ul> <li>4.6. Selecting Target Customers- CRM</li> <li>4.6.1. Designing an e-CRM</li> <li>4.6.2. Orientation towards the Consumer</li> <li>4.6.3. 1 to 1 Planning</li> </ul>	<ul><li>4.7. Research Project Management</li><li>4.7.1. Information Analysis Tools</li><li>4.7.2. Developing an Expectation Management Plan</li></ul>	<b>4.8.</b> 4.8.1.	Online Market Research  Quantitative Research Tools in Online Markets  Dynamic Qualitative Customer Research

4.10. Internet Audience Studies

4.10.2. Measuring Social Impact: Tuitele 4.10.3. Barlovento and IAB Spain

4.10.1. The Social Audience

4.9. Study of Traditional Audiences

4.9.1. Audience Measurement Origin. Basic

4.9.2. How are Traditional Audiences Measured?

Concepts

4.9.3. EGM and Kantar Media

4.7.3. Assessing the Feasibility of Projects



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.



## tech 26 | Methodology

## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

## A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## tech 28 | Methodology

## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

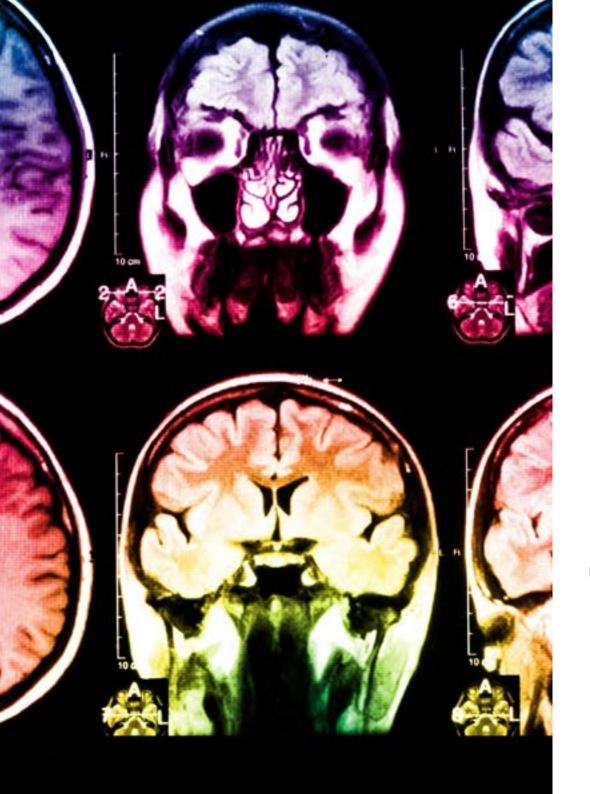
We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.





## Methodology | 29 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



30%

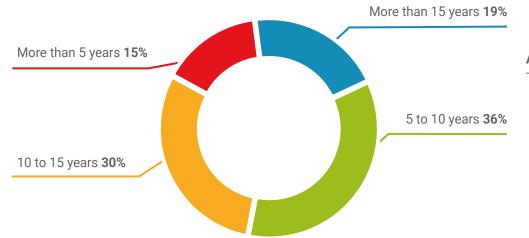




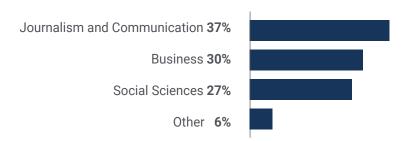


Between **35** and **45** years old

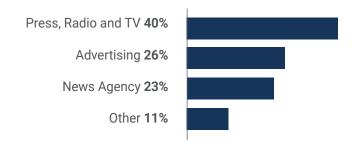
## Years of Experience



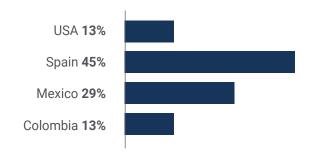
## **Training**



### **Academic Profile**



## **Geographical Distribution**





## Regina Rodríguez

Manager of a Communication Company

"I had been unemployed for months and one day, looking for qualifications that would allow me to improve my CV, I discovered this one. I can only say that shortly after finishing the most incredible and enriching educational experience I have ever had, I had the opportunity to apply for a management position in a communications company. I got the job and the best part: I discovered that everything I had learned during this Postgraduate Diploma I was applying in my new position"





#### **International Guest Director**

With a strong background in Communications and Marketing, Bianca Freedman has served as Chief Executive Officer (CEO) of Edelman's Canada division, where she has led strategy, operations and culture in the region. In fact, she has played a crucial role in the evolution, promotion and protection of brands and reputations in a dynamic media environment. In addition, she has been one of the Executive Positioning experts within Edelman's global network, a critical area where business leaders are increasingly in demand.

She has also held other prominent positions at Edelman, including Chief Operating Officer (COO) and General Manager. In these roles, she has led some of the organization's most important and complex projects in both the private and public sectors, working with some of the country's most prestigious companies to transform their presence with employees, customers and shareholders.

Bianca Freedman's career has also included positions at InfinityComm Inc. as Account and Public Relations Manager, as well as at Credit Valley Hospital, where she has served as Marketing and Communications Coordinator. She has also held Marketing, Public Relations and Social Media Manager roles at Walmart, where she has been instrumental in communications innovation, both in Canada and in the San Francisco Bay Area, alongside the company's global e-commerce group.

Notably, as an active member of the community, she has served on the Humber PR Advisory Board and volunteers with the Community Association for Riders with Disabilities (CARD). And she is fully committed to removing barriers to entering the job market, as well as supporting high-potential talent.



### Ms. Freedman, Bianca

- Chief Executive Officer (CEO) at Edelman Canada, Toronto, Canada
- Manager of Marketing, Public Relations and Social Media at Walmart
- Marketing and Communications Coordinator, Credit Valley Hospital, Credit Valley, Canada
- Account and Public Relations Manager at InfinityComm Inc.
- IWF Fellowship in Business Administration and Management from INSEAD
- Transformational Leadership, Business Administration and Management Program at Harvard Business School
- Graduate degree in Public Relations from Humber College
- B.A. in Political Science, Communication Studies, from McMaster University
- Member of Humber PR Advisory Board, Community Association for Riders with Disabilities (CARD)



Thanks to TECH, you will be able to learn with the best professionals in the world"

### tech 40 | Course Management

#### Management



### Ms. Iñesta Fernández, Noelia

- Journalist and Social Media Manager
- Communications Manager (G. Greterika Imp-Exp)
- Communications and Marketing Manager (Corporate)
- Community Manager in SMEs of Channel Horeca
- Local media writer
- D. in Media Research
- Master's Degree in Social Media Management
- Degree in Journalism
- Higher Technician in Audiovisual Production







### tech 44 | Impact on Your Career

Develop your leadership skills and improve your business skills with a program designed exclusively to help you position yourself among the best in the industry.

# Are you ready to take the leap? Excellent professional development awaits you

The Postgraduate Diploma in Media and Information Product Management of TECH Global University is an intense program that prepares you to face challenges and business decisions globally. The main objective is to promote personal and professional growth. Helping students achieve success.

If you want to improve yourself, make a positive change at a professional level and interact with the best, this is the place for you.

Having this qualification on your résumé will open more doors on the job market. Make the difference and become, in only 6 months, an expert in Media and Information Product Management with TECH.

#### When the change occurs

During the program

13%

During the first year

58%

After 2 years

29%

#### Type of change

Change of Company 27%
Entrepreneurship 30%

### Salary increase

This program represents a salary increase of more than 27.3% for our students.

\$55,000

A salary increase of

27.3%

\$70,000





### tech 48 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### **Intellectual Capital and Talent Growth**

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



## Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



#### **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



### Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





### **Project Development**

The professional can work on a current project or develop new projects in the field of R&D or Business Development within their company.



### Increased competitiveness

This Postgraduate Diploma will equip your professionals with the skills to take on new challenges and thus drive the organization forward.







### tech 52 | Certificate

This program will allow you to obtain your **Postgraduate Diploma in Media and Information Product Management** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Diploma in Media and Information Product Management

Modality: online

Duration: 6 months

Accreditation: 24 ECTS



## has successfully passed and obtained the title of: Postgraduate Diploma in Media and Information Product Management

This is a program of 600 hours of duration equivalent to 24 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



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