



## Postgraduate Certificate Maritime Transport

» Modality: online

» Duration: 6 weeks

» Dedication: 16h week

» Schedule: at your own pace

» Tests: online

» Target Group: University Graduates, Postgraduates and Degree holders who have previously completed any of the following programs in the ield of Social and Legal Sciences, Administration and Economics.

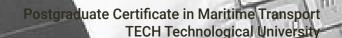
 $We b site: {\color{blue}www.techtitute.com/pk/school-of-business/postgraduate-certificate/maritime-transport}$ 

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# 01 **Welcome**

Maritime transport is currently one of the best options for the progress of the international economy. However, this sector presents numerous challenges: from the rising costs of fuel consumption to the growing competitiveness among the world's major commercial ports. For these reasons, professionals specialized in this area are highly sought after by the world's largest logistics companies. Taking into account this context, TECH has created this academic program with which the students will be able to delve into aspects such as maritime traffic and containers, as well as the freight market. All this, in a 100% online format and with the support of a prestigious teaching staff.









## tech 08 | Why Study at TECH?

## At TECH Technological University



#### **Innovation**

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



## The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



### **Networking**

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



## **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



## **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.





## Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"

## Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.



## **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





## tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



## A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



# Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.



## Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



## You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



## Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



## Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.



## Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.

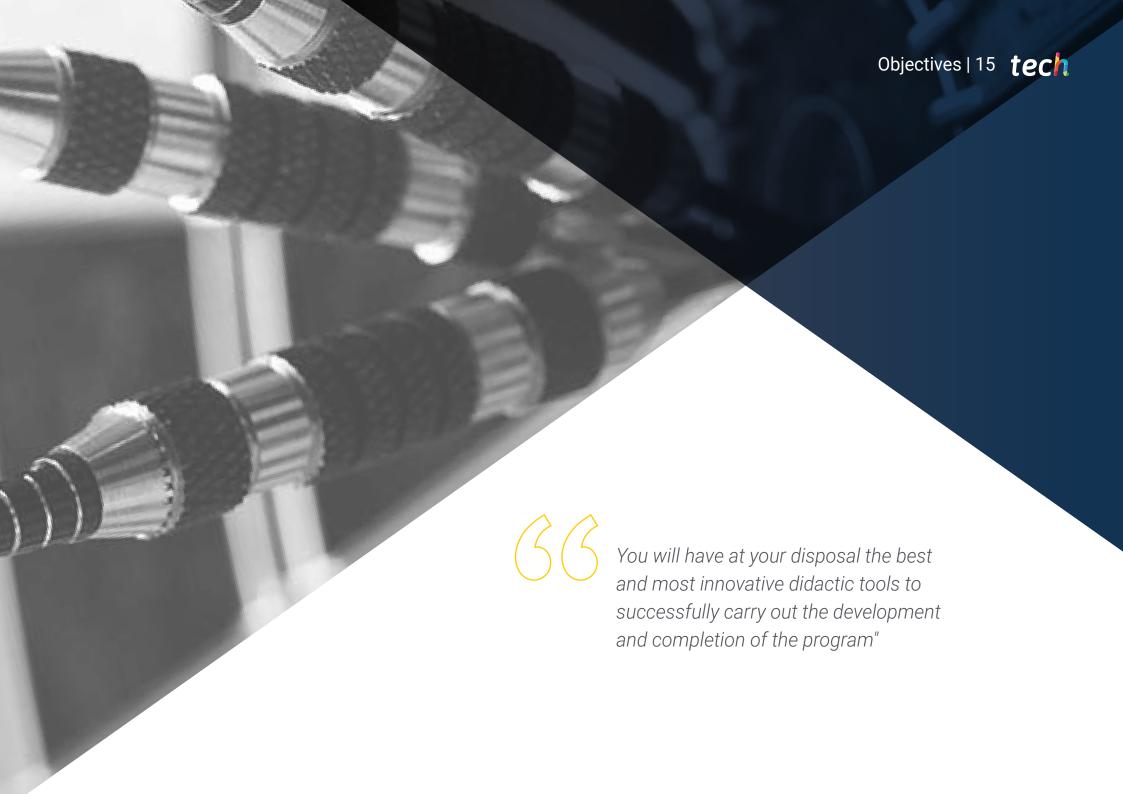


## You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to study with a team of world-renowned teachers.





## tech 16 | Objectives

# TECH makes the goals of their students their own goals too Working together to achieve them

The **Postgraduate Certificate in Maritime Transport** qualifies students to:



Conceptualizing logistics and placing it in today's economic environment



Analyze the general composition of today's intermodal chains



Conceptually define the processes that compose it and give rise to the different types of logistics





Understand what each of these processes consists of and the purpose for which they were conceived



Update the student's knowledge in the field of multimodal transport



Substantiate the importance of maritime transport in globalization



Examine the main maritime traffics and transport vessels



09

Examine the main maritime traffics in more detail



Analyze what multimodality is and its role within the logistics chain



Specify the international legislation in maritime transport



Delve into the traditional characteristics and functions of ports and their historical evolution



Analyze the latest trends in innovation



Delve into the evolution of the logistics function in ports



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Examine the alternative of specialization of port infrastructures as a way of adapting to the demands of logistics chains



Define the different models of port governance of ports



Examine the evolution of port governance in relation to the level of in connection with the degree of development of countries



Define a port model for the future in a context of profound and global transformation





Analyze with maximum objectivity these aspirations, from a technical point of view



Provide a context for the governance structure of a typical port



Identify the importance of consensus, communication and transparency in the process of formulating the strategy of a port system that has important repercussions on society as a whole, both economically and socially





## tech 22 | Structure and Content

## **Syllabus**

This university program seeks to optimally guide the students in directly labor aspects, orienting them to a positioning of the highest standards in the best positions in the Port area. In this way, the graduates will reach the pinnacle of their professional career in a program that provides multiple academic tools, providing knowledge focused on the freight market and oil traffic.

In order to achieve the objectives of the program, the teaching team has designed a complete syllabus with 1 module, so that the graduates strengthen and enhance their skills in e-commerce logistics, international legal framework and the reduction of CO2 emissions.

Therefore, the graduates will obtain solid specific knowledge on Factors that influence the cost, maritime insurance and international regulation. It is a program that incorporates a specialized team in the port sector, supported with high quality audiovisual content that offers dynamism and comfort with the 100% online mode.

And so, TECH orients learning from comfort and excellence with a program that provides innovation in Maritime Transport with the best academic standards, being a program of great flexibility by only needing an electronic device with an Internet connection.

This Postgraduate Certificate is developed over 6 weeks and is divided into 1 module.

Module 1

Maritime Transport



## Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Certificate in Maritime Transport in a totally online way. During the 6 weeks of the specialization, the students will be able to access all the contents of this program at any time, which will allow the students to selfmanage their study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

## tech 24 | Structure and Content

1.9.2. Types of damage

1.9.3. Marine insurance

#### Module 1. Maritime Transport 1.1. Maritime Transport 1.2. Types of Vessels 1.3. Maritime Transportation Market 1.4. Maritime Transportation Costs and International Trade in Maritime Transport 1.3.1. Maritime Transportation Market 1.4.1. Cost distribution 1.3.2. World fleet 1.4.2. Fixed Costs 1.1.1. Maritime Transport 1.2.2. Types of Vessels in Maritime Transport 1.3.3. World Shipping Requirement 1.4.3. Variable Costs 1.1.2. International Trade according to their cargo 1.4.4. Loading/unloading costs 1.2.2. Evolution of the maritime transport ships 1.1.3. Maritime traffic 1.4.5. Factors influencing cost 1.1.4. TRAMP traffic and regular lines 1.2.3. The Container 1.2.3.1. Types of maritime containers 1.7. Contracts for the Operation of the 1.8. Freight Market 1.5. Maritime Traffic 1.6. Maritime Law Vessel 1.8.1. Freight Market Evolution 1.5.1. Oil traffic 1.6.1. Maritime privileges 1.7.1. Economic operation of the vessel 1.8.2. Periods 1.5.2. Bulk solids traffic 1.6.2. Ship mortgage 1.7.2. Bareboat Lease 1.6.3. International Maritime Transport 1.5.3. General cargo 1.8.3. Supply/Demand 1.7.3. Chartering Regulations and Conventions 1.7.4. Passenger contract 1.9. Marine Accident and Marine 1.10. Emissions. International regulation Insurance 1.10.1. Emissions from maritime transport 1.10.2. International regulation 1.9.1. Accidents in navigation

1.10.3. Forms of compliance with regulations

1.10.4. Reduction of CO2 emissions





This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.

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## tech 28 | Methodology

# TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

## A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## tech 30 | Methodology

## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



## Methodology | 31 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### **Classes**

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



#### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

### **Testing & Retesting**

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

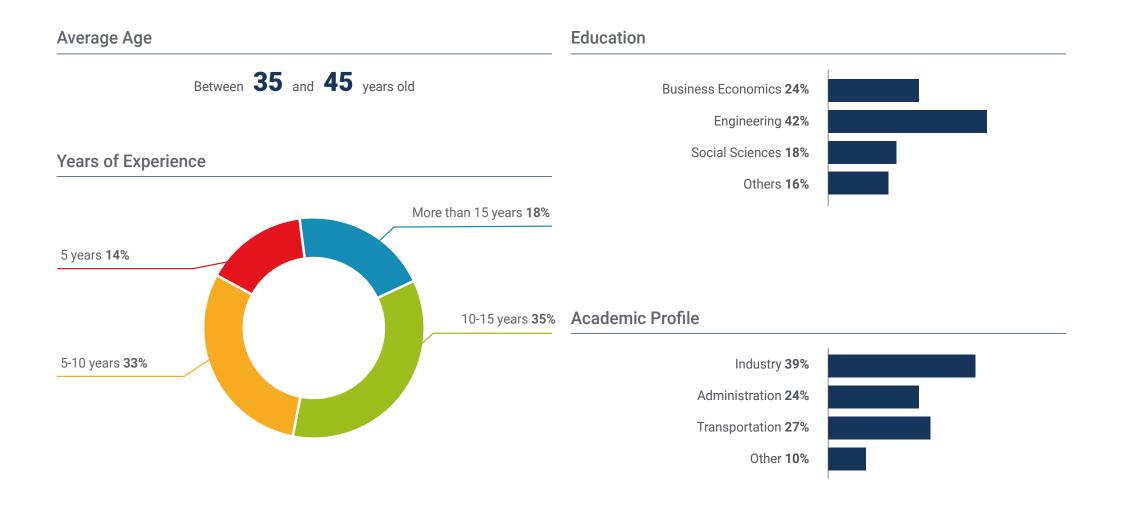


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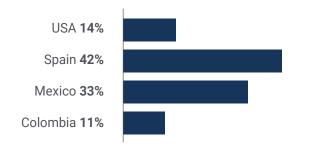




## tech 36 | Our Students' Profiles



## **Geographical Distribution**





## Sara María Urquiza

Social Media and Content Manager

"From this program I highlight the ability of the teachers to transmit and share knowledge in a simple, precise and orderly manner. With the balance achieved between theory and practice, the student ends up acquiring the key tools work. It's definitely an investment with great short-term returns"





#### Management



#### Mr. López Rodríguez, Armando

- Head of Technical Advisory Area in the Office of the President of State Ports
- Head of Strategic Planning Area at State Ports
- Project Manager at State Ports
- Head of the Resources and Information and Communications Technology Area at State Ports
- Head of the Development Area in State Ports
- Head of Corporate Relations Area in State Ports
- Head of Strategic Planning Area at State Ports
- Associate Professor at the School of Industrial Organization
- Associate Professor at AENOR
- Associate Professor at UBT Lab
- Telecommunications Engineer from Polytechnic University of Madrid
- Degree in History from the National University of Distance Education (UNED)
- PhD in History from the National University of Distance Education (UNED)
- Professional Master's Degree in Advanced Methods and Techniques of Historical, Artistic and Geographical Research from the National Distance
- Education University (UNED)
- Management Development Program (PDD) from the IESE of the University of Navarra



## Course Management | 41 tech

#### **Professors**

#### Mr. Muriente Núñez, Carlos

- Naval and Oceanic Engineer at Alten Spain
- Degree in Naval Architecture, Polytechnic University of Madrid
- Master's Degree in Naval and Ocean Engineering, Polytechnic University of Madrid
- Professional Master's Degree in Renewable Energies from TECH Technological University of Madrid
- Course on Future in Materials of the Future in Industry, Construction and Technology by the Polytechnic University of Madrid



Take the opportunity to learn about the latest advances in this field in order to apply it to your daily practice"





## tech 44 | Impact on Your Career

# Are you ready to take the leap? Excellent professional development awaits you

TECH's Postgraduate Certificate in Maritime Transport is an intensive program that prepares you to face challenges and business decisions in the field of Port Management.

The main objective is to promote your personal and professional growth. Helping you achieve success.

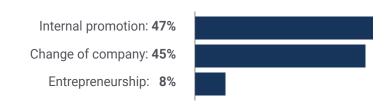
You will achieve your objectives thanks to the solid foundations of the program and the didactic tools that TECH will provide you with.

With TECH you have the comfort in your hands by having the time flexibility to perform your sessions at any time of the day.

### When the change occurs



#### Type of change



## Salary increase

This program represents a salary increase of more than **25%** for our students.

Salary before **€60,000** 

A salary increase of

25%

Salary after

€70,000





## tech 48 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



## Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



## **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



## Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





## **Project Development**

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.



### Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.





## tech 52 | Certificate

This **Postgraduate Certificate in Maritime Transport** contains the most complete and up-to-date program on the market.

After the students have passed the assessments, they will receive their corresponding **Postgraduate Certificate** issued by **TECH Technological University** via tracked delivery\*.

The certificate issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Certificate, and meets the requirements commonly demanded by labor exchanges, competitive examinations and professional career evaluation committees.

Title: Postgraduate Certificate in Maritime Transport
Official No. of Hours: 150 h.



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper certificate issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



## Postgraduate Certificate Maritime Transport

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