

# Postgraduate Diploma International Real Estate Valuation Methodology



## Postgraduate Diploma International Real Estate Valuation Methodology

- » Modality: Online
- » Duration: 6 months
- » Certificate: TECH Technological University
- » Dedication: 16h/week
- » Schedule: at your own pace
- » Exams: online
- » Target Group: Graduates, diploma graduates and university graduates who have completed previously  
any of the degrees in the field of Social and Legal Sciences, Administrative and Business

Website: [www.techtute.com/pk/school-of-business/postgraduate-diploma/postgraduate-diploma-international-real-estate-valuation-methodology](http://www.techtute.com/pk/school-of-business/postgraduate-diploma/postgraduate-diploma-international-real-estate-valuation-methodology)

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# 01 Welcome

Calculating the value of real estate is crucial to optimize the purchase process and the subsequent sale or lease of the acquired goods. Therefore, managing the different most advanced methods to carry out this work is essential in obtaining the success of these investment operations. Given this context, experts in real estate valuation must know them to increase their managerial skills and be able to be part of the best companies in this sector. Due to this, TECH has created this qualification, through which the student will master the method of comparing market samples or delve into the management of Big Data to facilitate assessment tasks. 100% online, you will achieve this excellent learning from your own home.



Postgraduate Diploma in International Real Estate Valuation Methodology.  
TECH Technological University



“

*Through this Postgraduate Diploma, you will master the keys to the market sample comparison method or the replacement cost method to perfect your valuation tasks and optimize the success of real estate investments”*



02

# Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class center for intensive managerial skills education.



“

*TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"*

## At TECH Technological University



### Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"*Microsoft Europe Success Story*", for integrating the innovative, interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

**95%** | of TECH students successfully complete their studies



### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

**+100000**

executives prepared each year

**+200**

different nationalities



### Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

**+500**

collaborative agreements with leading companies



### Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



### Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.





TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



### Analysis

---

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



### Academic Excellence

---

TECH offers students the best online learning methodology. The university combines the *Relearning* methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



### Economy of Scale

---

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a groundbreaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



### Learn with the best

---

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



*At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"*

03

# Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



“

*We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you education of the highest academic level”*

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:

**01**

### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

*70% of students achieve positive career development in less than 2 years.*

**02**

### Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

*Our global vision of companies will improve your strategic vision.*

**03**

### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

*You will work on more than 100 real senior management cases.*

**04**

### You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

*45% of graduates are promoted internally.*

05

### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

*You will find a network of contacts that will be instrumental for professional development.*

06

### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

*20% of our students develop their own business idea.*

07

### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

*Improve your communication and leadership skills and enhance your career.*

08

### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Technological University community.

*We give you the opportunity to study with a team of world-renowned teachers.*

# 04 Objectives

The design of this Postgraduate Diploma has been carried out with the premise of providing the student with the most advanced and avant-garde knowledge regarding the most efficient methodologies to undertake real estate valuation. During this educational period, they will analyze and manage the current international valuation regulations or establish the benefits provided by new technologies to assess the risks of investments. This program will be preserved by the achievement of the following objectives.





“

*Increase your knowledge in International Real Estate Valuation Methodology and position yourself as a reference professional in this field to obtain relevant growth in your sector”*

TECH makes the goals of their students their own goals too.  
Working together to achieve them.

This Postgraduate Diploma in International Real Estate Valuation Methodology will enable students to:

01

Know the operation of the property registry and the registry procedure in its entirety

04

Identify the different types of Sales and Contract and their obligations and

02

Delve into the concept of VAT, its facts and tax bases, as well as its exemptions and deductions at a national and international level



03

Manage the rights and obligations of buyers and sellers

05

Delve into the regulatory standards of the different types of lease contracts

06

Establish the different types of valuation to be able to choose the most convenient one at all times

08

Master the structure of a valuation report and the elements it consists of

09

Obtain the necessary knowledge to carry out an initial assessment of the project and see its viability at an economic, technical and regulatory level

07

Know the different valuation methodologies and what are the uses of each of them

10

Detect the key points in the design process to know how to act against possible inconveniences



11

Be aware of the necessary documentation to be able to present a project and carry it out

12

Have a global idea at an economic and technical level of foundations, structures and facilities most used today

13

Know what the methodology is when it comes to monetizing in the world of construction

14

Analyze the differences between the types of existing returns and their causes and benefits. Delve into guidelines to minimize financial risk



15

Define the main taxes that tax profitability in the financial sector

16

Establish the areas and strategies of any company in Human Resources

18

Handle the technology that is currently used in the real estate sector



19

Detect the main actors that make up the current *PropTech*

17

Know what *coaching* is and how it can be used in business development

20

Delve into the subjects and instruments involved in Urban Law

05

# Structure and Content

The Postgraduate Diploma in International Real Estate Valuation Methodology has a 100% online teaching methodology that will enable the student to prepare their own schedules and enjoy optimized learning. Thus, this program aims to lay the foundations for their professional growth based on a series of knowledge transmitted by the best experts in the real estate sector.





“

*Enjoy a study plan designed by the best professionals in the real estate field to obtain the most up-to-date knowledge in International Real Estate Valuation Methodology”*

## Syllabus

The syllabus of this program is made up of 3 modules through which the student will be prepared to face all the updated challenges presented by the field of Real Estate Valuation with solvency.

Its contents, consequently, have been prepared in order to favor the improvement of managerial skills that help make decisions with greater rigor in uncertain environments.

During 6 intensive months of learning, the student will analyze a multitude of practical cases through individual and team work. It is, therefore, an authentic immersion in real business situations.

Throughout this Postgraduate Diploma, the methodologies to undertake real estate appraisal and valuation will be covered in depth, as well as the strategies to carry out financial analysis and asset management or the mechanisms to use technology in the sale of property. estate.

With all this, TECH aims for students to obtain a first-level professional improvement, acquiring a series of skills that will allow them to perfect their leadership skills in order to lead the best work teams in the real estate field.

This Postgraduate Diploma takes place over 6 months and is divided into 3 modules:

### Module 1

Real estate appraisals and valuations

### Module 2

Real Estate Investments Financial Analysis and Wealth Management

### Module 3

Technology applied to *Real Estate*



### Where, When and How is it Taught?

TECH offers you the possibility to study this Postgraduate Diploma completely online. Throughout the 6 months of the educational program, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

*Thanks to the fact that TECH offers you educational content in various textual and multimedia supports, you will be able to adapt your learning to your study preferences*

## Module 1. Real estate appraisals and valuations

### 1.1. Introduction to Estate Assessment

- 1.1.1. General Concepts
- 1.1.2. Definition of Concepts
- 1.1.3. Object of Real Estate Appraisals
- 1.1.4. Objectives and Function of Real Estate Valuations

### 1.2. Concepts on Urban Constructions

- 1.2.1. Use of Buildings
- 1.2.2. Building Elements
- 1.2.3. Buildability Concept
- 1.2.4. Types of Surfaces for Valuation Purposes

### 1.3. Value

- 1.3.1. Definition and General Aspects
- 1.3.2. Use Value, Exchange Value
- 1.3.3. Market Value, Price, Cost
- 1.3.4. Other Value Concepts

### 1.4. International Regulations Valuation

- 1.4.1. Assessment Criteria
- 1.4.2. IFRS (International Financial Reporting Standards)
- 1.4.3. US GAAP (US Generally Accepted Accounting Principles)
- 1.4.4. ASBJ (Accounting Standards Board of Japan)
- 1.4.5. Difference between International Regulatory Frameworks

### 1.5. Fundamentals and Structure of Assessment

- 1.5.1. Fundamentals of Valuation
- 1.5.2. Valuation Typologies
- 1.5.3. Valuation Methods
- 1.5.4. Structure of Valuation

### 1.6. Comparative Method

- 1.6.1. Definition and General Aspects
- 1.6.2. Market Research
- 1.6.3. Information Analysis and Determination of Value
- 1.6.4. Sample Homogenization

### 1.7. Cost Method

- 1.7.1. Definition and General Aspects
- 1.7.2. Purpose and Areas of Application
- 1.7.3. Reposition Value
- 1.7.3. Depreciation

### 1.8. Residual and Capitalization Method

- 1.8.1. Definition and General Aspects
- 1.8.2. Unit Value and Repercussion Value
- 1.8.3. Capitalization Techniques
- 1.8.3. Valuation Components of a Property for Rent

### 1.9. The Assessment Report

- 1.9.1. Definition and Characteristics
- 1.9.2. Formal Aspects of the Report
- 1.9.3. Assessment Report Structure
- 1.9.4. Appraiser's Responsibility

### 1.10. Judicial Expert

- 1.10.1. Definition and Scope of Application
- 1.10.2. Expert Assessment
- 1.10.3. Types of Expert Reports
- 1.10.4. Structure and Preparation of the Expert Report

**Module 2. Real Estate Investments Financial Analysis and Wealth Management**
**2.1. Financial Analysis.**

- 2.1.1. Economic Profitability
- 2.1.2. Financial Profitability
- 2.1.3. Financial Leverage
- 2.1.4. Liquidity and Solvency Ratios
- 2.1.5. Indebtedness Analysis from the Company/individual

**2.2. Risk and Financial Risk Analysis**

- 2.2.1. Concept of Risk and Preliminary Considerations
- 2.2.2. Types of Risk
- 2.2.3. Financial Equilibrium Conditions
- 2.2.4. Current Capital or Working Capital

**2.3. Soil Development**

- 2.3.1. Types of Companies for Land Development
- 2.3.2. Promoting Enterprise
- 2.3.3. Self Promotion
- 2.3.4. Cooperative

**2.4. Wealth Management Company**

- 2.4.1. Concept
- 2.4.2. Types of Businesses
- 2.4.3. Requirements
- 2.4.4. Taxation

**2.5. Socimis**

- 2.5.1. Concept
- 2.5.2. Operation
- 2.5.3. Taxation

**2.6. Sicavs**

- 2.6.1. Concept
- 2.6.2. Operation
- 2.6.3. Taxation

**2.7. Investment Funds**

- 2.7.1. Concept
- 2.7.2. Operation
- 2.7.3. Taxation
- 2.7.4. Advantages and Disadvantages.

**2.8. Real Estate Investment Assets**

- 2.8.1. Residencial Case
- 2.8.2. Office
- 2.8.3. Commercial
- 2.8.4. Industrial
- 2.8.5. Floors

**2.9. IRPF and IVA**

- 2.9.1. Definition and Concept of IRPF
- 2.9.2. Capital Performance
- 2.9.3. Activity Performance
- 2.9.4. General Aspects
- 2.9.5. Application
- 2.9.6. Exemptions

**2.10. Real Estate Financing**

- 2.10.1. Sources of Financing
- 2.10.2. Type of Interest
- 2.10.3. Loan Amortization
- 2.10.4. Financial Income

**Module 3.** Technology applied to *Real Estate*

**3.1. New Technologies: PropTech**

- 3.1.1. Introduction
- 3.1.2. Process of Change: Internet and SEO Positioning
- 3.2.3. *Process of Change: Blockchain and Artificial Intelligence*
- 3.2.4. Tools for Digital Transformation

**3.2. Social media**

- 3.2.1. Definition
- 3.2.2. Specific Aspects
- 3.2.3. Uses applied to *Real Estate*
- 3.2.4. Main Operators on the Market

**3.3. Big Data**

- 3.3.1. Definition
- 3.3.2. Specific Aspects
- 3.3.3. Uses applied to *Real Estate*
- 3.3.4. Main Operators on the Market

**3.4. Marketplaces**

- 3.4.1. Definition
- 3.4.2. Specific Aspects
- 3.4.3. Uses applied to *Real Estate*

**3.5. MLS**

- 3.5.1. Definition
- 3.5.2. Specific Aspects
- 3.5.3. Uses applied to *Real Estate*
- 3.5.4. Main Operators on the Market

**3.6. Customer Relationship Management (CRM)**

- 3.6.1. Definition
- 3.6.2. Specific Aspects
- 3.6.3. Uses applied to *Real Estate*
- 3.6.4. Main Operators on the Market

**3.7. Crowfoundings**

- 3.7.1. Definition
- 3.7.2. Specific Aspects
- 3.7.3. Uses applied to *Real Estate*
- 3.7.4. Main Operators on the Market

**3.8. Fintech**

- 3.8.1. Definition
- 3.8.2. Specific Aspects
- 3.8.3. Uses applied to *Real Estate*
- 3.8.4. Main Operators on the Market

**3.9. Artificial Intelligence and Virtual Reality**

- 3.9.1. Definition
- 3.9.2. Specific Aspects
- 3.9.3. Uses applied to *Real Estate*
- 3.9.4. Main Operators on the Market

**3.10. Automatic processes: Chatbot**

- 3.10.1. Definition
- 3.10.2. Specific Aspects
- 3.10.3. Uses applied to *Real Estate*
- 3.10.4. Main Operators on the Market



*Thanks to the fact that TECH offers you educational content in various textual and multimedia supports, you will be able to adapt your learning to your study preferences"*





# 06

# Methodology

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning**.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.







“

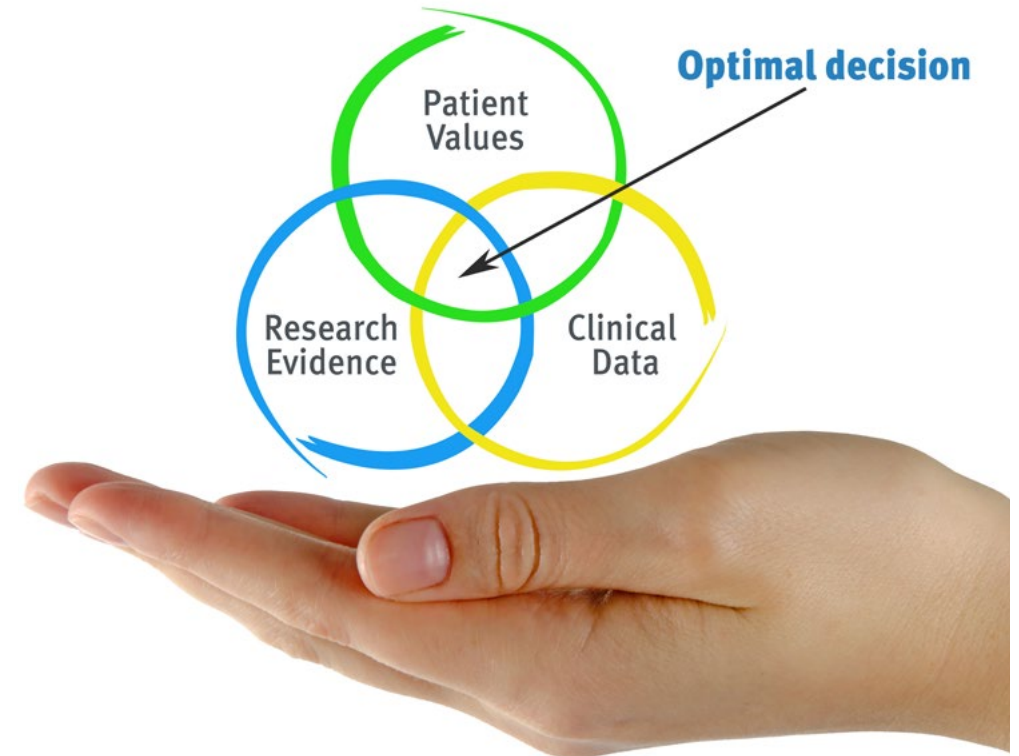
*Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"*

## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.



*At TECH, you will experience a learning methodology that is shaking the foundations of traditional universities around the world"*



*This program prepares you to face business challenges in uncertain environments and achieve business success.*



## A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.

**“** *You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments”*

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

*Our program prepares you to face new challenges in uncertain environments and achieve success in your career.*



## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

*Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.*

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

*Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.*

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.





This program offers the best educational material, prepared with professionals in mind:



### Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



### Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



### Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





### Case Studies

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



### Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".



### Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



07

# Our Students' Profiles

The Postgraduate Diploma is aimed at Graduates, Diploma Graduates and University Graduates who have previously completed any of the following qualifications in the field of Social and Legal, Administrative and Economic Sciences.

This program uses a multidisciplinary approach as the students have a diverse set of academic profiles and represent multiple nationalities.

The Postgraduate Diploma may also be carried out by professionals who, being university graduates in any area, have two years of work experience in the real estate field.





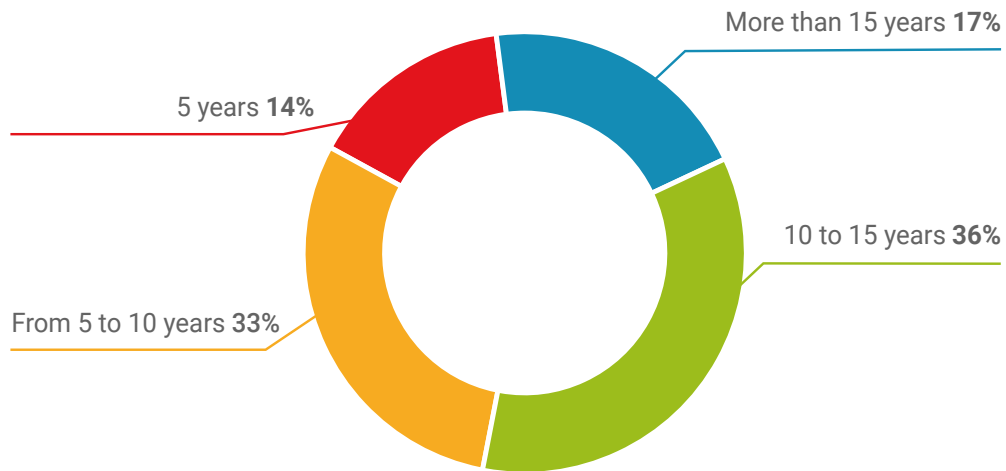
“

*If you are looking for a program that increases your knowledge in Real Estate Valuation and that is compatible with your professional tasks, you are in the right place”*

### Average Age

Between **35** and **45** years old

### Years of Experience



### Education

Finance and Accountability **42%**

Economics **30%**

Business Administration **15%**

Other **13%**

### Academic Profile

Finance **40%**

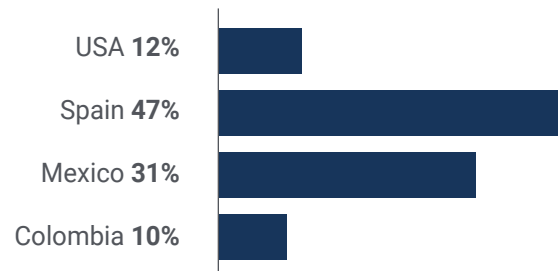
Economics **23%**

Entrepreneurs **25%**

Other **12%**

## Geographical Distribution

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## Carla Enriquez Brito

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Investor specialized in buying and selling housing

*"Increasing my methodological knowledge about the valuation of real estate was my main objective to achieve professional growth. This program has given me the best tools to achieve it, adapting my learning to my own schedules to optimize and liven up the teaching process"*Investor specialized in the purchase and sale of housing

08

# Course Management

With the intention of raising the educational level of this degree to the maximum, its design and delivery is in charge of leading experts in the field of advice and property valuation for high-calibre companies. In addition, the teaching resources available to the student throughout this program are expressly prepared by these specialists. Therefore, all the contents that you will assimilate will be applicable in your day-to-day work.





“

*This Postgraduate Diploma is designed and taught by active specialists in real estate valuation to provide you with the most up-to-date educational content in this field”*

## Management



### D. Loras González, Diego

- ♦ CEO and founder of Loan Financial Solutions
- ♦ Commercial Director at *Homes Agents*
- ♦ Area Manager at Tecnocasa
- ♦ Degree in Law from the Complutense University of Madrid

## Professors

### Dr. García Rojas, Christian

- ♦ Valuations & Advisory Consultant at Cushman & Wakefield
- ♦ Heritage Manager at Servihabitat
- ♦ Tax and property advisor at Rojas Abogados y Economistas
- ♦ Property Manager at Building Center
- ♦ Graduated in Economics from the University of Barcelona
- ♦ Master in Business Administration and Management from the ESERP Business & Law School

### Dr. Perez Rubio, Fernando

- ♦ Manager, administrator and head of works in various construction companies
- ♦ Manager and administrator at Constructora 973 SL
- ♦ Decorator and construction manager at Ambiental SL
- ♦ Responsible for buying and selling assets for renovation



**Dr. Monux Fernandez, Francisco**

- ◆ CEO at Maitea Real Estate
- ◆ Sales Consultant at Audi M Conde Premium
- ◆ Sales consultant and product specialist at Nissan Ibericar Reicomsa
- ◆ Real Estate and Property Agent Course
- ◆ Farm Management Course

**D. Martinez Monte, Raul**

- ◆ D. Martinez Monte, Raul
- ◆ Commercial and Financial Director at Homes.AG
- ◆ Rental management coordinator at Solfinc SL
- ◆ Graduated in Economics from Pompeu Fabra University
- ◆ Postgraduate in Financial Markets from the University of Alicante

09

# Impact on Your Career

TECH is fully aware that this program entails a great economic, personal, professional and temporal effort for each of its students. For this reason, it is committed to preserving that said desire is rewarded with exquisite job growth in the real estate field.







“

*The main challenge of TECH is to promote your professional growth in the real estate sector in just 6 months”*

## Are you ready to take the leap? Excellent professional development awaits you

TECH's Postgraduate Diploma in International Real Estate Valuation Methodology is an intensive program that prepares you to face challenges and business decisions in the real estate sector. The main objective is to promote your personal and professional growth. Helping you achieve success.

If you want to improve yourself, make a positive change at a professional level and interact with the best, this is the place for you"

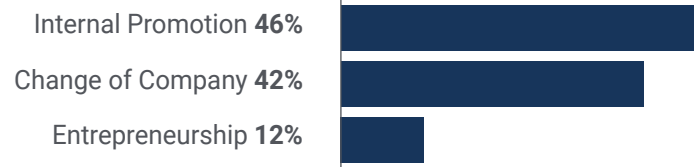
*After completing this degree, you will increase your chances of obtaining a relevant salary increase close to 25%.*

*Grow professionally in your own company or in other top-level companies in your sector through this Postgraduate Diploma.*

### When the change occurs



### Type of change



## Salary increase

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After completing this program, you will increase your chances of obtaining a relevant salary increase close to 25%





10

# Benefits for Your Company

The Postgraduate Diploma in International Real Estate Valuation Methodology contributes to raising the talent of the organization to its maximum potential through the instruction of high-level leaders.

Participating in this Postgraduate Diploma is a unique opportunity to access a powerful network of contacts where you can find future professional partners, clients, or suppliers.



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*The person in charge of real estate appraisal and valuation who has the most advanced knowledge in this matter offers the company an excellent asset to make their investments profitable from the economic point of view”*

Developing and retaining talent in companies is the best long-term investment.

01

### **Growth of talent and intellectual capital**

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.

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02

### **Retaining high-potential executives to avoid talent drain**

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.

03

### **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.

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04

### **Increased international expansion possibilities**

Thanks to this program, the company will come into contact with the main markets in the world economy.



05

### **Project Development**

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.

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06

### **Increased competitiveness**

This program will equip students with the skills to take on new challenges and drive the organization forward.

# 11

# Certificate

The Postgraduate Diploma in International Real Estate Valuation Methodology guarantees, in addition to the most rigorous and up-to-date training, access to a University Expert degree issued by TECH Universidad Tecnológica.



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*Successfully complete this program and receive your university qualification without having to travel or fill out laborious paperwork"*

This **Postgraduate Diploma in International Real Estate Valuation Methodology** contains the most complete and up-to-date program on the market.

After the student has passed the assessments, they will receive their corresponding **Postgraduate Diploma**, issued by **TECH Technological University** via tracked delivery\*.

The certificate issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Diploma, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: **Postgraduate Diploma in International Real Estate Valuation Methodology.**

Official N° of hours: **450 h.**



\*Apostille Convention. In the event that the student wishes to have their paper certificate issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.





## Postgraduate Diploma International Real Estate Valuation Methodology

- » Course Modality: Online
- » Duration: 6 months
- » Certificate: TECH Technological University
- » Dedication: 16h/week
- » Schedule: at your own pace
- » Exams: online

# Postgraduate Diploma International Real Estate Valuation Methodology