



Consumer, Sustainability and Digital Transformation in the Fashion Sector

» Modality:Online

» Duration: 6 months.

» Certificate: TECH Global University

» Accreditation: 24 ECTS

» Schedule: at your own pace

» Exams: online

» Aimed at: students and professionals in the fashion industry interested in the business, management and digital transformation of the sector.

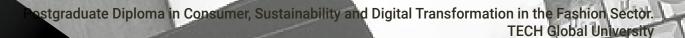
Website: www.techtitute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-consumer-sustainability-digital-transformation-fashion-sector

Index

02 Why Study at TECH? Why Our Program? Objectives Welcome p. 4 p. 6 p. 10 p. 14 05 06 Methodology Structure and Content Our Students' Profiles p. 24 p. 18 p. 32 80 Course Management Benefits for Your Company Impact on Your Career p. 36 p. 42 p. 46 Certificate

01 **Welcome**

Including *design thinking*, implementing the omnichannel and observing comprehensive sustainability criteria in the business approach will provide Fashion and Luxury professionals with a broad and precise vision of the adaptation movements they need to develop in order to be competitive and position themselves solidly in a constantly evolving industry. In this sense, this very complete program will enable students to adapt their company or project to the demands of *Omnichannel*, working from a customer-centric approach and with total sustainability criteria. In addition, it will provide them with comprehensive *Masterclasses* given by a distinguished International Guest Director.









tech 08 | Why Study at TECH?

In TECH Global University



Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

Collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH you will have access to the most rigorous and up-to-date case analyses in the academic setting"

Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



Academic Excellence

TECH offers students the best online learning methodology. The university combines the *Relearning* methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.



Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help themdevelop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.



Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to study with a team of world-renowned teachers.





tech 16 | Objectives

Your goals are our goals.

We work together to help you achieve them

The Postgraduate Diploma in Consumer, Sustainability and Digital Transformation in the Fashion Sector will enable you to:



Identify and apply various methodological approaches and research resources to study the fashion consumer and gain the analytical skills necessary to analyze changes and adaptation of a fashion brand.



Learning to manage teams, people, capabilities and flows in Fashion Retail



Be familiar with Design Thinking and have the ability to design and implement research techniques and appropriate methodology to gain Insights from fashion consumers





Understand the concept of omnichannel and the effect it has on both customers and the value chain of a fashion company.



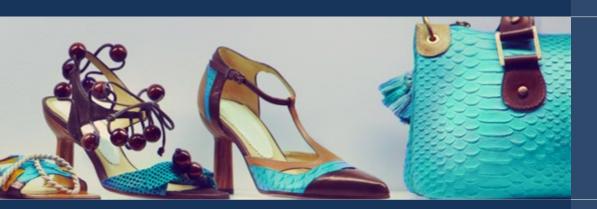
Identify the most favorable technologies for *Fashion Retail* and its management.



Learn about concepts associated with value chain transparency and environmental impact, such as traceability, water footprint and carbon footprint.



Learn about the advances in the field of innovation and technology that will allow companies to remain competitive in the market, thanks to the implementation of more efficient processes, a better understanding of the customer and the reduction of *Time to Market* at the right time





Delve into different domains that facilitate digital transformation in the companies of the sector: data, Al, Digital Interaction, Digital Interaction, IoT, robotics, Blockchain and other digital practices and elements,

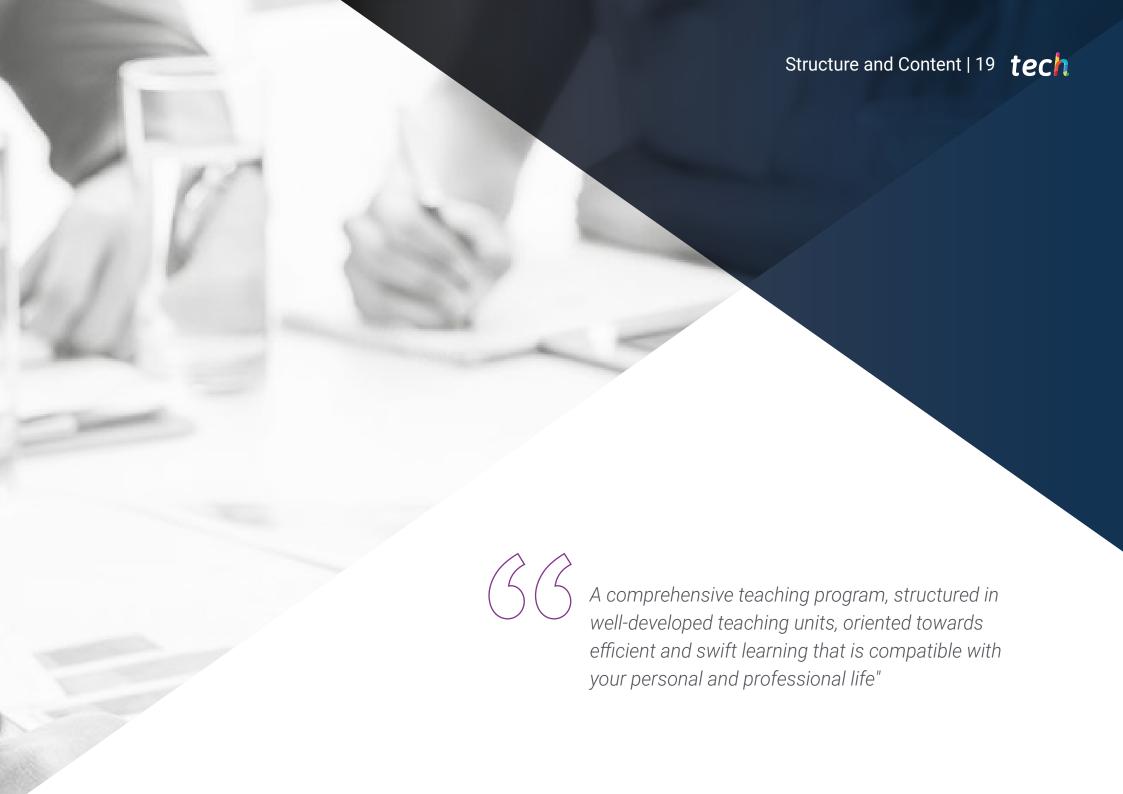


Learn about the main business proposals associated with sustainable fashion and how ecoefficient points of sale work.



Analyze the new business models that have emerged after the digital revolution, such as those based on commercialization (platforms and *Marketplaces*, on the provision of services (*Freemium*, *Premium*or subscription models) and those based on communities (from *Crowdfunding*, social networks or blogs).





tech 20 | Structure and Content

Syllabus

The Postgraduate Diploma in Consumer, Sustainability and Digital Transformation in the Fashion Sector at TECH Global University prepares you to design and implement the most effective sales and customer relationship tools and strategies for this industry.

The content of the Postgraduate Diploma in Consumer, Sustainability and Digital Transformation in the Fashion Sector is designed to promote the development of skills that enable decision-making with greater rigor in the changing environment of the fashion industry.

Throughout 600 hours of study, the student will analyze a multitude of practical cases through individual work. It is, therefore, an authentic immersion in real business situations.

This Postgraduate Diploma deals in

depth with all areas related to the digital transformation of the fashion industry, and is designed for managers to understand this future development from a strategic, international and innovative perspective.

A plan designed for professionals in this field, focused on your professional improvement and that will prepare you to achieve excellence and extreme capacity in this work context. A program that understands your needs and those of your company through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide you with the skills to solve critical situations in a creative and efficient way.

This Postgraduate Diploma takes place over 6 months and is divided into four modules:

Module 1	Fashion Consumer Insights
Module 2	Omnichannel and Customer Experience. The <i>Retail</i> and Fashion Store Management
Module 3	Sustainability in Fashion
Module 4	Digital Transformation and Innovation in the Fashion Industry



Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Diploma in Consumer, Sustainability and Digital Transformation in the Fashion Sector completely online. During the 6 months that the program lasts, you will be able to access all the contents of this program at any time, which will allow them to self-manage their study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

tech 22 | Structure and Content

Mod	dule 1. Fashion Consumer Insights								
1.1.	The Need to Know the Consumer in Today's Context	1.2.	Human Strategy and Citizen Centricity	1.3.	Key Features of a People-Centric Strategy and the Importance of Data	1.4.	How to Adopt a Human Centric Strategy in a Fashion Company?		
1.5.	Human Centric Methodology	1.6.	Design Thinking and Market Intelligence	1.7.	Positioning and Perception of a Fashion Brand	1.8.	Customer Insights and Customer Journey		
1.9.	Archetypes and Buyer Personas	1.10.	Research Resources and Techniques						
Module 2. Omnichannel and Customer Experience. The Retail and Fashion Store Management									
2.1.	Omni-Channel Concept and Its Synergistic Effect: Convenience for the Customer and Value Chain	2.2.	Teams and People, Capabilities and Flows in Fashion-Retailing	2.3.	Objectives and Key Indicators in Fashion-Retail and Fashion-Store Management	2.4.	The Fashion Retail Operation to Exceed Customer Expectations		
2.5.	Variety of Products and Services Offered: Flexibility in Volume and Requirements	2.6.	Response Capacity	2.7.	Cost of Seeking Profitability	2.8.	Consistency		
2.9.	Adaptation	2.10.	Services and Technologies for Fashion-Retail and Its Management						

Mod	dule 3. Sustainability in Fashion						
3.1.	From Consumption and Hyperconsumption to		Transformative Consumption	3.2.	Paradigm Shift: From a Linear to a Circular System	3.3.	New Sustainable Textiles and Textile Certifications
3.4. 3.5.	Textile Eco-Management Logistics Optimization	3.6.	Packaging	3.7.	Recycling	3.8.	The Point of Sale: From the Digitization of Spaces to the Eco-
	Efficient System of the Greener Store Experience	3.9.	New Business Models.	3.10	. Brand Reputation, CSR and Greenwashing		
Mod	dule 4. Digital Transformation and Ini	novation i	n the Fashion Industry				
4.1.	Digital Transformation in the Fashion Industry	4.2.	4.0 Industry	4.3.	Digital Enablers	4.4.	Data
4.5.	AI, Digital Interaction, IoT and Robotics	4.6.	Blockchain, Understanding Technology and how It Brings the Same Value to the Industry	4.7.	Omnichannel and Its Impact on the Retail Sector	4.8.	Ecosystems Start-Up
4.9.	Digital Business Models	4.10.	Innovation Methodologies				



Know the contribution of new technologies to fashion consumption habits and apply the most appropriate strategies to make your business stand out"



This program offers students a different way of learning. Our methodology uses a cyclical learning approach: *Relearning*.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the *New England Journal of Medicine* have considered it to be one of the most effective.





tech 26 | Methodology

TECH Business School uses the Case Study to contextualize all content.

Our program offers a revolutionary method of skills and knowledge development. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.



At TECH, you will experience a way of learning that is shaking the foundation learning that is shaking the foundations of traditional universities around the world"



This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

A learning method that is different and innovative.

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments."

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They will have to combine all their knowledge and research, and argue and defend their ideas and decisions.

tech 28 | Methodology

Relearning Methodology

TECH effectively balances the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an Internet connection.

At TECH you will learn using a cutting-edge methodology designed to prepare the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



Methodology | 29 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we balance each of these elements concentrically. With this methodology we have prepared more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then adapted in audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high-quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



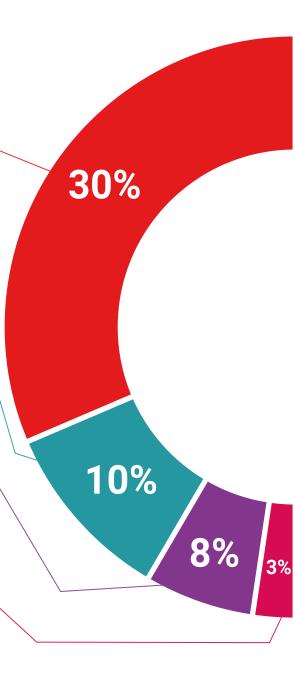
Management Skills Exercises

They will carry out activities to develop specific executive skills in each thematic field. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

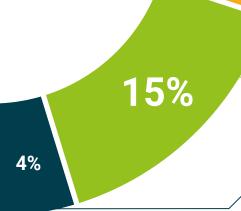


This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

Testing & Retesting

We periodically assess and re-assess students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



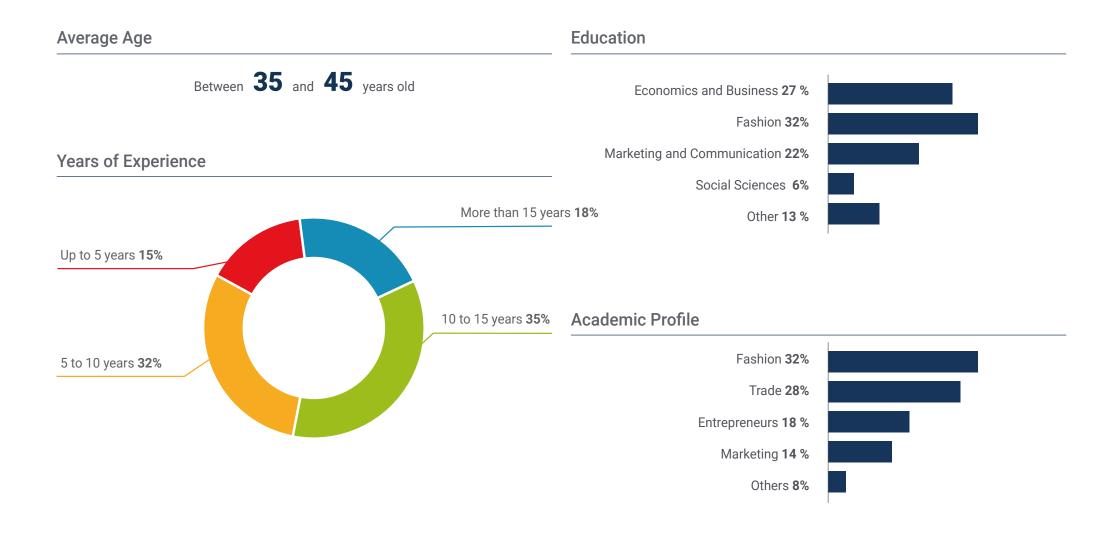


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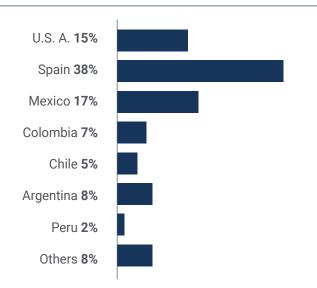


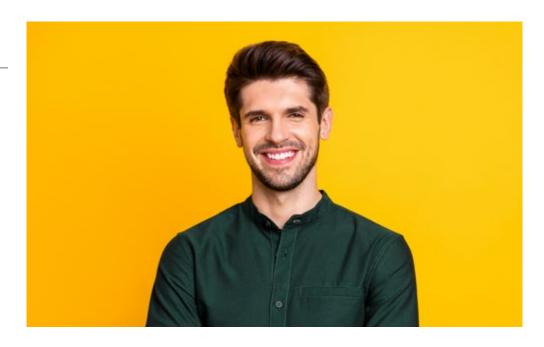


tech 34 | Our Students' Profiles



Geographical Distribution





Abel López

Fashion Retailer

"I needed to change the orientation of my fashion company to adapt to new customer requirements and this Postgraduate Diploma has been my solution"





International Guest Director

Alberto Festa is an international benchmark in the **luxury goods industry**, recognized for his executive achievements. As **Commercial Director of Gemology and Watches** at the iconic fashion house **Dolce&Gabbana**, he has driven the growth and innovation of this brand through the most disruptive **marketing and sales strategies**.

This prestigious executive's professional career spans more than 25 years, in which he has held **key roles** in some of the **world's most prominent companies**, based in Europe and North America. His professional beginnings date back to the multinational **Colgate Palmolive**, where he honed his skills before moving to **PepsiCo**.

At PepsiCo, he served as **Sales Manager**, making a significant contribution to the company's expansion.

Another key period in his journey as a **corporate leader** occurred after he assumed the position of **Director of Sales at Mattel**. He also led Brystol-Myers Squibb's **Matrix Division** as **CEO**. However, the pinnacle of his career came during his tenure at **BVLGARI** for more than 15 years. There, he served as **CEO** and eventually rose to the position of **President of BVLGARI USA**. His strategic vision and leadership were instrumental in enhancing the brand's global presence and achieving unprecedented success.

In these decades of working within the **fashion industry**, Festa has also been involved in academia. His vast expertise through lectures at universities and business schools around the world, but primarily in the United States and Italy. In turn, his contributions in sales, marketing, strategy and operations have been instrumental in leading changes and initiatives to rebuild the most cutting-edge and exclusive companies.



Mr. Festa, Alberto

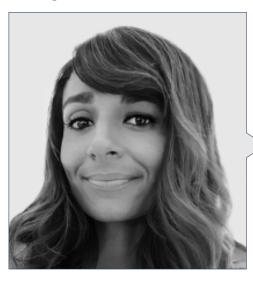
- Commercial Director of Gemology and Watches at Dolce&Gabbana
- Academic Advisor at LUISS University Guido Carli
- Advisor at SAID DAL 1923 Brand Council
- Consultant to the Kering Group
- Managing Director of GM at VHERNIER
- Managing Director of Loro Piana LVMH
- Chairman of BVLGARI USA
- Chief Executive Officer of the Matrix Division of Brystol-Myers Squibb
- · Director of Sales at Mattel
- Director of Sales at PepsiCo
- Senior Brand Manager at Colgate Palmolive
- Degree in Statistics and Economics from La Sapienza University of Rome



Thanks to TECH you will be able to learn with the best professionals in the world"

tech 40 | Course Management

Management



Dr. Bravo Durán, Sandra

- CEO of UX at Myme
- CEO and Founder of Ch2 Abroad & Events
- Sociologist at the Salamanca Tourist Observatory
- Digital Consultant at Everis
- Researcher at Runroom
- Professor of the Master in Fashion and Luxury Marketing Management and the Master Luxury Business Brand Management at MSMK in the Madrid School of Marketing.
- PhD in Applied Creativity from the University of Navarra
- Degree in Sociology from the University of Salamanca
- Bachelor's Degree in Economics from the University of Salamanca
- Executive Master's Degree in Fashion Business Management from the University of Navarra

Professors

Ms. Gárate, Mercedes

- Business Industry Director at NTT Data
- Senior Manager at Everis
- Strategy and Business Director at Everis
- Degree in Industrial Engineering from the Polytechnic University of Madrid
- MBA from EOI Business School
- Certified in Customer Experience by the Customer Experience Development Association (DEC).

Mr. De Rivera Mendizábal, Javier

- Partner Rivera Consulting & Support
- Transformation and High Performance Retail Consultant Transformation and High Performance Retail Consultant, ActioGlobal
- Associate Member of Huete&Co.
- Board member, CEO, general and financial director, consultant and advisor in companies such as Neck&Neck, Gocco, Textura, Tomblack, Ecoalf, Trucco, Intropia, Saga Furs, Lola Rey, Multiopticas, Silbon.
- Degree in Economics and Business Administration from Pontificia de Comillas University (ICADE).
- MBA in Taxation and Tax Consultancy at Esine.
- Deloitte and Spencer Stuart Advisor Program
- NTL Global Organization Development Certificate
- Senior Management Program in Internet Business at ISDI
- Certification Program in Dialogic Coaching and Team Coaching at UFV
- Professor at ISEM Fashion Business School
- Professor at Villanueva University
- Professor in executive programs at Esic, IE (Spain) and University of Piura (Peru).

Ms. Opazo, Laura

- Director of Partnerships at The Confidential Lab
- Lifestyle Articles Writer in the Blog ElTiempo.es
- Broadcaster of the Fashion Section at esRadio radio station.
- Fashion Editorial Manager at AMC Networks International Southern Europe
- Author of the book Sustainable Wardrobe: Learn to Shop Consciously and Intelligently.
- Degree in Advertising and Public Relations from the University Rey Juan Carlos
- Specialist in Public Relations and Selling Your Own Brand at the School of Fashion of the University of the Arts London
- MBA in Business Administration and Management by ISEM
- Course in Textile and Sustainable Fashion given by REAS and the Madrid Social Market



Take the opportunity to learn about the latest advances in this field in order to apply it to your daily practice"





The market does not wait. Seize the moment and get on the front line of the fashion business with this program. Now or never.

Are you ready to take the leap? Excellent professional development awaits you

The TECH Postgraduate Diploma in Consumer, Sustainability and Digital Transformation in the Fashion Sector is an intensive program that will prepare you to face challenges and position yourself successfully after each one of them. The main objective is to promote your personal and professional growth: Helping you achieve success.

For students who want to excel, achieve a positive change at a professional level and interact with the best, this is the place for you.

Enter the world of fashion, thanks to this program of the highest academic level.

Professional change for our students



Type of change



Salary increase

This program represents a salary increase of more than 25.22% for our students

Salary before €57,900 A salary increase of

25.22%

Salary after **₹72,500**





tech 48 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



Intellectual Capital and Talent Growth

The executive will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization



Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company itself



Building agents of change.

Professionals will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles



Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy





Project Development

The manager can work on a real project or develop new projects in the field of R&D or business development of your company

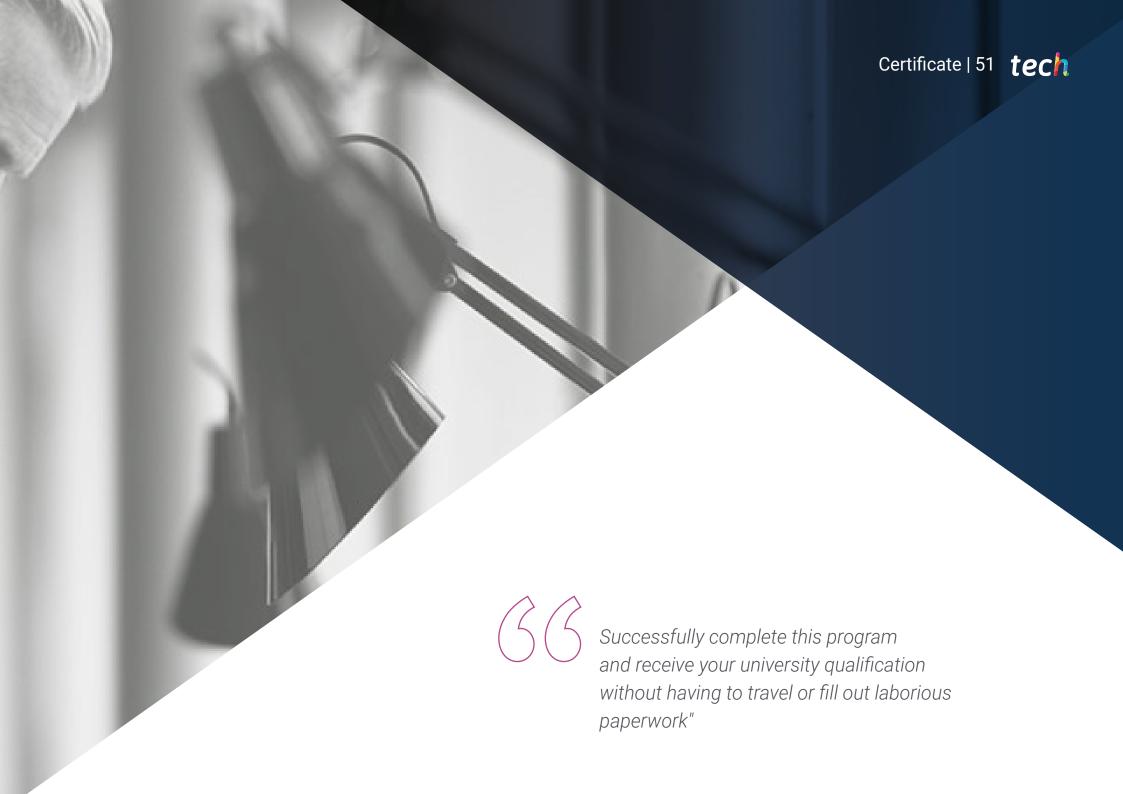


Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward







tech 52 | Certificate

This program will allow you to obtain a Postgraduate Diploma in Consumer, Sustainability and Digital Transformation in the Fashion Sector endorsed by TECH Global University, the largest digital university in the world.

TECH Global University is an official European University publicly recognized by the Government of Andorra (official bulletin). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international educational framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of joint tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This TECH Global University title is a European program of continuous education and professional updating that guarantees the acquisition of competencies in its area of knowledge, conferring a high curricular value to the student who completes the program.

Title: Postgraduate Diploma in Consumer, Sustainability and Digital Transformation in the Fashion Sector

Modality: Online

Duration: 6 months

Accreditation: 24 ECTS



has successfully passed and obtained the title of: Postgraduate Diploma in Consumer, Sustainability and Digital

Transformation in the Fashion Sector

This is a program of 600 hours of duration equivalent to 24 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA)

In Andorra la Vella, on the 28th of February of 2024



^{*}Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University make the necessary arrangements to obtain it, at an additional cost.



Postgraduate Diploma

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