

# Postgraduate Certificate Decision Making and Communication in Nursing Leadership





## Postgraduate Certificate Decision Making and Communication in Nursing Leadership

- » Modality: online
- » Duration: 6 weeks
- » Certificate: TECH Global University
- » Credits: 6 ECTS
- » Schedule: at your own pace
- » Exams: online

Website: [www.techtute.com/us/school-of-business/postgraduate-certificate/decision-making-communication-nursing-leadership](http://www.techtute.com/us/school-of-business/postgraduate-certificate/decision-making-communication-nursing-leadership)

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# 01 Welcome

In order for nursing services to offer their care services in compliance with the highest levels of quality demanded today, it is necessary to have managers and area managers capable of making the most appropriate decisions at all times. Only this way will it be possible to offer a service adapted to the patient's needs. With this in mind, TECH Global University offers business professionals the opportunity to take this program, with which they can specialize in decision-making and communication in leadership, and develop the necessary skills to reach the elite of nursing management.



Postgraduate Certificate in Decision Making and Communication in Nursing Leadership.  
TECH Global University



“

*Become a leader capable of guiding your nursing teams towards a new way of working, making the most appropriate decisions to face each new challenge”*

02

# Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class center for intensive managerial skills education.



“

*TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"*

## At TECH Global University



### Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"*Microsoft Europe Success Story*", for integrating the innovative, interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

**95%** | of TECH students successfully complete their studies



### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

**+100000**

executives prepared each year

**+200**

different nationalities



### Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

**+500**

collaborative agreements with leading companies



### Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



### Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.





TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



### Analysis

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TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



### Academic Excellence

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TECH offers students the best online learning methodology. The university combines the *Relearning* methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



### Economy of Scale

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TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a groundbreaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



### Learn with the best

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In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



*At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"*

03

# Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



“

*We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you education of the highest academic level”*

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:

**01**

### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

*70% of students achieve positive career development in less than 2 years.*

**02**

### Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

*Our global vision of companies will improve your strategic vision.*

**03**

### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

*You will work on more than 100 real senior management cases.*

**04**

### You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

*45% of graduates are promoted internally.*

05

### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

*You will find a network of contacts that will be instrumental for professional development.*

06

### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

*20% of our students develop their own business idea.*

07

### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

*Improve your communication and leadership skills and enhance your career.*

08

### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Global University community.

*We give you the opportunity to study with a team of world-renowned teachers.*

04

# Objectives

This Postgraduate Certificate in Decision Making and Communication in Nursing Leadership has been developed with the main objective of offering students a unique academic option, thanks to which they will be able to develop the skills that will allow them to lead efficient work teams. Furthermore, they will be provided with the tools to favor communication with their employees, creating more motivated and interested teams in their work practice.



“

*Apply the most appropriate motivational techniques to guide your teams towards a more efficient way of working”*

**TECH makes the goals of their students their own goals too.  
Working together to achieve them.**

The **Postgraduate Certificate in Decision Making and Communication in Nursing Leadership** will enable students to:

01

Analyze the theories and models on the organization and functioning of health systems, focusing on their political, social, legal, economic and organizational structures

02

Approach Clinical Management from the criteria of efficacy, efficiency, effectiveness, equity, performance and profitability, and the solution of problems through the adequate use of information systems

03

Describe the principles of clinical management that allow for planning, organization, management and evaluation of a center, service or care unit







04

Be able to apply different motivational and leadership techniques

05

Know how to make decisions related to time management

06

Be able to apply effective strategies for resolving possible conflicts

03

# Course Management

This academic program includes the most specialized teaching staff in the current educational market. They are specialists selected by TECH to develop the whole syllabus. In this way, starting from their own existence and the latest evidence, they have designed the most up-to-date content that provides a guarantee of quality in such a relevant subject.



“

*TECH offers the most specialized teaching staff in the field of study. Enroll now and enjoy the quality you deserve”*

## International Guest Director

Andrew D. Magalee is an outstanding leader in the field of Nursing and Healthcare Management, with a career marked by his commitment to excellence and innovation. As such, he has served as Director of Nursing for Nursing Staffing and Resource Management at Johns Hopkins Bayview Medical Center, a position of great responsibility at one of the most prestigious medical institutions internationally.

With a strong academic background, including a Master's Degree in Nursing Administration, with a specialization in Pediatric Care, from New York University, he has combined his theoretical knowledge with extensive practical experience. In addition, he has held the position of Director of Nursing at Dartmouth-Hitchcock Medical Center, where he has made a significant mark in improving quality of care and operational efficiency. He has also served as Assistant Manager at Langone Medical Center, New York University.

In addition to his outstanding professional work, Andrew D. Magalee has demonstrated a commitment to academic preparation, having completed bachelor's degrees in both Biology and Nursing at renowned American institutions such as St. John's University and New York University. In this way, his knowledge and skills range from hospital management to the implementation of health technologies, including his extensive background in Human Resources, performance improvement, health insurance, clinical research and emergency management. All of this positions him as an influential and respected figure in the international healthcare field.



## Mr. Magalee, Andrew D.

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- Director of Nursing, Personnel and Resource Management, Johns Hopkins Bayview Medical Center, United States
- Director of Nursing, Dartmouth-Hitchcock Medical Center, Dartmouth-Hitchcock Medical Center, New Hampshire
- Assistant Manager, Langone Medical Center, by the University of New York
- Master's Degree in Nursing Administration, specialization in Pediatric Care, by the University of New York
- Bachelor of Science in Nursing, by the University of New York
- Bachelor of Science in Biology, St. John's University

“

*Thanks to TECH, you will be able to learn with the best professionals in the world”*

05

# Structure and Content

The syllabus of this Postgraduate Certificate has specialized content on decision making and communication in the field of nursing team management. In this way, students are offered a unique learning opportunity, thanks to which they will be able to develop the skills to become great specialists in the field, while continuing with their professional work.



“

*Thanks to the skills you will develop with this program, you will be able to make decisions that will result in greater benefits for your organization”*

## Syllabus

Leadership in nursing management requires a set of skills on the part of nursing managers to enable them to make timely decisions and create efficient internal and external communication channels. Although these skills may be innate in professionals, it is very likely that many need academic reinforcement to guide them towards a more effective professional development.

For this purpose, TECH Global University has designed this Postgraduate Certificate, in which, through multiple theoretical and practical resources, students will be able to delve into different issues such as team leadership, motivation, delegation, management coaching or time management. All these issues are of great interest to achieve a fast and efficient professional growth.

Furthermore, this syllabus has been designed with the academic needs of the students in mind and, for this reason, the most relevant content on the subject has been selected. In addition, the program is taught in a 100% online format so that the student is the only one who can manage their study time and select the place that best suits them to attend their lessons.

This Postgraduate Certificate is developed over 6 week and is divided into 1 module:

### Module 1.

### Decision Making and Communication in Nursing Leadership





### Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Certificate in Decision Making and Communication in Nursing Leadership completely online. Over the course of 6 weeks, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

*A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.*

**Module 1.** Decision Making and Communication in Nursing Leadership

1.1. Leadership and Team Leadership	1.2. People-Related Motivation: Stress and Emotion Management	1.3. Delegation	1.4. Executive Coaching
1.5. Decision Making and Time Management	1.6. The Decision Process: Complex Care Management	1.7. Techniques for Decision-Making	1.8. Communication
1.9. Meetings	1.10. Conflict Management		



*Motivation will be the premise that you will have to follow to achieve more efficient teams and to improve care procedures”*



# 06

# Methodology

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning**.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





“

*Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"*

## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.

“

*At TECH, you will experience a learning methodology that is shaking the foundations of traditional universities around the world”*



*This program prepares you to face business challenges in uncertain environments and achieve business success.*



*Our program prepares you to face new challenges in uncertain environments and achieve success in your career.*

### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.

“

*You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments”*

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

*Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.*

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.





In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

*Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.*

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.



This program offers the best educational material, prepared with professionals in mind:



### Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



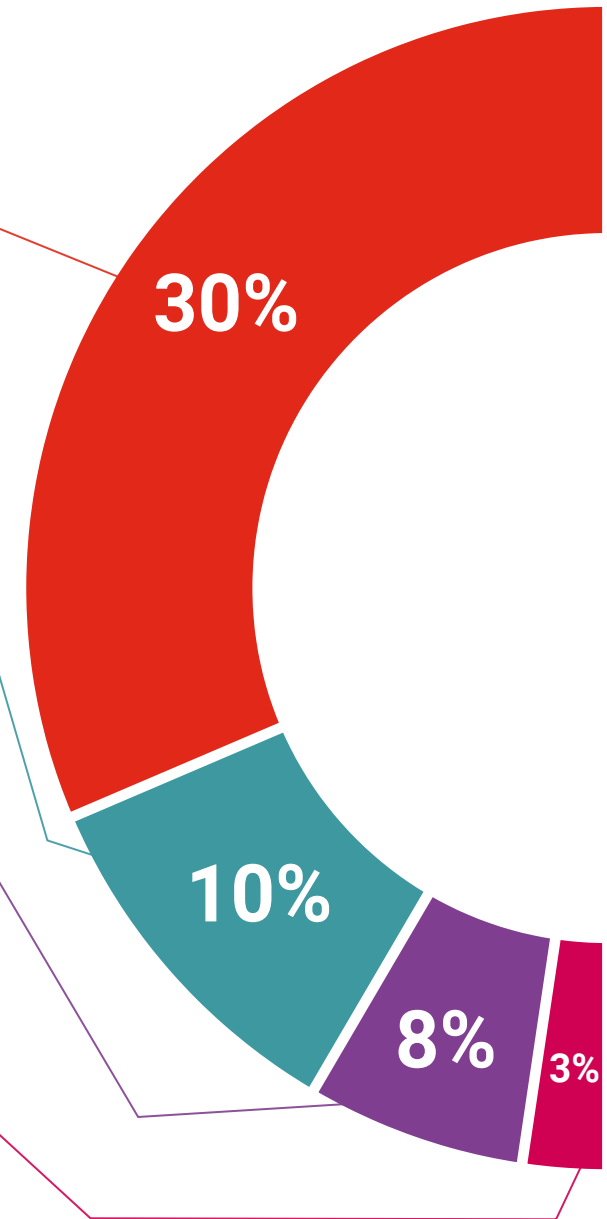
### Management Skills Exercises

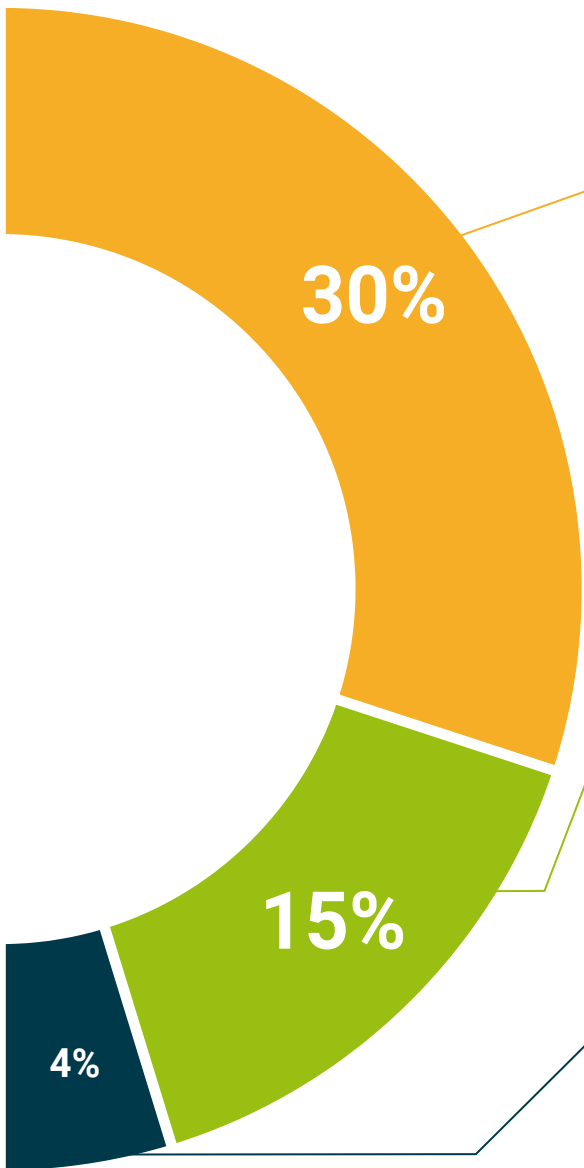
They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



### Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





### Case Studies

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



### Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".



### Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



07

# Our Students' Profiles

The target profile of students taking this TECH Global University program is composed of business professionals with extensive experience in the field of nursing management. Executives and managers of health departments or institutions seeking a high-level qualification with which to specialize while continuing with their work. Students who trust in this educational institution to achieve the necessary qualification that will allow them to give a boost to their careers.





“

*A program aimed at professionals with a high interest in developing the skills necessary for proper nursing leadership. A program designed for you”*

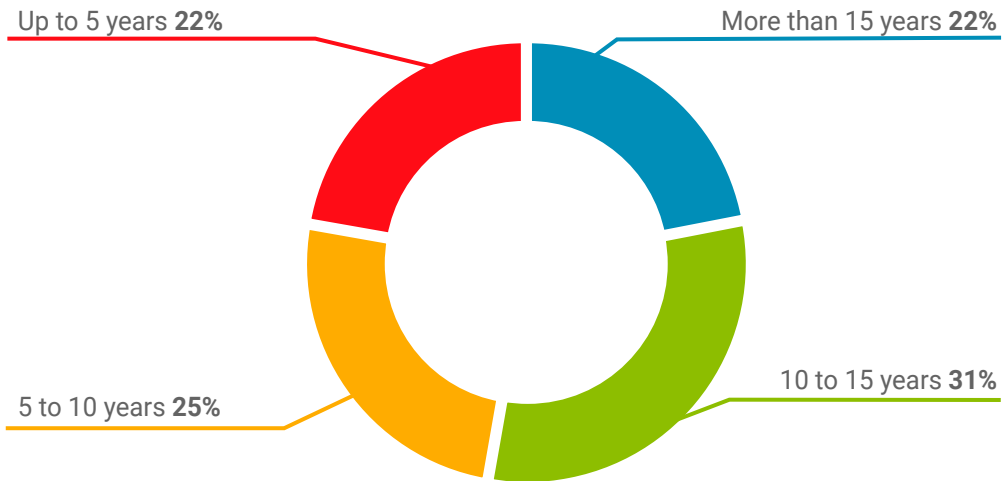
### Average Age

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Between **35** and **45** years old

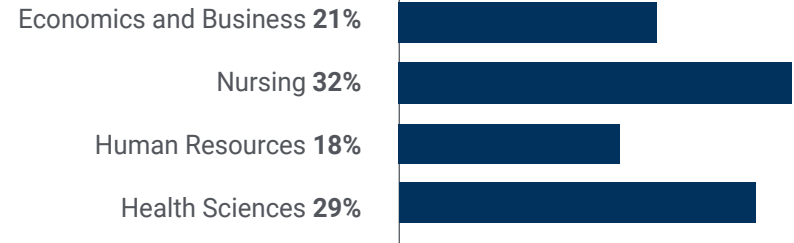
### Years of Experience

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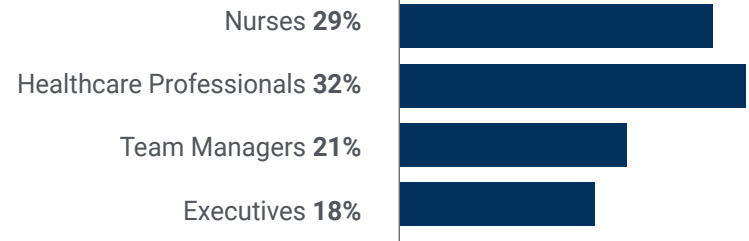
### Training

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### Educational Profile

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## Geographical Distribution

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## María Mendoza

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Director of a Healthcare Center

*"Thanks to this Postgraduate Certificate, I have learned the keys to make more effective decisions related to my work as a director of a health center. But I have also learned the importance of good communication to manage nursing teams and, thanks to this, I notice how my staff has increased its performance and is more motivated. Without a doubt, it has been a good decision to take this program"*

08

# Impact on Your Career

With the completion of this program, students will be able to give that boost to their careers that they so desire, being able to reach senior management positions in the healthcare field. In this way, this Postgraduate Certificate will become the key piece that will mark a before and after in their professional development. Therefore, at the end of the program they will be qualified to manage hospitals, outpatient centers or private clinics, achieving the greatest benefits for these organizations and, above all, for patients.





“

*TECH offers you a unique opportunity to specialize in a highly competitive area that demands the best qualified professionals in the market”*

### Are you ready to take the leap? Excellent professional development awaits you.

TECH's Postgraduate Certificate in Decision Making and Communication in Nursing Leadership is an intensive program that prepares students to face challenges and decisions in the field of nursing leadership and management. The main objective is to promote personal and professional growth. Helping students achieve success.

Those who are looking for a professional improvement should not miss this opportunity.

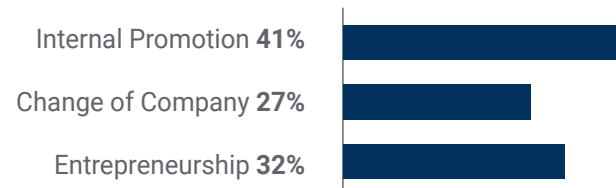
*If you are looking for a job with better remuneration, don't think twice. This Postgraduate Certificate will help you access senior nursing management.*

*Bet on change and turn your career around. Thanks to this program you will obtain great benefits in a short time.*

#### Time of change



#### Type of change



### Salary increase

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This program represents a salary increase of more than **25.22%** for our students



09

# Benefits for Your Company

The completion of this Postgraduate Certificate will provide the student with the necessary skills to improve communication with their teams, as well as effective decision making for the good of the patient and the organization. In this way, this program has become the best academic option in the market, due to its double benefits, both for the student and for the healthcare institution in which they work.





“

*Good communication with your work teams will be essential to achieve higher performance”*

Developing and retaining talent in companies is the best long-term investment.

01

### **Growth of talent and intellectual capital**

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.

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02

### **Retaining high-potential executives to avoid talent drain**

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.

03

### **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.

---

04

### **Increased international expansion possibilities**

Thanks to this program, the company will come into contact with the main markets in the world economy.



05

### **Project Development**

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.

---

06

### **Increased competitiveness**

This program will equip students with the skills to take on new challenges and drive the organization forward.

# 10 Certificate

The Postgraduate Certificate in Decision Making and Communication in Nursing Leadership guarantees students, in addition to the most rigorous and up-to-date education, access to a Postgraduate Certificate issued by TECH Global University.





“

*Successfully complete this program and receive your university qualification without having to travel or fill out laborious paperwork”*

This program will allow you to obtain your **Postgraduate Certificate in Decision Making and Communication in Nursing Leadership** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra ([official bulletin](#)). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: **Postgraduate Certificate in Decision Making and Communication in Nursing Leadership**

Modality: **online**

Duration: **6 weeks**

Accreditation: **6 ECTS**



\*Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



## Postgraduate Certificate Decision Making and Communication in Nursing Leadership

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