



# Postgraduate Diploma

# Audiovisual Product Management

» Modality: online

» Duration: 6 months

» Certificate: TECH Global University

» Credits: 18 ECTS

» Schedule: at your own pace

» Exams: online

Target Group: University graduates and graduates who have previously completed any of the degrees in the field of Audiovisual Communication

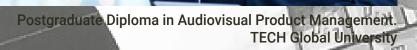
We bsite: www.techtitute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-audiovisual-product-management

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# 01 **Welcome**

The audiovisual world has evolved at an astonishing pace. There are dozens of digital consumption platforms and hundreds or thousands of movies, documentaries and series. The management of all these audiovisual products has opened up a new field for professional managers who want to focus their careers on this new niche market, which is attractive and has a prosperous future. For this reason, TECH has brought together in this degree the best knowledge of the subject, guaranteeing its students the best possible professional approach to the salary and labor improvement that will involve knowing in depth the management and handling of audiovisual products.









# tech 08 | Why Study at TECH?

#### At TECH Global University



#### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



#### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



## Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



#### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



# Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"



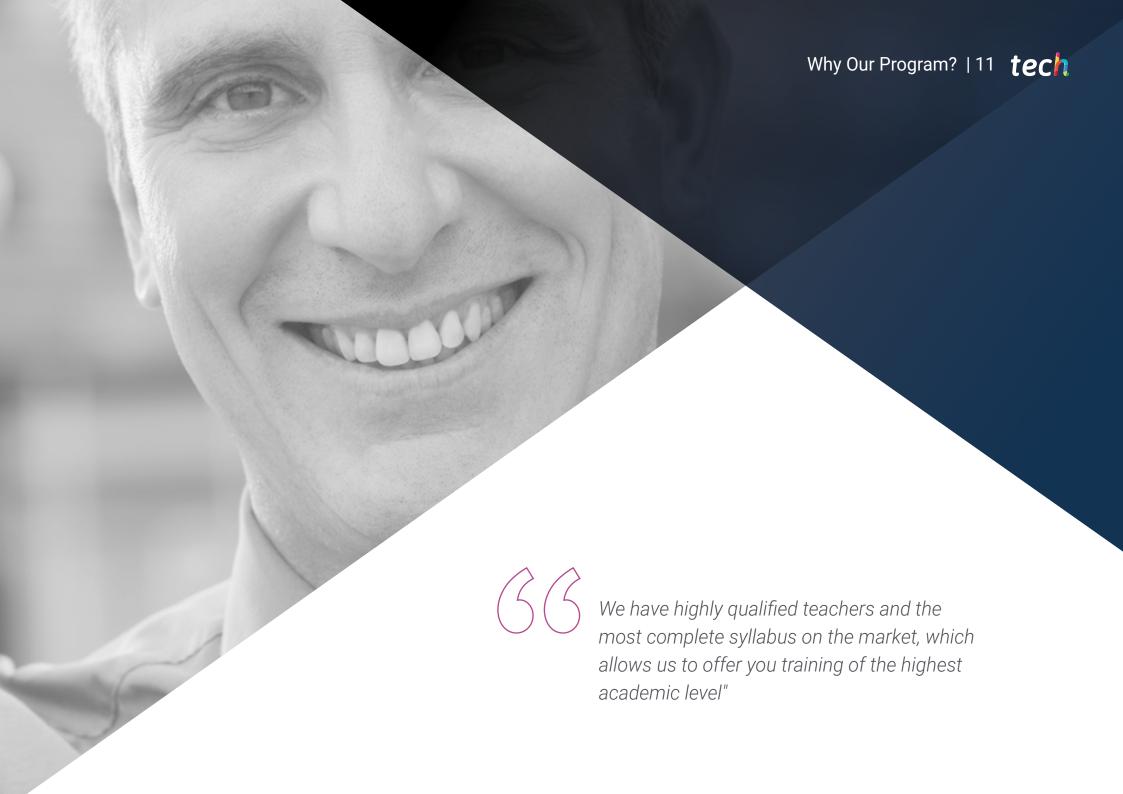
#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary.



Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



# tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



#### A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



# Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



## Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



## Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



#### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



## Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



### Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to train with a team of world renowned teachers.





## tech 16 | Objectives

TECH makes the goals of their students their own goals too. Working together to achieve them.

The Postgraduate Diploma in Audiovisual Product Management will train the student to:



Know the basis of the functioning of the audiovisual system: to fix fundamental contents, to know and texts texts worked on in each topic



Learn the nature and interrelationships between the subjects of audiovisual communication: authors, institutions, companies, media, supports and receivers



Acquire the capacity for theoretical and critical analysis of the organizational structures of audiovisual communication: understanding the main ideas, relating concepts and elements



Study in depth the historical, economic-political, social and technological framework in which audiovisual products are produced, distributed and consumed





Identify current issues and debates concerning the audiovisual system



Study the transformations that have taken place in the cultural industries in the supply and consumption of digital networks, in their economic, political and sociocultural aspects





Delve into the challenges that the digital environment has posed to the business models of journalistic companies and other traditional cultural industries



Analyze and design innovative strategies that contribute to the improvement of management and decision-making processes, as well as to the development of information products in line with the needs of audiences and advertisers



Understand the changes in the processes of organization and management of strategic, human, material and technical resources of new businesses in the digital environment



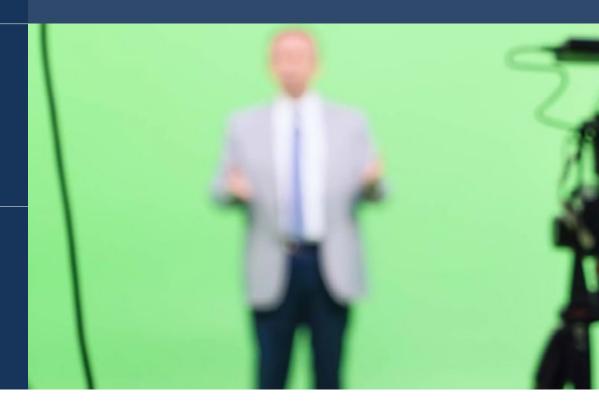
Knowledge of executive production strategies in the development and subsequent distribution of audiovisual projects



Know the fundamental concepts governing the distribution, marketing and dissemination of an audiovisual product in contemporary society



Identifying the different audiovisual exhibition windows and monitoring amortizations

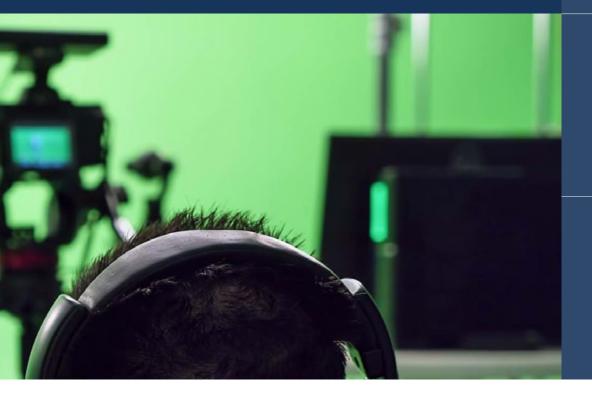




Identify the marketing design of an audiovisual production through its impact on the different contemporary audiovisual media



Know the history and contemporary problems of film festivals





Identify the different categories and modalities of film festivals



Analyze and interpret the economic, cultural and aesthetic logics of film festivals at local, national and global levels





## tech 22 | Structure and Content

#### **Syllabus**

The Postgraduate Diploma in Audiovisual Product Management at TECH Global University is an intensive program that will help students prepare to face the work challenges that a director must assume in a national or international production company.

The Audiovisual Product Management Postgraduate Diploma program is designed to ensure the development of managerial skills that allow the organization of the distribution and marketing of an audiovisual product.

The program will delve into the new challenges faced by a production company in the new digital era, developing innovative strategies that contribute to improving the management processes that guarantee the quality of a work. Likewise, an analysis of the marketing designs of a production will be carried out, taking into account its repercussion on the means of distribution.

Therefore, this program is focused on encouraging the student who aspires to become a prestigious director or producer. Thus, supported by innovative content and the best teaching methodology, it meets the needs and requirements of large production companies, providing the necessary skills to bring an idea to the big screen.

This Postgraduate Diploma takes place over 6 months and is divided into 3 modules:

Module 1 Structure of the Audiovisual System

Module 2 Cultural Industries and New Communication Business Models

Module 3 Management and Promotion of Audiovisual Products



## Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Diploma in Audiovisual Product Management Postgraduate Diploma completely online. Throughout the 6 months of training, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

# tech 24 | Structure and Content

Mod	<b>ule 1.</b> Structure of the Audiovisual Syst	em					
1.1.1.	An Introduction to Cultural Industries (C.I.) Concepts of Culture. Culture-Communication C.I. Theory and Evolution: Typology and Models	1.2.1.	Film Industry I Main Characteristics and Agents Structure of the cinematographic System	1.3. 1.3.1. 1.3.2. 1.3.3.		1.4.1.	Film Industry III Film Regulation: State and Culture. Policies for the Protection and Promotion of Cinematography Case Study
1.5. 1.5.1. 1.5.2. 1.5.3.	Founder Models	1.6.1. 1.6.2.	Television Industry II The U.S. Television Industry Main Features State Regulation	1.7.1.	<b>Television Industry III</b> Public Service Television in Europe Crises and Debates	1.8.1.	Axes of Change New Processes in the Audiovisual Industry Regulatory Discussions
<b>1.9.</b> 1.9.1. 1.9.2.	• ,	1.10.1	New Operators in the Audiovisual Landscape  Service Platforms Over-The-Top (OTT) Consequences of its Appearance				
Mod	ule 2. Cultural Industries and New Con	nmuni	cation Business Models				
	The Concepts of Culture, Economy, Communication, Technology, IC Culture, Economy, Communication Cultural Industries	2.2.2.	Culture Craft Culture Commoditized	2.3.1. 2.3.2.	The Major Sectors of the Cultural Industries Editorial Products Flow C.I.s Hybrid Models	2.4.1.	The Digital Era in the Cultural Industries Digital Cultural Industries New models in the Digital Era
2.5.1. 2.5.2. 2.5.3.	9	2.6.1.	Globalization and Diversity in Culture Concentration, Internationalization and Globalization of Cultural Industries The Struggle for Cultural Diversity	2.7.1.	Cultural and Cooperation Policies Cultural Policies The Role of States and Country Regions	2.8.2.	Musical Diversity in the Cloud The Music Industry Today The Cloud Latin/Iberoamerican Initiatives
<b>2.9.</b> 2.9.1. 2.9.2. 2.9.3.		2.10.1 2.10.2	Audiovisual Diversity on the Internet  The Audiovisual System in the Internet Era Television Offering and Diversity Conclusions				

Module 3. Management and Promotion of Audiovisual Products									
3.1. 3.1.2. 3.1.3. 3.1.4. 3.1.5. 3.1.6.	Distribution Players Marketing Products The Fields of Audiovisual Distribution National Distribution		<b>Distribution Companies</b> Organizational Structures Negotiation of the Distribution Contract International Customers	3.3.2.	Operating Windows, Contracts and International Sales Operating Windows International Distribution Contracts International Sales	<b>3.4.</b> 3.4.1. 3.4.2. 3.4.3.	The Film Production Value Chain		
<b>3.5.</b> 3.5.1 3.5.2 3.5.3 3.5.4	<ul><li>Pre-production stage</li><li>Post-production Stage</li></ul>	3.6.1. 3.6.2. 3.6.3. 3.6.4. 3.6.5.	Social Networks and Film Promotion Introduction Promises and Limits of Social Networking Objectives and Their Measurement Promotion Calendar and Strategies Interpreting What Networks Are Saying	3.7.1. 3.7.2. 3.7.3. 3.7.4.			Audiovisual Distribution on the Internet II  Keys to the New Scenario The Dangers of Internet Distribution Video on Demand (VOD) as a New Window for Distribution		
<b>3.9.</b> 3.9.1. 3.9.2.	New Spaces for Distribution Introduction The Netflix Revolution	3.10.1	Film Festivals Introduction The Role of Film Festivals in Distribution and Exhibition						



It's a time of change for many audiovisual companies. Be at the forefront of innovation and secure a relevant position in the industry by enrolling today in this Postgraduate Diploma"



Este programa de capacitación ofrece una forma diferente de aprender. Nuestra metodología se desarrolla a través de un modo de aprendizaje de forma cíclica: *el Relearning*.

Este sistema de enseñanza es utilizado, por ejemplo, en las facultades de medicina más prestigiosas del mundo y se ha considerado uno de los más eficaces por publicaciones de gran relevancia como el **New England Journal of Medicine**.





## tech 28 | Metodología

## TECH Business School emplea el Estudio de Caso para contextualizar todo el contenido

Nuestro programa ofrece un método revolucionario de desarrollo de habilidades y conocimientos. Nuestro objetivo es afianzar competencias en un contexto cambiante, competitivo y de alta exigencia.



Con TECH podrás experimentar una forma do aprondor que está meviena forma de aprender que está moviendo los cimientos de las universidades tradicionales de todo el mundo"



Este programa te prepara para afrontar retos empresariales en entornos inciertos y lograr el éxito de tu negocio.



Nuestro programa te prepara para afrontar nuevos retos en entornos inciertos y lograr el éxito en tu carrera.

### Un método de aprendizaje innovador y diferente

El presente programa de TECH es una enseñanza intensiva, creada desde 0 para proponerle al directivo retos y decisiones empresariales de máximo nivel, ya sea en el ámbito nacional o internacional. Gracias a esta metodología se impulsa el crecimiento personal y profesional, dando un paso decisivo para conseguir el éxito. El método del caso, técnica que sienta las bases de este contenido, garantiza que se sigue la realidad económica, social y empresarial más vigente.



Aprenderás, mediante actividades colaborativas y casos reales, la resolución de situaciones complejas en entornos empresariales reales"

El método del caso ha sido el sistema de aprendizaje más utilizado por las mejores escuelas de negocios del mundo desde que éstas existen. Desarrollado en 1912 para que los estudiantes de Derecho no solo aprendiesen las leyes a base de contenidos teóricos, el método del caso consistió en presentarles situaciones complejas reales para que tomasen decisiones y emitiesen juicios de valor fundamentados sobre cómo resolverlas.

En 1924 se estableció como método estándar de enseñanza en Harvard.

Ante una determinada situación, ¿qué debería hacer un profesional? Esta es la pregunta a la que nos enfrentamos en el método del caso, un método de aprendizaje orientado a la acción. A lo largo del programa, los estudiantes se enfrentarán a múltiples casos reales.

Deberán integrar todos sus conocimientos, investigar, argumentar y defender sus ideas y decisiones.

## tech 30 | Metodología

#### Relearning Methodology

TECH aúna de forma eficaz la metodología del Estudio de Caso con un sistema de aprendizaje 100% online basado en la reiteración, que combina elementos didácticos diferentes en cada lección.

Potenciamos el Estudio de Caso con el mejor método de enseñanza 100% online: el Relearning.

Nuestro sistema online te permitirá organizar tu tiempo y tu ritmo de aprendizaje, adaptándolo a tus horarios. Podrás acceder a los contenidos desde cualquier dispositivo fijo o móvil con conexión a internet.

En TECH aprenderás con una metodología vanguardista concebida para capacitar a los directivos del futuro. Este método, a la vanguardia pedagógica mundial, se denomina Relearning.

Nuestra escuela de negocios es la única en habla hispana licenciada para emplear este exitoso método. En 2019, conseguimos mejorar los niveles de satisfacción global de nuestros alumnos (calidad docente, calidad de los materiales, estructura del curso, objetivos...) con respecto a los indicadores de la mejor universidad online en español.



## Metodología | 31 tech

En nuestro programa, el aprendizaje no es un proceso lineal, sino que sucede en espiral (aprender, desaprender, olvidar y reaprender). Por eso, combinamos cada uno de estos elementos de forma concéntrica. Con esta metodología se han capacitado más de 650.000 graduados universitarios con un éxito sin precedentes en ámbitos tan distintos como la bioquímica, la genética, la cirugía, el derecho internacional, las habilidades directivas, las ciencias del deporte, la filosofía, el derecho, la ingeniería, el periodismo, la historia o los mercados e instrumentos financieros. Todo ello en un entorno de alta exigencia, con un alumnado universitario de un perfil socioeconómico alto y una media de edad de 43,5 años.

El Relearning te permitirá aprender con menos esfuerzo y más rendimiento, implicándote más en tu especialización, desarrollando el espíritu crítico, la defensa de argumentos y el contraste de opiniones: una ecuación directa al éxito.

A partir de la última evidencia científica en el ámbito de la neurociencia, no solo sabemos organizar la información, las ideas, las imágenes y los recuerdos, sino que sabemos que el lugar y el contexto donde hemos aprendido algo es fundamental para que seamos capaces de recordarlo y almacenarlo en el hipocampo, para retenerlo en nuestra memoria a largo plazo.

De esta manera, y en lo que se denomina Neurocognitive context-dependent e-learning, los diferentes elementos de nuestro programa están conectados con el contexto donde el participante desarrolla su práctica profesional.

Este programa ofrece los mejores materiales educativos, preparados a conciencia para los profesionales:



#### Material de estudio

Todos los contenidos didácticos son creados por los especialistas que van a impartir el curso, específicamente para él, de manera que el desarrollo didáctico sea realmente específico y concreto.

Estos contenidos son aplicados después al formato audiovisual, para crear el método de trabajo online de TECH. Todo ello, con las técnicas más novedosas que ofrecen piezas de gran calidad en todos y cada uno los materiales que se ponen a disposición del alumno.



#### **Clases magistrales**

Existe evidencia científica sobre la utilidad de la observación de terceros expertos.

El denominado Learning from an Expert afianza el conocimiento y el recuerdo, y genera seguridad en las futuras decisiones difíciles.



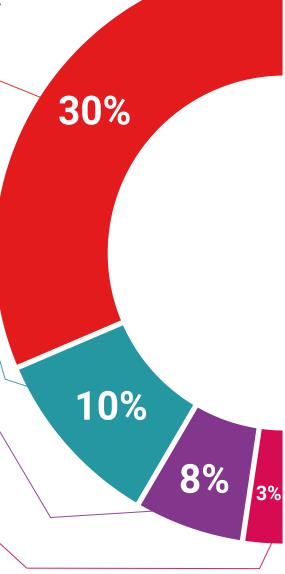
#### Prácticas de habilidades directivas

Realizarán actividades de desarrollo de competencias directivas específicas en cada área temática. Prácticas y dinámicas para adquirir y desarrollar las destrezas y habilidades que un alto directivo precisa desarrollar en el marco de la globalización que vivimos.



#### **Lecturas complementarias**

Artículos recientes, documentos de consenso y guías internacionales, entre otros. En la biblioteca virtual de TECH el estudiante tendrá acceso a todo lo que necesita para completar su capacitación.



#### **Case studies**

Completarán una selección de los mejores casos de estudio elegidos expresamente para esta titulación. Casos presentados, analizados y tutorizados por los mejores especialistas en alta dirección del panorama internacional.



#### Resúmenes interactivos

El equipo de TECH presenta los contenidos de manera atractiva y dinámica en píldoras multimedia que incluyen audios, vídeos, imágenes, esquemas y mapas conceptuales con el fin de afianzar el conocimiento.

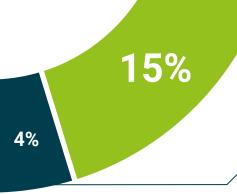


Este exclusivo sistema educativo para la presentación de contenidos multimedia fue premiado por Microsoft como "Caso de éxito en Europa".

#### **Testing & Retesting**

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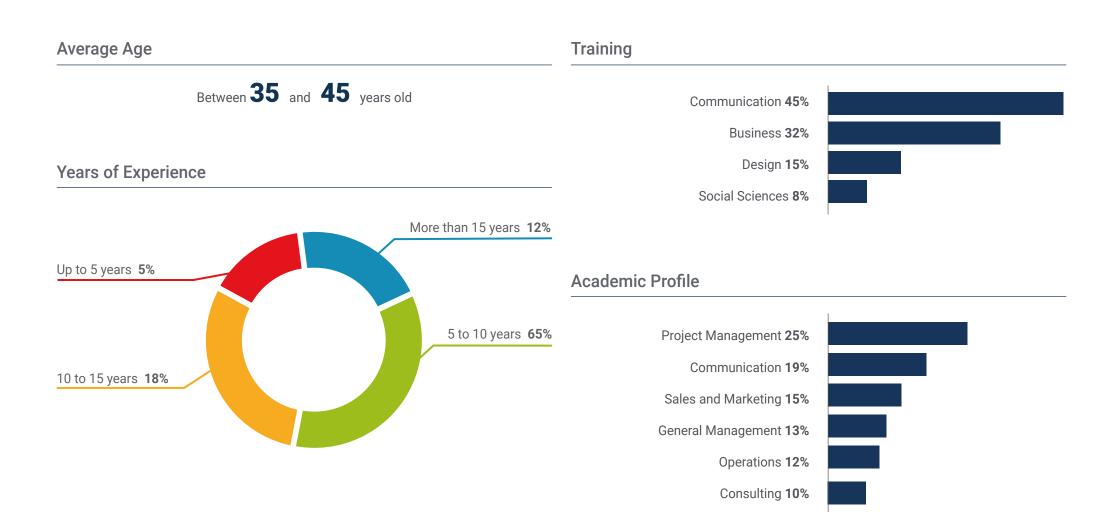
Se evalúan y reevalúan periódicamente los conocimientos del alumno a lo largo del programa, mediante actividades y ejercicios evaluativos y autoevaluativos para que, de esta manera, el estudiante compruebe cómo va consiguiendo sus metas.



30%

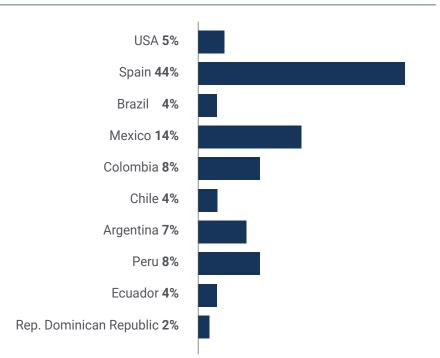






Planning and Accounting 6%

### **Geographical Distribution**





## Alejandra Ramón

Production Manager and Project Manager

"Companies that produce audiovisual works are in a process of transformation thanks to new digital platforms. With this program I have been able to understand this new world much better, motivating me to lead my own team in search of a new world hit"





Achieve the positive change you need to boost your career and profession with the Postgraduate Diploma in Audiovisual Product Management.

# Are you ready to take the leap? Excellent professional development awaits you

TECH's Postgraduate Diploma in Audiovisual Product Management is an intensive program that prepares future graduates to face challenges and business decisions in the field of audiovisual business management.

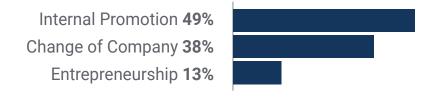
Its main objective is to guarantee the professional success of its students, promoting their professional and personal growth.

Aspire to be named best director at a film festival.

### When the change occurs



#### Type of change



### Salary increase

This program represents a salary increase of more than **25%** for our students.

\$59.800

A salary increase of

25.22%

\$75.001





### tech 44 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### **Intellectual Capital and Talent Growth**

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



## Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



### **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



### Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.







### **Project Development**

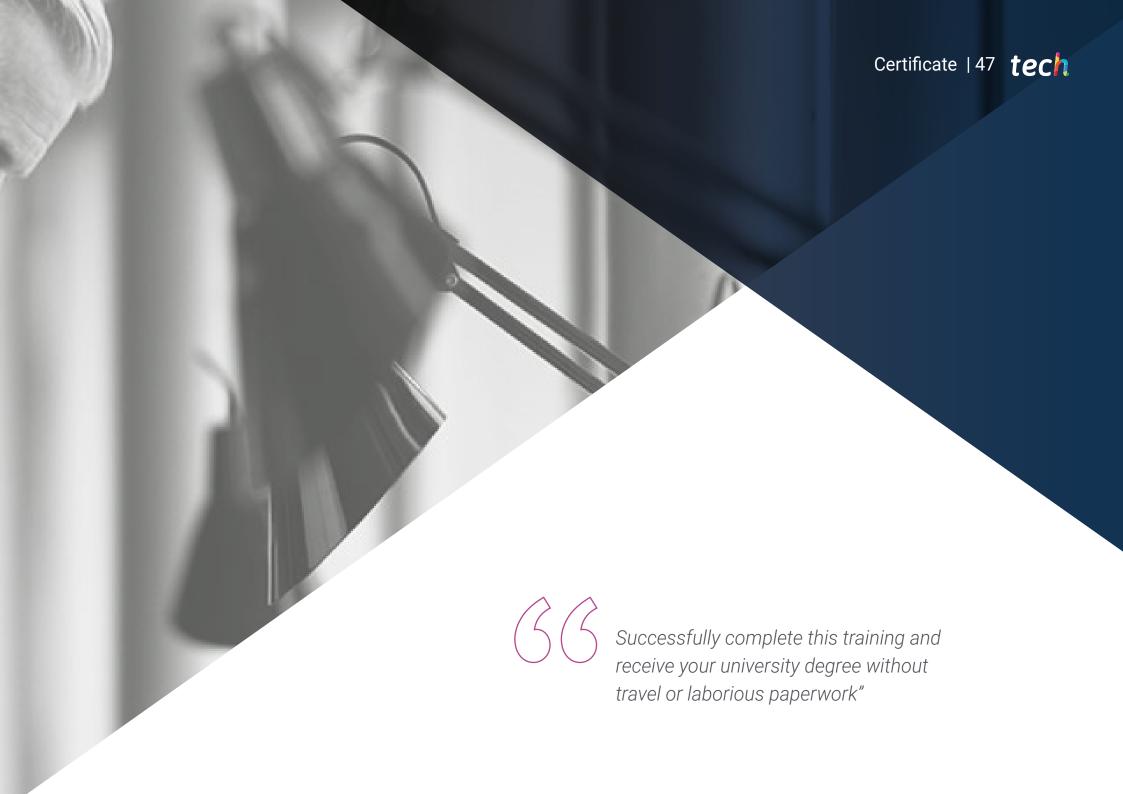
The manager can work on a current project or develop new projects in the field of R&D or Business Development within their company.



### Increased competitiveness

This Postgraduate Diploma will equip students with the skills to take on new challenges and drive the organization forward.





### tech 48 | Certificate

This program will allow you to obtain your **Postgraduate Diploma in Audiovisual Product Management** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Diploma in Audiovisual Product Management

Modality: online

Duration: 6 months

Accreditation: 18 ECTS



#### Postgraduate Diploma in Audiovisual Product Management

This is a program of 450 hours of duration equivalent to 18 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



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