



Content Creation in Fashion, Beauty and Luxury: The Message

» Modality: online

» Duration: 6 weeks

» Certificate: TECH Global University

» Credits: 6 ECTS

» Schedule: at your own pace

» Exams: online

» Target Group: Professionals in the area of business communication, marketing and fashion

Website: www.techtitute.com/us/school-of-business/postgraduate-certificate/content-creation-fashion-beauty-luxury-message

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# 01 **Welcome**

Communication is extremely important in all sectors, but if there is one where it plays a fundamental role, it is fashion. In this sense, knowing how to create the right messages and content that resonate in the consumer's mind is crucial because it allows companies in the sector to position themselves and achieve greater audience engagement.

Therefore, this educational program will focus on providing participants with the skills that allow them to create valuable content for different platforms, based on messages that seek to persuade the audience and, therefore, drive the need to purchase. In this way, the professional will become a very important asset for fashion companies and, therefore, will obtain a great professional growth.









### tech 08 | Why Study at TECH?

### At TECH Global University



#### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



# Q

#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"

### Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary.



### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





### tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



### A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



## Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



### Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



### Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to train with a team of world renowned teachers.





### tech 16 | Objectives

### Your objectives are those of TECH We work together to help you achieve them

The Postgraduate Certificate in Content Creation in Fashion, Beauty and Luxury: The Message will enable the student to:



Enable students to have a deep understanding of the nature of the message and its basic components



Know the main automated communication tools that are currently used in the fashion industry



Know how to identify the style of messages, images and contents that are elaborated in the industry, being possible for the student to replicate and organize them in time





04

Manage the main tools for the creation of digital content in fashion

05

Understand the importance of choosing the communication channel depending on the message to convey

06

Design and implement a fashion Newsletter





### tech 20 | Structure and Content

### **Syllabus**

The contents of this Postgraduate Certificate are directed by professionals in the areas of communication who work in companies in the fashion and beauty sector. This teaching team pours into this program their experience and, therefore, their realistic and close vision of the professional reality, in a conscious and proactive way.

Throughout the syllabus, all the aspects of communication management in companies in the fashion, beauty and luxury sector will be analyzed with the aim of providing the student with an in-depth knowledge of how these departments work and how to manage them optimally.

A journey that will lead students to recognize the strategies that enhance the results of companies in these sectors and that will allow them to use the most effective means to implement successful action plans.

All of this development, under the guidance of professionals recognized and valued worldwide, in order to learn from the best, with the best learning system and a stimulating and attractive educational process.

Another key to the success of this program is the possibility of being the student themselves who decides how they organize their learning: from the time, to the place and intensity of study. This ensures that this program is fully compatible with your personal and professional life. So that you never lose motivation.

In this sense, the program is 100% online, although you will be able to download the contents, to continue offline if you wish.

You will also have access to illustrative videos, review audios, an online library with complementary material and the help and support of the tutor throughout the process.

This Postgraduate Certificate takes place over 6 weeks and is made up of just 1 module:

Module 1

Content Creation: The Message



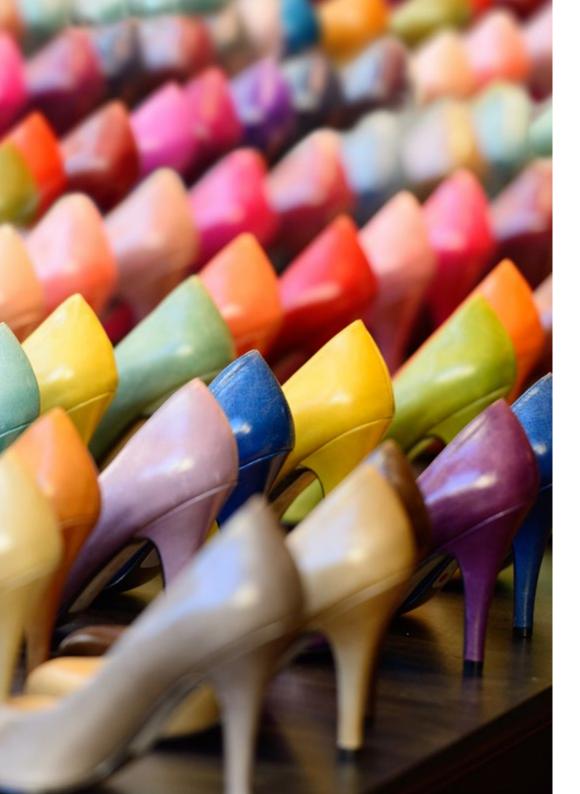
### Where, when and how is it taught?

TECH offers the possibility of developing this Postgraduate Certificate in Content Creation in Fashion, Beauty and Luxury: The Message completely online. Over the course of 6 weeks, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

### tech 22| Structure and Content

Module 1. Content Creation: The Message							
1.1.	Elements of Communication: The Sender, the Receiver and the Message - Slogan	1.2.	Traditional Methods of Information Transmission in the Fashion Industry: Advertising	<b>1.3.</b> 1.3.1.	Creation: Ads	1.4.	Channels for the Diffusion of Content in Fashion, Luxury & Beauty
1.1.1.	The Communication Process and the Components Involved.	1.2.1.	Advertisements as Sources of Value Transmission	1.3.2. 1.3.3.	Matching Levels and Key Metrics Creating an Ad for the Digital Environment	1.4.1. 1.4.2.	Fashion Consumer Preferences The Off and Online Media and Their
1.1.2.	Cognitive, Emotional and Social Messages in the Fashion Ecosystem	1.2.2.	The Specialization of the Stereotype from the Prototype				Complementarity  Trends in the Dissemination of Information in
1.1.3.	Evolution of the Advertising Slogan in the Beauty Market	1.2.3.				1. 1.0.	the Luxury Market
1.5.	Personalization of Contents in the Luxury Sector	1.6.	Implementing Content Automation in CRM	1.7.	Design and Layout of the Fashion and Luxury Newsletter	1.8.	The Style of Language and the Impact of Image in the Fashion
1.5.1.	The Style of Fashion Language and Its Technicalities	1.6.1.	What Is CRM and What Is It For?	1.7.1.	The Organization and Structure of the information	101	Industry
1.5.2.	Happiness, Quality and Functionality versus	1.6.2.	Types of Messages According to Customer Segmentation	1.7.2.	Differences between the Press Release, the		The "Fashion" Colors: Integrating Pantone in Your Communication Strategy
1.5.3.	Cheap, Free and Urgent Omnidirectional Communication between Brand and User	1.6.3.	Salesforce Structure and Usability	1.7.3.	Newsletter and the Advertisement Frequency of Notifications and Measurement of Impact		What Do Fashion Specialists Talk About? Information Design
1.9.	CMS Structure and Application	1.10.	The Contingency Plan				
1.9.1.	The Purpose of the Content Management System	1.10.1	Key Points in the Planning of Content in the Fashion and Beauty Areas				
1.9.2. 1.9.3.	Content Types for the Fashion Web		Seasonal Campaigns in the Fashion Industry  Launching Flash Campaigns				





A complete program that will take you through the knowledge you need



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





### tech 26 | Methodology

## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

### tech 28 | Methodology

### Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



### Methodology | 29 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

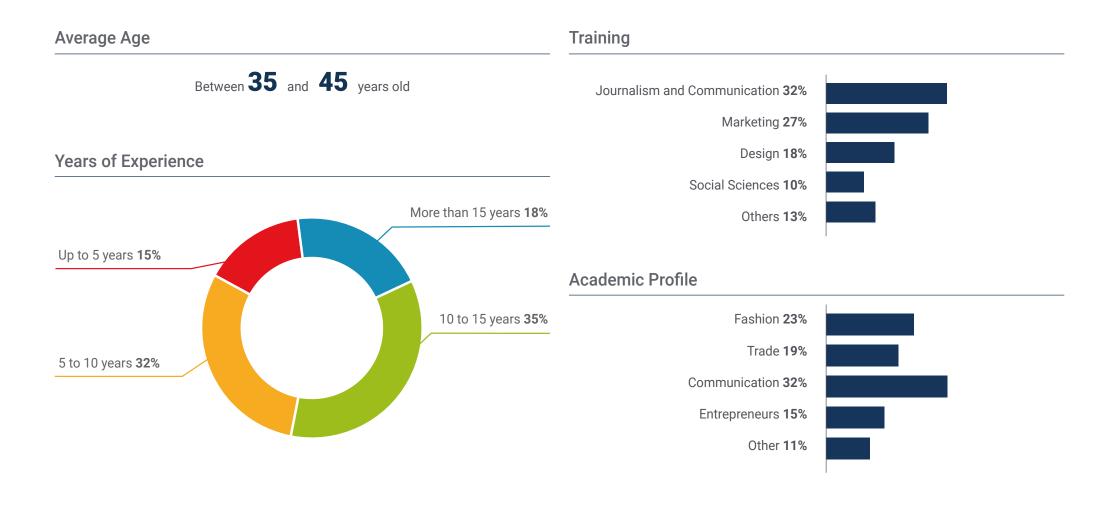


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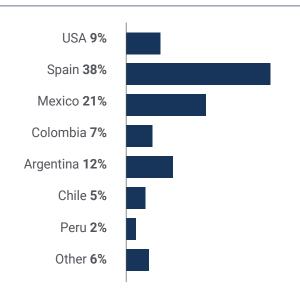


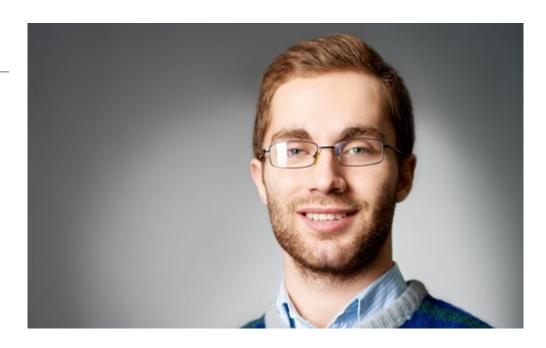


### tech 34 | Our Students' Profiles



### **Geographical Distribution**





### **Ernesto Sánchez**

Communication and marketing manager in a cosmetics company

"I had been feeling stagnant in my profession for years, unable to offer new and creative ideas. But this TECH Postgraduate Certificate has certainly changed me, I have managed to grow in my profession and create much more useful content for the audience of my sector"





### **International Guest Director**

With an extensive career in the Fashion and Luxury sector, Dr. Eleonora Cattaneo stands out internationally for her contributions as a consultant to globally renowned brands. This renowned expert has been involved with some of the most powerful Fortune 500 companies such as Fiat, CNH Industrial, Renault and Nestlé, among others.

For years, the researcher has investigated the **socio-cultural contexts** linked to luxury and the ways in which the most prestigious companies in this field **create meanings** and **enhance their products or services**. Her most recent book, Managing Luxury Brands, also shows her interest in analyzing the **environmental** and **social influence** of this industry, as well as the opportunities that current technological innovations offer to this field.

At the same time, Dr. Cattaneo has collaborated as Internal Advisor to several Marketing Directors for various corporations. In this way, she has provided information and support in the deployment of new market entry strategies, brand repositioning and product launches. On the other hand, international communications is another of her most experienced fields of work.

Based on her extensive training, the specialist was selected to lead the Luxury and Guest Experience

Management Program at the renowned Glion Institute in Switzerland. In this institution of reference for
the entire European business network, the expert has supported the development of interpersonal and
professional skills in corporate leaders from all over the world. Prior to this position, she was Director
of Executive Programs for the Swiss Education Group and Regent's University of London.

As for her academic background, Cattaneo holds a Doctorate in Marketing from the University of Pavia, Italy, and an MBA from the SDA Bocconi School of Management.



# Dr. Cattaneo, Eleonora

- Director of the Luxury and Guest Experience Management Program at the Glion Institute, Switzerland
- Director of Executive Programs at the Swiss Education Group
- Head of the Luxury Brand Management Program at Regent's University of London
- Professor of International Marketing at the University Institute Carlo Cattaneo
- Consultant to brands such as Fiat, CNH Industrial, Renault and Nestlé and other Fortune
   500 brands
- Doctorate in Marketing from the University of Pavia, Italy
- MBA from the SDA Bocconi School of Management, Italy
- Bachelor's degree from Bristol University, United Kingdom
- Member of: Chartered Institute of Management, UK, Swiss Center for Luxury Research



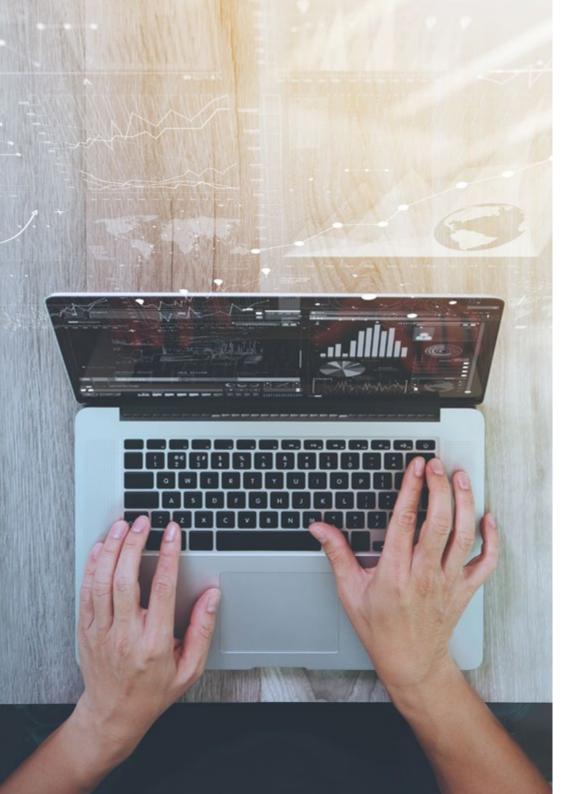
Thanks to TECH, you will be able to learn with the best professionals in the world"

# Management



# Ms. García Barriga, María

- Professor of Digital Marketing
- More than 15 years of experience in content generation of various kinds: logistics and distribution, fashion and literature or artistic heritage conservation
- She has worked in major media such as RTVE and Telemadrid.
- Degree in Information Sciences from the UCM
- Postgraduate Degree in Marketing and Communication in Fashion and Luxury Companies, UCM
- MBA from ISEM Fashion Business School, the School of Fashion Business of the University of Navarra
- PhD Candidate in Fashion Trend Creation
- Author of The pattern of eternity: creating a spiral identity for the automation of fashion trends



# Course Management | 41 tech

### **Professors**

### Ms. Villamil Navarro, Camila

- Fashion and trends editor at EL TIEMPO newspaper
- Social communicator and journalist graduated from La Sabana University
- More than seven years of experience in the fashion industry as a journalist and content creator
- She has been a reporter for the most important fashion weeks (New York, Milan and Paris)
- Researcher on the growth of Latin American fashion
- Teacher of Fashion Journalism and Personal Branding at the Faculty of Communication at Universidad de La Sabana
- Coordinator of the Diploma in Communication and Fashion Journalism and teacher of Fashion Journalism and Social Networks and Fashion
- She has worked on different types of projects with important brands in the industry such as Coach, TOUS, Swarovski, Tommy Hilfiger, Desigual, Estée Lauder, Lancome, Natura, Rosa Clará, ALDO, Falabella and Emporio Armani, among others





We give you the opportunity to achieve a positive change in your profession in a short period of time thanks to this program.

# Are you ready to take the leap? Excellent professional development awaits you

The Postgraduate Certificate in Content Creation in Fashion, Beauty and Luxury: The Message at TECH Global University is an intense program that prepares you to face communication challenges and decisions both nationally and internationally and especially focused on the luxury, beauty and fashion sector. Its main objective is to promote personal and professional growth and, thus, help you achieve success.

If you want to improve yourself, make a positive change at a professional level and network with the best, this is the place.

The specialization program will increase your skills and, therefore, help you stand out in the industry.

## When the change occurs



### Type of change



# Salary increase

This program represents a salary increase of more than 25.22% for our students

\$57,900

A salary increase of

25.22%

\$72,500





# tech 48 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



### **Intellectual Capital and Talent Growth**

Bring new concepts, strategies and perspectives to the company that can bring about relevant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the communication professional and opens new avenues for growth within the company.



# **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



# Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





# **Project Development**

You will be able to actively collaborate in the development of real projects or develop new ones in the R&D or Business Development area of your company.



# Increased competitiveness

This program will provide students with the necessary skills to take on new challenges in the area of communication and thus boost organizations in this sector.







# tech 52 | Certificate

This program will allow you to obtain your **Postgraduate Certificate in Content Creation** in **Fashion, Beauty and Luxury: The Message** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

 $\label{thm:content} \textbf{Title: Postgraduate Certificate in Content Creation in Fashion, Beauty and Luxury: The Message}$ 

Modality: online

Duration: 6 weeks

Accreditation: 6 ECTS



### Postgraduate Certificate in Content Creation in Fashion, Beauty and Luxury: The Message

This is a program of 180 hours of duration equivalent to 6 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper certificate issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



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