



# Postgraduate Certificate Business English

» Modality: online

» Duration: 6 weeks

» Certificate: TECH Global University

» Credits: 6 ECTS

» Schedule: at your own pace

» Exams: online

» Target Group: University graduates and professionals in the field of Business Sciences who would like to further their studies in this area

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# 01 **Welcome**

It is no secret that English is the universal language and that it is used in many contexts give it brings people of very different nationalities together. In this sense, one of the areas where English is used most frequently is business, which is why this TECH program will focus on providing professionals with the necessary tools to know how to write texts, speak in different contexts and communicate successfully in English, making use of the jargon and the most effective tools to achieve the objectives pursued. This program will give our students a sense of confidence to manage in English, which will turn them into a highly versatile asset in any organization that can suitably adapt to different environments.









## tech 08 | Why Study at TECH?

### At TECH Global University



#### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



# Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.

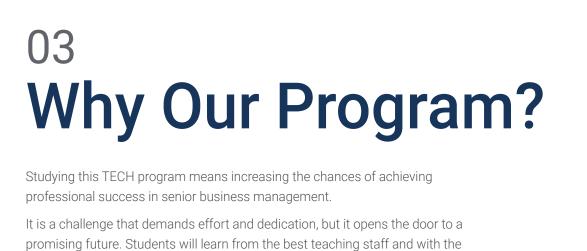


At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"

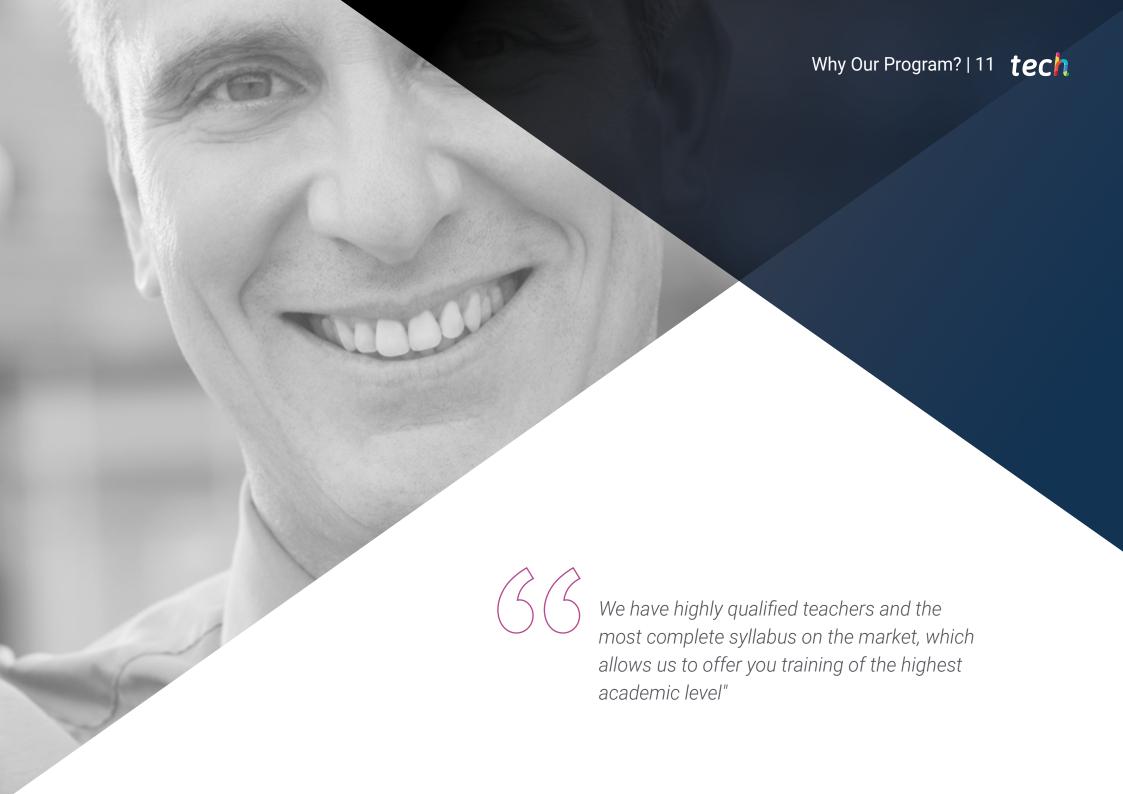


### Academic Excellence

TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary.



most flexible and innovative educational methodology.



## tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



### A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



# Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



### Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



### Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to train with a team of world renowned teachers.





## tech 16 | Objectives

TECH makes the goals of their students their own goals too. Working together to achieve them.

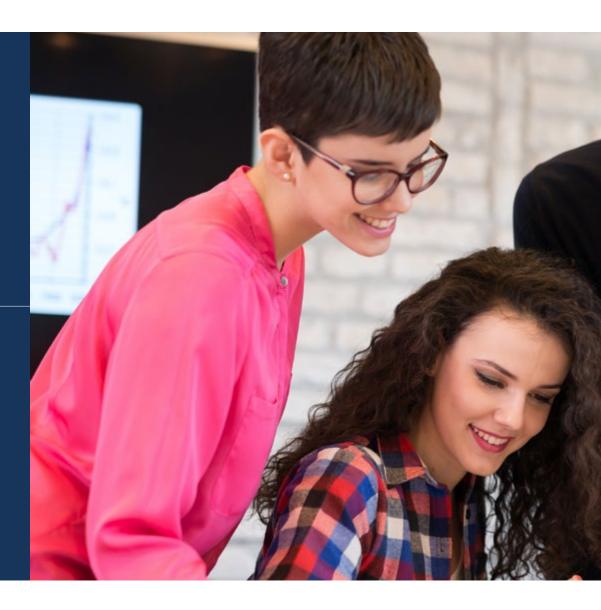
The **Postgraduate Certificate in Business English** qualifies students to:

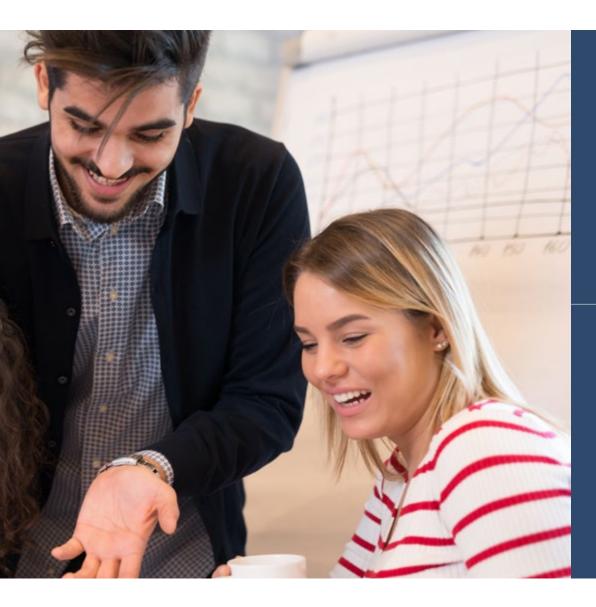


Gain a global and general vision of how to correctly use English for commercial and/or economic purposes



Reinforce the understanding of how to correctly use English in business environments







Employ linguistic strategies and resources to facilitate professional performance



Acquire the skills to draft different types of texts, such as emails, releases or statements, reports and presentations, and to elaborate simple formal and informal speeches and interactions in various contexts





### tech 20 | Structure and Content

### **Syllabus**

For anyone working in business, knowing English is a fundamental skill, as it is used as a universal language in this context. However, merely speaking English is insufficient; professionals must understand how to use it for economic and professional purposes. Knowing how to use the appropriate jargon and expressions at any given time is a powerful means to achieve whatever objectives are pursued.

TECH has designed this comprehensive Postgraduate Certificate in Business English with the objective of teaching professionals to use the strategies and linguistic resources that will facilitate performing work tasks in English, both orally and in writing. The program will also teach students to discern how to adapt the language to each context.

Our students will acquire the skills to draft different types of texts, such as emails, releases or statements, reports and presentations, and to elaborate simple formal and informal speeches and interactions in various contexts. They will be trained in oral interventions for commercial or professional purposes with greater guarantees of success.

Throughout this 100% online course, students analyze a multitude of practical cases through individual practice and teamwork that will allow them to gain an in-depth understanding of Business English. This complete immersion into real situations will give them a more complete and effective vision of the sector, which will help them understand how to use language as their main asset as managers when it comes to achieving the objectives of any organization at an international level.

Thanks to its 100% online format, our students will be able to choose where, how and when to take on the course load. Undoubtedly, this is an excellent way to advance in the professional development our students seek, with the quality they deserve.

This Postgraduate Certificate takes place over six weeks and is taught entirely online.

Module 1

**Business English** 



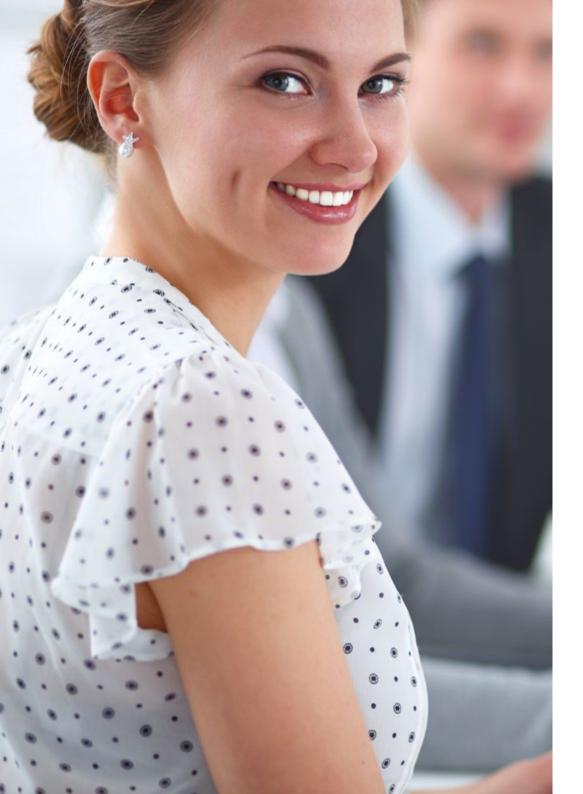
### Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Certificate in Business English completely online. Over the course of 6 weeks, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

# tech 22 | Structure and Content

Module 1. Business English			
<ul><li>1.1. Welcome to the World of Work</li><li>1.1.1. Unemployment</li><li>1.1.2. Improving Job Prospects</li><li>1.1.3. Worldwide Employability</li></ul>	<ul><li>1.2. Applying for a Dream Job</li><li>1.2.1. Job Searching</li><li>1.2.2. Curriculum Vitaes</li><li>1.2.3. Cover Letters</li></ul>	<ul><li>1.3. Interviews</li><li>1.3.1. Questions and Answers</li><li>1.3.2. Employment Contracts</li><li>1.3.3. Salaries</li></ul>	<ul><li>1.4. The First Day at a New Job</li><li>1.4.1. Meeting and Greeting Co-Workers</li><li>1.4.2. Roles and Responsibilities</li><li>1.4.3. Resolving Doubts</li></ul>
<ul><li>1.5. Commercial Correspondence</li><li>1.5.1. Formal Emails</li><li>1.5.2. Telephoning</li><li>1.5.3. Informal Conversations at Work</li></ul>	<ul><li>1.6. Department Meetings</li><li>1.6.1. Taking Notes</li><li>1.6.2. Protocols and Procedures</li><li>1.6.3. Addressing Specific Questions</li></ul>	<ul><li>1.7. Drafting Reports</li><li>1.7.1. Identifying Relevant Information</li><li>1.7.2. Using Figures</li><li>1.7.3. Report Structure and Format</li></ul>	<ul> <li>1.8. Networking or the Art of Making Contacts</li> <li>1.8.1. Business in Various Social Contexts</li> <li>1.8.2. A Personal Touch</li> <li>1.8.3. Making Contacts</li> </ul>
<ul><li>1.9. Problem Solving</li><li>1.9.1. Anticipating Potential Problems</li><li>1.9.2. Practical Strategies to Overcome Difficult</li><li>1.9.3. Critical Thinking</li></ul>	1.10. Business Presentations 1.10.1. Preparation 1.10.2. Implementation 1.10.3. Following Up and Future Steps		





A unique, key, and decisive educational experience to boost your professional development and make the definitive leap towards a better professional future"



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.



## tech 26 | Methodology

# TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## tech 28 | Methodology

### Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



### Methodology | 29 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

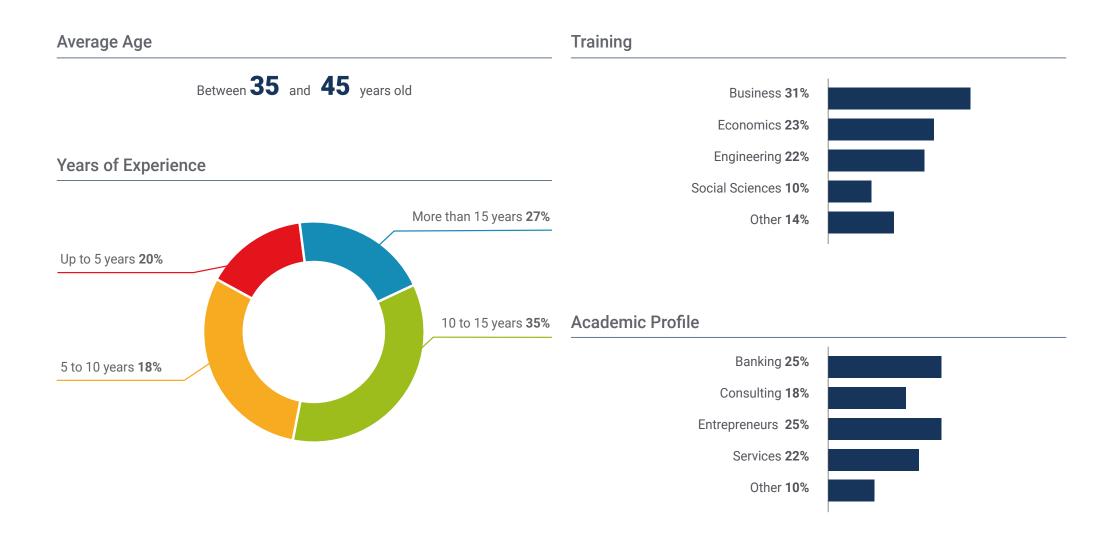


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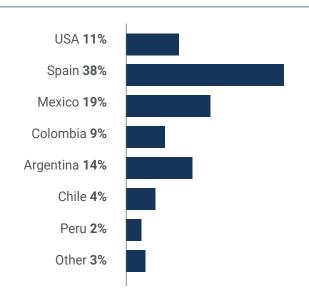




### tech 34 | Our Students' Profiles



### **Geographical Distribution**





# Elena Medina

#### Administrator

"Though I know how to speak English, it's quite different to use it to conduct business. That is what led me to take this TECH Postgraduate Certificate and, I must say I was quite pleased with it because now I feel much more prepared to conduct interviews or attend business meetings where I can manage in the language with the right tools"





# Are you ready to take the leap? Excellent professional development awaits you

With this program you will be able to drastically advance in your career, although there is no doubt that, in order to do so, you will have to make an investment in different areas, such as economic, professional and personal.

However, the goal is to improve in your professional life and, to do so, it is necessary to fight.

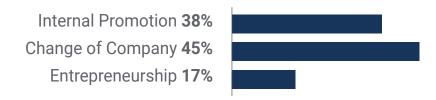
TECH will help you boost your career in no time.

Thanks to this program you will receive a large number of job offers with which you will be able to start your professional growth.

#### When the change occurs



#### Type of change



### Salary increase

This program represents a salary increase of more than 25.22% for our students.

\$55,000

A salary increase of

25.22%

Salary after **\$68,870** 





# tech 42 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### **Intellectual Capital and Talent Growth**

Bring new concepts, strategies and perspectives to the company that can bring about relevant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the executive and opens new avenues for professional growth within the company.



#### **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



#### Increased international expansion possibilities

Thanks to this program, the Organisation will come into contact with the main markets in the world economy.







## **Project Development**

Students will be able to work on a real project or develop new projects.



#### Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization.





## tech 46 | Certificate

This program will allow you to obtain your **Postgraduate Certificate in Business English** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Certificate in Business English

Modality: online

Duration: 6 weeks

Accreditation: 6 ECTS



Mr./Ms. \_\_\_\_\_, with identification document \_\_\_\_\_ has successfully passed and obtained the title of:

#### Postgraduate Certificate in Business English

This is a program of 180 hours of duration equivalent to 6 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH GLOBAL UNIVERSITY will make the necessary arrangements to obtain it, at an additional cost.



# Postgraduate Certificate Business English

» Modality: online

» Duration: 6 weeks

» Certificate: TECH Global University

» Credits: 6 ECTS

» Schedule: at your own pace

» Exams: online

