



Communication and Social Media Companies

» Modality: online

» Duration: 6 months

» Certificate: TECH Global University

» Credits: 24 ECTS

» Schedule: at your own pace

» Exams: online

» Target Group: University graduates who have previously completed studies in Journalism or Communication, as well as in the field of Social Sciences or Business Administration and who want to make a qualitative leap in their professional careers. Either as active entrepreneurs or as future entrepreneurs

Website: www.techtitute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-management-communication-social-media-companies

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Certificate

01 **Welcome**

Running a successful communications company has become a real challenge. The development of the industry, linked to the possibilities offered by mobile devices in terms of information processing by society, forces professionals to work on innovative techniques and strategies to face this competition. This requires the figure of a highly qualified leader, an expert in the area and with extensive managerial skills, qualities that the graduate will acquire over the course of this Postgraduate Diploma. It is a 100% online program designed by professionals in the sector and in which you will find the best theoretical and practical content of the moment.







tech 08 | Why Study at TECH?

At TECH Global University



Innovation

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



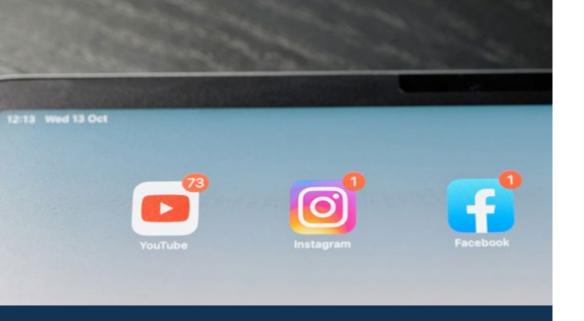
Academic Excellence

TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary.



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





Learn with the best

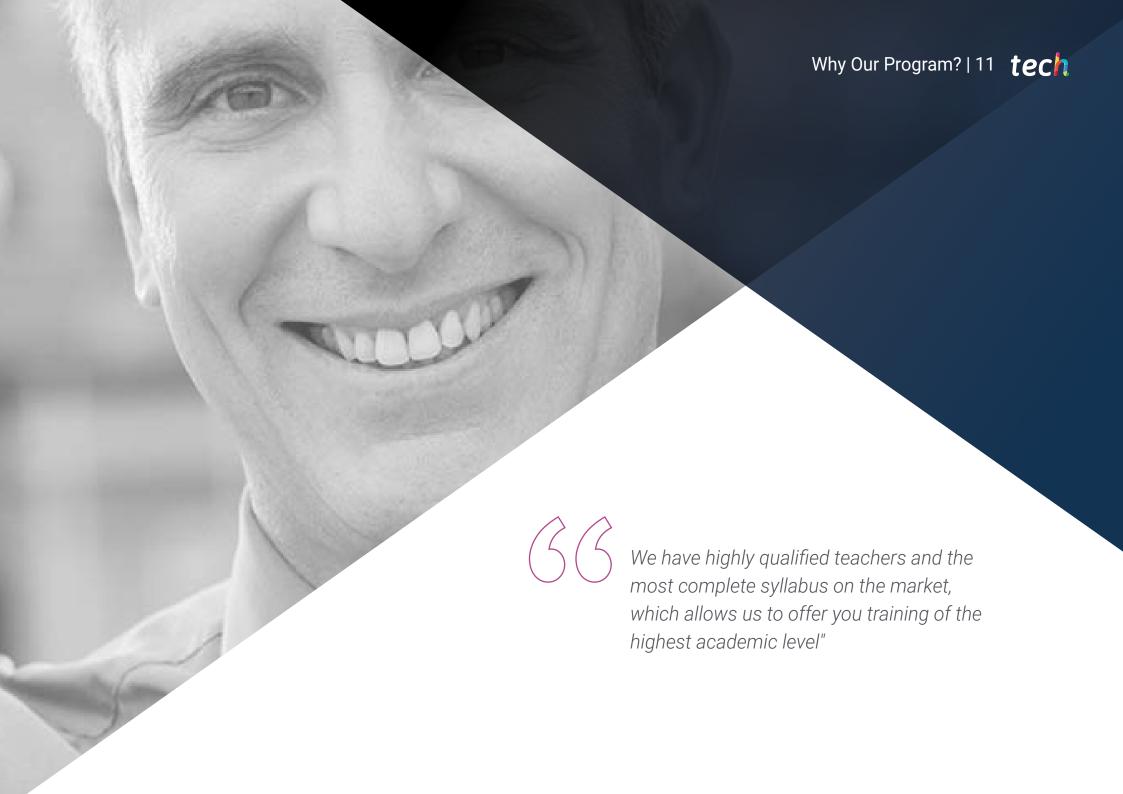
In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"





tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.

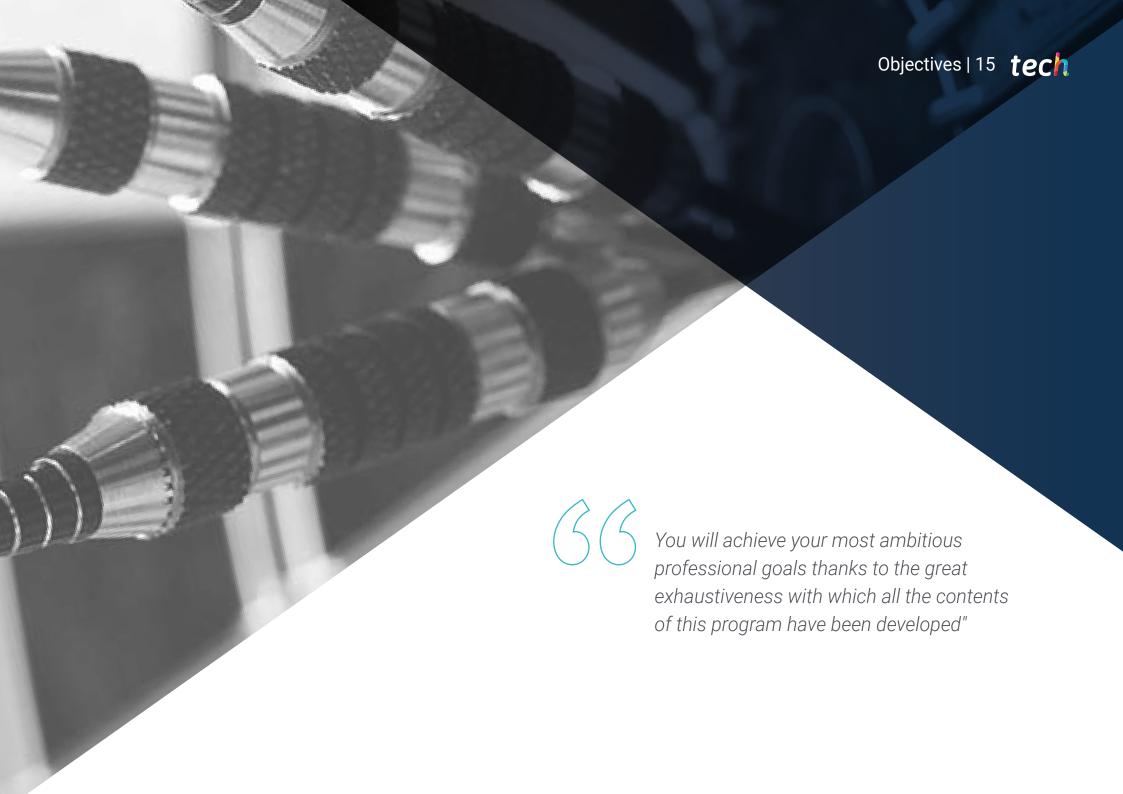


Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to train with a team of world renowned teachers.





tech 16 | Objectives

TECH makes the goals of their students their own goals too. Working together to achieve them

The Postgraduate Diploma in Management of Communication and Social Media Companies will enable studens to:



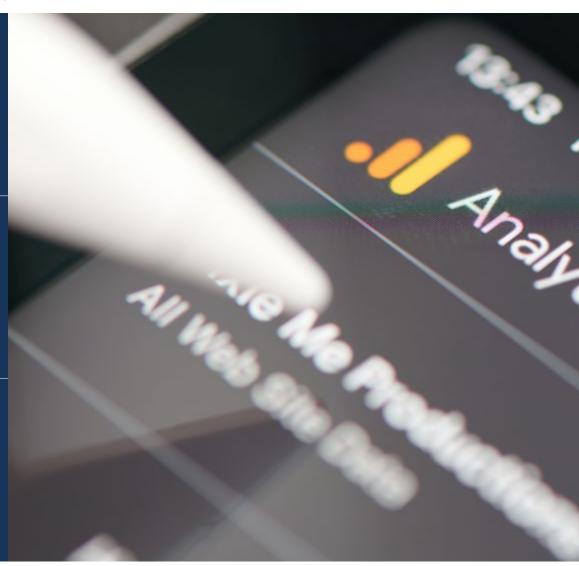
Develop their own personal and managerial skills



Gain knowledge about all the techniques to manage a communication company



Define the latest trends and developments in business management









tech 20 | Structure and Content

Syllabus

The Postgraduate Diploma in Management of Communication and Social Media Companies of TECH Global University is an intense program that prepares the graduate to face challenges and business decisions globally.

The content of the Postgraduate Diploma in Management of Communication and Social Media Companies is designed to promote the development of managerial skills that allow for more rigorous decision-making in uncertain environments. Throughout 600 hours, the graduate will be able to analyze a multitude of practical cases through individual practice and teamwork. It is, therefore, an authentic immersion in real business situations.

This Postgraduate Diploma deals in depth with all areas of business and is designed to train managers who understand strategic management from a comprehensive, international and innovative perspective.

A 100% online plan designed for professionals, focused on their professional improvement and that prepares them to achieve excellence in the field of management and business administration. A program that understands your needs and those of your company through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide you with the competencies to solve critical situations in a creative and efficient way.

This Postgraduate Diploma in
Management of Communication and
Social Media Companies takes place over
6 months and is divided into 4 modules:

Module 1.	Business Strategy
Module 2.	Communication Company Management
Module 3.	Social Media
Module 4.	Market and Customer Management



Where, When and How is it Taught?

TECH offers the possibility to study this Postgraduate Diploma in Management of Communication and Social Media Companies completely online. Throughout the 6 months of specialization, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

tech 22 | Structure and Content

Мос	dule 1. Business Strategy			
1.1.1. 1.1.2.	Strategic Management The Concept of Strategy The Process of Strategic Management Approaches in Strategic Management	1.2. Planning and Strategy1.2.1. The Plan in a Strategy1.2.2. Strategic Positioning1.2.3. Strategy in Companies1.2.4. Planning	1.3. Strategy Implementation1.3.1. Indicator Systems and Process Approach1.3.2. Strategic Map1.3.3. Differentiation and Alignment	1.4. Corporate Strategy1.4.1. The Concept of Corporate Strategy1.4.2. Types of Corporate Strategies1.4.3. Corporate Strategy Definition Tools
1.5.2.	Digital Strategy Technology Strategy and its Impact on Digital Innovation Strategic Planning of Information Technologies Strategy and The Internet	 1.6. Corporate Strategy and Technology Strategy 1.6.1. Creating Value for Customers and Shareholders 1.6.2. Strategic IS/IT Decisions 1.6.3. Corporate Strategy vs Technological and Digital Strategy 	 1.7. Competitive Strategy 1.7.1. The Concept of Competitive Strategy 1.7.2. Competitive Advantage 1.7.3. Choosing a Competitive Strategy 1.7.4. Strategies Based on the Strategic Clock Model 1.7.5. Types of Strategies according to the Industrial Sector Life Cycle 	
1.8. 1.8.1. 1.8.2.	Marketing Strategies	1.9. Sales Strategy1.9.1. Sales Methods1.9.2. Acquisition Strategies1.9.3. Service Strategies	1.10. Social Business 1.10.1. Web 1.0 Strategic Vision and its Challenges 1.10.2. Convergence Opportunities and ICT Trends 1.10.3. How to Monetize Web 1.0 and Social Media 1.10.4. Mobility and Digital Business	
Мос	dule 2. Communication Company N	Management		
2.1.1. 2.1.2.	The Industries of Communication Mediamorphosis Digital Transformation Cybermedia	 2.2. Legal and Economic Structure of Communication Enterprises 2.2.1. Individual Entrepreneur 2.2.2. Trading Companies 2.2.3. Media Conglomerates 	 2.3. Structure, Administration and Challenges of Management 2.3.1. Departmental Structure in Communication Management 2.3.2. Current Trends in Management Models 2.3.3. Integration of Intangibles 2.3.4. Communication Department Challenges 	2.4. Strategic Analysis and Competitiveness Factors2.4.1. Analysis of the Competitive Environment 2.4.2. Competitiveness Determinants
2.5. 2.5.1. 2.5.2. 2.5.3.		 2.6. The Importance of Marketing in Communication Companies 2.6.1. Marketing Strategies in Traditional Media 2.6.2. Impact of Social Networks on the Media Agenda 	 2.7. Strategic Thinking and Systems 2.7.1. The Company as a System 2.7.2. Strategic Thinking Derived from Corporate Culture 2.7.3. The Strategic Approach From a People Management Perspective 	2.8. Branding2.8.1. The Brand and Their Functions2.8.2. Brand Creation (Branding)2.8.3. Brand Architecture
2.9. 2.9.1. 2.9.2. 2.9.3.	Explore Alternative Strategies	 2.10. Design of Crisis Manual/Crisis Communication Plan 2.10.1. Preventing the Crisis 2.10.2. Managing Crisis Communication 2.10.3. Recovering from the Crisis 		

	3.2.3.	Corporate PR and Social Media Analysis and Evaluation of Results	3.3.2. 3.3.3.	Designing a Social Media Plan Defining the Strategy to Be Followed in Each Media Contingency Protocol in Case of Crisis		SEO and SEM Introduction to SEO and SEM How Search Engines Work User Behavior
eneral, Professional, and licroblogging Platforms acebook nkedIn vitter	3.6.2. 3.6.3. 3.6.4.	Instagram Flickr Vimeo	3.7. 3.7.1. 3.7.2. 3.7.3. 3.7.4.	Corporate Blogging How to Create a Blog Content Marketing Strategy How to Create a Content Plan for Your Blog Content Curation Strategy	3.8. 3.8.1. 3.8.2. 3.8.3. 3.8.4.	Online Marketing Plan Online Research Creating an Online Marketing Plan Configuration and Activation Launch and Management
ommunity Management: unctions, Duties, and Responsibilities of the formunity Manager ocial Media Manager ocial Media Strategist	3.10.1. 3.10.2.	Setting Objectives and KPIs Digital Marketing ROI				
li ac n v	croblogging Platforms bebook kedIn litter mmunity Management: nctions, Duties, and Responsibilities of the mmunity Manager cial Media Manager	croblogging Platforms bebook 3.6.1. kedIn 3.6.2. 3.6.3. 3.6.4. 3.6.5. community Management: 3.10. Inctions, Duties, and Responsibilities of the mmunity Manager 3.10.2. and Media Manager 3.10.3.	croblogging Platforms Debook Sebook Sed 3.6.1. YouTube 3.6.2. Instagram 3.6.3. Flickr 3.6.4. Vimeo 3.6.5. Pinterest Diamonity Management: Semmunity Manager Signal Media Manager	croblogging Platforms Platforms 3.7.1. sebook kedIn 3.6.2. Instagram 3.7.3. 3.6.3. Flickr 3.6.4. Vimeo 3.6.5. Pinterest mmunity Management: mctions, Duties, and Responsibilities of the mmunity Manager cial Media Manager 3.10. Web Analytics and Social Media 3.10.1. Setting Objectives and KPIs 3.10.2. Digital Marketing ROI 3.10.3. Viewing and Interpreting Dashboards	croblogging Platforms Sebook Sebook Sed 3.6.1. YouTube Sed 1.6.2. Instagram Sed 2.6.3. Flickr Sed 3.6.4. Vimeo Sed 3.6.5. Pinterest 3.7.4. Content Marketing Strategy Sed 3.7.5. How to Create a Blog Sed 3.7.6. Content Marketing Strategy Sed 3.7.7. How to Create a Content Plan for Your Blog Sed 3.7.8. How to Create a Content Plan for Your Blog Sed 3.7.9. How to Create a Content Plan for Your Blog Sed 3.7.9. Content Curation Strategy Sed 3.7.9. Content Marketing Strategy Sed 3.7.9. Content Curation Strategy Sed 3.7.9. Content Marketing Strategy Sed 3.7.9. Content Curation Strategy Sed 3.7.9. Conte	croblogging Platforms Sebook Sebook Sed 3.6.1. YouTube Sed 1.6.2. Instagram Sed 1.6.3. Flickr Sed 1.6.4. Vimeo Sed 1.6.5. Pinterest Sed 1.6.5. Pinterest 3.7.1. How to Create a Blog Sed 1.6.5. Content Marketing Strategy Sed 1.6.5. Pinterest 3.7.2. Content Marketing Strategy Sed 1.6.5. How to Create a Content Plan for Your Blog Sed 1.6.5. Pinterest 3.7.4. Content Curation Strategy Sed 1.6.5. Pinterest Sed 1.6.5. Pinterest 3.7.6. Content Curation Strategy Sed 1.6.5. Pinterest Sed 1.6.5. Pinterest

- 4.1.2. New Trends in Marketing
- 4.1.3. A New Marketplace: Consumer and Business Capabilities
- 4.1.4. Holistic MK Orientation
- 4.1.5. Update on the 4 Ps of Marketing
- 4.1.6. Marketing Management Tasks

- 4.2.2. The Customer as an Asset of the Company
- 4.2.3. CRM as a Relationship Marketing Tool
- 4.3.3. Information Sources

- 4.4.2. The Stages in the Buying Process
- 4.4.3. Types of Buying Behavior
- 4.4.4. Features of the Types of Buying Behaviour

4.5. The Loyalty Process

- 4.5.1. In-Depth Knowledge of the Client
- 4.5.2. Loyalty Process
- 4.5.3. The Value of the Customer

4.6. Selecting Target Customers- CRM

- 4.6.1. Designing an e-CRM
- 4.6.2. Orientation towards the Consumer
- 4.6.3. 1 to 1 Planning

4.7. Research Project Management

- 4.7.1. Information Analysis Tools
- 4.7.2. Developing an Expectation Management Plan
- 4.7.3. Assessing the Feasibility of Projects

4.8. Online Market Research

- 4.8.1. Quantitative Research Tools in Online Markets
- 4.8.2. Dynamic Qualitative Customer Research Tools

4.9. Study of Traditional Audiences

- 4.9.1. Audience Measurement Origin. Basic Concepts
- 4.9.2. How are Traditional Audiences Measured?
- 4.9.3. EGM and Kantar Media

4.10. Internet Audience Studies

- 4.10.1. The Social Audience
- 4.10.2. Measuring Social Impact: Tuitele
- 4.10.3. Barlovento and IAB Spain



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.**

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





tech 26 | Methodology

TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

tech 28 | Methodology

Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



Methodology | 29 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

Testing & Retesting

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



30%

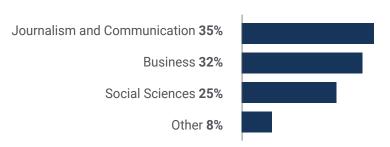


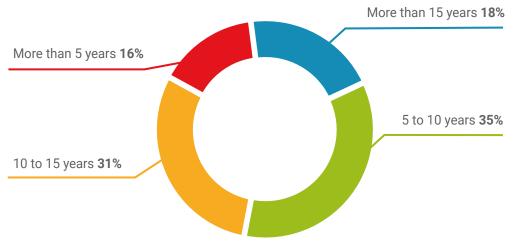




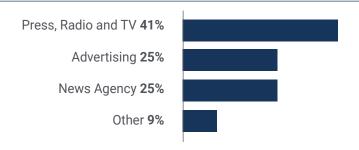
Between **35** and **45** years old

Years of Experience

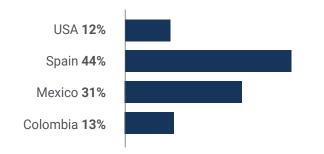




Academic Profile



Geographical Distribution





Manuela Arteara

Marketing Director

"I have always prioritized in my professional career, but before pursuing this qualification it wasn't enough. Thanks to the versatility provided by the fact that it is 100% online, I was able to continue working while studying this Postgraduate Diploma. What I never imagined is that after finishing I would have the confidence to leave the company to which I had dedicated part of my life to aspire to the job I had always dreamed of"





Management



Ms. Iñesta Fernández, Noelia

- Journalist and Social Media Manager
- Communications Manager (G. Greterika Imp-Exp)
- Communications and Marketing Manager (Corporate)
- Community Manager in SMEs of Channel Horeca
- Local media writer
- D. in Media Research
- Master's Degree in Social Media Management
- Degree in Journalism
- Higher Technician in Audiovisual Production







tech 42 | Impact on Your Career

Develop your leadership skills and improve your business skills with a program designed exclusively to help you position yourself among the best in the industry.

Are you ready to take the leap? Excellent professional development awaits you

The Postgraduate Diploma in Management of Communication and Social Media Companies of TECH Global University is an intense program that prepares you to face challenges and business decisions globally. The main objective is to promote personal and professional growth. Helping students achieve success.

If you want to improve yourself, make a positive change professionally and network with the best, this is the place for you.

The opportunity to access more prestigious jobs will allow you to aim for a significant salary increase, in line with your professionalism.

When the change occurs

During the program

13%

During the first year

58%

After 2 years

29%

Type of change

Internal Promotion 43%
Change of Company 27%
Entrepreneurship 30%

Salary increase

This program represents a salary increase of more than 27.3% for our students.

\$55,000

A salary increase of

27.3%

\$70,000





tech 46 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



Intellectual Capital and Talent Growth

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





Project Development

The professional can work on a current project or develop new projects in the field of R&D or Business Development within their company.



Increased competitiveness

This Postgraduate Diploma will equip your professionals with the skills to take on new challenges and thus drive the organization forward.







tech 50 | Certificate

This program will allow you to obtain your **Postgraduate Diploma in Management of Communication and Social Media Companies** endorsed by **TECH Global University**, the world's largest online university.

TECH Global University is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Diploma in Management of Communication and Social Media Companies

Modality: online

Duration: 6 months

Accreditation: 24 ECTS



Postgraduate Diploma in Management of Communication and Social Media Companies

This is a program of 600 hours of duration equivalent to 24 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024



^{*}Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



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