Postgraduate Certificate Advertising Creativity





## **Postgraduate Certificate** Advertising Creativity

- » Modality: online
- » Duration: 2 months
- » Certificate: TECH Global University
- » Credits: 12 ECTS
- » Schedule: at your own pace
- » Exams: online

Website: www.techtitute.com/us/school-of-business/postgraduate-certificate/advertising-creativity

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## 01 **Welcome**

In this TECH program, the students will acquire a compendium of knowledge related to one of the most important phases in advertising: the creative process. In this way, they will develop the skills to create advertising copywriting with *punch* and, above all, to apply and analyze the textual peculiarities of each of the different messages: letters, brochures, press advertisements, billboards, commercials, *spots* etc., at a theoretical and practical level. In this sense, they will be able to contribute to the idea of a project, adjusted to reference models of different supports learned throughout the program. For this, it is necessary to have an imaginative mind, to explore the limits of communication to surprise and catch the receiver with your message, using, in turn, knowledge of advertising graphic design and artistic direction to perfect the dominant communication, which is visual.

Postgraduate Certificate in Advertising Creativity. TECH Global University

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SI. I. Mary

Empower your imagination and you will generate original ideas in any advertising format. At TECH, we help you to achieve it through the keys of the sector that have been compiled in this Postgraduate Certificate in Advertising Creativity"

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# 02 Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class centre for intensive managerial skills training.

Why Study at TECH? | 07 tech

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TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"

## tech 08 | Why Study at TECH?

## At TECH Global University



## Innovation

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



## The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...



## of TECH students successfully complete their studies



### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.



executives trained each year

## 200+

different nationalities



### Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies

### Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



## Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.

At acc

At TECH you will have access to Harvard Business School case studies"



### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.

# 03 Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.

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We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you training of the highest academic level"

## tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



### A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



## Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



## Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



## Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.

## Why Our Program? | 13 tech



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

> You will find a network of contacts that will be instrumental for professional development.



### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



#### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



#### Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to train with a team of world renowned teachers.

# 04 **Objectives**

The Postgraduate Certificate in Advertising Creativity is designed to guide the student towards the achievement of the following proposed objectives, to improve their skills and expand their knowledge in the creative process that generates the advertising idea. In this way, you will create advertising messages that increase the results sought by the company, all this using the latest digital tools. As a result, after completing the program, the professional will be able to make the right decisions with a global approach in this sector, from an innovative perspective and an international vision that successfully transmits the values of the company.

Objectives | 15 tech

You will master the elements, forms and processes of advertising languages and other forms of persuasive communication to achieve a top ten campaign"

## tech 16 | Objectives

TECH makes the goals of their students their own goals too. We work together in order to achieve them.

The Postgraduate Certificate in Advertising Creativity will enable students to:



Know how to use information and communication technologies and techniques in the different combined and interactive media or media systems.



Know how to analyze the elements that make up the advertising message: graphic elements, audiovisual elements and musical and sound elements.



Recognize the elements, forms and processes of advertising languages and other forms of persuasive communication.



Assume the role of a creative editor within an advertising agency or advertising department in a company or institution.



Recognize significant and appropriate tools for the study of advertising and public relations.



Have the ability to carry out the role of a creative editor within an advertising agency or advertising department in a company or institution.

## Objectives | 17 tech



Understand the nature and communicative potential of images and graphic design.



Have the ability to perform the professional role of art director within an advertising agency or an advertising department of a company or institution.

08.)

Know the creative advertising process.



Participate in the creation of audiovisual advertising.

09.

Prepare advertising pieces in due time and form according to the specifications of the different advertising and public relations genres.



Encourage creativity and persuasion through different formats and communication media

## 05 Structure and Content

The content of this Postgraduate Certificate in Advertising Creativity has been developed taking into account the needs of the student to succeed in the creative process in the advertising sector. In this way, the professionals exploit their potential, following the latest trends and developing the capabilities of a creative role. They will master the key aspects to carry out these functions in different formats and for different media, through quality content structured in two modules that will take their learning to the highest level.

You will develop the skills to take on a creative role, increasing your chances of advancement and positioning your advertising strategies above the rest"

## tech 20 | Structure and Content

## Syllabus

The Postgraduate Certificate in Advertising Creativity of TECH Global University is an intensive program that prepares the students in the field of advertising graphic design and art direction so that they can continue to improve their skills as creative communicators.

Through this complete Postgraduate Certificate, the student will acquire the necessary knowledge to advance in this professional field, favoring the development of managerial competencies that will allow him/her to make decisions in uncertain and competitive environments, facing the business challenges that the scenario presents.

Throughout 360 hours of preparation, the student will analyze a multitude of practical cases through individual and teamwork. It is, therefore, an authentic immersion in real business situations, which will position the professional's profile. As such, the Postgraduate Certificate focuses on two fundamental aspects of creativity applied to advertising: copywriting and art direction, through a curriculum designed to specialize professionals in the business environment and orient them towards this sector from a strategic, international and innovative perspective.

For all these reasons, this program is designed for students, focused on their professional improvement, preparing them to achieve excellence in a field focused on results that requires high doses of imagination, with innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide them with the skills to develop successfully in this environment.

This Postgraduate Certificate takes place over 2 month and is divided into 2 modules:

Module 1	Advertising Creativity I: Copywriting	
Module 2	Advertising Creativity II: Art Direction	



## Structure and Content | 21 tech

### Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Certificate in Advertising Creativity completely online. Over the course of 2 months, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

## tech 22 | Structure and Content

Module 1. Advertising Creativity I: Copywriting							
<ul><li>1.1. Writing Concept</li><li>1.1.1. Writing and Editing</li><li>1.1.2. Copywriting and Thought</li><li>1.1.3. Copywriting and Order</li></ul>	<ul> <li>1.2. Fundamentals of Advertising Copywriting</li> <li>1.2.1. Correction</li> <li>1.2.2. Adaptation</li> <li>1.2.3. Efficiency</li> </ul>	<ul><li>1.3. Characteristics of Copywriting</li><li>1.3.1. Nominalization</li><li>1.3.2. Destructuring</li><li>1.3.3. Expressive Concentration</li></ul>	<ul> <li>1.4. Text and Image</li> <li>1.4.1. From Text to Image</li> <li>1.4.2. Text Functions</li> <li>1.4.3. Image Functions</li> <li>1.4.4. Relationship Between Text and Imaging</li> </ul>				
<ul><li><b>1.5.</b> Brand and Slogan</li><li>1.5.1. The Brand</li><li>1.5.2. Brand Characteristics</li><li>1.5.3. The Slogan</li></ul>	1.6.Direct Advertising1.6.1.The Brochure1.6.2.The Catalogue1.6.3.Other Annexes	<ul> <li>1.7. Press Advertising: The Large Format Advertisement</li> <li>1.7.1. Newspapers and Magazines</li> <li>1.7.2. Superstructure</li> <li>1.7.3. Formal Characteristics</li> <li>1.7.4. Editorial Characteristics</li> </ul>	<ul> <li>1.8. Press Advertising: Other Formats</li> <li>1.8.1. Word Advertisements</li> <li>1.8.2. Superstructure</li> <li>1.8.3. The Claim</li> <li>1.8.4. Superstructure</li> </ul>				
<ul> <li>1.9. Outdoor Advertising</li> <li>1.9.1. Formats</li> <li>1.9.2. Formal Characteristics</li> <li>1.9.3. Editorial Characteristics</li> </ul>	<b>1.10. Radio Advertising</b> 1.10.1. Radio Language 1.10.2. The Radio Spot 1.10.3. Superstructure 1.10.4. Wedge Types 1.10.5. Formal Characteristics	<b>1.11. Audiovisual Advertising</b> 1.11.1. The Image 1.11.2. The Text 1.11.3. Music and Sound Effects 1.11.4. Advertising Formats 1.11.5. The Script 1.11.6. The Storyboard					

#### Module 2. Corporate Identity

- 2.1. The Importance of Image in Businesses
- 2.1.1. What is Corporate Image?
- 2.1.2. Differences between Corporate Identity and Corporate Image
- 2.1.3. Where can the Corporate Image be Manifested?
- 2.1.4. Corporate Image Change Situations. Why Achieve a Good Corporate Image?

## 2.2. Research Techniques in Corporate Image

- 2.2.1. Introduction
- 2.2.2. The Study of the Company's Image
- 2.2.3. Corporate Image Research Techniques
- 2.2.4. Qualitative Image Study Techniques
- 2.2.5. Types of Quantitative Techniques

#### 2.3. Image Audit and Strategy

- 2.3.1. What is Image Audit?
- 2.3.2. Guidelines
- 2.3.3. Audit Methodology
- 2.3.4. Strategic Planning

#### 2.4. Corporate Culture

- 2.4.1. What is Corporate Culture?
- 2.4.2. Factors Involved in Corporate Culture
- 2.4.3. Functions of Corporate Culture
- 2.4.4. Types of Corporate Culture

## Structure and Content | 23 tech

#### 2.5. Corporate Social Responsibility and 2.5.4. Corporate Reputation **Corporate Reputation**

- 2.5.1. CSR: Concept and Application of the Company
- 2.5.2. Guidelines for Integrating CSR into Businesses
- 2.5.3. CSR Communication

#### 2.8. Image Management through Crisis Communication

- 2.8.1. Strategic Communication Plan
- 2.8.2. When it all Goes Wrong: Crisis Communication
- 2.8.3. Cases

- 2.9. The Influence of Promotions on Corporate Image
- 2.9.1. The New Advertising Industry Landscape
- 2.9.2. Promotional Marketing
- 2.9.3. Features
- 2.9.4. Dangers 2.9.5. Promotional Types and Techniques

#### 2.6. Corporate Visual Identity and Naming

- 2.6.1. Corporate Visual Identity Strategies
- 2.6.2. Basic Elements
- 2.6.3. Basic Principles
- 2.6.4. Preparation of the Manual

#### 2.7. Brand Image and Positioning

- 2.7.1. The Origins of Trademarks
- 2.7.2. What is a Brand?
- 2.7.3. The Need to Build a Brand
- 2.7.4. Brand Image and Positioning
- 2.7.5. The Value of Brands

- 2.6.5. The Naming
- 2.10. Distribution and Image of the Point of Sale
- 2.10.1. The Main Players in Commercial Distribution
- 2.10.2. The Image of Retail Distribution Companies
- through Positioning
- 2.10.3. Through its Name and Logo

**66** Get into the functions of an art director with TECH and you will become a successful one, developing yourself as an expert in just two months"

# 06 **Methodology**

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: Relearning.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the New England Journal of Medicine have considered it to be one of the most effective.





## tech 26 | Methodology

## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.

666 At TECH, you will experience a learning methodology that is shaking the foundation methodology that is shaking the foundations of traditional universities around the world"



This program prepares you to face business challenges in uncertain environments and achieve business success.

## Methodology | 27 tech



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

## A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## tech 28 | Methodology

## **Relearning Methodology**

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



## Methodology | 29 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

> Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.



## tech 30 | Methodology

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.

30%

10%

8%

3%



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



#### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.

## Methodology | 31 tech



#### **Case Studies**

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".



30%



We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

## 07 Our Students' Profiles

This Postgraduate Certificate is aimed at university graduates who have previously completed any of the following degrees in graphic design, advertising, public relations or any other creative branch related to the area of communications.

This program uses a multidisciplinary approach as the students have a diverse set of academic profiles and represent multiple nationalities.

Professionals with a university degree in any area and two years of work experience in a related area may also participate in the program.

Advertising agencies will fight for your ideas. Raise your creative skills to the highest level with TECH Global University"

## tech 34 | Our Students' Profiles



## Our Students' Profiles | 35 tech

## **Geographical Distribution**





## Sofia Bermúdez

#### Copywriter

"This program has become a before and after, as it has served to endorse my ability to bring creative ideas to the agency I currently work for. I have learned to assess aspects that sometimes escape us in the profession, something important in a creative profile. I would recommend it 100%!"

## 08 Impact on Your Career

TECH University is aware that taking a program of these characteristics implies a great economic, professional and personal investment on the part of the student. The ultimate goal of carrying out this great effort should be to achieve professional growth, so that the professional's job placement or promotion in this sector is in line with expectations. TECH is committed to this objective and achieves it through the design of competitive programs, an innovative methodology and the best experts in the sector.
If you want to better yourself and make a positive change on a professional level by exploring other areas in your industry, this is the time and TECH is your destiny"

### Are you ready to take the leap? Excellent professional development awaits you

TECH's Postgraduate Certificate in Advertising Creativity is an intensive program that prepares students to face challenges and business decisions to devise creative concepts within advertising strategies, specializing them in a sector that requires profiles with great imagination and a solid knowledge base.

Therefore, its main objective is to promote the student's personal and professional growth in order to achieve success in this field of work.

Achieve the salary improvement you know you deserve, bet on your ideas and you will bet on your future career.

Achieve the positive change you need to boost your career with this Postgraduate Certificate in Advertising Creativity.

### When the change occurs



### Type of change

Internal Promotion **43%** Change of Company **39%** Entrepreneurship **18%** 



### Salary increase

This program represents a salary increase of more than **25%** for our students.





# 09 Benefits for Your Company

The Postgraduate Certificate in Advertising Creativity contributes to elevate the organization's talent to its maximum potential through the training of high-level leaders.

Participating in this program is a unique opportunity to access a powerful network of contacts in which to find future professional partners, customers or suppliers.

Benefits for Your Company | 41 tech

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Develop as an art director in an advertising agency thanks to the tools that TECH gives you in this Postgraduate Certificate"

### tech 42 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



## Intellectual Capital and Talent Growth

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



#### Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



## Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the executive and opens new avenues for professional growth within the company.



#### Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.



### Benefits for Your Company | 43 tech



### Project Development

Managers will be able to work on a real project or develop new projects in the R&D or Business Development area of their company.



### Increased competitiveness

This Postgraduate Certificate will equip your professionals with the skills to take on new challenges and thus drive the organization forward.

# 10 **Certificate**

The Postgraduate Certificate in Advertising Creativity guarantees students, in addition to the most rigorous and up-to-date education, access to a Postgraduate Certificate issued by TECH Global University.

Certificate | 45 tech

Successfully complete this program and receive your university qualification without having to travel or fill out laborious paperwork"

### tech 46 | Certificate

This program will allow you to obtain your **Postgraduate Certificate in Advertising Creativity** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Certificate in Advertising Creativity
Modality: online
Duration: 2 months
Accreditation: 12 ECTS





Postgraduate Certificate Advertising Creativity

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# Postgraduate Certificate Advertising Creativity

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Wiek