

Postgraduate Diploma ESG in Mergers and Acquisitions





Postgraduate Diploma ESG in Mergers and Acquisitions

- » Modality: Online
- » Duration: 6 months
- » Certificate: TECH Global University
- » Accreditation: 18 ECTS
- » Schedule: at your own pace
- » Exams: online
- » Intended for: University graduates, diploma and degree holders who have previously completed any of the degrees in the field of Corporate Sciences, Economy and Law

Website: www.techitute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-esg-mergers-acquisitions

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01 Welcome

In the current context of Mergers and Acquisitions (M&A), ESG (Environmental, Social and Corporate Governance) considerations are gaining unprecedented relevance. In fact, companies are becoming increasingly aware of the need to align their M&A strategies with sound ESG criteria to mitigate risks, enhance sustainability and strengthen corporate reputation. This involves evaluating not only the financial and operational performance of acquisition targets, but also their environmental practices, diversity policies and ethical governance. In this context, TECH has implemented a comprehensive, 100% online program that only requires an electronic device connected to the Internet to access the content. In addition, it is based on the revolutionary Relearning methodology.



Postgraduate Diploma in ESG in Mergers and Acquisitions
TECH Global University



“

Thanks to this 100% online Postgraduate Diploma, you will deepen your knowledge of how environmental, social and governance criteria affect the strategic decisions in Mergers and Acquisitions (M&A)”

02

Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class center for intensive managerial skills education.



“

TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"

At TECH Global University



Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"*Microsoft Europe Success Story*", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95% | of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

executives prepared each year

+200

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



Academic Excellence

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a groundbreaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.

03

Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



“

We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you education of the highest academic level”

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:

01

A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.

02

Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.

03

Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.

04

You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.

05

Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.

06

Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.

07

Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.

08

You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to study with a team of world-renowned teachers.

04 Objectives

The objectives of this Postgraduate Diploma will be to provide practitioners with an in-depth and up-to-date understanding of how environmental, social and governance criteria influence strategic M&A decisions. As such, it will enable entrepreneurs to effectively integrate ESG considerations into all stages of the M&A process, from initial assessment to post-acquisition integration. In addition, skills will be developed to design strategies that not only maximize the financial value of transactions, but also contribute positively to sustainable development and corporate reputation.



“

You will be specialized in the identification and management of ESG risks, preparing you to face the challenges in a market oriented towards sustainability and corporate social responsibility”

TECH makes the goals of their students their own goals too.

Working together to achieve them

The Postgraduate Diploma in ESG in Mergers and Acquisitions will enable the student to:

01

Manage the tools and techniques necessary to negotiate effectively in the context of Mergers and Acquisitions

02

Determine how to manage change and subsequent cultural integration effectively





03

Integrate ESG considerations into all stages of the Functions and Procurement process

04

Anticipate and adapt to future changes in the field of Mergers and Acquisitions

05

Structure and Content

This Postgraduate Diploma in ESG in Mergers and Acquisitions is delivered in a convenient 100% online format, allowing students to plan their own schedule and pace of study. Over 6 months, graduates will embark on a high-intensity experience that will lay the foundation for their success in M&A transactions, applying ESG considerations.



“

The content will cover a wide range of topics fundamental to understanding and applying environmental, social and governance criteria in the context of corporate transactions”

Syllabus

The Postgraduate Diploma in ESG in Mergers and Acquisitions will offer a comprehensive curriculum to facilitate the specialization of professionals in the integration of Environmental, Social and Governance criteria, a key strategic component in the evaluation and execution of Mergers and Acquisitions (M&A) transactions.

Therefore, a program was created that will cover, from the development of specialized knowledge on M&A processes, to the analysis of the crucial role of these transactions in business growth, restructuring and value creation. In addition, the contents will include the design of strategies to increase value and mitigate risks in transactions, as well as the interpretation of valuations to make informed strategic decisions.

Likewise, different forms of financing will be discussed in depth and their advantages and disadvantages will be evaluated, while potential risks will be identified and mitigated using Due Diligence. In addition, entrepreneurs will handle tools and techniques to effectively negotiate and manage post-M&A cultural change and integration, integrating ESG considerations at all stages of the process, anticipating and adapting to future changes in this dynamic corporate field.

All this with a 100% online method, which will adapt to the individual needs of the students, according to their personal and work schedules, and avoiding the problem of traveling to a physical center. Additionally, it will be based on the revolutionary Relearning methodology, consisting of the repetition of key concepts for an optimal and organic assimilation of the contents.

This Postgraduate Diploma takes place over 6 months and is divided into 3 modules:

Module 1

Risk Management and Compliance in Mergers and Acquisitions

Module 2

ESG in Mergers and Acquisitions

Module 3

Trends and Future of Mergers & Acquisitions



Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Diploma in ESG in Mergers and Acquisitions completely online. Throughout the 6 months of the educational program, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap

Module 1. Risk Management and Compliance in Mergers and Acquisitions

1.1. Risk Identification in Mergers and Acquisitions

- 1.1.1. Types of Risks in Mergers and Acquisitions
- 1.1.2. Risk Identification Methodologies
- 1.1.3. Risk Assessment Tools

1.2. Financial and Market Risks

- 1.2.1. Financing Risks
- 1.2.2. Market Volatility
- 1.2.3. Foreign Exchange Risks

1.3. Operational and Integration Risks

- 1.3.1. Failures in the Integration of Operations
- 1.3.2. Supply Chain Disruptions
- 1.3.3. Impact on Productivity

1.4. Legal and Regulatory Risks

- 1.4.1. Regulatory Compliance
- 1.4.2. Litigation and Legal Disputes
- 1.4.3. Penalties and Fines

1.5. Technological and Security Risks

- 1.5.1. IT Systems Integration
- 1.5.2. Cybersecurity and Data Protection
- 1.5.3. Technological Innovation

1.6. Human Resources Risks

- 1.6.1. Talent Retention
- 1.6.2. Labor Conflicts
- 1.6.3. Cultural Change Management

1.7. Reputational Risks

- 1.7.1. Impact on Corporate Reputation
- 1.7.2. Crisis Management and Communication
- 1.7.3. Relationship with Stakeholders

1.8. Environmental and Social Risks

- 1.8.1. Compliance with Environmental Standards
- 1.8.2. Corporate Social Responsibility
- 1.8.3. Community Impact

1.9. Risk Management and Mitigation

- 1.9.1. Mitigation Strategies
- 1.9.2. Contingency Planning
- 1.9.3. Risk Monitoring and Control

1.10. Practical Examples of Risks in Mergers and Acquisitions

- 1.10.1. Analysis of Real Situations
- 1.10.2. Lessons Learned
- 1.10.3. Best Practices in Risk Management

Module 2. ESG in Mergers and Acquisitions
2.1. ESG in Mergers and Acquisitions

- 2.1.1. Environmental, Social and Corporate Governance ESG
- 2.1.2. ESG in the Context of Mergers and Acquisitions
- 2.1.3. Global and Regulatory ESG Trends

2.2. ESG Integration in the Merger and Acquisition Process

- 2.2.1. ESG in the Evaluation of Target Companies
- 2.2.2. Incorporation of ESG Factors in Strategy and Negotiation
- 2.2.3. ESG Impact Assessment Evaluation

2.3. Evaluation of ESG Risks and Opportunities during Due Diligence

- 2.3.1. Metrics and KPIs to Measure ESG Performance
- 2.3.2. Impact of ESG Factors on Long-Term Value and Sustainability
- 2.3.3. ESG Reporting and Transparency in Mergers and Acquisitions

2.4. ESG Due Diligence

- 2.4.1. ESG Due Diligence Methodology and Process
- 2.4.2. Identification of ESG Risks and Opportunities
- 2.4.3. Integration of ESG Due Diligence in the Merger & Acquisition Process

2.5. ESG Risk Mitigation Strategies

- 2.5.1. Strategies and Practices to Mitigate Environmental, Social and Corporate Governance Risks
- 2.5.2. Crisis and Reputation Management in the ESG Context
- 2.5.3. Implementation of Responsible and Sustainable Post-Acquisition Practices

2.6. ESG Best Practices and Standards in Mergers and Acquisitions

- 2.6.1. International Principles and Standards
- 2.6.2. Sustainability and Corporate Responsibility Initiatives
- 2.6.3. ESG Certifications and Accreditations and Their Impact on Mergers and Acquisitions

2.7. Integration of ESG Factors into the Corporate Strategy

- 2.7.1. Alignment of Corporate Objectives with ESG Considerations
- 2.7.2. Development of Sustainable and Socially Responsible Corporate Strategies
- 2.7.3. Impact on Organizational Culture and Company Identity

2.8. ESG and Value Creation in Mergers and Acquisitions

- 2.8.1. Synergies and Opportunities for Value Creation through ESG Factors
- 2.8.2. Impact on Profitability and Market Perception
- 2.8.3. Case Studies of Successful Transactions with an ESG Focus

2.9. ESG Communication in Mergers and Acquisitions

- 2.9.1. Internal and External Communication Strategies on ESG Issues
- 2.9.2. Reputation and Brand Management in the ESG Context
- 2.9.3. Transparency and Disclosure of ESG Information to Stakeholders

2.10. Challenges and Future of ESG in Mergers and Acquisitions

- 2.10.1. Obstacles and Challenges in Integrating ESG Considerations in Mergers & Acquisitions
- 2.10.2. Emerging Trends and Future Role of ESG in the Mergers & Acquisitions Industry
- 2.10.3. Perspectives on the Evolution of the ESG Agenda and Its Impact on the Industry

Module 3. Trends and Future of Mergers and Acquisitions

3.1. Current Trends in Mergers and Acquisitions

- 3.1.1. Analysis of Recent Trends
- 3.1.2. Impact of Technology on Mergers and Acquisitions
- 3.1.3. Cross-Border Mergers and Acquisitions

3.2. Innovation and Digital Transformation

- 3.2.1. Digitalization and Impact on Mergers and Acquisitions
- 3.2.2. Integration of Emerging Technologies
- 3.2.3. Innovation Strategies

3.3. Sustainability and Mergers and Acquisitions

- 3.3.1. Integration of ESG Criteria
- 3.3.2. Impact of Sustainability on Mergers and Acquisitions
- 3.3.3. Successful Cases of Sustainable Functions and Acquisitions

3.4. Mergers and Acquisitions in Emerging Sectors

- 3.4.1. High Growth Sectors
- 3.4.2. Opportunities in Emerging Markets
- 3.4.3. Challenges and Strategies

3.5. Impact of Globalization on Mergers and Acquisitions

- 3.5.1. Mergers and Acquisitions in a Globalized Environment
- 3.5.2. Cross-Border Regulations and Barriers
- 3.5.3. Geopolitical Risk Management

3.6. Mergers and Acquisitions in the Post-COVID Era

- 3.6.1. Changes in the Post-Pandemic Market
- 3.6.2. Adaptation of Mergers and Acquisitions Strategies
- 3.6.3. Opportunities and Challenges

3.7. Artificial Intelligence and Big Data in Mergers and Acquisitions

- 3.7.1. Applications of Artificial Intelligence (AI) in the Mergers and Acquisitions Process
- 3.7.2. Big Data Analysis for Decision Making
- 3.7.3. Future of Technology in Mergers and Acquisitions

3.8. Growth and Expansion Strategies

- 3.8.1. Organic vs. Inorganic Growth Strategies
- 3.8.2. International Expansion
- 3.8.3. Evaluation of New Markets

3.9. Future International Mergers and Acquisitions Regulations

- 3.9.1. Changes in the Regulatory Framework at the International Level
- 3.9.2. Impact of New Regulations at the International Level
- 3.9.3. Preparing for the Regulatory Future at the International Level

3.10. Future Prospects for Mergers and Acquisitions

- 3.10.1. Predictions and Projections
- 3.10.2. Factors that Will Influence the Future of Mergers and Acquisitions
- 3.10.3. Preparing for the Future of the Market



“

Bet on TECH! You will be immersed in the processes and strategies in Mergers and Acquisitions, the analysis of the impact of these operations on business growth and value creation”

06

Methodology

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: ***Relearning.***

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





“

Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"

TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.

“

At TECH, you will experience a learning methodology that is shaking the foundations of traditional universities around the world”



This program prepares you to face business challenges in uncertain environments and achieve business success.



A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.

“

You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments”

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: *Relearning*.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called *Relearning*.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.



This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



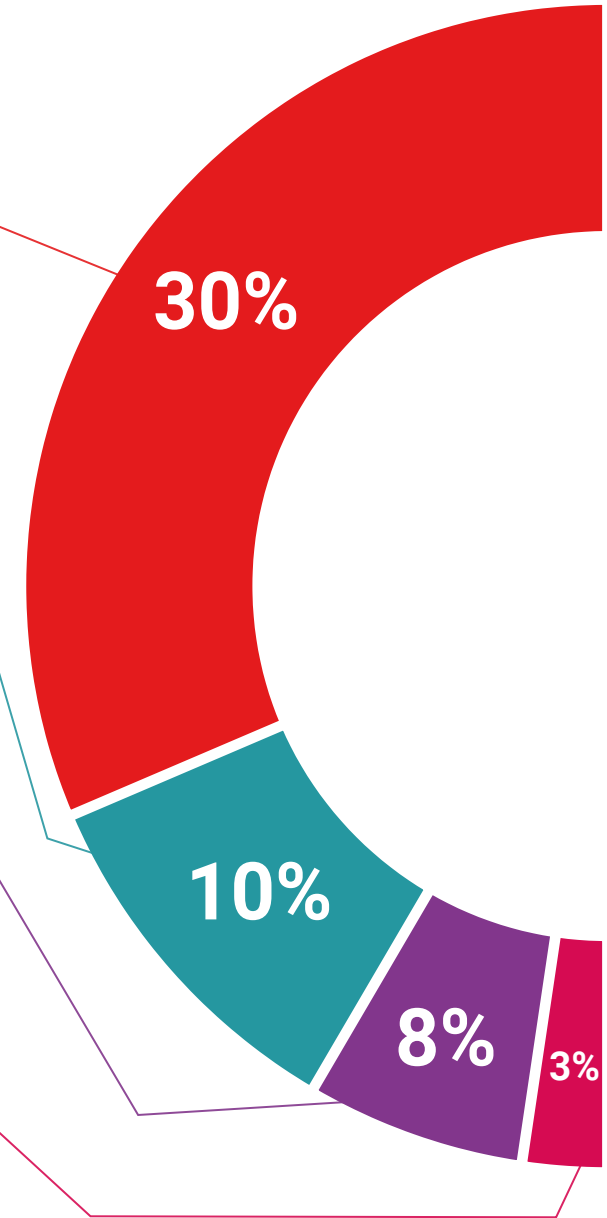
Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Case Studies

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".



Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



07

Our Students' Profiles

The student profile of the Postgraduate Diploma in ESG in Mergers and Acquisitions is diverse and multidisciplinary, including financial sector professionals, corporate lawyers, strategic consultants, sustainability and corporate responsibility managers, as well as risk and compliance managers.

This program uses a multidisciplinary approach as the students have a diverse set of academic profiles and represent multiple nationalities.

Furthermore, these graduates share a common interest in deepening their understanding of how environmental, social and governance criteria impact strategic M&A decisions. In addition, they have prior experience in areas related to corporate finance, business law and strategic management, seeking to acquire specialized skills to effectively manage the challenges and opportunities that arise in an increasingly focused global marketplace increasingly focused on sustainability and business ethics.





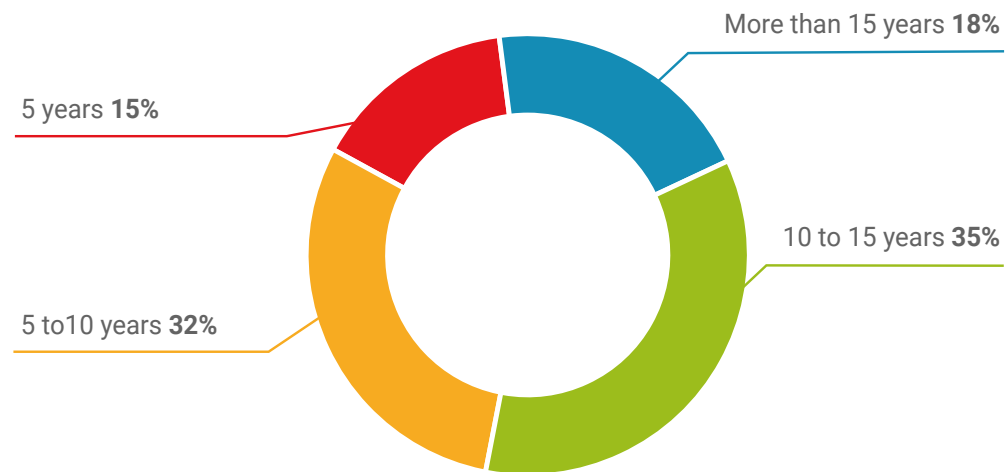
“

Graduates will develop advanced skills to manage corporate transactions in an ethical, sustainable and profitable manner, thanks to the best teaching materials in the academic market”

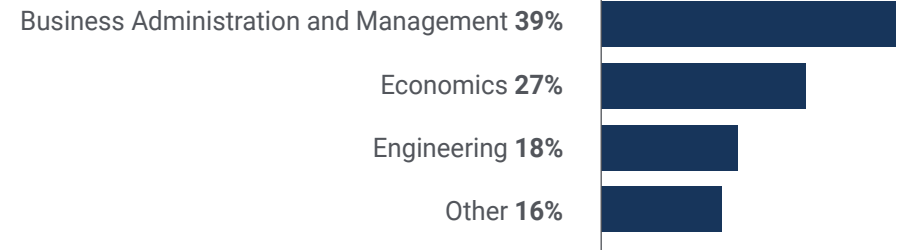
Average Age

Between **35** and **45** years old

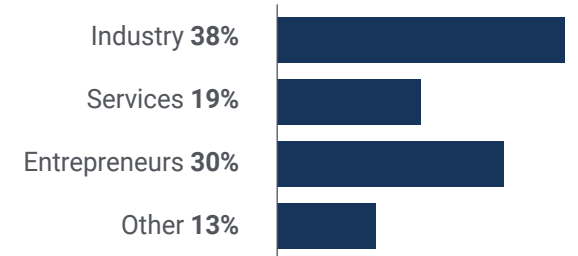
Years of Experience



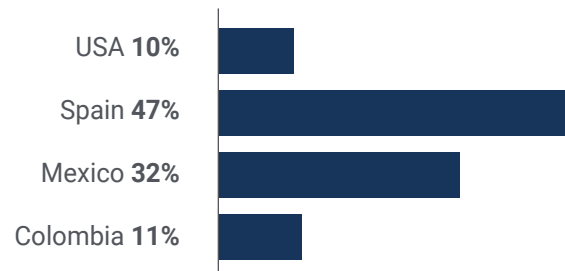
Training



Academic Profile



Geographical Distribution



Javier Díaz Pacheco

Investment Analyst

"After completing the ESG Postgraduate Diploma in Mergers and Acquisitions, I am excited about everything I have learned. It has been like opening a new window to the world of corporate transactions, with a totally innovative approach. I have completed my knowledge, not only in evaluating numbers, but also in how decisions affect the environment, communities and the company itself in terms of governance. I now feel prepared to lead projects that maximize financial value and generate positive impact on all these fronts"

08

Course Management

The faculty behind the university program are highly qualified and experienced experts in various aspects of corporate transactions and the integration of ESG criteria. Coming from different academic and professional backgrounds, these mentors not only possess in-depth theoretical knowledge, but also vast practical experience in the field of Mergers & Acquisitions. Furthermore, their teaching is characterized by a dynamic and up-to-date approach, integrating case studies and real-world examples to illustrate how ESG considerations can influence key strategic decisions.





“

The faculty is committed to the formation of conscious and responsible business leaders, ready to face the ethical and environmental challenges of the contemporary global marketplace”

Management



Dr. Gómez Martínez, Raúl

- ◆ Founding Partner and CEO of Open 4 Blockchain Fintech
- ◆ Founding Partner of InvestMood Fintech
- ◆ CEO of Apara
- ◆ PhD in Business Economics and Finance from Universidad Rey Juan Carlos de Madrid.
- ◆ Bachelor's Degree in Economics and Business Administration, Complutense University of Madrid.
- ◆ Master's Degree in Economic Analysis and Financial Economics, Complutense University of Madrid.



Dr. García Costa, Beatriz

- ◆ Project Manager at Sanitas
- ◆ Client Manager at Banco Santander
- ◆ Professor in undergraduate studies
- ◆ Author of academic publications
- ◆ PhD in Business Economics from the Rey Juan Carlos University
- ◆ Master's Degree in Financial Planning and Advice from the Rey Juan Carlos University
- ◆ Degree in Business Administration and Management from the University of Alcalá

**Dr. García Costa, Laura**

- ♦ Financial Consultant
- ♦ Finance Specialist at Just Eat
- ♦ Client Manager at Cetelem Bank
- ♦ Professor in undergraduate studies
- ♦ Author of several publications and articles
- ♦ PhD in Business Economics from the Rey Juan Carlos University
- ♦ Master's Degree in Financial Planning and Advice from the Rey Juan Carlos University
- ♦ Degree in Business Administration and Management from the University of Alcalá

Professors**Dr. Medrano García, María Luisa**

- ♦ Director of university graduate programs
- ♦ Technical advisor for public institutions
- ♦ Professor in university degrees, courses and postgraduate programs.
- ♦ Ph.D. in Senior Management from the University Rey Juan Carlos
- ♦ Degree in Business Administration from the Complutense University of Madrid
- ♦ Economic and Social Council of the Community of Madrid Research Award

Mr. Segura Pacho, Felipe Marcelo

- ♦ Back Office at Indra BPO Services SLU
- ♦ Accountant at JC Segura Construcciones SA
- ♦ Specialist in Corporate Finance at the Catholic University of Salta
- ♦ Master's Degree in Financial Planning and Advice from the Rey Juan Carlos University
- ♦ Master's Degree in Business Management from the Public University of Navarra
- ♦ Collaborator of the project "Trading in Stock Exchange and Financial Markets"

09

Impact on Your Career

This Postgraduate Diploma in ESG in Mergers and Acquisitions will not only strengthen specialized knowledge in environmental, social and governance criteria, but will also specialize entrepreneurs to address complex challenges in corporate transactions, with an ethical and sustainable approach. As a result, graduates will be prepared to lead strategic initiatives that integrate responsible practices at the heart of M&A decisions, which may open up new career opportunities in roles such as corporate strategy directors, ESG consultants, or leaders of teams dedicated to sustainability and corporate social responsibility.





“

You will lead initiatives that generate positive impacts, both economic and social, in your organizations and communities, hand in hand with the best digital university in the world, according to Forbes”

You will integrate ESG considerations into every stage of the M&A process, from strategic planning, to implementation, to organizational change management post-acquisition.

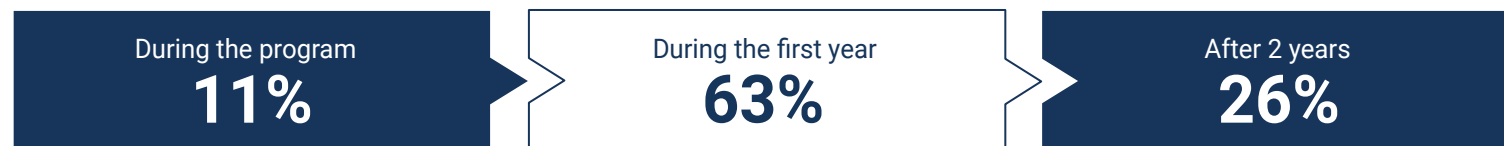
Are you ready to take the leap? Excellent professional development awaits you

The TECH Postgraduate Diploma in ESG in Mergers and Acquisitions is an intensive program that prepares you to face challenges and business decisions in the of Mergers & Acquisitions arena. The main objective is to promote your personal and professional growth. Helping you achieve success.

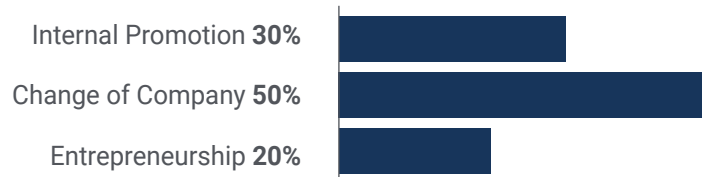
If you want to improve yourself, make a positive change at a professional level, and network with the best, then this is the place for you.

You will analyze advanced valuation and financing methods, along with techniques for managing due diligence and effective negotiation, through an extensive library of multimedia resources.

Time of Change



Type of change



Salary increase

This program represents a salary increase of more than **26.24%** for our students



10

Benefits for Your Company

This program contributes to elevating the institutions' talent to its maximum potential through the training of high-level employees. These employees have both the skills and tools necessary to efficiently execute Mergers and Acquisitions processes efficiently. As such, these experts have the ability to evaluate target companies, negotiate contracts, and manage post-acquisition integration.

In addition, organizations that have these professionals acquire a competitive advantage in the market, as they are able to identify and take advantage of growth opportunities through alliances with other companies.



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An academic approach that will allow you to mitigate potential risks during all transaction processes and ensure a more solid return on investment”

Developing and retaining talent in companies is the best long-term investment.

01

Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.

02

Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.

03

Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.

04

Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.



05

Project Development

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.

06

Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.

11 Certificate

The Postgraduate Diploma in ESG in Mergers and Acquisitions guarantees students, in addition to the most rigorous and up-to-date education, access to a Postgraduate Diploma issued by TECH Global University.



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Successfully complete this program and receive your university qualification without having to travel or fill out laborious paperwork”

This private qualification will allow you to obtain a **Postgraduate Diploma in ESG in Mergers and Acquisitions** endorsed by **TECH Global University**, the world's largest online university.

TECH Global University is an official European University publicly recognized by the Government of Andorra ([official bulletin](#)). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** private qualification is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: **Postgraduate Diploma in ESG in Mergers and Acquisitions**

Modality: **online**

Duration: **6 months**

Accreditation: **18 ECTS**



*Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



Postgraduate Diploma ESG in Mergers and Acquisitions

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