



Financial Analysis and

Wealth Management

» Modality: online

» Duration: 6 weeks

» Certificate: TECH Global University

» Credits: 6 ECTS

» Schedule: at your own pace

» Exams: online

» Target Group: University graduates, diploma and degree holders who have previously completed any of the degrees in the field of Social and Legal Sciences, Administration and Business Administration

 $We bsite: {\color{blue}www.techtitute.com/us/school-of-business/postgraduate-certificate/real-estate-investments-financial-analysis-wealth-management} \\$ 

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Certificate

# 01 **Welcome**

Real Estate Investments have become one of the most popular and profitable capital injection options today. The real estate market offers multiple disbursement opportunities, from the acquisition of properties for their exploitation to their subsequent sale. However, in order to obtain optimum profitability in the sector, it is essential to have specialists who develop a rigorous financial analysis and good asset management. In this context, this 100% online TECH Postgraduate Certificate is presented as an excellent opportunity for those interested in acquiring the necessary skills and knowledge to develop a career in real estate investment. In this way, with the knowledge acquired, students will be able to face the challenges of today's real estate market and develop a successful career in this constantly evolving field.









### tech 08 | Why Study at TECH?

### At TECH Global University



#### **Innovation**

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



### **Networking**

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



# A

### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"

### Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

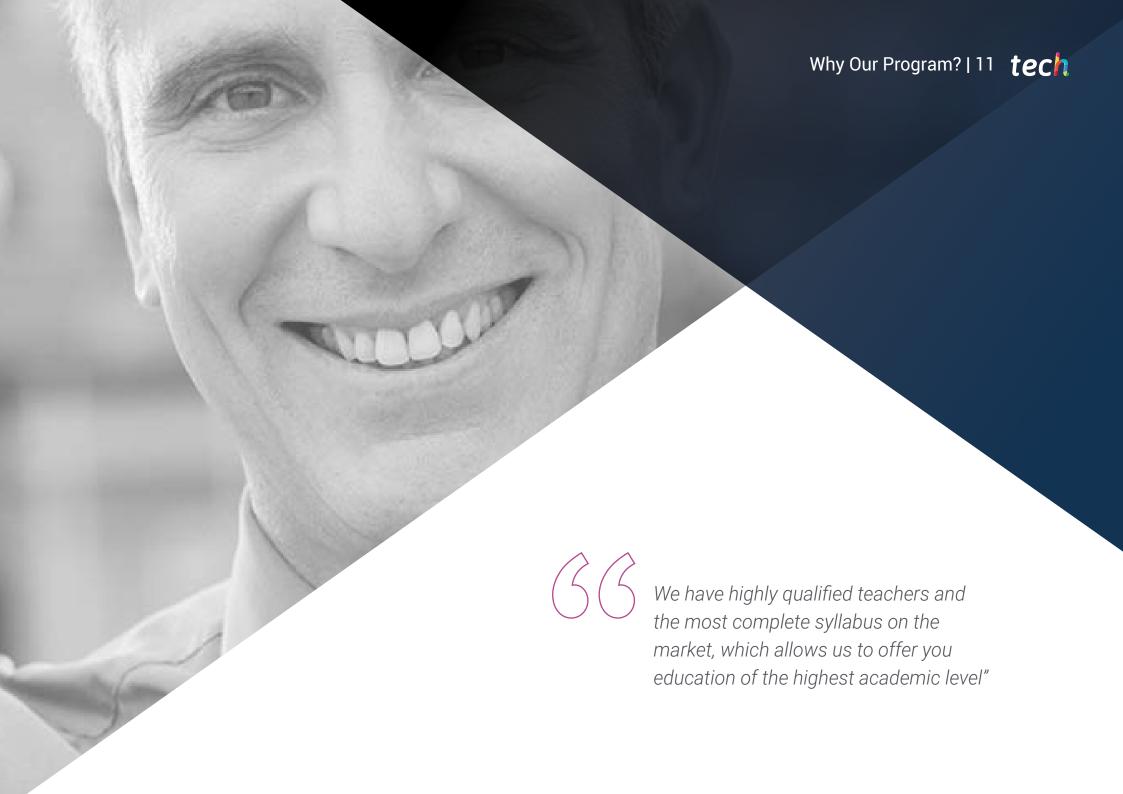
TECH offers students the best online learning methodology. The university combines the Relearning methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, volume + technology = a ground-breaking price. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





### tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



# Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.



### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



### You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.



### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to study with a team of world-renowned teachers.





### tech 16 | Objectives

TECH makes the goals of their students their own goals too. Working together to achieve them.

The Postgraduate Certificate in Real Estate Investments: Financial Analysis and Wealth Management will enable the student to:



Know the methodology to monetize in the construction world



Analyze the differences between the existing types of returns and their causes and benefits. Delve into the guidelines for minimizing financial risk



Define the main taxes levied on profitability in the financial sector







Detect the key points in the design process in order to know how to act in the event of possible drawbacks



Be aware of the documentation required to be able to submit a project and carry it out



Have an overall economic and technical idea of foundations, structures and installations most commonly used today





### tech 20 | Structure and Content

### **Syllabus**

The objective of the Postgraduate Certificate in Real Estate Investments: Financial Analysis and Wealth Management is to update the knowledge of professionals specialized in Real Estate Management, in order to improve their ability to make financial decisions.

The program lasts 6 weeks and focuses on developing managerial competencies to perform professionally and rigorously in uncertain environments, through the analysis of case studies and individual and team work. The curriculum addresses relevant topics such as Land Development, Socimis, Sicavs, Investment Funds, Residential or Industrial Investment Assets, among others.

Another key objective of the agenda is to broaden the competencies of specialists in this field, from a strategic, technological and innovative perspective. In this way, the program fosters the student's leadership to lead high performance work teams in the real estate sector.

In order to adapt to the academic needs of each student and to optimize the teaching process, the didactic materials of the Postgraduate Certificate are available in various multimedia and textual formats. In this way, each student can select the learning format that best suits their needs.

This Postgraduate Certificate takes place over 6 weeks and is divided into 1 module:

Module 1

Real estate investments: Financial analysis and wealth management



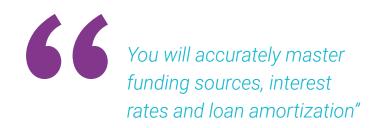
### Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Certificate in Real Estate Investments: Financial Analysis and Wealth Management in a totally online way. During the 6 weeks of the specialization, the student will be able to access all the contents of this program at any time, which will allow the students to self-manage their study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

### tech 22 | Structure and Content

Module 1. Real estate investments: Financial analysis and wealth management							
1.1.1. 1.1.2. 1.1.3. 1.1.4.	Financial Analysis Economic Profitability Financial Profitability Financial Leverage Liquidity and Solvency Ratios Liquidity and solvency ratios	1.2.3.	Risk and financial risk analysis Concept of risk and previous considerations Types of Risk Financial Equilibrium Conditions Working capital or Rotation Background	1.3. 1.3.1. 1.3.2. 1.3.3. 1.3.4.	Land development Typologies of partnerships for land development The developer Self-promotion The cooperative	1.4.3. 1.4.4.	Wealth management company Concept Types of Businesses Requirements Taxation Advantages and Disadvantages
1.5.1. 1.5.2. 1.5.3.	Real Estate Investment Trusts Concept Operation Taxation Advantages and Disadvantages		Open-Ended Investment Companies Concept Operation Taxation	1.6.4. 1.7. 1.7.1. 1.7.2. 1.7.3.	Advantages and Disadvantages  Investment Funds Concept Operation Taxation	<b>1.8.</b> 1.8.1. 1.8.2.	Advantages and Disadvantages  Real estate investment assets Residencial Case Offices Commercial
1.8.5.   1.9.1.   1.9.2.   1.9.3.	Industrial Land Income Tax and VAT Definition and concepts of Personal Income Tax Return on equity Performance of the activity General Aspects	1.9.6. 1.10. 1.10.1 1.10.2 1.10.3	Application Exemptions Real estate financing Sources of Financing Interest rate Amortization of loans Financial Income				







This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: *Relearning*.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





### tech 26 | Methodology

# TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

### tech 28 | Methodology

### Relearning Methodology

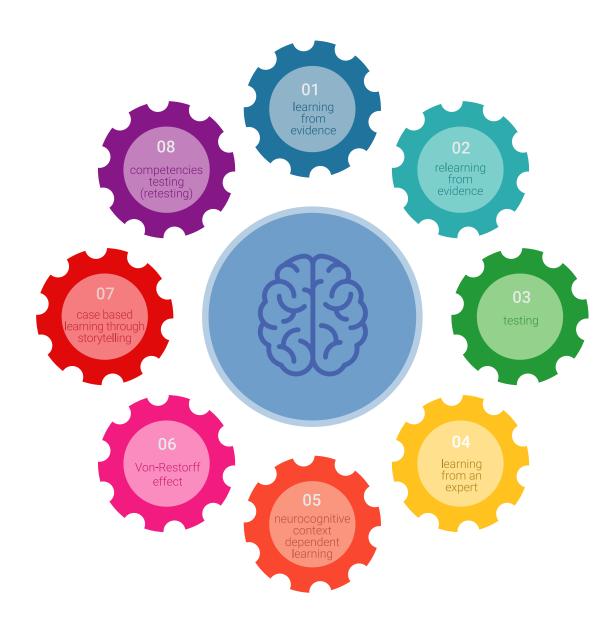
TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



### Methodology | 29 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



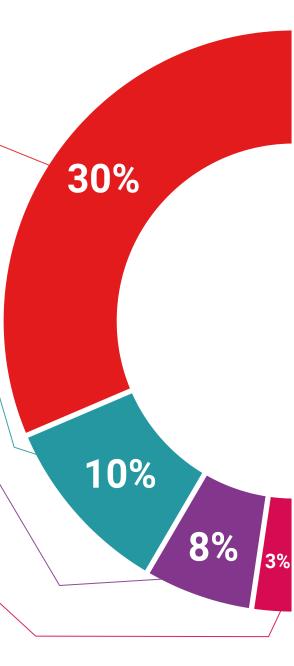
### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

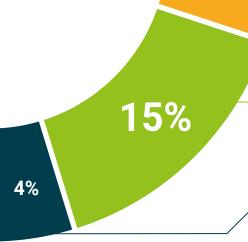


This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

### **Testing & Retesting**

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

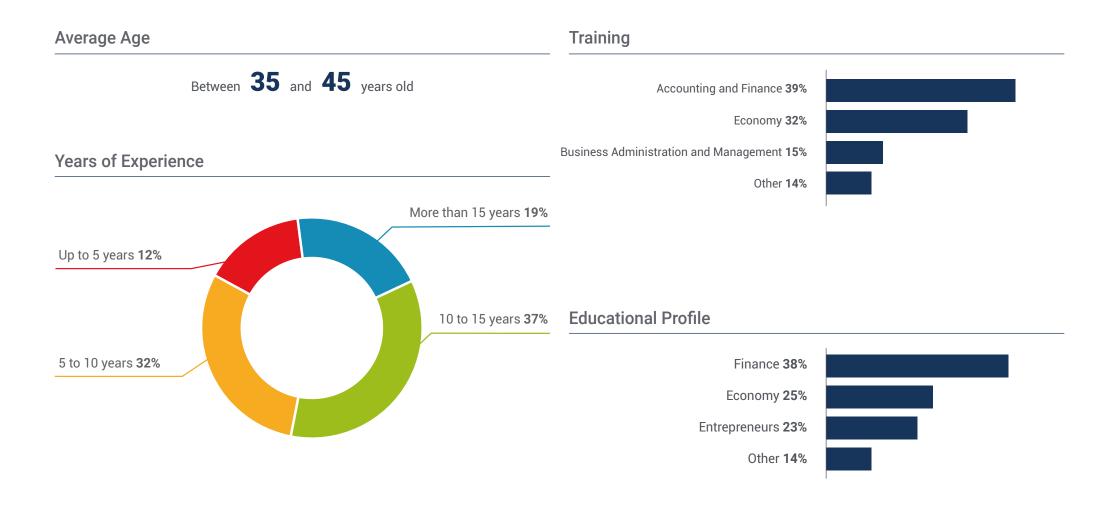


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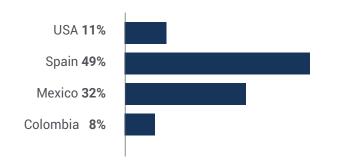




### tech 34 | Our Students' Profiles



### **Geographical Distribution**



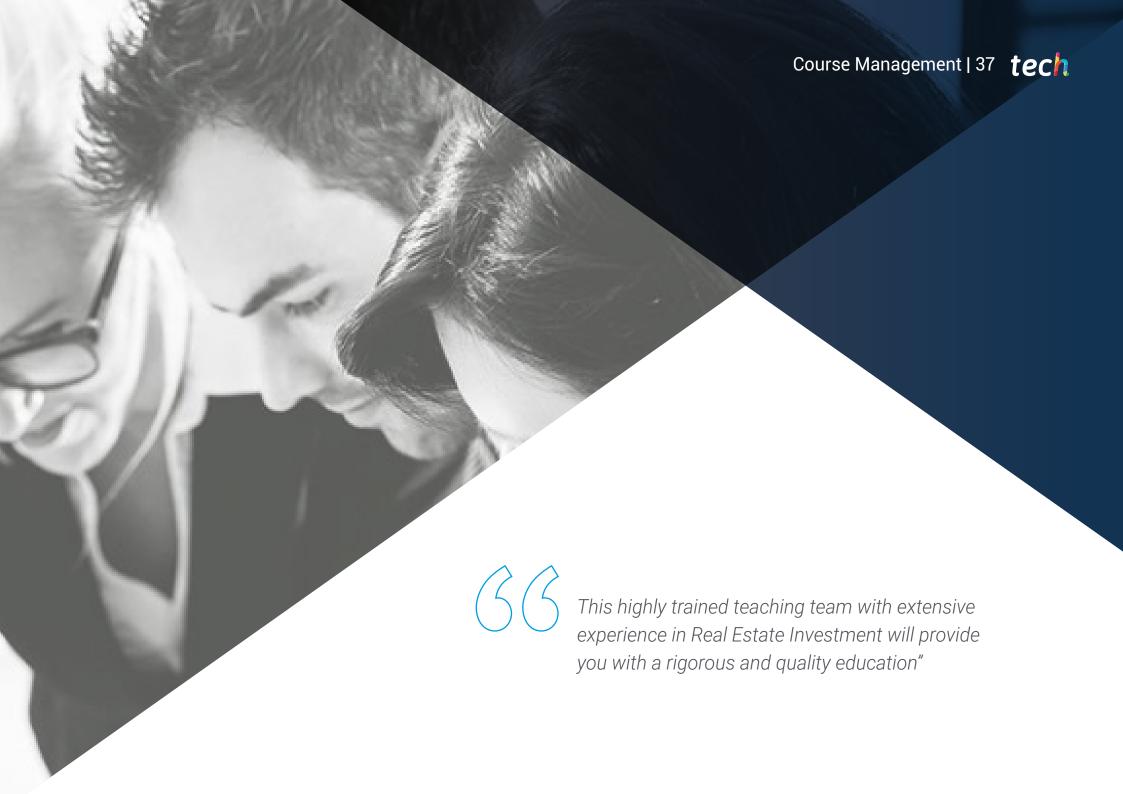


## Carmen Pérez Villanueva

### Real Estate Manager

"The Postgraduate Certificate in Real Estate Investments exceeded my expectations in terms of quality of content, teaching methodology and teaching support. The knowledge acquired allowed me to apply efficient financial strategies in my daily work in the real estate sector. I highly recommend this program to any professional interested in expanding their skills in this field"





## tech 38 | Course Management

### Management



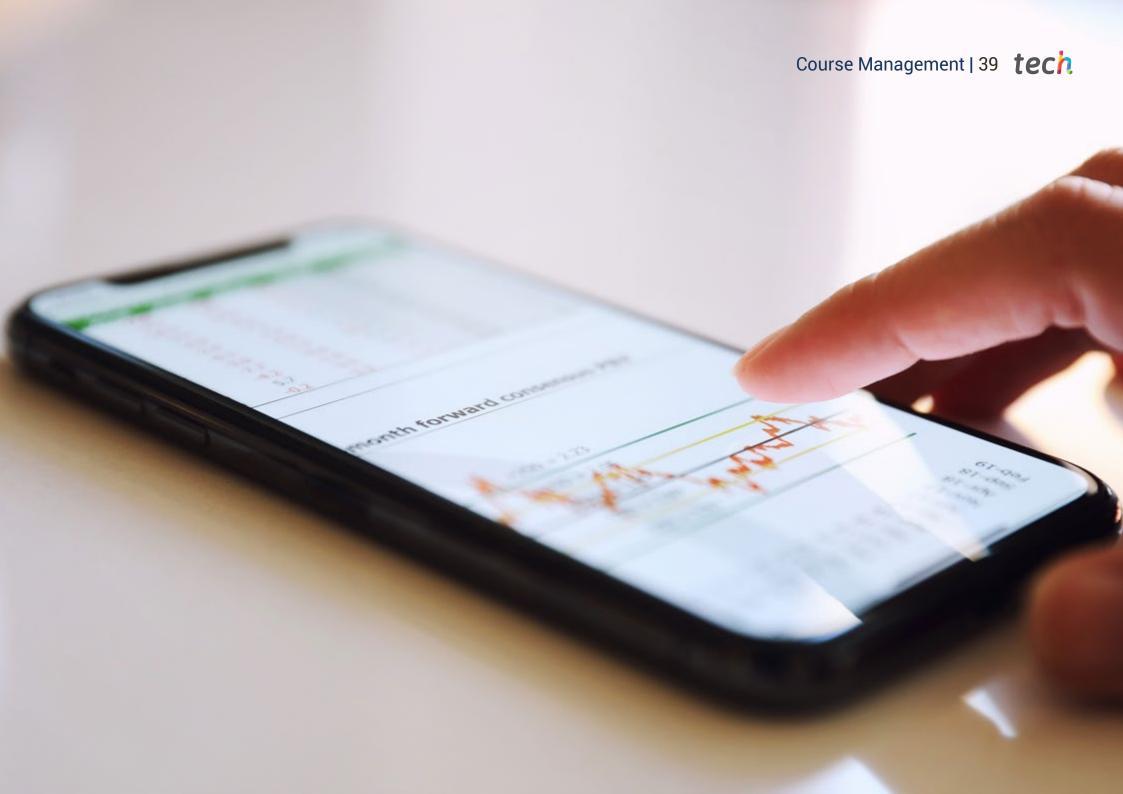
## Dr. Diego Loras González

- CEO and founder of Loan Soluciones Financieras
- Sales Director at Homes Agents
- Area Manager at Tecnocasa
- Law degree from the Complutense University of Madrid.

#### **Professors**

#### Mr. Raúl Martínez Monte

- Commercial and Financial Director at Homes.AG
- Rental Management Coordinator at Solfinc SL
- Graduate in Economics from Pompeu Fabra University
- Postgraduate degree in Financial Markets from the University of Alicante







# Are you ready to take the leap? Excellent professional development awaits you

The Postgraduate Certificate in Real Estate Investments: TECH Financial Analysis and Wealth Management is an intensive program that prepares you to face challenges and business decisions in the field of Real Estate Investment. The main objective is to promote your personal and professional growth. Helping you achieve success. If you want to improve yourself, make a positive change at a professional level, and network with the best, then this is the place for you.

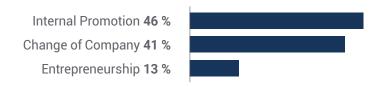
Enroll now and live the experience of becoming a graduate in a growing industry 100% online and in 6 weeks.

With this program you will learn how to manage real estate investments taking into account financial risks and their minimization.

## **Time of Change**



#### Type of change



## Salary increase

This program represents a salary increase of more than 26% for our students

\$52,000

A salary increase of **26%** 

\$65,520





## tech 46 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



## Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



## **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



## Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





## **Project Development**

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.



## Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.







## tech 50 | Certificate

This program will allow you to obtain your **Postgraduate Certificate in Real Estate Investments: Financial Analysis and Wealth Management** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Certificate in Real Estate Investments: Financial Analysis and Wealth Management

Modality: online

Duration: 6 weeks

Accreditation: 6 ECTS



This is a program of 180 hours of duration equivalent to 6 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024





# Postgraduate Certificate Real Estate Investments: Financial Analysis and Wealth Management

» Modality: online

» Duration: 6 weeks

» Certificate: TECH Global University

» Credits: 6 ECTS

» Schedule: at your own pace

» Exams: online

