



Postgraduate Diploma

Advertising and Public Relations

» Modality: online

» Duration: 6 months

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

Website: www.techtitute.com/in/school-of-business/postgraduate-diploma/postgraduate-diploma-advertising-public-relations

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01. Welcome

The field of Public Relations contributes to the strategic management of the communication of any organization, being the tool to know, manage and investigate the different audiences towards which a brand or entity is directed. In this sense, it is directly related to the advertising environment, a landscape in which various communicative agents are involved. Therefore, this program aims to offer the professional a global and complete vision of the fundamentals of the advertising system, its history and protagonists, focusing on the creative process, planning and the impact of its potential social effects. With this, the student will develop a synthesis capacity typical of advertising, with special emphasis on communication at a global level, which will undoubtedly be essential to access the main international advertising agencies, or to direct the corporate communication of a private company or public institution









tech 08 | Why Study at TECH?

At TECH Technological University



Innovation

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH you will have access to Harvard Business School case studies"

Why Study at TECH? | 09 **tech**

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



Academic Excellence

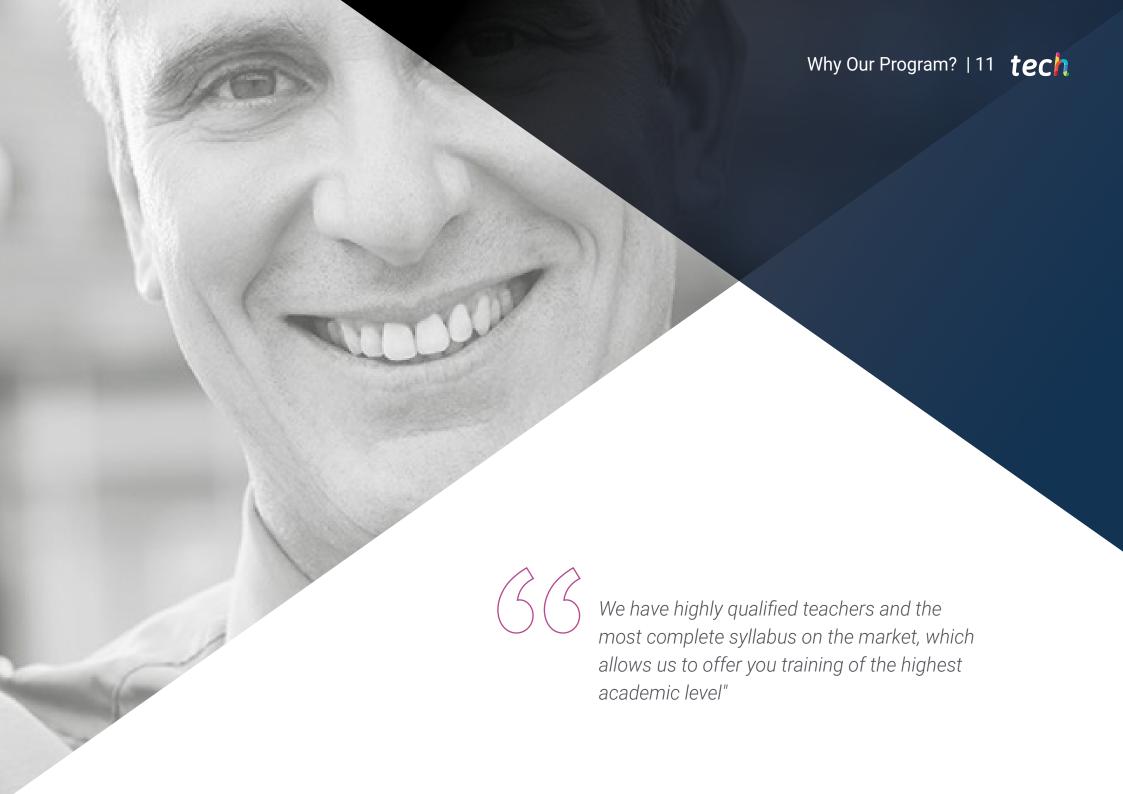
TECH offers students the best online learning methodology. The university combines the Relearning methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to train with a team of world renowned teachers.





tech 16 | Objectives

TECH makes the goals of their students their own goals too We work together in order to achieve them

The Postgraduate Diploma in Advertising and Public Relations will enable the students to:



Gain knowledge about the fields of advertising and public relations and their processes and organizational structures



Identify the fundamental principles of human creativity and its application in the manifestations of persuasive communication



Identify the professional profiles of advertising and public relations professionals, as well as the main skills required in the performance of their professional practice



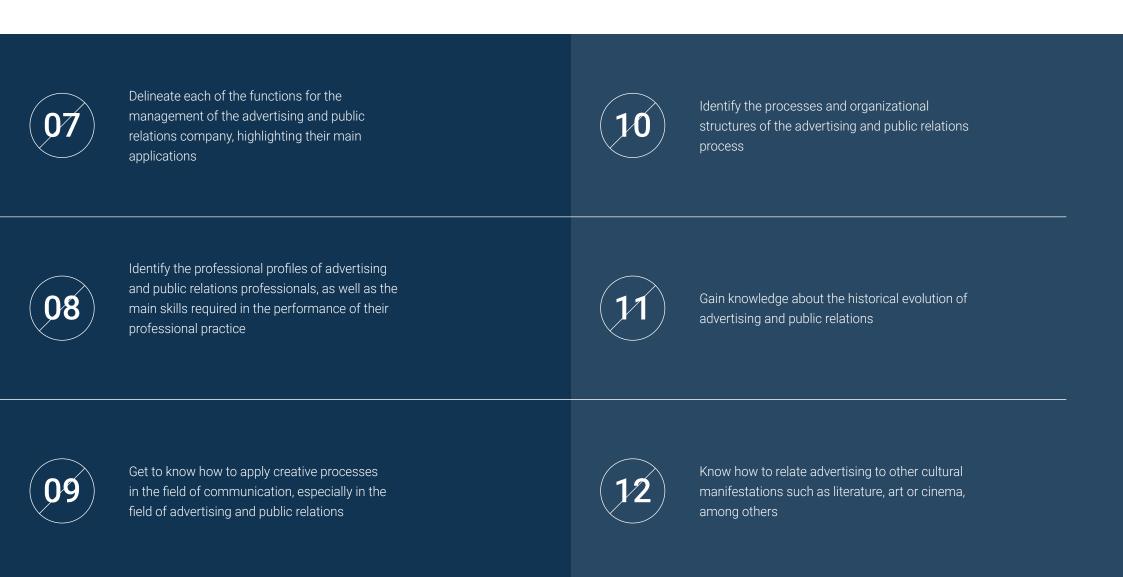
Get to know how to apply creative processes in the field of communication, especially in the field of advertising and public relations



Master the elements, forms and processes of advertising languages and other forms of communication, using the knowledge of the Spanish language, analyzing the different levels and components that make up the Spanish linguistic system, as well as the discursive products that are framed in the different textual typologies



Understand the systems for analyzing advertising and public relations campaigns





Understand the structure and transformation of today's society in relation to the elements, forms and processes of advertising and public relations communication



Relate advertising and public relations in a coherent manner with other social and human sciences



Recognize the elements, forms and processes of advertising languages and other forms of persuasive communication







Encourage creativity and persuasion through different formats and communication media

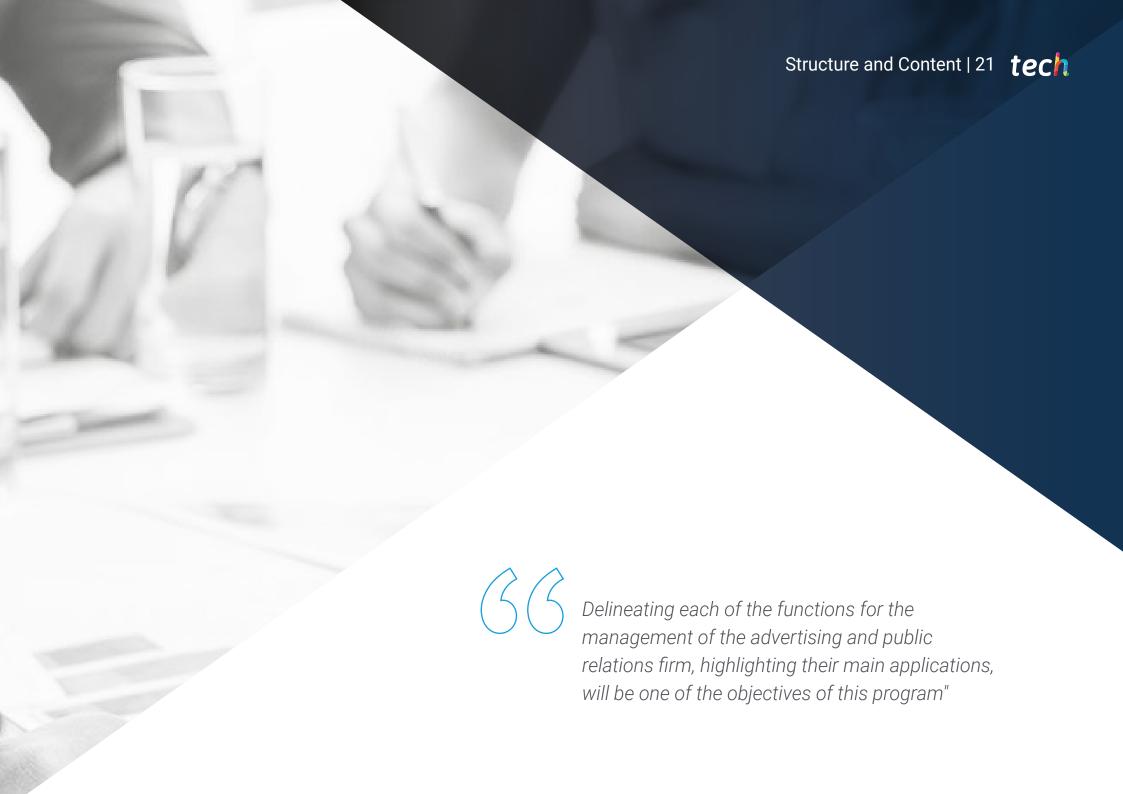


Recognize the elements, forms and processes of advertising languages and other forms of persuasive communication



Delineate each of the functions for the management of the advertising and public relations company, highlighting their main applications





tech 22 | Structure and Content

Syllabus

The Postgraduate Diploma in Advertising and Public Relations of TECH Technological University is an intensive program that prepares students to master the fundamentals of the advertising system and communication in the field of public relations

Its content is designed to promote the development of managerial skills that allow students to make decisions with greater rigor in uncertain environments, facing the business challenges that may arise in the advertising field

Throughout 600 hours of preparation, the student will analyze a multitude of practical cases through individual work. It is, therefore, an authentic immersion in real business situations, which will position the professional's profile

In this way, the Postgraduate Diploma focuses on the advertising and public relations system from its history and theory to its management in companies, agencies and organizations with a global and upto-date approach. A curriculum designed to improve the skills of professionals and orient them towards this sector from a strategic, international and innovative perspective

Therefore, this program is designed for students, focused on their professional improvement, preparing them to achieve excellence in a competitive and creative environment, with innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide them with the skills to develop successfully in this environment

This Postgraduate Diploma takes place over 6 months and is divided into 4 modules:

Module 1	Fundamentals of Public Relations
Module 2	Advertising Theory
Module 3	History of Advertising and Public Relations
Module 4	Advertising and Public Relations Company



Where, When and How is it Taught?

TECH offers the possibility of taking this program completely online. During the 6 months of the specialization, the students will be able to access all the contents at any time, which will allow them to selfmanage their study time

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

tech 24 | Structure and Content

1.9.3. Adequacy of Personnel

Module 1. Fundamentals of Public Relations 1.1. Theoretical Framework of Public 1.2. Evolution Over Time 1.3. External Communication 1.4. Internal Communication Relations 1.3.1. Characteristics and Audiences 1.4.1. Introduction 1.2.1. Stages 1.2.2. The Origin of Public Relations 1.3.2. Media Relations 1.4.2. Functions and Objectives 1.1.1. Introduction 1.2.3. Trends in Public Relations 1.3.3. Provision of Information 1.4.3. Types of Internal Communication 1.1.2. Public Relations Research 1.4.4. Internal Communication Tools 1.1.3. Main Public Relations Theorists 1.1.4. Public Relations and Related Items 1.1.5. Definition of Public Relations 1.5. Public Relations and Public Opinion 1.8. Stages of Crisis 1.6. International Public Relations 1.7. Public Relations and Crisis 1.7.1. The Organization in the Face of a Crisis 1.5.1. Powerful Media Image 1.8.1. Preliminary Phase 1.6.1. Characteristics of the International Society 1.5.2. The Limited Influence of the Media 1.6.2. Definition 1.7.2. Characteristics of Crises 1.8.2. Acute Phase 1.5.3. Structural Effects on the Company 1.6.3. The Role of International Public Relations 1.7.3. Crisis Typologies 1.8.3. Chronic Phase 1.6.4. Types of Actions 1.8.4. Post-Traumatic Phase 1.9. Preparation of a Crisis Plan 1.10. Communication Technologies in Crises 1.9.1. Analysis of Possible Problems 1.9.2. Planning 1.10.1. Advantages

1.10.2. Disadvantages

1.10.3. Tools

Module 2. Advertising Theory 2.1. Advertising Theory 2.2. History of Advertising 2.3. Advertising and its Protagonists I: 2.4. Advertising and its Protagonists II: The Advertiser Advertising Agencies 2.1.1. Introduction 2.2.1. Introduction 2.1.2. Basic Notions on Advertising and Marketing 2.2.2. Origin 2.3.1. Introduction 2.4.1. Introduction 2.1.3. Advertising, Public Relations and Publicity 2.2.3. The Industrial Revolution and Advertising 2.3.2. How the Advertising Industry Works 2.4.2. The Advertising Agency: Advertising 2.1.4. Dimensions and Social Scope of 2.2.4. The Development of the Advertising Industry 2.3.3. Types of Advertisers Communication Professionals Contemporary Advertising 2.2.5. Advertising in the Internet World 2.3.4. Advertising in the Company's Organization 2.4.3. The Organizational Structure of Advertising 2.1.5. Successful Advertising: KFC 2.2.6. Successful Advertising: Coca-Cola Case Agencies Study 2.3.5. Successful Advertising: Facebook Case 2.4.4. Types of Advertising Agencies 2.4.5. Fee Management in Advertising Agencies Study 2.4.6. Successful Advertising: Nike 2.6. The Advertising Creation Process I: 2.7. The Process of Advertising 2.8. The Process of Advertising 2.5. Advertising and its Protagonists III: Advertising Receiver From Advertiser to Media Creation II: Creativity and Creation III: Ideation and Development of the Advertising Advertising 2.5.1. Introduction 2.6.1. Introduction 2.5.2. The Advertising Recipient and its Context 2.6.2. Preliminary Aspects of the Advertising Manifesto 2.7.1. Introduction 2.5.3. The Advertising Recipient as a Consumer **Creation Process** 2.7.2. Fundamentals of Advertising Creative Work 2.8.1. Introduction 2.5.4. Needs and Desires in Advertising 2.6.3. The Advertising Brief or Communication Brief 2.7.3. Advertising Creativity and its Communicative 2.8.2. Creative Conception and Strategy 2.5.5. Advertising and Memory: on Advertising 2.6.4. Creative Strategy 2.8.3. The Creative Conception Process Effectiveness 2.6.5. Media Strategy 2.7.4. Creative Work in Advertising 2.8.4. The Ten Basic Ways of Creativity According 2.5.6. Successful Advertising: Ikea Case Study 2.6.5.1. Successful Advertising: Apple 2.7.5. Successful Advertising: Real Madrid Case to Luis Bassat: Advertising Genres Study 2.8.5. Advertising Formats 2.8.6. Successful Advertising: McDonalds 2.9. Advertising Media Planning 2.10. Advertising, Society and Culture

2.10.1. Introduction

Society

2.10.3. Advertising and Emotions

2.10.4. Advertising, Subjects and Things 2.10.5. Successful Advertising: Burger King

2.10.2. The Relationship between Advertising and

2.9.1. Introduction

2.9.2. Media and Planning

2.9.4. Media Planning Tools

2.9.5. Successful Advertising: Pepsi

2.9.3. Advertising Media and their Classification

tech 26 | Structure and Content

3.9. Current Advertising

Communication

Communication

3.9.2. The Current Advertising Context: A

Technological Perspective
3.9.3. Main Challenges of Today's Advertising

3.9.4. Main Opportunities in Today's Advertising

3.9.1. Introduction

Module 3. History of Advertising and Public Relations 3.2. From the Printing Press to the 3.4. Birth of Advertising 3.1. Advertising Activity before the 3.3. The Revolutions Industrial Revolution **Printing Press** 3.3.1. Advertising and the Industrial Revolution 3.4.1. The Origin of Commercial Advertising 3.3.2. The Long and Tortuous Road to Press 3.4.2. The Technological Revolution 3.1.1. Advertising in its Most Primitive Forms 3.2.1. Some Aspects that Contributed to the Freedom 3.4.3. Printing Systems 3.1.2. First Manifestations Emergence of the Printing Press in Europe 3.3.3. From Propaganda to Advertising 3.4.4. The Paper 3.1.3. The Old World 3.2.2. First Expressions: Brochures and Posters 3.3.4. Propaganda and Political Advertising: 3.4.5. Photography 3.2.3. Brands and Labels Concepts 3.4.6. The Telegraph 3.2.4. The Loud and Talkative Advertisements 3.3.5. Characteristics of this Advertisement 3.4.7. Print Advertising 3.2.5. The Sign and the Commercial Mural 3.3.6. The Industrial Revolution in the Birth of 3.4.8. Posters 3.2.6. The Birth of a New Media Commercial Advertising 3.2.7. Communication and Power: Controlling Persuasion 3.6. Advertising Between Two Wars 3.7. The Development of the Advertising 3.5. Consolidation of Advertising Electronic Advertising Technique Activity 3.6.1. Characteristics of the Period 1914-1950 T.V. The Third Dimension of Advertising 3.6.2. Advertising in World War I 3.8.2. Advertising in the 1950s and 1960s 3.5.1. Economic Factors between 1848-1914 3.7.1. Advertising Activity between 1914 and 1950 3.6.3. Consequences of World War I on Advertising 3.8.3. The Arrival of Television 3.5.2. New Forms of Commercialization 3.7.2. Advertising Organization 3.6.4. Advertising Campaigns in the World War II 3.7.3. Agencies and Styles 3.5.3. Newspapers 3.6.5. Consequences of World War II on Advertising 3.5.4. Magazines 3.6.6. Advertising Media 3.5.5. The Art of the Poster 3.6.7. Poster and Advertising Graphic Design 3.5.6. Fundamentals of Modern Advertising 3.6.8. Outdoor Advertising 3.5.7. American Advertising Agencies 3.6.9. The Cinema 3.5.8. Advertising Technique and Craftsmanship 3.6.10 Cinema as a Means of Persuasion. 3.6.11. The Radio 3.6.12. Commercial Radio

3.10. History of Public Relations

3.10.3. Expansion: PR. In the Second Half of the 20th

3.10.2. Bernays and his Contributions

3.10.1. The Origins

Century

Module 4. Advertising and Public Relations Company								
4.1.1. 4.1.2.	Public Relations Agencies		Agency Types of Legal Form Business Model	4.3. 4.3.1. 4.3.2. 4.3.3.	Partners	4.4.1. 4.4.2.	The Operating Account of the Advertising Agency Investment, Revenue and Turnover Results Annual Budget	
4.5. 4.5.1. 4.5.2. 4.5.3.	Regarding the Target Audience of the Activity	4.6. 4.6.1. 4.6.2. 4.6.3.	9	4.7. 4.7.1. 4.7.2. 4.7.3.	9 ,	4.8. 4.8.1. 4.8.2. 4.8.3.	Value Čhain	
4.9.1. 4.9.2. 4.9.3. 4.9.4. 4.9.5.	Internal Organization Chart of an Advertising Agency Agency Management Model Accounts Department Creative Department Media Department Production Department	4.10.1 4.10.2	Team Management Motivation Change Management and Leadership Internal Communication					



In this Postgraduate Diploma you will learn to relate advertising with other cultural manifestations such as literature, art or cinema, creating successful links"



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.**

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.



tech 30 | Methodology

TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

tech 32 | Methodology

Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



Methodology | 33 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

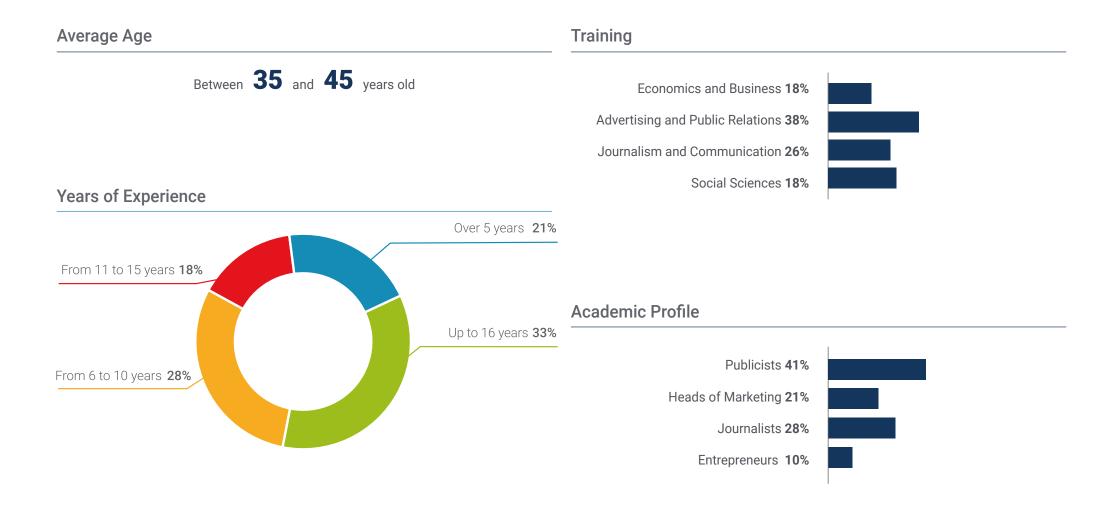




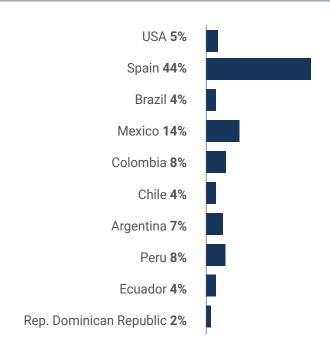
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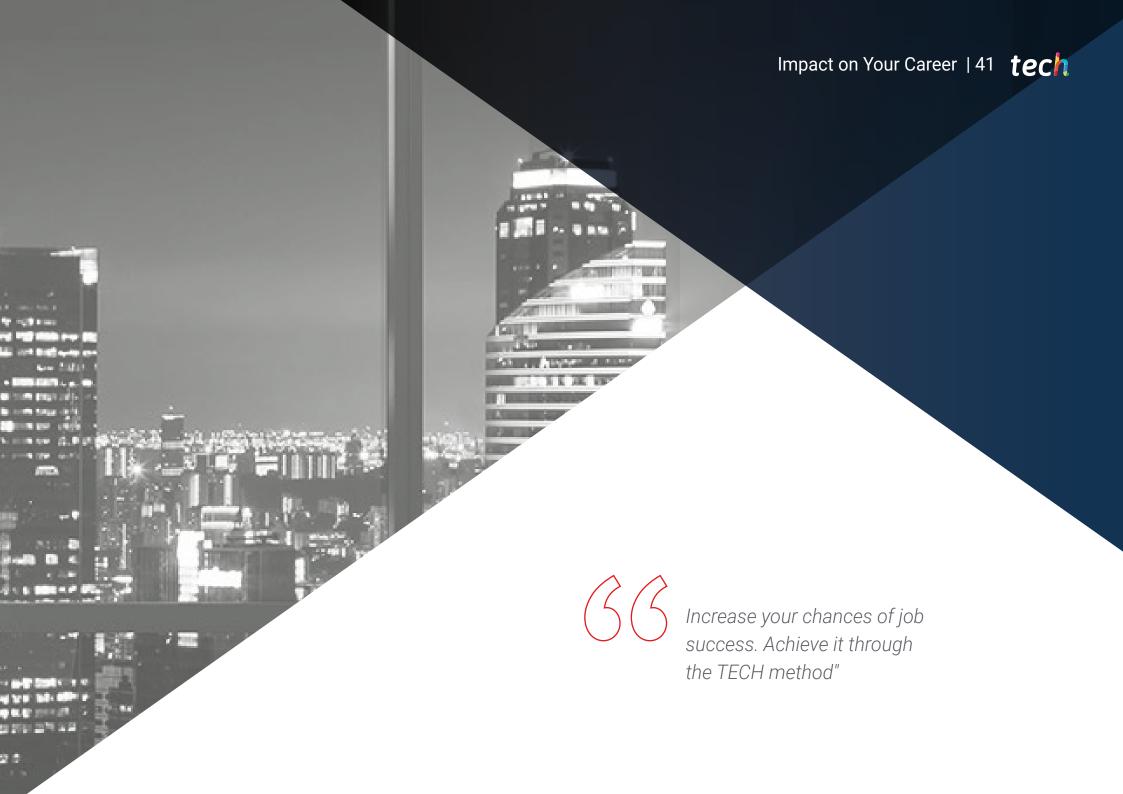


Alejandro Lerín

Publicist

"The agency I started working for offered me to take this TECH program as an internal training incentive and I am very happy to have done it. Among several aspects, I highlight that I have learned which techniques to implement in the company's advertising strategy line with an improved approach"





Are you ready to take the leap? Excellent professional development awaits you

The TECH Postgraduate Diploma in Advertising and Public Relations is an intensive program that prepares students to face challenges and decisions in this ever-changing industry, achieving a better understanding of the objectives of your company or clients. Therefore, its main objective is to promote the student's personal and professional growth in order to achieve success in this field of work

A program of great interest for those seeking academic and professional excellence

By taking this TECH program, you will multiply your chances of job success, do not hesitate and enroll now!

Become an expert in advertising and public relations and position your company as one of the most competitive in its sector.

When the change occurs

During the program

12%

During the first year

62%

After 2 years

26%

Type of change

Internal Promotion 46%
Change of Company 44%
Entrepreneurship 10%

Salary increase

This program represents a salary increase of more than **25.55%** for our students.

Salary before **\$48,300**

A salary increase of

25.55%

\$60,640





tech 46 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



Intellectual Capital and Talent Growth

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.







Project Development

The professional can work on a current project or develop new projects in the field of R&D or Business Development within their company.



Increased competitiveness

This Postgraduate Diploma will equip your professionals with the skills to take on new challenges and thus drive the organization forward.





tech 50 | Certificate

This **Postgraduate Diploma in Advertising and Public Relations** contains the most complete and up-to-date program on the market.

After the student has passed the assessments, they will receive their corresponding **Postgraduate Diploma** issued by **TECH Technological University** via tracked delivery*.

The certificate issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Diploma, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: Postgraduate Diploma in Advertising and Public Relations
Official N° of Hours: 600 h.



^{*}Apostille Convention. In the event that the student wishes to have their paper certificate issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



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