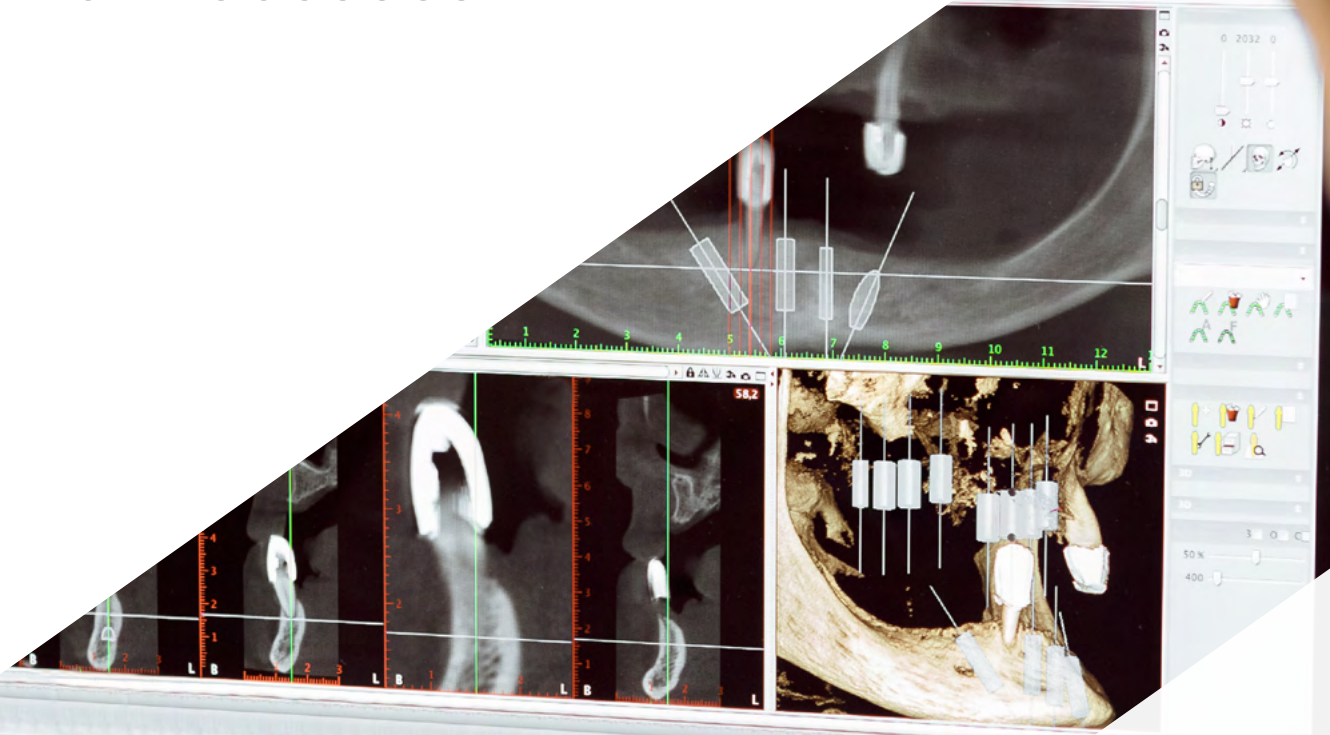


Postgraduate Certificate Quality in Dental Clinic Processes





Postgraduate Certificate Quality in Dental Clinic Processes

- » Modality: online
- » Duration: 6 weeks
- » Certificate: TECH Global University
- » Credits: 6 ECTS
- » Schedule: at your own pace
- » Exams: online

Website: www.techtitute.com/us/school-of-business/postgraduate-certificate/quality-dental-clinic-processes

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01 Welcome

In order for a dental clinic to become a business of the future, it is necessary to apply appropriate business management techniques, always following the criteria of quality and continuous improvement to achieve user loyalty and, therefore, business success. In order to specialize business professionals in the dental sector, TECH has designed this complete program, which has the most relevant information on the excellence of dental clinic processes. This will lead the students to improve their professional performance, increasing in turn the profitability and economic results of the clinic itself.



Postgraduate Certificate in Quality in Dental Clinic Processes
TECH Global University

“

If you are looking for excellence in your dental clinic, do not miss the opportunity to study this very complete Postgraduate Certificate in which you will find the most relevant information on this subject"

02

Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class center for intensive managerial skills education.



“

TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"

At TECH Global University



Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"*Microsoft Europe Success Story*", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95% | of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

executives prepared each year

+200

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



Academic Excellence

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a groundbreaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"

03

Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



“

We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you education of the highest academic level”

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:

01

A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.

02

Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.

03

Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.

04

You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.

05

Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.

06

Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.

07

Improve *soft skills* and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.

08

You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to study with a team of world-renowned teachers.

04

Objectives

To stand out in a highly competitive and specialized sector such as dental clinics, professionals must offer excellent service. This program aims to provide students with the quality tools they need to make their dental business prosper and bring them higher profits.



“

You will successfully manage the most sensitive aspects of your dental clinic, leading it to become a quality reference in your field"

**TECH makes the goals of their students their own goals too
Working together to achieve them**

This **Postgraduate Certificate in Quality in Dental Clinic Processes** will enable students to:

01

Use theoretical, methodological and analytical tools to optimally manage and direct their own clinical-dental businesses, effectively differentiating themselves in a highly competitive environment

02

Incorporate strategy and envisioning skills to facilitate the identification of new business opportunities

03

Favor the acquisition of personal and professional skills that will encourage students to undertake their own business projects with greater confidence and determination, both in the case of initiating the creation of their clinical-dental business, and in the case of innovating in the management and direction model of the clinical-dental business they already have

04

Professionalize the clinical-dental sector, through continuous and specific specialization in the field of business management and direction



05

Design work procedures focused on a productivity and quality model for the dental clinic, based on the philosophy of continuous improvement

06

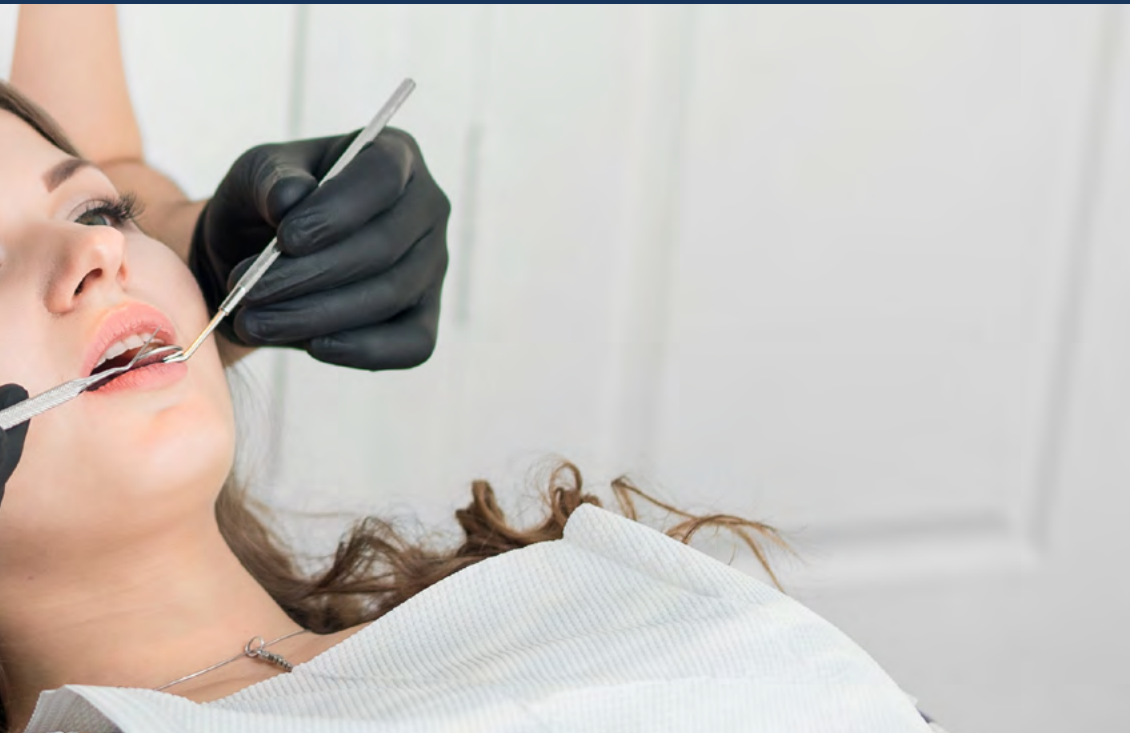
Use digital tools that facilitate the effective planning and management of dental practice tasks, resulting in significant cost savings in the short term

07

Apply tools and work procedures that are essential for an optimal purchasing and resource warehouse management, avoiding unproductive expenditure flow

08

Design work procedures focused on a productivity and quality model for the dental clinic, based on the philosophy of continuous improvement



05

Structure and Content

The Postgraduate Certificate in Quality in Dental Clinic Processes is taught completely online, so that students can combine it with other professional or personal responsibilities. Therefore, it is an excellent specialization to boost the dental career without being tied to fixed schedules or classes that require the student's special attention.



“

A complete academic program that will be a great learning tool to improve your training and, therefore, the solvency of your business”

Syllabus

The Postgraduate Certificate in Quality in Dental Clinic Processes of TECH Global University is an intensive program, prepared for its students to incorporate the most avant-garde techniques of quality control and management in dental clinics.

Throughout 150 hours of study, the students will analyze a multitude of practical cases with which they will learn, in a contextual way, the most successful way to manage a dental clinic through the use of the most advanced techniques.

It is a study plan that seeks the professionals improvement of its students, with a teaching staff highly trained in dental quality and a useful educational methodology for all its students, who will take full advantage of all the subjects taught.

This Postgraduate Certificate takes place over 6 weeks and is made up of just 1 module:

Module 1

Quality and Time Management in the Dental Clinic



Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Certificate in Quality in Dental Clinic Processes completely online. During the 6 weeks of the specialization, the students will be able to access all the contents of this program at any time, which will allow the students to self-manage their study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

Module 1. Quality and Time Management in the Dental Clinic

1.1. Quality Applied to the Treatments Offered

- 1.1.1. Definition of Quality in Dentistry
- 1.1.2. Standardizing Processes in the Dental Clinic

1.2. Quality Management Principles

- 1.2.1. What is a Quality Management System?
- 1.2.2. Benefits for the Organization

1.3. Quality in Task Performance

- 1.3.1. Protocols: Definition
- 1.3.2. Protocols: Purpose of Their Implementation
- 1.3.3. Protocols: Benefits of Their Implementation
- 1.3.4. Practical Example: First Visit Protocol

1.4. Tools for Monitoring and Revising Protocols

1.5. Continuous Improvement in Dental Clinics

- 1.5.1. What is Continuous Improvement?
- 1.5.2. Phase 1: Consultancy
- 1.5.3. Phase 2: Learning
- 1.5.4. Phase 3: Monitoring

1.6. Quality in Patient Satisfaction

- 1.6.1. Satisfaction Surveys
- 1.6.2. Applying Satisfaction Surveys
- 1.6.3. Improvement Reports

1.7. Practical Cases of Quality at the Dental Clinic

- 1.7.1. Practical Case 1: Protocol for Managing Emergencies
- 1.7.2. Practical Case 2: Producing a Satisfaction Survey

1.8. Managing Safety and Health a Work in a Dental Clinic

- 1.8.1. The Imporatnce of efining the Main Tasks in a Dental Clinic
- 1.8.2. "One Task, One Person Responsible" Productivity Technique
- 1.8.3. Digital Task Managers

1.9. Standardizing Time in Dentistry Treatments

- 1.9.1. The Importance of Gathering Time Data
- 1.9.2. How to Document Time Standardization

1.10. Research Methodology to Optimize Quality Processes

1.11. Describing a Quality Management Model for Dentistry Services

1.12. Health Audit: Phases



If you want to make the definitive leap in your career, this is your moment. Join TECH and receive the best specialization in the current panorama"



06

Methodology

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning**.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"



TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.

“

At TECH, you will experience a learning methodology that is shaking the foundations of traditional universities around the world”



This program prepares you to face business challenges in uncertain environments and achieve business success.



A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.

“ You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments”

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



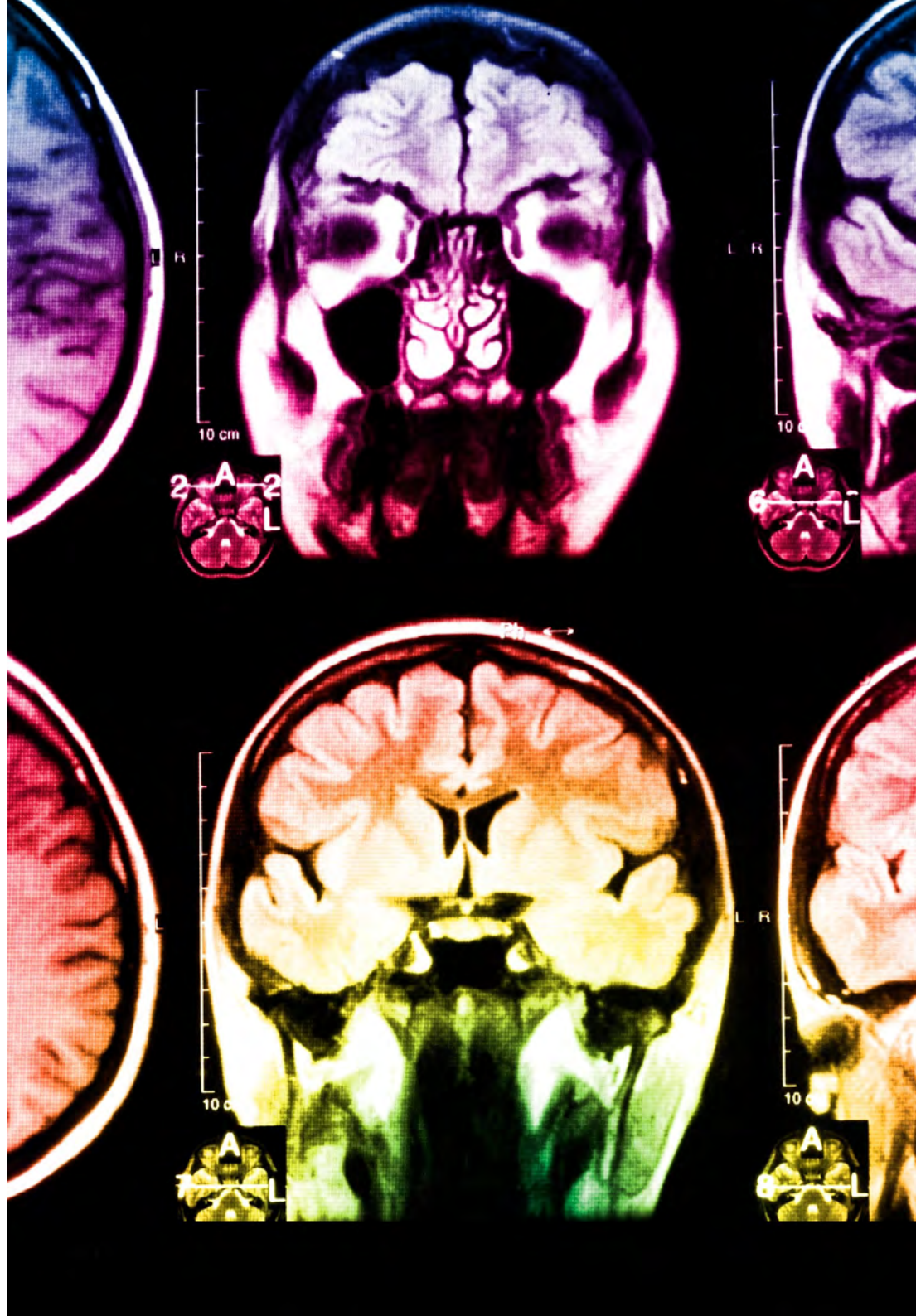
In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.



This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



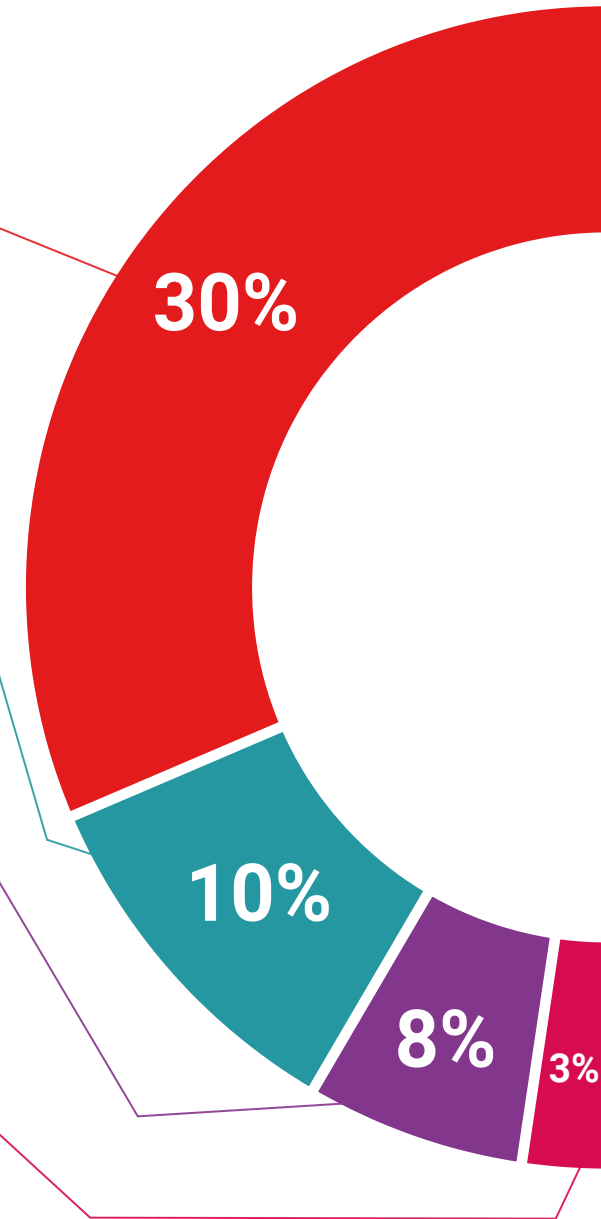
Management Skills Exercises

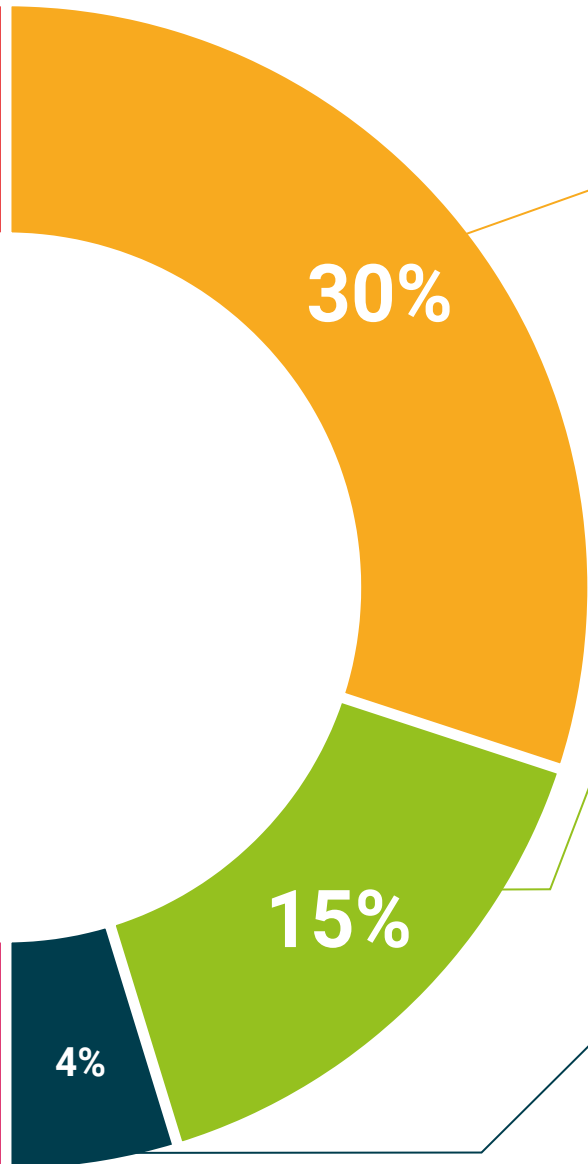
They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Case Studies

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".



Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



07

Our Students' Profiles

The professional profile of the students who decide to take this program is mainly from the dental sector, although there are also other management and business professionals who want to incorporate the quality processes that will lead to success in their dental clinics.





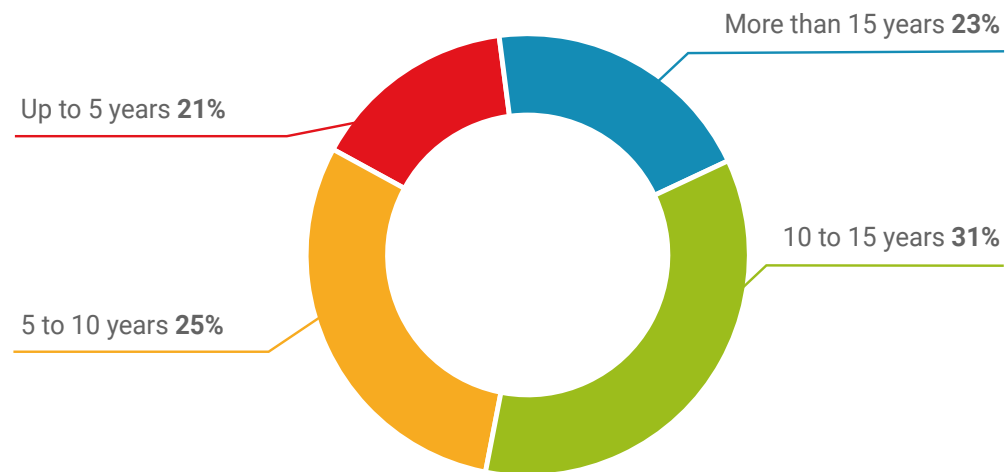
“

TECH is looking for professionals who are ready to step up and take on quality, innovative and efficient management. Are you ready for change?"

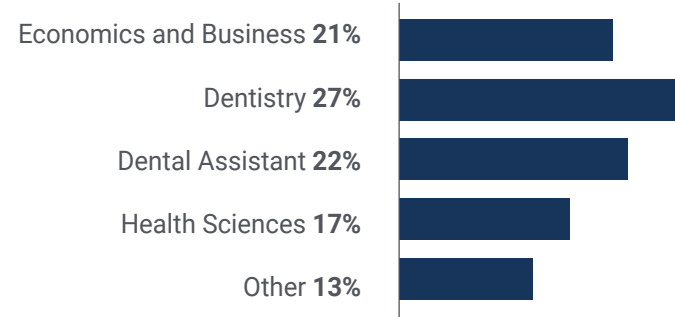
Average Age

Between **35** and **45** years old

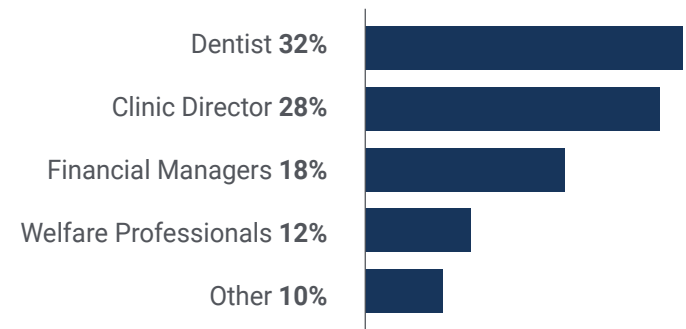
Years of Experience



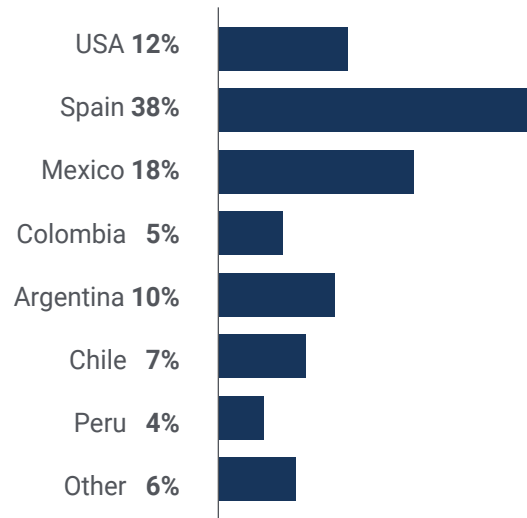
Training



Educational Profile



Geographical Distribution



José Gómez

Manager of a dental clinic

"Achieving professional excellence should be the goal of any company and, therefore, it is a challenge that I set myself since I was a university student. However, in order to do so, it is necessary to have the appropriate specialization to learn the latest techniques in this field. Thanks to this TECH course I got the training I needed to develop professionally"

08

Course Management

In our university we have professionals specialized in each area of knowledge, who pour their work experience into our training programs. A multidisciplinary team with recognized prestige that has come together to offer you all their knowledge in this area.



“

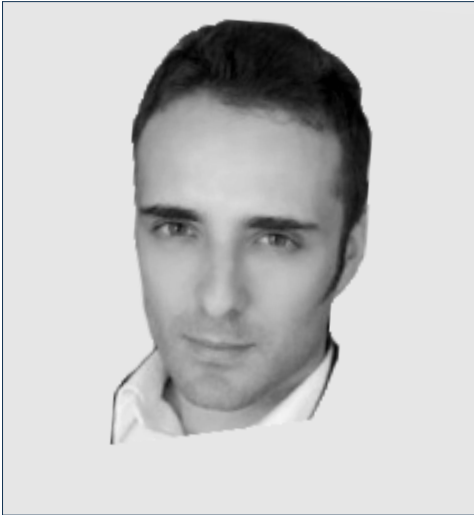
Our expert teaching team in Quality in Dental Clinic Processes will help you achieve success in your profession"

Management



D. Gil, Andrés

- ♦ Expert in Innovation and Strategic Management
- ♦ Director-Manager at Pilar Roig Odontology Clinic
- ♦ Co-founder and CEO at MedicalDays
- ♦ Diploma in Dental Management and Clinical Management. DentalDoctors Institute
- ♦ Diploma in Cost Accounting Valence Chamber of Commerce
- ♦ Agricultural Engineer UPV
- ♦ Master in Management and Direction. Michigan State University
- ♦ Course in Accounting. Centre for Financial Studies
- ♦ Course in Leadership and Team Management. César Piqueras



D. Guillot, Jaime

- ♦ Entrepreneur and Web3 Investor
- ♦ CEO Mergelina Investments
- ♦ Chief Operating Officer of Demium Startups
- ♦ Co-founder and Chief Strategy Officer of Hikaru VR Agency
- ♦ Co-founder and CEO of Drone Spain
- ♦ Co-Founder of IMBS Business School
- ♦ Founder of the Internet & Mobile Business School
- ♦ Founder and CEO of Fight Technologies
- ♦ Highly experienced in business creation
- ♦ Professor at Bankinter's Master's Degree in Innovation and Business Creation
- ♦ Executive Coach certified by the European School of Leaders (EEL)
- ♦ Operational Manager. BBVA
- ♦ Trainer in leadership and emotional management programs for companies
- ♦ Degree in Business Administration and Management UPV
- ♦ Industrial Specialization
- ♦ Trained in languages such as English, German and Chinese
- ♦ Volunteer for the Association of Educational Attention to People with Specific Needs

Professors

Ms. Fortea Paricio, Anna

- ◆ Specialist in Marketing and Communication
- ◆ Trade Marketing Specialist
- ◆ Course in Digital Marketing and Web Analytics at Google & IAB Fortea
- ◆ Degree in Business Administration and Management. University of Valencia
- ◆ Master in Neuromarketing applied to the consumer. UB
- ◆ Master's Degree in Marketing and Market Research. University of Valencia





Dolz, Juan Manuel

- ◆ Business Digitalization Consultant
- ◆ Technical Team Manager at Irene Milián Group
- ◆ Highly experienced in business creation
- ◆ Co-founder and CTO at MedicalDays
- ◆ Co-founder and COO Drone Spain
- ◆ Co-founder and COO Hikaru VR Agency
- ◆ Co-founder HalloValencia
- ◆ Degree in Business Administration, Business Management and Marketing. University of Valencia
- ◆ Freemover Scholarship, International Management, Communications and Sales, Leadership. University of Berne
- ◆ Postgraduate Certificate in Business Studies. University of Valencia
- ◆ Professional training in Digital Marketing. Internet Startup Camp. UPV

09

Impact on Your Career

TECH is aware of the great investment that the students must make to pursue this program, both on a personal, economic and professional level. For this reason, the course load is lightened by incorporating audiovisual support material and eliminating the need to do a final project. This guarantees the greatest possible impact on the student's professional career with maximum efficiency.



“

You will notice a positive change in your career path after completing this comprehensive qualification in Quality in Dental Clinic Processes”

Are you ready to take the leap? Excellent professional development awaits you.

The Postgraduate Certificate in Quality in Dental Clinic Processes is an intensive program that prepares students for the greatest business challenges in this type of business, as well as for making complex decisions in the face of uncertain situations. Students will have to surpass themselves and prove their worth in order to complete this program with every possible guarantee of success.

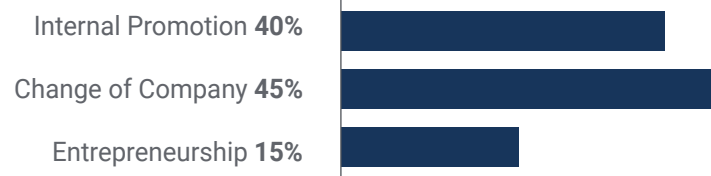
Our training program will enable you to acquire the skills you need to become a dental practice manager.

If you are looking for a job opportunity in the field of dental clinic management, at TECH we offer you all our resources to increase your knowledge in this field.

When the change occurs



Type of change



Salary increase

This program represents a salary increase of more than **25.22%** for our students



10

Benefits for Your Company

The benefits of incorporating quality processes into a dental practice are obvious. In addition to improving the final satisfaction of the client, control methods are incorporated with which to effectively manage all the tasks of the clinic. Since the professionals who graduate from this program are managers with unique skills, it will not take long for the dental company to stand out from the rest in its sector.



“

You will assume greater responsibilities and will have in your hand the possibility to grow professionally and personally in the dental sector”

Developing and retaining talent in companies is the best long-term investment.

01

Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.

02

Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.

03

Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.

04

Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.



05

Project Development

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.

06

Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.

11

Certificate

The Postgraduate Certificate in Quality in Dental Clinic Processes guarantees students, in addition to the most rigorous and up-to-date education, access to a qualification issued by TECH Global University.



“

Successfully complete this program and receive your university qualification without having to travel or fill out laborious paperwork”

This private qualification will allow you to obtain a **Postgraduate Certificate in Quality in Dental Clinic Processes** endorsed by **TECH Global University**, the world's largest online university.

TECH Global University is an official European University publicly recognized by the Government of Andorra ([official bulletin](#)). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** private qualification is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: **Postgraduate Certificate in Quality in Dental Clinic Processes**

Modality: **online**

Duration: **6 weeks**

Accreditation: **6 ECTS**



*Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



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