



# Postgraduate Certificate Specialization in Insurance Entities Taxation

» Modality: online

» Duration: 12 weeks

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

» Target Group: Graduates, Postgraduates and university graduates who have previously completed any of the degrees in the fields of Finance, Business, Economics and Computer Science

 $We b site: {\color{blue} www.techtitute.com/pk/school-of-business/postgraduate-certificate/specialization-insurance-entities-taxation}$ 

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# 01 **Welcome**

In many countries, insurance entities are subject to a specific legal and tax framework due to the unique nature of their business and associated risks. These tax regulations focus mainly on three main aspects: the taxation of insurance premiums, investments, and the determination of technical reserves. For this reason, it has become vital for business specialists to be up-to-date with the legal and regulatory framework in the insurance industry. To be consistent with this need, TECH has designed a program presented in a 100% online format, with the necessary flexibility for the professional to perform their daily activities and learning activities without being subject to fixed schedules.









# tech 08 | Why Study at TECH?

### At TECH Technological University



#### **Innovation**

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



#### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



## Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



#### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



## Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



#### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"



## Academic Excellence

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.





# tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



#### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



# Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.



## Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



## You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



### Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.



### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



#### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to study with a team of world-renowned teachers.





# tech 16 | Objectives

# TECH makes their students' goals their own goals too Working together to achieve them

The Postgraduate Certificate in Specialization in Insurance Entities Taxation qualifies students to:



Develop specialized knowledge on the implementation and operation of foreign countries' insurance companies in other countries: (i) within the European Union as well as (ii) from non-European Union countries



Delimiting the framework for compliance with the insurance activity



Develop the peculiarities of the insurance contract





Examine the international regulatory framework of the insurance market and its recent evolution



Analyze the evolution of insurance



Reflecting on the insurance implications of non-sectoral regulations



Determine the interplay between consumer and insurance law and its consequences



09

Develop specialized knowledge about insurance and the key concepts that define the insurance business



Assess the impact of information security on the insurance legislative framework



Determine the importance of risk as an essential element for the insurance activity



Examine the general operation of the insurance business and the regulations governing its activity



Analyze the global insurance market with a focus on the distribution business



Establish the relevance of the management of risks faced by insurance companies as a key element in the management of insurance companies



13

Identify the most immediate challenges facing risk management



Determine what is considered insurance distribution at both the European and international levels



Identify the main players involved in the distribution business.



Developing key aspects of the compliance function





Identify international standards in the area of regulatory compliance

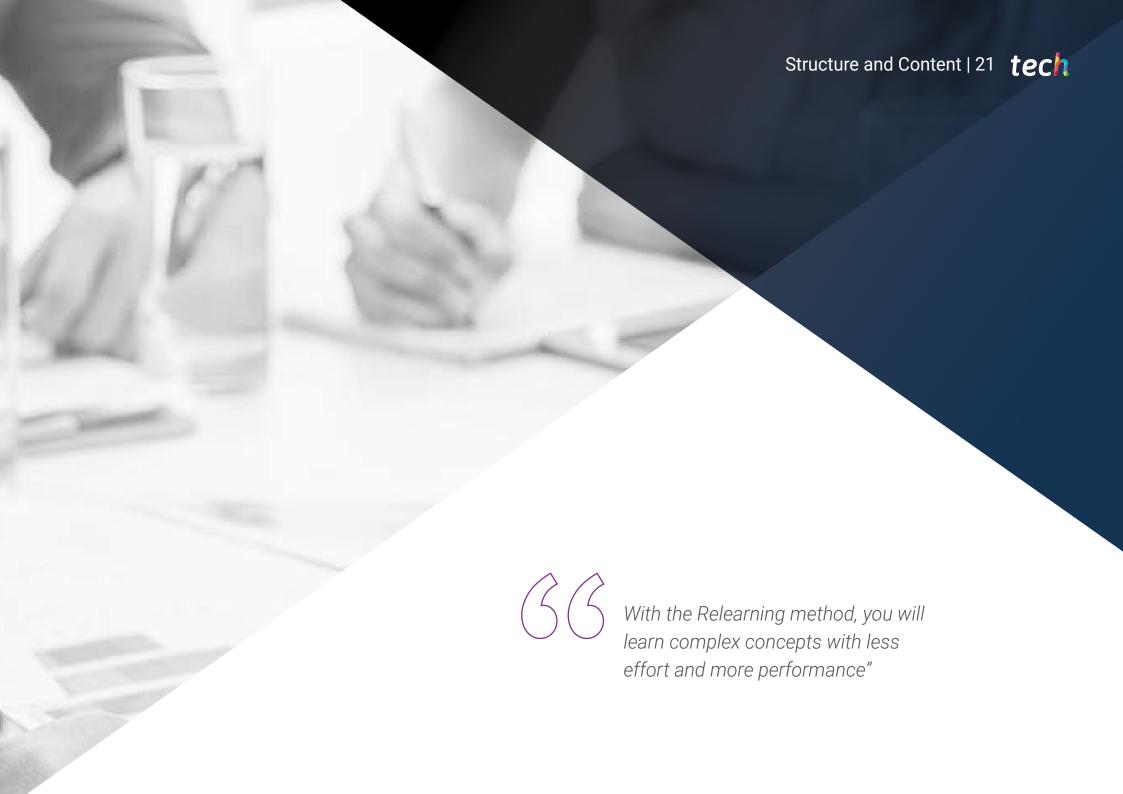


Examine the importance of consumer protection measures.



Specify the interrelationships between the compliance function and the rest of the organizations





## tech 22 | Structure and Content

### **Syllabus**

TECH has developed this Postgraduate Certificate in Specialization in Taxation of Insurance Entities, which will address various aspects related to the insurance branches, the international regulatory framework, and the principles and standards of the IAIS.

The content of the program includes the study of direct taxation and associated taxes, as well as their relationship with the creation of sustainable value. Likewise, an exhaustive analysis of the taxation of insurance firms will be carried out, addressing key concepts and specialties.

In order to facilitate access to knowledge, this program will be presented in a 100% online format. In this way, students will have access to a variety of multimedia materials, such as specialized readings and interactive summaries. In addition, the *Relearning* method will be implemented, guaranteeing a unique and effective learning experience. In addition, participants will be able to access the content at any time and place since they will only need a device with an internet connection.

This Postgraduate Certificate is developed over 12 weeks and consists of 2 modules:

Module 1

Taxation in the Insurance Industry. Direct Taxes

Module 2

Taxation. Indirect Taxes



### Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Certificate in Specialization in Taxation of Insurance Entities completely online. During the 12 weeks of the specialization, the student will be able to access all the contents of this program at any time, which will allow the students to self-manage their study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

# tech 24 | Structure and Content

Mod	ule 1. Taxation in the Insurance Indu	ıstry. Dire	ct Taxes				
1.1. 1.1.1. 1.1.2. 1.1.3.	creation (ESG)	1.2. 1.2.1. 1.2.2. 1.2.3.	Taxation of insurance entities  Taxation of insurance entities. Key Concepts  Specialties for insurance entities  Statement in a tax consolidation group with parent insurance company	1.3.1 1.3.2 1.3.3	Financial Statements and Premium Volume	1.4	<ol> <li>Corporate Income Tax         <ul> <li>I - International taxation</li> </ul> </li> <li>Adjustments to the tax base: technical provisions</li> <li>Offset of tax loss carryforwards: Tax Group</li> <li>Capitalization reserve</li> </ol>
<b>1.5</b> .	Corporate Income Tax II - International taxation Determination of the total tax liability	<b>1.6.</b> 1.6.1.	Form 200 and 220 and equivalents in other jurisdictions  Model Specialties	<b>1.7.</b> 1.7.1.	Investments in EIGs Relations with the insurance industry	<b>1.8.</b> 1.8.1.	Other direct taxation Specialties of CIT installment payments
1.5.2. 1.5.3.	Deductions and Allowances  Deduction limits and future offsets	1.6.2. 1.6.3.	'	1.7.2.	Related tax inquiries  Return and specific aspects to consider	1.8.3.	Corporate restructuring Reference value for other direct taxes
<b>1.9.</b> 1.9.1.	Reporting: relationship with direct taxation IRS Country by Country report	1.10.1. 1.10.2.	CIT Inspections. Key Aspects Key aspects of IS inspections Related transactions Direct taxation in the world. Latest				

Mod	lule 2. Taxation. Indirect Taxes						
2.1. 2.1.1. 2.1.2. 2.1.3.	the exemption	2.2.1. 2.2.2. 2.2.3.	Limitations on indirect tax deductions by country Indirect tax as cost Proration and differentiated sectors Minimum deduction	2.3.1. 2.3.2. 2.3.3.	European Economic Interest Groupings (EIGs) EIGs EIGEs in the insurance industry VAT Exemption and its evolution in the Community Environment	<b>2.4.</b> 2.4.1. 2.4.2. 2.4.3.	,
2.5. 2.5.1. 2.5.2. 2.5.3.	*	2.6.2.	Renting and insurance Leasing differences and their impact on indirect taxation Renting as a contract of complex nature Insurance formulas for renting	<b>2.7.</b> 2.7.1. 2.7.2. 2.7.3.	Self-insurance Insurance elements Approach to the figure of self-insurance Self-insurance and renting	2.8. 2.8.1. 2.8.2. 2.8.3.	International claims management Management as part of mediation Developments in its treatment for VAT purposes Cross-border and correspondent claims
<ul><li>2.9.</li><li>2.9.1.</li><li>2.9.2.</li><li>2.9.3.</li></ul>	Contact Center, External collaborators and mediators Contact Center, External collaborators and mediators. Functions Developments in its treatment for Taxes purposes Practical risks	2.10.1 2.10.2	Insurance Premium Tax (IPS) in Europe The IPS in Europe. Concept Connection Points in terms of Location Rules Tax rates in Europe				



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





## tech 28 | Methodology

# TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

#### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## tech 30 | Methodology

## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



## Methodology | 31 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### **Classes**

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



#### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

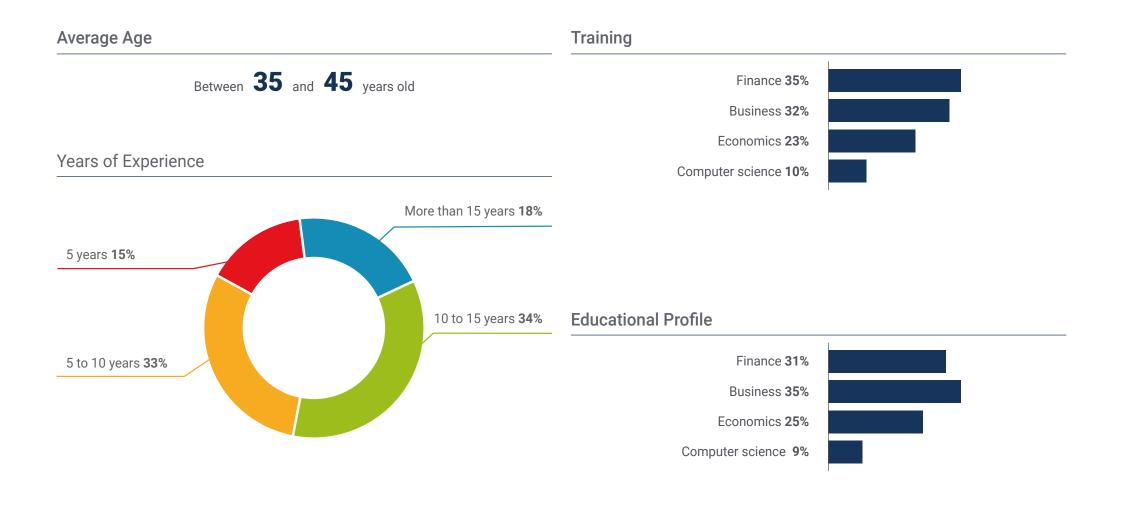


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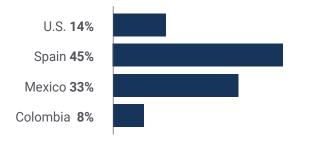




## tech 36 | Our Students' Profiles



### **Geographical Distribution**



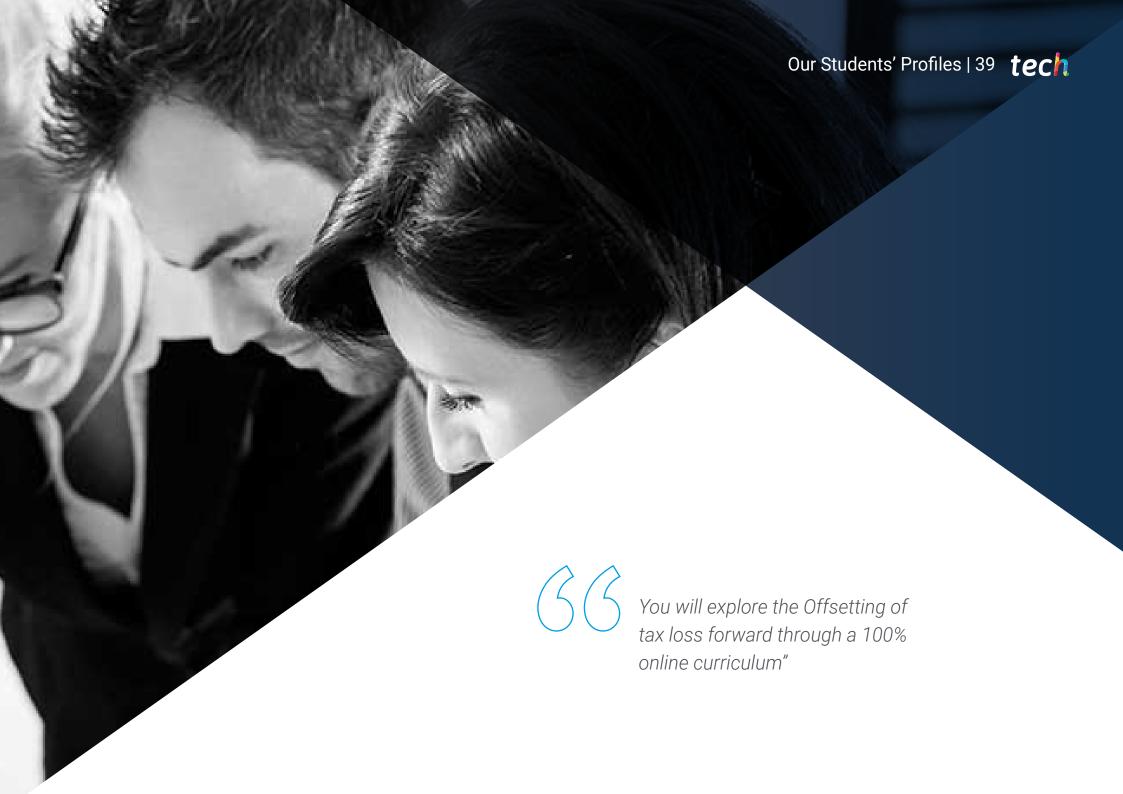


# María Herrera

Assistant Financial Manager in a multinational electromechanical company:

"My experience has been exceptional; throughout the Postgraduate Certificate, I have had the opportunity to learn from highly qualified professors. The curriculum comprehensively covers topics that I consider important in this field, providing me with the skills and knowledge necessary to face the challenges of today's business world"





## tech 40 | Course Management

### Management



### Ms. Cano Guerrero, Yolanda

- Counsel responsible for Indirect Taxation in ANDERSEN
- Specialist in digitalization and automation projects in Compliance
- Responsible for the development of the Indirect Taxation practice in Banking & Capital Markets, Asset Management
- International Projects Director at PwC
- Law degree from Universidad Complutense de Madrid
- Postgraduate Certificate in legal-business specialization from Universidad San Pablo CEU
- Master's Degree in Tax Consultancy for professionals from the Instituto de Empresa in Madrid



## Course Management | 41 tech

#### **Professors**

#### Ms. Heredero Cruces, Iría Flavia

- Corporate Tax Director at GRUPO ASISA
- Tax Advisor at Dentons Global Law Firm
- Tax Department Supervisor at Auxadi Accounts&Consultants
- Tax, Accounting and Labor Advisor at Bufete de Abogados Heredero Villalba
- Tax Advisor at Deloitte Touche Tohmatsu Limited
- Participation in CFO events and maximum outreach lectures
- Participation in institutional forums, New Economy Forum
- W2W Independent Directors Program (PwC)
- Design Thinking Course at the Harvard Business School
- Degree in Business Administration and Management, Specialization in Finance from ICADE (E-2)
- Master's Degree in Taxation from IESIDE, a center affiliated with the University of Vigo
- Master's Degree in Access to the Official Register of Auditors by the University of Vigo





## tech 44 | Impact on Your Career

You will learn about the accounting plan for insurance companies and its application to this field.

# Are you ready to take the leap? Excellent professional development awaits you

TECH's Postgraduate Certificate in Specialization in Taxation of Insurance Entities is an intensive program that prepares you to face challenges and business decisions in the insurance field. The main objective is to promote your personal and professional growth. Helping you achieve success.

If you want to improve yourself, make a positive change at a professional level, and network with the best, then this is the place for you.

You will delve into the Model 200 and 220 and their equivalents in other jurisdictions.

#### **Time of Change**

During the program

11%

During the first year

63%

After 2 years

26%

### Type of Change



## Salary Increase

This program represents a salary increase of more than 27.19% for our students

Salary before €57,000 A salary increase of

27.19%

Salary after **₹72,500** 





## tech 48 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



## **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



## Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





## **Project Development**

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.



### Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.





## tech 52 | Certificate

This **Postgraduate Certificate in Specialization in Insurance Entities Taxation** contains the most complete and up-to-date program on the market.

After the student has passed the assessments, they will receive their corresponding **Postgraduate Certificate** issued by **TECH Technological University** via tracked delivery\*.

The certificate issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Certificate, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: Postgraduate Certificate in Specialization in Insurance Entities Taxation
Official N° of Hours: 300 h.



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper certificate issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



## Postgraduate Certificate Specialization in Insurance Entities Taxation

» Modality: online

» Duration: 12 weeks

» Certificate: **TECH Technological University** 

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

