



# Advanced Master's Degree MBA in Artificial Intelligence in Design

» Modality: online» Duration: 2 years

» Certificate: TECH Global University

» Accreditation: 120 ECTS» Schedule: at your own pace

» Exams: online

Website: www.techtitute.com/us/school-of-business/advanced-master-degree/advanced-master-degree-mba-artificial-intelligence-design

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# 01 **Welcome**

The field of Graphic Design is undergoing a true revolution thanks to advances in Artificial Intelligence. Its tools are used for a variety of applications, ranging from the automatic generation of content to the customization of products to the individual needs of users. Given its multiple benefits, more and more professionals are deciding to update their knowledge in this area to incorporate into their daily practice the most innovative techniques in areas such as Deep Neural Networks, Deep Learning or Bionspired Computing. To help them with this task, TECH has developed a university program that will allow them to obtain the most effective strategies to implement Artificial Intelligence in their design processes. In addition, it is taught in a convenient 100% online format.









## tech 08 | Why Study at TECH?

#### At TECH Global University



#### **Innovation**

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



#### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



#### **Networking**

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



#### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.



#### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"





### tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



#### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



# Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.



#### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



#### You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



#### Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.



#### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



#### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to study with a team of world-renowned teachers.





### tech 16 | Objectives

TECH makes the goals of their students their own goals too. Working together to achieve them

The MBA in Artificial Intelligence in Design will enable students to:



Define the latest trends in business management, taking into account the globalized environment that governs senior management criteria



Develop strategies for making decisions in a complex and unstable environment



Develop the key leadership skills that should define working professionals





Delve into the sustainability criteria set by international standards when developing a business plan



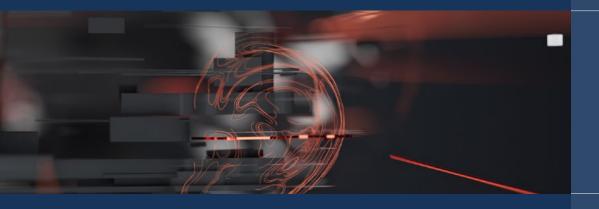
Encourage the creation of corporate strategies that set the script for the company to follow in order to be more competitive and achieve its own objectives



Differentiate the skills required to manage business activities strategically



Design innovative strategies and policies to improve management and business efficiency





Understand the best way to manage the company's human resources, getting greater performance from employees that, in turn, increases the company's profits



Work more effectively, more agile and more aligned with today's new technologies and tools



Acquire the communication skills that a business leader needs in order to ensure that their message is heard and understood by the members of their community



Clarify the economic environment in which the company operates and develop appropriate strategies to anticipate changes



Address workload distribution mechanisms of shared resources among several projects



Be able to manage the company's economic and financial plan



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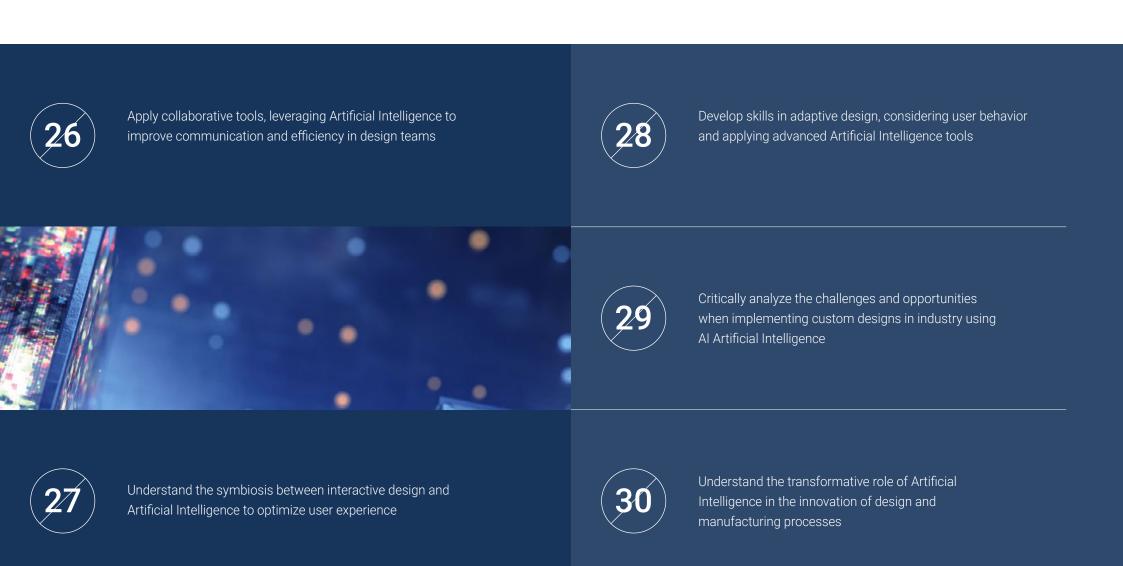
Apply information and communication technologies to the different areas of the company



Create innovative strategies in line with different projects















Resolve business conflicts and problems between workers



Exercise economic and financial control of a company



Apply Lean management methodologies



03

Correctly manage teams to improve productivity and, therefore, the company's profits



Manage tools and methods for the manipulation and better utilization of data, for the delivery of understandable results to the final recipient



Control the company's logistics processes, as well as purchasing and procurement



Implement the keys to successful R+D+I management in organizations



09

Apply the most appropriate strategies to support e-commerce of the company's products



Delve into the new business models associated with information systems



Develop and lead marketing plans



Develop metrics of goal achievement associated with a digital marketing strategy and analyze them in digital dashboards



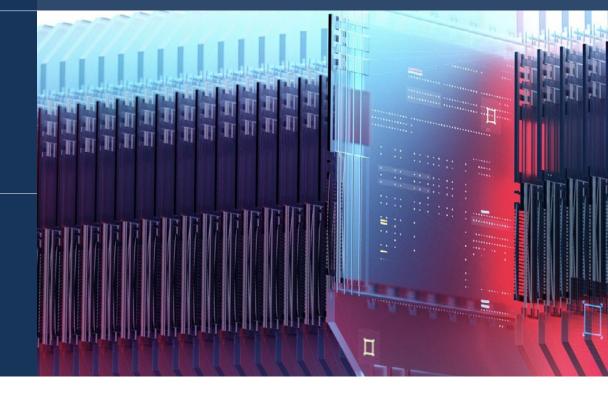
Commit to sustainably developing the company, avoiding environmental impacts



Focus on innovation in all processes and areas of the company



Lead the different projects of the company, from defining when to prioritize and delay their development within an organization

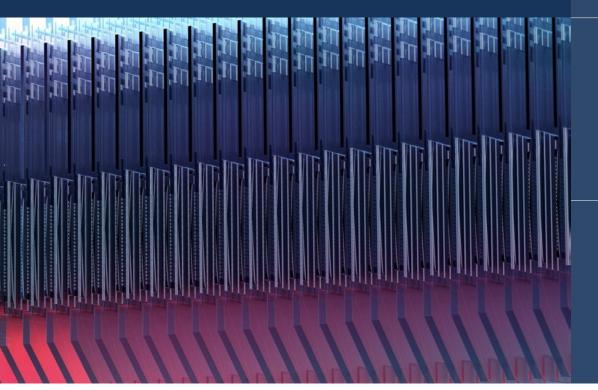




Master data mining techniques, including complex data selection, preprocessing and transformation



Design and develop intelligent systems capable of learning and adapting to changing environments





Control machine learning tools and their application in data mining for decision making



Employ Autoencoders, GANs and Diffusion Models to solve specific challenges in Artificial Intelligence



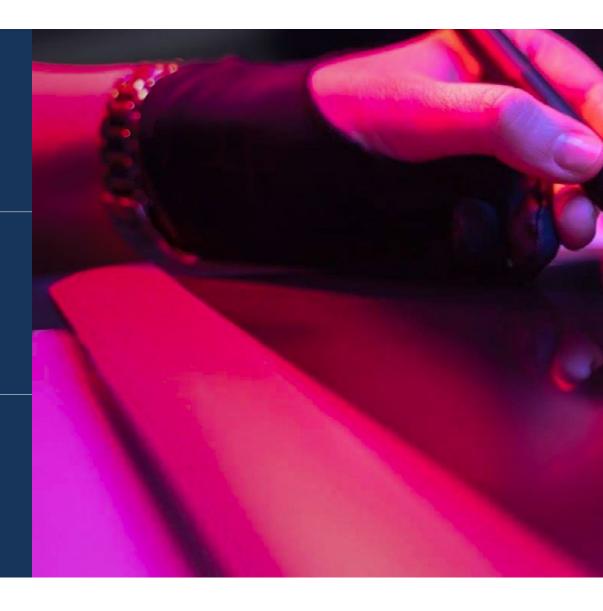
Implement an encoder-decoder network for neural machine translation

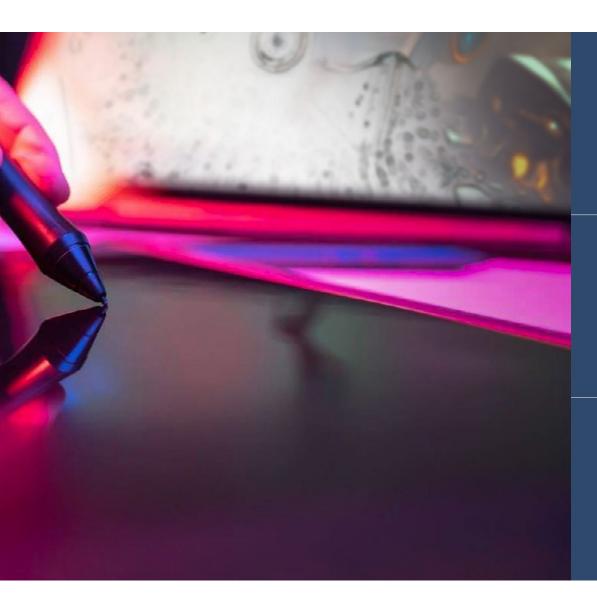


Apply the fundamental principles of neural networks in solving specific problems



Use AI tools, platforms and techniques, from data analysis to the application of neural networks and predictive modeling







Conceive and execute projects that employ generative techniques, understanding their application in industrial and artistic environments



Use predictive Artificial Intelligence algorithms to anticipate user interactions, enabling proactive and efficient design responses



Apply Artificial Intelligence techniques to minimize waste in the design process, contributing to more sustainable practices





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#### **Syllabus**

The MBA in Artificial Intelligence in Design at TECH Global University is an intense program that prepares students to face challenges and business decisions both nationally and internationally. Its content is designed to promote the development of managerial skills that enable more rigorous decision-making in uncertain environments.

Throughout 3,600 hours of study, students will analyze a multitude of practical cases through individual work, achieving high quality learning that can be applied to their daily practice. It is, therefore, an authentic immersion in real business situations.

This program deals in depth with the main areas of the Artificial Intelligence and is designed for designers to understand their applications from a strategic, international and innovative perspective.

A plan designed for students, focused on their professional improvement and preparing them to achieve excellence in the field of Design. A program that understands their needs and those of their company through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide them with the skills to solve critical situations in a creative and efficient way.

Module 1	Leadership, Ethics and Social Responsibility in Companies
Module 2	Strategic Managementand Executive Management
Module 3	People and Talent Management
Module 4	Economic and Financial Management
Module 5	Operations and Logistics Management
Module 6	Information Systems Management
Module 7	Commercial Management, Strategic Marketing and Corporate Communications
Module 8	Market Research, Advertising and Commercial Management
Module 9	Innovation and Project Management
Module 10	Executive Management
Module 11	Fundamentals of Artificial Intelligence
Module 12	Data Types and Life Cycle
Module 13	Data in Artificial Intelligence
Module 14	Data Mining: Selection, Pre-Processing and Transformation
Module 15	Algorithm and Complexity in Artificial Intelligence

Module 16	Intelligent Systems					
Module 17	Machine Learning and Data Mining					
Module 18	Neural Networks, the Basis of Deep Learning					
Module 19	Deep Neural Networks Training					
Module 20	Model Customization and Training with					
Module 21	Deep Computer Vision with Convolutional Neural Networks					
Module 22 Natural Language Processing (NLP) with Recurrent Neural Network (RNN) and Attention						
Module 23	Autoencoders, GANs and Diffusion Models					
Module 24	Bio-Inspired Computing					
Module 25	Artificial Intelligence: Strategies and Applications					
Module 26	Practical Applications of Artificial Intelligence in Design					
Module 27	Design-User Interaction and AI					
Module 28	Innovation in Design and Al Processes					
Module 29	Applied Design Technologies and AI					
Module 30	Ethics and Environment in Design and AI					

#### Where, When and How is it Taught?

TECH offers the possibility of developing this MBA in Artificial Intelligence in Design completely online. Throughout the 24 months of the educational program, the students will be able to access all the contents of this program at any time, allowing them to self-manage their study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

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Mod	ule 1. Leadership, Ethics and Social Res	ponsil	pility in Companies				
1.1. 1.1.1. 1.1.2. 1.1.3.	Globalization and Governance Governance and Corporate Governance The Fundamentals of Corporate Governance in Companies The Role of the Board of Directors in the Corporate Governance Framework	1.2. 1.2.1. 1.2.2. 1.2.3.	Leadership Leadership. A Conceptual Approach Leadership in Companies The Importance of Leaders in Business Management	1.3. 1.3.1. 1.3.2. 1.3.3.	Contributions to Knowledgeof National Cultures	1.4.1. 1.4.2. 1.4.3. 1.4.4. 1.4.5. 1.4.6.	Management and Leadership Development Concept of Management Development Concept of Leadership Leadership Theories Leadership Styles Intelligence in Leadership The Challenges of Today's Leader
1.5. 1.5.1. 1.5.2. 1.5.3.	Business Ethics Ethics and Morality Business Ethics Leadership and Ethics in Companies	1.6. 1.6.1. 1.6.2. 1.6.3.	Sustainability Sustainability and Sustainable Development The 2030 Agenda Sustainable Companies	1.7. 1.7.1. 1.7.2. 1.7.3.	Corporate Social Responsibility International Dimensions of Corporate Social Responsibility Implementing Corporate Social Responsibility The Impact and Measurement of Corporate Social Responsibility	1.8.2. 1.8.3.	Responsible Management Systems and Tools  CSR: Corporate Social Responsibility Essential Aspects for Implementing a Responsible Management Strategy Steps for the Implementation of a Corporate Social Responsibility Management System CSR Tools and Standards
1.9. 1.9.1. 1.9.2. 1.9.3.	Multinationals and Human Rights Globalization, Multinational Companies and Human Rights Multinational Companies vs.International Law Legal Instruments for Multinationals in the Area of Human Rights	1.10.1 1.10.2	Legal Environment and International Rules on Importation and Exportation Intellectual and Industrial Property International Labor Law				

Mod	<b>Jule 2.</b> Strategic Management and Exec	utive N	lanagement				
2.1. 2.1.1. 2.1.2. 2.1.3. 2.1.4.	Key Elements in Organizational Design Basic Organizational Models	2.2. 2.2.1. 2.2.2. 2.2.3.	Corporate Strategy Competitive Corporate Strategy Types of Growth Strategies Conceptual Framework	2.3.1. 2.3.2. 2.3.3.	Elements of Strategic Planning		Strategic Thinking The Company as a System Organization Concept
<b>2.5.</b> 2.5.1. 2.5.2. 2.5.3.	Stages of Financial Diagnosis	2.6.2.	Planning and Strategy The Plan from a Strategy Strategic Positioning Strategy in Companies	2.7. 2.7.1. 2.7.2. 2.7.3.	<u> </u>	2.8. 2.8.1. 2.8.2. 2.8.3. 2.8.4.	Competitive Strategy The Competitive Advantage Choosing a Competitive Strategy Strategies Based on the Strategic Clock Model Types of Strategies According to the Industrial Sector Life Cycle
2.9. 2.9.1. 2.9.2. 2.9.3.	The Process of Strategic Management	2.10.1 2.10.2	Strategy Implementation Indicator Systems and Process Approach Strategic Map Strategic Alignment	2.11.1	Executive Management  Conceptual Framework of Executive Management Executive Management The Role of the Board of Directors and Corporate Management Tools	2.12.1 2.12.2 2.12.3	Strategic Communication Interpersonal Communication Communication Skills and Influence Internal Communication Barriers to Business Communication

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Modu	le 3. People and Talent Management			
3.1.1.	Organizational Behavior Organizational Behavior Conceptual Framework Main Factors of Organizational Behavior	<ul> <li>3.2. People in Organizations</li> <li>3.2.1. Quality of Work Life and Psychological Well-Being</li> <li>3.2.2. Work Teams and Meeting Management</li> <li>3.2.3. Coaching and Team Management</li> <li>3.2.4. Managing Equality and Diversity</li> </ul>	<ul><li>3.3. Strategic People Management</li><li>3.3.1. Strategic Human Resources Management</li><li>3.3.2. Strategic People Management</li></ul>	<ul> <li>3.4. Evolution of Resources.     An Integrated Vision</li> <li>3.4.1. The Importance of HR</li> <li>3.4.2. A New Environment for People Management and Leadership</li> <li>3.4.3. Strategic HR Management</li> </ul>
3.5.1. 3.5.2.	Selection, Group Dynamics and HR Recruitment Approach to Recruitment and Selection Recruitment The Selection Process	<ul> <li>3.6. Human Resources Management by Competencies</li> <li>3.6.1. Analysis of the Potential</li> <li>3.6.2. Remuneration Policy</li> <li>3.6.3. Career/Succession Planning</li> </ul>	<ul> <li>3.7. Performance Evaluation and Compliance Management</li> <li>3.7.1. Performance Management</li> <li>3.7.2. Performance Management: Objectives and Process</li> </ul>	<ul> <li>3.8. Training Management</li> <li>3.8.1. Learning Theories</li> <li>3.8.2. Talent Detection and Retention</li> <li>3.8.3. Gamification and Talent Management</li> <li>3.8.4. Training and Professional Obsolescence</li> </ul>
3.9.1. 3.9.2. 3.9.3.	Talent Management  Keys for Positive Management Conceptual Origin of Talent and its Implication in the Company Map of Talent in the Organization Cost and Added Value	<ul> <li>3.10. Innovation in Talent and People Management</li> <li>3.10.1. Strategic Talent Management Models</li> <li>3.10.2. Identification, Training and Development of Talent</li> <li>3.10.3. Loyalty and Retention</li> <li>3.10.4. Proactivity and Innovation</li> </ul>	3.11. Motivation 3.11.1. The Nature of Motivation 3.11.2. Expectations Theory 3.11.3. Needs Theory 3.11.4. Motivation and Financial Compensation	3.12. Employer Branding 3.12.1. Employer Branding in HR 3.12.2. Personal Branding for HR Professionals
3.13.1. 3.13.2.	Developing High Performance Teams High-Performance Teams: Self-Managed Teams Methodologies for the Management of High Performance Self-Managed Teams	3.14. Management Skills Development 3.14.1. What are Manager Competencies? 3.14.2. Elements of Competencies 3.14.3. Knowledge 3.14.4. Management Skills 3.14.5. Attitudes and Values in Managers 3.14.6. Managerial Skills	3.15. Time Management 3.15.1. Benefits 3.15.2. What Can be the Causes of Poor Time Management? 3.15.3. Time 3.15.4. Time Illusions 3.15.5. Attention and Memory 3.15.6. State of Mind 3.15.7. Time Management 3.15.8. Being Proactive 3.15.9. Be Clear About the Objective 3.15.10. Order 3.15.11. Planning	3.16. Change Management 3.16.1. Change Management 3.16.2. Type of Change Management Processes 3.16.3. Stages or Phases in the Change Management Process

the of the State

4.8.4. Other Taxes Related to Commercial Activity

4.8.5. The Company as a Facilitator of the Work of

3.20. Productivity, Attraction, Retention and Activation of Talent

3.17.1 Negotiation 3.17.2 Conflict Management 3.17.3 Crisis Management	Corporate Environment 3.18.2. Communication Departments 3.18.3. The Person in Charge of Communication of the Company. The Profile of the Dircom	3.19.1. Management of Human Resources and Teams 3.19.2. Prevention of Occupational Hazards	3.20.1. Productivity 3.20.2. Talent Attraction and Retention Levers
3.21. Monetary Compensation Vs. Non-Cash 3.21.1. Monetary Compensation Vs. Non-Cash 3.21.2. Wage Band Models 3.21.3. Non-cash Compensation Models 3.21.4. Working Model 3.21.5. Corporate Community 3.21.6. Company Image 3.21.7. Emotional Salary	<ul> <li>3.22. Innovation in Talent and People Management II</li> <li>3.22.1. Innovation in Organizations</li> <li>3.22.2. New Challenges in the Human Resources Department</li> <li>3.22.3. Innovation Management</li> <li>3.22.4. Tools for Innovation</li> </ul>	3.23. Knowledge and Talent Management 3.23.1. Knowledge and Talent Management 3.23.2. Knowledge Management Implementation	<ul> <li>3.24. Transforming Human Resources in the Digital Era</li> <li>3.24.1. The Socioeconomic Context</li> <li>3.24.2. New Forms of Corporate Organization</li> <li>3.24.3. New Methodologies</li> </ul>
<ul> <li>Module 4. Economic and Financial Manage</li> <li>4.1. Economic Environment</li> <li>4.1.1. Macroeconomic Environment and the National Financial System</li> </ul>	<ul> <li>4.2. Company Financing</li> <li>4.2.1. Sources of Financing</li> <li>4.2.2. Types of Financing Costs</li> </ul>	4.3. Executive Accounting 4.3.1. Basic Concepts	4.4. From General Accounting to Cost Accounting
4.1.2. Financial Institutions 4.1.3. Financial Markets 4.1.4. Financial Assets 4.1.5. Other Financial Sector Entities	4.2.2. Types of Financing costs	<ul><li>4.3.2. The Company's Assets</li><li>4.3.3. The Company's Liabilities</li><li>4.3.4. The Company's Net Worth</li><li>4.3.5. The Income Statement</li></ul>	<ul> <li>4.4.1. Elements of Cost Calculation</li> <li>4.4.2. Expenses in General Accounting and Cost Accounting</li> <li>4.4.3. Costs Classification</li> </ul>

of Funds

4.7.3. Credit Management

3.19. Human Resources Management

and PRL Teams

3.18. Executive Communication

4.6.5. Treasury Budget

4.6.6. Budget Monitoring

3.18.1. Internal and External Communication in the

3.17. Negotiation and Conflict

4.5.3. Choice of Cost Center and Impact

Management

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5.5.1. Economic Influence of Purchases

5.5.4. Budgeting vs. Actual Expenditure

5.5.5. Budgetary Control Tools

5.5.2. Cost Centers

5.5.3. Budget

	The Company's Balance Sheet	<ul> <li>4.10. Financial Management</li> <li>4.10.1. The Company's Financial Decisions</li> <li>4.10.2. Financial Department</li> <li>4.10.3. Cash Surpluses</li> <li>4.10.4. Risks Associated with Financial Management</li> <li>4.10.5. Financial Administration Risk Management</li> </ul>	<ul> <li>4.11. Financial Planning</li> <li>4.11.1. Definition of Financial Planning</li> <li>4.11.2. Actions to be Taken in Financial Planning</li> <li>4.11.3. Creation and Establishment of the Business Strategy</li> <li>4.11.4. The Cash Flow Table</li> <li>4.11.5. The Working Capital Table</li> </ul>	<ul> <li>4.12. Corporate Financial Strategy</li> <li>4.12.1. Corporate Strategy and Sources of Financing</li> <li>4.12.2. Financial Products for Corporate Financing</li> </ul>
4.13.1 4.13.2 4.13.3	Macroeconomic Context     Macroeconomic Context     Relevant Economic Indicators     Mechanisms for Monitoring of Macroeconomic Magnitudes     Economic Cycles	4.14. Strategic Financing 4.14.1. Self-Financing 4.14.2. Increase in Equity 4.14.3. Hybrid Resources 4.14.4. Financing Through Intermediaries	4.15. Money and Capital Markets 4.15.1. The Money Market 4.15.2. The Fixed Income Market 4.15.3. The Equity Market 4.15.4. The Foreign Exchange Market 4.15.5. The Derivatives Market	4.16. Financial Analysis and Planning 4.16.1. Analysis of the Balance Sheet 4.16.2. Analysis of the Income Statement 4.16.3. Profitability Analysis
4.17.1	Analysis and Resolution     of Cases/Problems     Financial Information on Industria de Diseño     y Textil, S.A. (INDITEX)	om ant		
<b>5.1.</b> 5.1.1. 5.1.2.	Management of Companies Introduction to Operations Strategy	<ul> <li>5.2. Industrial Organization and Logistics</li> <li>5.2.1. Industrial Organization Department</li> <li>5.2.2. Logistics Department</li> </ul>	<ul> <li>5.3. Structure and Types of Production (MTS, MTO, ATO, ETO, etc)</li> <li>5.3.1. Production System</li> <li>5.3.2. Production Strategy</li> <li>5.3.3. Inventory Management System</li> <li>5.3.4. Production Indicators</li> </ul>	<ul> <li>5.4. Structure and Types of Procurement</li> <li>5.4.1. Function of Procurement</li> <li>5.4.2. Procurement Management</li> <li>5.4.3. Types of Purchases</li> <li>5.4.4. Efficient Purchasing Management of a Company</li> <li>5.4.5. Stages of the Purchase Decision Process</li> </ul>
5.5.	Economic Control of Purchasing	5.6. Warehouse Operations Control	5.7. Strategic Purchasing Management	5.8. Typologies of the Supply Chain

5.7.1. Business Strategy

5.7.2. Strategic Planning

5.7.3. Purchasing Strategies

5.6.1. Inventory Control

5.6.2. Location Systems

5.6.4. Storage Systems

5.6.3. Stock Management Techniques

(SCM)

5.8.1. Supply Chain5.8.2. Benefits of Supply Chain Management5.8.3. Logistical Management in the Supply Chain

<ul> <li>5.9. Supply Chain Management</li> <li>5.9.1. The Concept of Management of the Supply Chain (SCM)</li> <li>5.9.2. Supply Chain Costs and Efficiency</li> <li>5.9.3. Demand Patterns</li> <li>5.9.4. Operations Strategy and Change</li> </ul>	<ul> <li>5.10. Interactions Between the SCM and All Other Departments</li> <li>5.10.1. Interaction of the Supply Chain</li> <li>5.10.2. Interaction of the Supply Chain. Integration by Parts</li> <li>5.10.3. Supply Chain Integration Problems</li> <li>5.10.4. Supply Chain</li> </ul>	5.11. Logistics Costs 5.11.1. Logistics Costs 5.11.2. Problems with Logistics Costs 5.11.3. Optimizing Logistic Costs	<ul> <li>5.12. Profitability and Efficiency of Logistics Chains: KPIS</li> <li>5.12.1. Logistics Chain</li> <li>5.12.2. Profitability and Efficiency of the Logistics Chain</li> <li>5.12.3. Indicators of Profitability and Efficiency of the Logistics Chain</li> </ul>
<ul><li>5.13. Process Management</li><li>5.13.1. Process Management</li><li>5.13.2. Process-Based Approach: Process Mapping</li><li>5.13.3. Improvements in Process Management</li></ul>	<ul> <li>5.14. Distribution and Transportation and Logistics</li> <li>5.14.1. Distribution in the Supply Chain</li> <li>5.14.2. Transportation Logistics</li> <li>5.14.3. Geographic Information Systems as a Support to Logistics</li> </ul>	<ul> <li>5.15. Logistics and Customers</li> <li>5.15.1. Demand Analysis</li> <li>5.15.2. Demand and Sales Forecast</li> <li>5.15.3. Sales and Operations Planning</li> <li>5.15.4. Participatory Planning, Forecasting and Replenishment Planning (CPFR)</li> </ul>	<ul><li>5.16. International Logistics</li><li>5.16.1. Export and Import Processes</li><li>5.16.2. Customs</li><li>5.16.3. Methods and Means of International Payment</li><li>5.16.4. International Logistics Platforms</li></ul>
<ul><li>5.17. Outsourcing of Operations</li><li>5.17.1. Operations Management and Outsourcing</li><li>5.17.2. Outsourcing Implementation in Logistics Environments</li></ul>	<ul><li>5.18. Competitiveness in Operations</li><li>5.18.1. Operations Management</li><li>5.18.2. Operational Competitiveness</li><li>5.18.3. Operations Strategy and Competitive Advantages</li></ul>	5.19. Quality Management 5.19.1. Internal and External Customers 5.19.2. Quality Costs 5.19.3. Ongoing Improvement and the Deming Philosophy	

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Mod	Module 6. Information Systems Management						
<b>6.1.</b> 6.1.1. 6.1.2. 6.1.3.	Technology and Globalization Economic Environment and Technology	6.2.1. 6.2.2.	Information Systems and Technologies in the Enterprise The Evolution of the IT Model Organization and IT Departments Information Technology and Economic Environment		Corporate Strategy and Technology Strategy Creating Value for Customers and Shareholders Strategic IS/IT Decisions Corporate Strategy Vs. Technology and Digital Strategy		Information Systems Management Corporate Governance of Technology and Information Systems Management of Information Systems in Companies Expert Managers in Information Systems: Roles and Functions
6.5. 6.5.1. 6.5.2. 6.5.3.	3	6.6.1. 6.6.2. 6.6.3.	3	6.7.2. 6.7.3. 6.7.4.	Exploring the Information  SQL: Relational Databases. Basic Concepts Networks and Communications Operational System: Standardized Data Models Strategic System: OLAP, Multidimensional Model and Graphical Dashboards Strategic DB Analysis and Report Composition	6.8.1. 6.8.2. 6.8.3. 6.8.4. 6.8.5. 6.8.6.	Enterprise Business Intelligence The World of Data Relevant Concepts Main Characteristics Solutions in Today's Market Overall Architecture of a BI Solution Cybersecurity in BI and Data Science
<b>6.9.</b> 6.9.1. 6.9.2. 6.9.3. 6.9.4.	Obtaining Information	6.10.1 6.10.2 6.10.3	BI Tools and Solutions . How to Choose the Best Tool? . Microsoft Power BI, MicroStrategy and Tableau . SAP BI, SAS BI and Qlikview . Prometheus	6.11.1. 6.11.2.	BI Project Planning and Management First Steps to Define a BI Project BI Solution for the Company Requirements and Objectives	6.12.1 6.12.2	Corporate Management Applications Information Systems and Corporate Management Applications for Corporate Management Enterprise Resource Planning or ERP Systems
6.13. <sup>2</sup>	Digital Transformation  Conceptual Framework of Digital Transformation  Digital Transformation; Key Elements, Benefits and Drawbacks  Digital Transformation in Companies	6.14.1	Technology and Trends  Main Trends in the Field of Technology that are Changing Business Models  Analysis of the Main Emerging Technologies	6.15.1. 6.15.2.	IT Outsourcing Conceptual Framework of Outsourcing IT Outsourcing and its Impact on the Business Keys to Implement Corporate IT Outsourcing Projects		

7.4 0 11.4	70 14 1 11	70 00 1 1 14 1 11 14	7.4 8: :: 1.4 1 :: 1.5 0
<ul> <li>7.1. Commercial Management</li> <li>7.1.1. Conceptual Framework of Commercial Management</li> <li>7.1.2. Business Strategy and Planning</li> <li>7.1.3. The Role of Sales Managers</li> </ul>	<ul><li>7.2. Marketing</li><li>7.2.1. The Concept of Marketing</li><li>7.2.2. Basic Elements of Marketing</li><li>7.2.3. Marketing Activities of the Company</li></ul>	<ul> <li>7.3. Strategic Marketing Management</li> <li>7.3.1. The Concept of Strategic Marketing</li> <li>7.3.2. Concept of Strategic Marketing Planning</li> <li>7.3.3. Stages in the Process of Strategic Marketing Planning</li> </ul>	<ul> <li>7.4. Digital Marketing and E-Commerce</li> <li>7.4.1. Digital Marketing and E-Commerce Objectives</li> <li>7.4.2. Digital Marketing and Media Used</li> <li>7.4.3. E-Commerce General Context</li> <li>7.4.4. Categories of E-Commerce</li> <li>7.4.5. Advantages and Disadvantages of E-Commerce Versus Traditional Commerce</li> </ul>
<ul> <li>7.5. Managing Digital Business</li> <li>7.5.1. Competitive Strategy in the Face of the Growing Digitalization of the Media</li> <li>7.5.2. Design and Creation of a Digital Marketing Plan</li> <li>7.5.3. ROI Analysis in a Digital Marketing Plan</li> </ul>	<ul> <li>7.6. Digital Marketing to Reinforce the Brand</li> <li>7.6.1. Online Strategies to Improve Your Brand's Reputation</li> <li>7.6.2. Branded Content and Storytelling</li> </ul>	<ul><li>7.7. Digital Marketing Strategy</li><li>7.7.1. Defining the Digital Marketing Strategy</li><li>7.7.2. Digital Marketing Strategy Tools</li></ul>	<ul> <li>7.8. Digital Marketing to Attract and Retain Customers</li> <li>7.8.1. Loyalty and Engagement Strategies Through the Internet</li> <li>7.8.2. Visitor Relationship Management</li> <li>7.8.3. Hypersegmentation</li> </ul>
<ul> <li>7.9. Managing Digital Campaigns</li> <li>7.9.1. What is a Digital Advertising Campaign?</li> <li>7.9.2. Steps to Launch an Online Marketing Campaign</li> <li>7.9.3. Mistakes in Digital Advertising Campaigns</li> </ul>	<ul><li>7.10. Online Marketing Plan</li><li>7.10.1. What is an Online Marketing Plan?</li><li>7.10.2. Steps to Create an Online Marketing Plan</li><li>7.10.3. Advantages of Having an Online Marketing Plan</li></ul>	<ul> <li>7.11. Blended Marketing</li> <li>7.11.1. What is Blended Marketing?</li> <li>7.11.2. Differences Between Online and Offline Marketing</li> <li>7.11.3. Aspects to be Taken into Account in the Blended Marketing Strategy</li> <li>7.11.4. Characteristics of a Blended Marketing Strategy</li> <li>7.11.5. Recommendations in Blended Marketing</li> <li>7.11.6. Benefits of Blended Marketing</li> </ul>	7.12. Sales Strategy 7.12.1. Sales Strategy 7.12.2. Sales Methods
7.13. Corporate Communication 7.13.1. Concept 7.13.2. The Importance of Communication in the Organization 7.13.3. Type of Communication in the Organization 7.13.4. Functions of Communication in the Organization 7.13.5. Elements of Communication 7.13.6. Communication Problems 7.13.7. Communication Scenarios	7.14. Corporate Communication Strategy 7.14.1. Motivational Programs, Social Action, Participation and Training with HR 7.14.2. Internal Communication Tools and Supports 7.14.3. Internal Communication Plan	<ul> <li>7.15. Digital Communication and Reputation</li> <li>7.15.1. Online Reputation</li> <li>7.15.2. How to Measure Digital Reputation?</li> <li>7.15.3. Online Reputation Tools</li> <li>7.15.4. Online Reputation Report</li> <li>7.15.5. Online Branding</li> </ul>	

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Module 8. Market Research, Advertising a	nd Commercial Management		
<ul> <li>8.1. Market Research</li> <li>8.1.1. Marketing Research: Historical Origin</li> <li>8.1.2. Analysis and Evolution of the Conceptual Framework of Marketing Research</li> <li>8.1.3. Key Elements and Value Contribution of Market Research</li> </ul>	<ul> <li>8.2. Quantitative Research Methods and Techniques</li> <li>8.2.1. Sample Size</li> <li>8.2.2. Sampling</li> <li>8.2.3. Types of Quantitative Techniques</li> </ul>	<ul> <li>8.3. Qualitative Research Methods and Techniques</li> <li>8.3.1. Types of Qualitative Research</li> <li>8.3.2. Qualitative Research Techniques</li> </ul>	<ul> <li>8.4. Market Segmentation</li> <li>8.4.1. Market Segmentation Concept</li> <li>8.4.2. Utility and Segmentation Requirements</li> <li>8.4.3. Consumer Market Segmentation</li> <li>8.4.4. Industrial Market Segmentation</li> <li>8.4.5. Segmentation Strategies</li> <li>8.4.6. Segmentation Based on Marketing - Mix Criteria</li> <li>8.4.7. Market Segmentation Methodology</li> </ul>
<ul> <li>8.5.1 Research Project Management</li> <li>8.5.1. Market Research as a Process</li> <li>8.5.2. Planning Stages in Market Research</li> <li>8.5.3. Stages of Market Research Implementation</li> <li>8.5.4. Managing a Research Project</li> </ul>	<ul> <li>8.6. International Market Research</li> <li>8.6.1. International Market Research</li> <li>8.6.2. International Market Research Process</li> <li>8.6.3. The Importance of Secondary Sources in International Market Research</li> </ul>	<ul><li>8.7. Feasibility Studies</li><li>8.7.1. Concept and Usefulness</li><li>8.7.2. Outline of a Feasibility Study</li><li>8.7.3. Development of a Feasibility Study</li></ul>	<ul> <li>8.8. Publicity</li> <li>8.8.1. Historical Background of Advertising</li> <li>8.8.2. Conceptual Framework of Advertising; Principles, Concept of Briefing and Positioning</li> <li>8.8.3. Advertising Agencies, Media Agencies and Advertising Professionals</li> <li>8.8.4. Importance of Advertising in Business</li> <li>8.8.5. Advertising Trends and Challenges</li> </ul>
<ul> <li>8.9. Developing the Marketing Plan</li> <li>8.9.1. Marketing Plan Concept</li> <li>8.9.2. Situation Analysis and Diagnosis</li> <li>8.9.3. Strategic Marketing Decisions</li> <li>8.9.4. Operational Marketing Decisions</li> </ul>	<ul><li>8.10. Strategies</li><li>8.10.1. Integrated Marketing Communication</li><li>8.10.2. Advertising Communication Plan</li><li>8.10.3. Merchandising as a Communication Technique</li></ul>	8.11. Media Planning 8.11.1. Origin and Evolution of Media Planning 8.11.2. Media 8.11.3. Media Plan	<ul> <li>8.12. Fundamentals of Commercial Management</li> <li>8.12.1. The Role of Commercial Management</li> <li>8.12.2. Systems of Analysis of the Company/Market Commercial Competitive Situation</li> <li>8.12.3. Commercial Planning Systems of the Company</li> <li>8.12.4. Main Competitive Strategies</li> </ul>
8.13. Commercial Negotiation 8.13.1. Commercial Negotiation 8.13.2. Psychological Issues in Negotiation 8.13.3. Main Negotiation Methods 8.13.4. The Negotiation Process	8.14. Decision-Making in Commercial Management  8.14.1. Commercial Strategy and Competitive Strategy  8.14.2. Decision Making Models  8.14.3. Decision-Making Analytics and Tools  8.14.4. Human Behavior in Decision Making	<ul> <li>8.15. Leadership and Management of the Sales Network</li> <li>8.15.1. Sales Management Sales Management</li> <li>8.15.2. Networks Serving Commercial Activity</li> <li>8.15.3. Salesperson Recruitment and Training Policies</li> <li>8.15.4. Remuneration Systems for Own and External Commercial Networks</li> <li>8.15.5. Management of the Commercial Process Control and Assistance to the Work of the Sales Representatives Based on the Information</li> </ul>	8.16. Implementing the Commercial Function  8.16.1. Recruitment of Own Sales Representatives and Sales Agents  8.16.2. Controlling Commercial Activity  8.16.3. The Code of Ethics of Sales Personnel  8.16.4. Compliance with Legislation  8.16.5. Generally Accepted Standards of Business Conduct

### 8.17. Key Account Management

8.17.1. Concept of Key Account Management

8.17.2. The Key Account Manager

8.17.3. Key Account Management Strategy

### 8.18. Financial and Budgetary Management

8.18.1. The Break-Even Point

8.18.2. The Sales Budget Control of Management and of the Annual Sales Plan

8.18.3. Financial Impact of Strategic Sales Decisions

8.18.4. Cycle Management, Turnover, Profitability and

Liquidity

8.18.5. Income Statement

Module 9.	Innovation and	Project	Managemen

### 9.1. Innovation 9.1.1. Introduction to Innovation

- 9.1.2. Innovation in the Entrepreneurial Ecosystem 9.1.3. Instruments and Tools for the Business

### Innovation Process 9.5. Project Management

- 9.5.1. Project Management: Identification of Opportunities to Develop Corporate Innovation Projects
- 9.5.2. Main Stages or Phases in the Direction and Management of Innovation Projects

### 9.2. Innovation Strategy

- 9.2.1. Strategic Intelligence and Innovation
- 9.2.2. Innovation from Strategy

- 9.6. Project Change Management: **Training Management**
- 9.6.1. Concept of Change Management 9.6.2. The Change Management Process
- 9.6.3. Change Implementation

### 9.3. Project Management for Startups

- 9.3.1. Startup Concept
- 9.3.2. Lean Startup Philosophy
- 9.3.3. Stages of Startup Development
- 9.3.4. The Role of a Project Manager in a Startup

### 9.7. Project Communication Management

- 9.7.1. Project Communications Management
- 9.7.2. Key Concepts for Project Communications Management
- 9.7.3. Emerging Trends
- 9.7.4. Adaptations to Equipment
- 9.7.5. Planning Communications Management
- 9.7.6. Manage Communications
- 9.7.7. Monitoring Communications

#### 9.4. Business Model Design and Validation

- 9.4.1. Conceptual Framework of a Business Model
- 9.4.2. Business Model Design and Validation

### 9.8. Traditional and Innovative Methodologies

- 9.8.1. Innovative Methodologies
- 9.8.2. Basic Principles of Scrum
- 9.8.3. Differences between the Main Aspects of Scrum and Traditional Methodologies

### 9.9. Creation of a Startup

- 9.9.1. Creation of a Startup
- 9.9.2. Organization and Culture
- 9.9.3. Top Ten Reasons Why Startups Fail
- 9.9.4. Legal Aspects

### 9.10. Project Risk Management Planning

- 9.10.1. Risk Planning
- 9.10.2. Elements for Creating a Risk Management
- 9.10.3. Tools for Creating a Risk Management Plan
- 9.10.4. Content of the Risk Management Plan

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Module 10. Executive Management			
10.1. General Management 10.1.1. The Concept of General Management 10.1.2. The General Manager's Action 10.1.3. The CEO and Their Responsibilities 10.1.4. Transforming the Work of Management	<ul><li>10.2. Manager Functions:Organizational Culture and Approaches</li><li>10.2.1. Manager Functions: Organizational Culture and Approaches</li></ul>	10.3. Operations Management 10.3.1. The Importance of Management 10.3.2. Value Chain 10.3.3. Quality Management	<ul> <li>10.4. Public Speaking and Spokesperson Education</li> <li>10.4.1. Interpersonal Communication</li> <li>10.4.2. Communication Skills and Influence</li> <li>10.4.3. Communication Barriers</li> </ul>
<ul> <li>10.5. Personal and Organizational Communications Tools</li> <li>10.5.1. Interpersonal Communication</li> <li>10.5.2. Interpersonal Communication Tools</li> <li>10.5.3. Communication in the Organization</li> <li>10.5.4. Tools in the Organization</li> </ul>	10.6. Communication in Crisis Situations 10.6.1. Crisis 10.6.2. Phases of the Crisis 10.6.3. Messages: Contents and Moments	10.7. Preparation of a Crisis Plan 10.7.1. Analysis of Possible Problems 10.7.2. Planning 10.7.3. Adequacy of Personnel	10.8. Emotional Intelligence 10.8.1. Emotional Intelligence and Communication 10.8.2. Assertiveness, Empathy, and Active Listening 10.8.3. Self-Esteem and Emotional Communication
10.9. Personal Branding 10.9.1. Strategies to Develop Personal Branding 10.9.2. Personal Branding Laws 10.9.3. Tools for Creating Personal Brands	10.10. Leadership and Team Management  10.10.1. Leadership and Leadership Styles 10.10.2. Leader Capabilities and Challenges 10.10.3. Managing Change Processes 10.10.4. Managing Multicultural Teams		

Module 11. Fundamentals of Artificial Intelligence					
<ul> <li>11.1. History of Artificial Intelligence</li> <li>11.1.1. When Do We Start Talking About Artificial Intelligence?</li> <li>11.1.2. References in Film</li> <li>11.1.3. Importance of Artificial Intelligence</li> <li>11.1.4. Technologies that Enable and Support Artificial Intelligence</li> </ul>	11.2. Artificial Intelligence in Games 11.2.1. Game Theory 11.2.2. Minimax and Alpha-Beta Pruning 11.2.3. Simulation: Monte Carlo	<ul> <li>11.3. Neural Networks</li> <li>11.3.1. Biological Fundamentals</li> <li>11.3.2. Computational Model</li> <li>11.3.3. Supervised and Unsupervised Neural Networks</li> <li>11.3.4. Simple Perceptron</li> <li>11.3.5. Multilayer Perceptron</li> </ul>	11.4. Genetic Algorithms 11.4.1. History 11.4.2. Biological Basis 11.4.3. Problem Coding 11.4.4. Generation of the Initial Population 11.4.5. Main Algorithm and Genetic Operators 11.4.6. Evaluation of Individuals: Fitness		
11.5. Thesauri, Vocabularies, Taxonomies 11.5.1. Vocabulary 11.5.2. Taxonomy 11.5.3. Thesauri 11.5.4. Ontologies 11.5.5. Knowledge Representation: Semantic Web	11.6. Semantic Web 11.6.1. Specifications: RDF, RDFS and OWL 11.6.2. Inference/ Reasoning 11.6.3. Linked Data	11.7. Expert Systems and DSS 11.7.1. Expert Systems 11.7.2. Decision Support Systems	<ul> <li>11.8. Chatbots and Virtual Assistants</li> <li>11.8.1. Types of Assistants: Voice and Text Assistants</li> <li>11.8.2. Fundamental Parts for the Development of an Assistant: Intents, Entities and Dialogue Flow</li> <li>11.8.3. Integrations: Web, Slack, WhatsApp, Facebook</li> <li>11.8.4. Assistant Development Tools: Dialog Flow, Watson Assistant</li> </ul>		
11.9. Al Implementation Strategy	<ul> <li>11.10. Future of Artificial Intelligence</li> <li>11.10.1. Understand How to Detect Emotions Using Algorithms</li> <li>11.10.2. Creating a Personality:Language, Expressions and Content</li> <li>11.10.3. Trends of Artificial Intelligence</li> <li>11.10.4. Reflections</li> </ul>				

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Module 12. Data Types and Data Life Cycle			
<ul> <li>12.1. Statistics</li> <li>12.1.1. Statistics: Descriptive Statistics, Statistical Inferences</li> <li>12.1.2. Population, Sample, Individual</li> <li>12.1.3. Variables: Definition, Measurement Scales</li> </ul>	12.2. Types of Data Statistics  12.2.1. According to Type	12.3. Life Cycle of Data 12.3.1. Stages of the Cycle 12.3.2. Milestones of the Cycle 12.3.3. FAIR Principles	12.4. Initial Stages of the Cycle 12.4.1. Definition of Goals 12.4.2. Determination of Resource Requirements 12.4.3. Gantt Chart 12.4.4. Data Structure
12.5. Data Collection  12.5.1. Methodology of Data Collection 12.5.2. Data Collection Tools 12.5.3. Data Collection Channels	12.6. Data Cleaning 12.6.1. Phases of Data Cleansing 12.6.2. Data Quality 12.6.3. Data Manipulation (with R)	<ul><li>12.7. Data Analysis, Interpretation and Result Evaluation</li><li>12.7.1. Statistical Measures</li><li>12.7.2. Relationship Indexes</li><li>12.7.3. Data Mining</li></ul>	12.8. Datawarehouse 12.8.1. Elements that Comprise it 12.8.2. Design 12.8.3. Aspects to Consider
12.9. Data Availability 12.9.1. Access 12.9.2. Uses 12.9.3. Security	12.10. Regulatory Framework 12.10.1. Data Protection Law 12.10.2. Good Practices 12.10.3. Other Regulatory Aspects		

13.1. Data Science	<b>13.2.</b> Data, Information and Knowledge 13.2.1. Data, Information and Knowledge	<b>13.3. From Data to Information</b> 13.3.1. Data Analysis	13.4. Extraction of Information Through Visualization
13.1.2. Advanced Tools for the Data Scientist	13.2.2. Types of Data 13.2.3. Data Sources	13.3.2. Types of Analysis 13.3.3. Extraction of Information from a Dataset	13.4.1. Visualization as an Analysis Tool 13.4.2. Visualization Methods 13.4.3. Visualization of a Data Set
13.5. Data Quality	13.6. Dataset	13.7. Unbalance	13.8. Unsupervised Models
13.5.1. Quality Data 13.5.2. Data Cleaning 13.5.3. Basic Data Pre-Processing	13.6.1. Dataset Enrichment 13.6.2. The Curse of Dimensionality 13.6.3. Modification of Our Data Set	13.7.1. Classes of Unbalance 13.7.2. Unbalance Mitigation Techniques 13.7.3. Balancing a Dataset	13.8.1. Unsupervised Model 13.8.2. Methods 13.8.3. Classification with Unsupervised Models
13.9. Supervised Models	13.10. Tools and Good Practices		
13.9.1. Supervised Model 13.9.2. Methods 13.9.3. Classification with Supervised Models	13.10.1. Good Practices for Data Scientists 13.10.2. The Best Model 13.10.3. Useful Tools		
<b>Module 14.</b> Data Mining Selection, Pre-Prod	cessing and Transformation		
14.1. Statistical Inference	14.2. Exploratory Analysis	14.3. Data Preparation	14.4. Missing Values
14.1.1. Descriptive Statistics vs. Statistical Inference	14.2.1. Descriptive Analysis	14.3.1. Integration and Data Cleaning	14.4.1. Treatment of Missing Values

- 14.1.2. Parametric Procedures
- 14.1.3. Non-Parametric Procedures

- 14.2.2. Visualization
- 14.2.3. Data Preparation

- 14.3.2. Normalization of Data
- 14.3.3. Transforming Attributes

- 14.4.2. Maximum Likelihood Imputation Methods
- 14.4.3. Missing Value Imputation Using Machine Learning

### 14.5. Noise in the Data

- 14.5.1. Noise Classes and Attributes
- 14.5.2. Noise Filtering
- 14.5.3. The Effect of Noise

### 14.6. The Curse of Dimensionality

- 14.6.1. Oversampling
- 14.6.2. Undersampling
- 14.6.3. Multidimensional Data Reduction

## 14.7. From Continuous to Discrete Attributes

- 14.7.1. Continuous Data Vs. Discreet Data
- 14.7.2. Discretization Process

### 14.8. The Data

- 14.8.1. Data Selection
- 14.8.2. Prospects and Selection Criteria
- 14.8.3. Selection Methods

#### 14.9. Instance Selection

- 14.9.1. Methods for Instance Selection
- 14.9.2. Prototype Selection
- 14.9.3. Advanced Methods for Instance Selection

## 14.10. Data Pre-Processing in Environments

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Module 15. Algorithm and Complexity in Artificial Intelligence						
<ul><li>15.1. Introduction to Algorithm Design Strategies</li><li>15.1.1. Recursion</li><li>15.1.2. Divide and Conquer</li><li>15.1.3. Other Strategies</li></ul>	<ul> <li>15.2. Efficiency and Analysis of Algorithms</li> <li>15.2.1. Efficiency Measures</li> <li>15.2.2. Measuring the Size of the Input</li> <li>15.2.3. Measuring Execution Time</li> <li>15.2.4. Worst, Best and Average Case</li> <li>15.2.5. Asymptotic Notation</li> <li>15.2.6. Criteria for Mathematical Analysis of Non-Recursive Algorithms</li> <li>15.2.7. Mathematical Analysis of Recursive Algorithms</li> <li>15.2.8. Empirical Analysis of Algorithms</li> </ul>	15.3. Sorting Algorithms 15.3.1. Concept of Sorting 15.3.2. Bubble Sorting 15.3.3. Sorting by Selection 15.3.4. Sorting by Insertion 15.3.5. Merge Sort 15.3.6. Quick Sort	15.4. Algorithms with Trees 15.4.1. Tree Concept 15.4.2. Binary Trees 15.4.3. Tree Paths 15.4.4. Representing Expressions 15.4.5. Ordered Binary Trees 15.4.6. Balanced Binary Trees			
15.5. Algorithms Using Heaps 15.5.1. Heaps 15.5.2. The Heapsort Algorithm 15.5.3. Priority Queues	15.6. Graph Algorithms 15.6.1. Representation 15.6.2. Traversal in Width 15.6.3. Depth Travel 15.6.4. Topological Sorting	15.7. Greedy Algorithms 15.7.1. Greedy Strategy 15.7.2. Elements of the Greedy Strategy 15.7.3. Currency Exchange 15.7.4. Traveler's Problem 15.7.5. Backpack Problem	15.8. Minimal Path Finding 15.8.1. The Minimum Path Problem 15.8.2. Negative Arcs and Cycles 15.8.3. Dijkstra's Algorithm			
15.9. Algorithms on Graphs 15.9.1. The Minimum Covering Tree 15.9.2. Prim's Algorithm 15.9.3. Kruskal's Algorithm 15.9.4. Complexity Analysis	15.10.Backtracking 15.10.1.Backtracking 15.10.2.Alternative Techniques					

Module 16. Intelligent Systems			
16.1. Agent Theory 16.1.1. Concept History 16.1.2. Agent Definition 16.1.3. Agents in Artificial Intelligence 16.1.4. Agents in Software Engineering	16.2. Agent Architectures 16.2.1. The Reasoning Process of an Agent 16.2.2. Reactive Agents 16.2.3. Deductive Agents 16.2.4. Hybrid Agents 16.2.5. Comparison	<ul> <li>16.3. Information and Knowledge</li> <li>16.3.1. Difference between Data, Information and Knowledge</li> <li>16.3.2. Data Quality Assessment</li> <li>16.3.3. Data Collection Methods</li> <li>16.3.4. Information Acquisition Methods</li> <li>16.3.5. Knowledge Acquisition Methods</li> </ul>	<ul> <li>16.4. Knowledge Representation</li> <li>16.4.1. The Importance of Knowledge Representation</li> <li>16.4.2. Definition of Knowledge Representation According to Roles</li> <li>16.4.3. Knowledge Representation Features</li> </ul>
<ul> <li>16.5. Ontologies</li> <li>16.5.1. Introduction to Metadata</li> <li>16.5.2. Philosophical Concept of Ontology</li> <li>16.5.3. Computing Concept of Ontology</li> <li>16.5.4. Domain Ontologies and Higher-Level Ontologies</li> <li>16.5.5. How to Build an Ontology?</li> </ul>	16.6. Ontology Languages and Ontology Creation Software  16.6.1. Triple RDF, Turtle and N 16.6.2. RDF Schema 16.6.3. OWL 16.6.4. SPARQL 16.6.5. Introduction to Ontology Creation Tools 16.6.6. Installing and Using Protégé	<ul><li>16.7. Semantic Web</li><li>16.7.1. Current and Future Status of the Semantic Web</li><li>16.7.2. Semantic Web Applications</li></ul>	16.8. Other Knowledge Representation Models  16.8.1. Vocabulary 16.8.2. Global Vision 16.8.3. Taxonomy 16.8.4. Thesauri 16.8.5. Folksonomy 16.8.6. Comparison 16.8.7. Mind Maps
<ul> <li>16.9. Knowledge Representation     Assessment and Integration</li> <li>16.9.1. Zero-Order Logic</li> <li>16.9.2. First-Order Logic</li> <li>16.9.3. Descriptive Logic</li> <li>16.9.4. Relationship between Different Types of Logic</li> <li>16.9.5. Prolog: Programming Based on First-Order Logic</li> </ul>	16.10. Semantic Reasoners, Knowledge-Based Systems and Expert Systems  16.10.1. Concept of Reasoner 16.10.2. Reasoner Applications 16.10.3. Knowledge-Based Systems 16.10.4. MYCIN: History of Expert Systems 16.10.5. Expert Systems Elements and Architecture 16.10.6. Creating Expert Systems		

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### Module 17. Machine Learning and Data Mining

### 17.1. Introduction to Knowledge Discovery Processes and Basic Concepts of Machine Learning

- 17.1.1. Key Concepts of Knowledge Discovery Processes
- 17.1.2. Historical Perspective of Knowledge Discovery Processes
- 17.1.3. Stages of the Knowledge Discovery Processes
- 17.1.4. Techniques Used in Knowledge Discovery Processes
- 17.1.5. Characteristics of Good Machine Learning
- 17.1.6. Types of Machine Learning Information
- 17.1.7. Basic Learning Concepts
- 17.1.8. Basic Concepts of Unsupervised Learning

### 17.2. Data Exploration and Pre-Processing

- 17.2.1. Data Processing
- 17.2.2. Data Processing in the Data Analysis Flow
- 17.2.3. Types of Data
- 17.2.4. Data Transformations
- 17.2.5. Visualization and Exploration of Continuous Variables
- 17.2.6. Visualization and Exploration of Categorical Variables
- 17.2.7. Correlation Measures
- 17.2.8. Most Common Graphic Representations
- 17.2.9. Introduction to Multivariate Analysis and Dimensionality Reduction

#### 17.3. Decision Trees

- 17.3.1. ID Algorithm
- 17.3.2. Algorithm C
- 17.3.3. Overtraining and Pruning
- 17.3.4. Result Analysis

#### 17.4. Evaluation of Classifiers

- 17.4.1. Confusion Matrixes
- 17.4.2. Numerical Evaluation Matrixes
- 17.4.3. Kappa Statistic
- 17.4.4. ROC Curves

#### 17.5. Classification Rules

- 17.5.1. Rule Evaluation Measures
- 17.5.2. Introduction to Graphic Representation
- 17.5.3. Sequential Overlay Algorithm

### 17.6. Neural Networks

- 17.6.1. Basic Concepts
- 17.6.2. Simple Neural Networks
- 17.6.3. Backpropagation Algorithm
- 17.6.4. Introduction to Recurrent Neural Networks

### 17.7. Bayesian Methods

- 17.7.1. Basic Probability Concepts
- 17.7.2. Bayes' Theorem
- 17.7.3. Naive Bayes
- 17.7.4. Introduction to Bayesian Networks

### 17.8. Regression and Continuous Response Models

- 17.8.1. Simple Linear Regression
- 17.8.2. Multiple Linear Regression
- 17.8.3. Logistic Regression
- 17.8.4. Regression Trees
- 17.8.5. Introduction to Support Vector Machines (SVM)
- 17.8.6. Goodness-of-Fit Measures

### 17.9. Clustering

- 17.9.1. Basic Concepts
- 17.9.2. Hierarchical Clustering
- 17.9.3. Probabilistic Methods
- 17.9.4. EM Algorithm
- 17.9.5. B-Cubed Method
- 17.9.6. Implicit Methods

### 17.10. Text Mining and Natural Language Processing (NLP)

- 17.10.1. Basic Concepts
- 17.10.2. Corpus Creation
- 17.10.3. Descriptive Analysis
- 17.10.4. Introduction to Feelings Analysis

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Module 18. Neural networks, the basis of Deep Learning				
18.1. Deep Learning	18.2. Surgery	18.3. Layers	18.4. Layer Bonding and Operations	
<ul><li>18.1.1. Types of Deep Learning</li><li>18.1.2. Applications of Deep Learning</li><li>18.1.3. Advantages and Disadvantages of Deep Learning</li></ul>	18.2.1. Sum 18.2.2. Product 18.2.3. Transfer	18.3.1. Input Layer 18.3.2. Cloak 18.3.3. Output Layer	18.4.1. Architecture Design 18.4.2. Connection between Layers 18.4.3. Forward Propagation	
18.5. Construction of the First Neural Network	<b>18.6. Trainer and Optimizer</b> 18.6.1. Optimizer Selection	18.7. Application of the Principles of Neural Networks	18.8. From Biological to Artificial Neurons	
18.5.1. Network Design 18.5.2. Establish the Weights 18.5.3. Network Training	18.6.2. Establishment of a Loss Function 18.6.3. Establishing a Metric	18.7.1. Activation Functions 18.7.2. Backward Propagation 18.7.3. Parameter Adjustment	18.8.1. Functioning of a Biological Neuron 18.8.2. Transfer of Knowledge to Artificial Neurons 18.8.3. Establish Relations Between the Two	
18.9. Implementation of MLP (Multilayer Perceptron) with Keras	18.10. Fine Tuning Hyperparameters of Neural Networks			
18.9.1. Definition of the Network Structure 18.9.2. Model Compilation 18.9.3. Model Training	18.10.1. Selection of the Activation Function 18.10.2. Set the Learning Rate 18.10.3. Adjustment of Weights			

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Module 19. Deep Neural Networks Trainin	Module 19. Deep Neural Networks Training				
<ul><li>19.1. Gradient Problems</li><li>19.1.1. Gradient Optimization Techniques</li><li>19.1.2. Stochastic Gradients</li><li>19.1.3. Weight Initialization Techniques</li></ul>	19.2. Reuse of Pre-Trained Layers 19.2.1. Transfer Learning Training 19.2.2. Feature Extraction 19.2.3. Deep Learning	19.3. Optimizers 19.3.1. Stochastic Gradient Descent Optimizers 19.3.2. Optimizers Adam and RMSprop 19.3.3. Moment Optimizers	19.4. Programming of the Learning Rate 19.4.1. Automatic Learning Rate Control 19.4.2. Learning Cycles 19.4.3. Smoothing Terms		
19.5. Overfitting 19.5.1. Cross Validation 19.5.2. Regularization 19.5.3. Evaluation Metrics	<ul> <li>19.6. Practical Guidelines</li> <li>19.6.1. Model Design</li> <li>19.6.2. Selection of Metrics and Evaluation Parameters</li> <li>19.6.3. Hypothesis Testing</li> </ul>	19.7. Transfer Learning 19.7.1. Transfer Learning Training 19.7.2. Feature Extraction 19.7.3. Deep Learning	19.8. Data Augmentation 19.8.1. Image Transformations 19.8.2. Synthetic Data Generation 19.8.3. Text Transformation		
<ul> <li>19.9. Practical Application of Transfer Learning</li> <li>19.9.1. Transfer Learning Training</li> <li>19.9.2. Feature Extraction</li> <li>19.9.3. Deep Learning</li> </ul>	19.10. Regularization 19.10.1. L and L 19.10.2. Regularization by Maximum Entropy 19.10.3. Dropout				

Module 20. TensorFlow model customization	Module 20. TensorFlow model customization and training			
20.1. TensorFlow 20.1.1. Use of the TensorFlow Library 20.1.2. Model Training with TensorFlow 20.1.3. Operations with Graphs in TensorFlow	<ul> <li>20.2. TensorFlow and NumPy</li> <li>20.2.1. NumPy Computing Environment for TensorFlow</li> <li>20.2.2. Using NumPy Arrays with TensorFlow</li> <li>20.2.3. NumPy Operations for TensorFlow Graphs</li> </ul>	<ul><li>20.3. Model Customization and Training Algorithms</li><li>20.3.1. Building Custom Models with TensorFlow 20.3.2. Management of Training Parameters 20.3.3. Use of Optimization Techniques for Training</li></ul>	<ul><li>20.4. TensorFlow Features and Graphs</li><li>20.4.1. Functions with TensorFlow</li><li>20.4.2. Use of Graphs for Model Training</li><li>20.4.3. Grap Optimization with TensorFlow Operations</li></ul>	
<ul> <li>20.5. Loading and Pre-Processing Data with TensorFlow</li> <li>20.5.1. Loading Data Sets with TensorFlow</li> <li>20.5.2. Pre-Processing Data with TensorFlow</li> <li>20.5.3. Using TensorFlow Tools for Data Manipulation</li> </ul>	20.6. The Tf.data API 20.6.1. Using the Tf.data API for Data Processing 20.6.2. Construction of Data Streams with Tf.data 20.6.3. Using the Tf.data API for Model Training	20.7. The TFRecord Format 20.7.1. Using the TFRecord API for Data Serialization 20.7.2. TFRecord File Upload with TensorFlow 20.7.3. Using TFRecord Files for Model Training	<ul> <li>20.8. Keras Preprocessing Layers</li> <li>20.8.1. Using the Keras Preprocessing API</li> <li>20.8.2. Preprocessing Pipelined Construction with Keras</li> <li>20.8.3. Using the Keras Preprocessing API for Model Training</li> </ul>	
20.9. The TensorFlow Datasets Project 20.9.1. Using TensorFlow Datasets for Data Loading 20.9.2. Pre-Processing Data with TensorFlow Datasets 20.9.3. Using TensorFlow Datasets for Model Training	20.10. Building a Deep Learning App with TensorFlow  20.10.1. Practical Applications 20.10.2. Building a Deep Learning App with TensorFlow 20.10.3. Model Training with TensorFlow 20.10.4. Use of the Application for the Prediction of Results			

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Module 21. Deep Computer Vision with Convolutional Neural Networks				
21.1. The Visual Cortex Architecture 21.1.1. Functions of the Visual Cortex 21.1.2. Theories of Computational Vision 21.1.3. Models of Image Processing	21.2. Convolutional Layers 21.2.1. Reuse of Weights in Convolution 21.2.2. Convolution D 21.2.3. Activation Functions	<ul> <li>21.3. Grouping Layers and Implementation of Grouping Layers with Keras</li> <li>21.3.1. Pooling and Striding</li> <li>21.3.2. Flattening</li> <li>21.3.3. Types of Pooling</li> </ul>	21.4. CNN Architecture 21.4.1. VGG Architecture 21.4.2. AlexNet Architecture 21.4.3. ResNet Architecture	
<ul> <li>21.5. Implementing a CNN ResNet using Keras</li> <li>21.5.1. Weight Initialization</li> <li>21.5.2. Input Layer Definition</li> <li>21.5.3. Output Definition</li> </ul>	21.6. Use of Pre-Trained Keras Models 21.6.1. Characteristics of Pre-Trained Models 21.6.2. Uses of Pre-Trained Models 21.6.3. Advantages of Pre-Trained Models	<ul> <li>21.7. Pre-Trained Models for Transfer Learning</li> <li>21.7.1. Learning by Transfer</li> <li>21.7.2. Transfer Learning Process</li> <li>21.7.3. Advantages of Transfer Learning</li> </ul>	<ul> <li>21.8. Deep Computer Vision Classification and Localization</li> <li>21.8.1. Image Classification</li> <li>21.8.2. Localization of Objects in Images</li> <li>21.8.3. Object Detection</li> </ul>	
21.9. Object Detection and Object Tracking 21.9.1. Object Detection Methods 21.9.2. Object Tracking Algorithms 21.9.3. Tracking and Localization Techniques	21.10. Semantic Segmentation 21.10.1. Deep Learning for Semantic Segmentation 21.10.1. Edge Detection 21.10.1. Rule-Based Segmentation Methods			

22.1. Text Generation using RNN 22.1.1. Training an RNN for Text Generation 22.1.2. Natural Language Generation with RNN 22.1.3. Text Generation Applications with RNN	22.2. Training Data Set Creation 22.2.1. Preparation of the Data for Training an RNN 22.2.2. Storage of the Training Dataset 22.2.3. Data Cleaning and Transformation 22.2.4. Sentiment Analysis	<ul><li>22.3. Classification of Opinions with RNN</li><li>22.3.1. Detection of Themes in Comments</li><li>22.3.2. Sentiment Analysis with Deep Learning Algorithms</li></ul>	<ul> <li>22.4. Encoder-Decoder Network for Neural Machine Translation</li> <li>22.4.1. Training an RNN for Machine Translation</li> <li>22.4.2. Use of an Encoder-Decoder Network for Machine Translation</li> <li>22.4.3. Improving the Accuracy of Machine Translation with RNNs</li> </ul>
<ul> <li>22.5. Attention Mechanisms</li> <li>22.5.1. Application of Care Mechanisms in RNN</li> <li>22.5.2. Use of Care Mechanisms to Improve the Accuracy of the Models</li> <li>22.5.3. Advantages of Attention Mechanisms in Neural Networks</li> </ul>	<ul> <li>22.6. Transformer Models</li> <li>22.6.1. Using Transformers Models for Natural Language Processing</li> <li>22.6.2. Application of Transformers Models for Vision</li> <li>22.6.3. Advantages of Transformers Models</li> </ul>	22.7. Transformers for Vision 22.7.1. Use of Transformers Models for Vision 22.7.2. Image Data Preprocessing 22.7.3. Training a Transformers Model for Vision	<ul> <li>22.8. Hugging Face Library</li> <li>22.8.1. Using the Hugging Face's Transformers Library</li> <li>22.8.2. Hugging Face's Transformers Library Application</li> <li>22.8.3. Advantages of Hugging Face's Transformers Library</li> </ul>
<ul> <li>22.9. Other Transformers Libraries</li></ul>	<ul> <li>22.10. Development of an NLP Application with RNN and Attention Practical Applications</li> <li>22.10.1. Development of a Natural Language Processing Application with RNN and Attention.</li> <li>22.10.2. Use of RNN, Attention Mechanisms and Transformers Models in the Application</li> <li>22.10.3. Evaluation of the Practical Application</li> </ul>		

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Module 23. Autoencoders, GANs and diffusion models				
23.1. Representation of Efficient Data 23.1.1. Dimensionality Reduction 23.1.2. Deep Learning 23.1.3. Compact Representations	23.2. PCA Realization with an Incomplete Linear Automatic Encoder 23.2.1. Training Process 23.2.2. Implementation in Python 23.2.3. Use of Test Data	23.3. Stacked Automatic Encoders 23.3.1. Deep Neural Networks 23.3.2. Construction of Coding Architectures 23.3.3. Use of Regularization	23.4. Convolutional Autoencoders 23.4.1. Design of Convolutional Models 23.4.2. Convolutional Model Training 23.4.3. Results Evaluation	
23.5. Noise Suppression of Automatic Encoders 23.5.1. Filter Application 23.5.2. Design of Coding Models 23.5.3. Use of Regularization Techniques	23.6. Sparse Automatic Encoders 23.6.1. Increasing Coding Efficiency 23.6.2. Minimizing the Number of Parameters 23.6.3. Using Regularization Techniques	23.7. Variational Automatic Encoders 23.7.1. Use of Variational Optimization 23.7.2. Unsupervised Deep Learning 23.7.3. Deep Latent Representations	23.8. Generation of Fashion MNIST Images 23.8.1. Pattern Recognition 23.8.2. Image Generation 23.8.3. Deep Neural Networks Training	
23.9. Generative Adversarial Networks and Diffusion Models 23.9.1. Content Generation from Images 23.9.2. Modeling of Data Distributions 23.9.3. Use of Adversarial Networks	23.10. Implementation of the Models 23.10.1. Practical Application 23.10.2. Implementation of the Models 23.10.3. Use of Real Data 23.10.4. Results Evaluation			

<ul><li>24.1. Introduction to Bio-Inspired Computing</li><li>24.1.1. Introduction to Bio-Inspired Computing</li></ul>	<ul> <li>24.2. Social Adaptation Algorithms</li> <li>24.2.1. Bio-Inspired Computation Based on Ant Colonies</li> <li>24.2.2. Variants of Ant Colony Algorithms</li> <li>24.2.3. Particle Cloud Computing</li> </ul>	24.3.1. General Structure 24.3.2. Implementations of the Major Operators	<ul><li>24.4. Space Exploration-Exploitation Strategies for Genetic Algorithms</li><li>24.4.1. CHC Algorithm</li><li>24.4.2. Multimodal Problems</li></ul>
24.5. Evolutionary Computing Models (I) 24.5.1. Evolutionary Strategies 24.5.2. Evolutionary Programming 24.5.3. Algorithms Based on Differential Evolution	24.6. Evolutionary Computation Models (II) 24.6.1. Evolutionary Models Based on Estimation of Distributions (EDA) 24.6.2. Genetic Programming	<ul> <li>24.7. Evolutionary Programming Applied to Learning Problems</li> <li>24.7.1. Rules-Based Learning</li> <li>24.7.2. Evolutionary Methods in Instance Selection Problems</li> </ul>	<ul><li>24.8. Multi-Objective Problems</li><li>24.8.1. Concept of Dominance</li><li>24.8.2. Application of Evolutionary Algorithms to Multi-Objective Problems</li></ul>
24.9. Neural Networks (I)	24.10. Neural Networks (II)		
24.9.1. Introduction to Neural Networks 24.9.2. Practical Example with Neural Networks	<ul> <li>24.10.1. Use Cases of Neural Networks in Medical Research</li> <li>24.10.2. Use Cases of Neural Networks in Economics</li> <li>24.10.3. Use Cases of Neural Networks in Artificial Vision</li> </ul>		

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Module 25. Artificial Intelligence: Strategies and Applications			
<ul> <li>25.1. Financial Services</li> <li>25.1.1. The Implications of Artificial Intelligence (AI) in Financial Services Opportunities and Challenges</li> <li>25.1.2. Case Uses</li> <li>25.1.3. Potential Risks Related to the Use of AI</li> <li>25.1.4. Potential Future Developments/Uses of AI</li> </ul>	<ul> <li>25.2. Implications of Artificial Intelligence in the Healthcare Service</li> <li>25.2.1. Implications of AI in the Healthcare Sector Opportunities and Challenges</li> <li>25.2.2. Case Uses</li> </ul>	<ul> <li>25.3. Risks Related to the Use of AI in the Health Service</li> <li>25.3.1. Potential Risks Related to the Use of AI 25.3.2. Potential Future Developments/Uses of AI</li> </ul>	<ul> <li>25.4. Retail</li> <li>25.4.1. Implications of AI in Retail. Opportunities and Challenges</li> <li>25.4.2. Case Uses</li> <li>25.4.3. Potential Risks Related to the Use of AI</li> <li>25.4.4. Potential Future Developments/Uses of AI</li> </ul>
25.5. Industry 25.5.1. Implications of AI in Industry Opportunities and Challenges 25.5.2. Case Uses	<ul> <li>25.6 Potential Risks Related to the Use of AI in Industry</li> <li>25.6.1. Case Uses</li> <li>25.6.2. Potential Risks Related to the Use of AI</li> <li>25.6.3. Potential Future Developments/Uses of AI</li> </ul>	25.7. Public Administration 25.7.1. Al Implications for Public Administration Opportunities and Challenges 25.7.2. Case Uses 25.7.3. Potential Risks Related to the Use of Al 25.7.4. Potential Future Developments/Uses of Al	25.8. Educational 25.8.1. Al Implications for Education Opportunities and Challenges 25.8.2. Case Uses 25.8.3. Potential Risks Related to the Use of Al 25.8.4. Potential Future Developments/Uses of Al
<ul> <li>25.9. Forestry and Agriculture</li> <li>25.9.1. Implications of AI in Forestry and Agriculture Opportunities and Challenges</li> <li>25.9.2. Case Uses</li> <li>25.9.3. Potential Risks Related to the Use of AI</li> <li>25.9.4. Potential Future Developments/Uses of AI</li> </ul>	25.10 Human Resources 25.10.1. Implications of AI for Human Resources Opportunities and Challenges 25.10.2. Case Uses 25.10.3. Potential Risks Related to the Use of AI 25.10.4. Potential Future Developments/Uses of AI		

### Module 26. Practical Applications of Artificial Intelligence in Design

## 26.1. Automatic Image Generation in Graphic Design with Wall-e, Adobe Firefly and Stable Diffusion

- 26.1.1. Fundamental Concepts of Image Generation
- 26.1.2. Tools and Frameworks for Automatic Graphic Generation
- 26.1.3. Social and Cultural Impact of Generative Design
- 26.1.4. Current Trends in the Field and Future Developments and Applications.

## 26.2. Dynamic Personalization of User Interfaces Using Al

- 26.2.1. UI/UX Personalization Principles
- 26.2.2. Recommendation Algorithms in UI Customization
- 26.2.3. User Experience and Continuous Feedback
- 26.2.4. Practical Implementation in Real Applications

## 26.3. Generative Design: Applications in Industry and Art

- 26.3.1. Fundamentals of Generative Design
- 26.3.2. Generative Design in Industry
- 26.3.3. Generative Design in Contemporary Art
- 26.3.4. Challenges and Future Advances in Generative Design

## 26.4. Automatic Creation of Editorial Layouts with Algorithms

- 26.4.1. Principles of Automatic Editorial Layout
- 26.4.2. Content Distribution Algorithms
- 26.4.3. Optimization of Spaces and Proportions in Editorial Design
- 26.4.4. Automation of the Review and Adjustment Process

## 26.5. Procedural Generation of Content in Videogames with PCG

- 26.5.1. Introduction to Procedural Generation in Videogames
- 26.5.2. Algorithms for the Automatic Creation of Levels and Environments
- 26.5.3. Procedural Narrative and Branching in Videogames
- 26.5.4. Impact of Procedural Generation on the Player's Experience

## 26.6. Pattern Recognition in Logos with Using Cogniac

- 26.6.1. Fundamentals of Pattern Recognition in Graphic Design
- 26.6.2. Implementation of Machine Learning Models for Logo Identification
- 26.6.3. Practical Applications in Graphic Design
- 26.6. Legal and Ethical Considerations in the Recognition of Logos

## 26.7. Optimization of Colors and Compositions with AI

- 26.7.1. Color Psychology and Visual Composition 26.7.2. Color Optimization Algorithms in Graphic
- Design with Adobe Color Wheel and Coolors 26.7.3. Automatic Composition of Visual Elements
- Using Framer, Canva, and RunwayML 26.7.4. Evaluating the Impact of Automatic Optimization on User Perception

## 26.8. Predictive Analysis of Visual Trends in Design

- 26.8.1. Data Collection and Current Trends
- 26.8.2. Machine Learning Models for Trend Prediction
- 26.8.3. Implementation of Proactive Design Strategies
- 26.8.4. Principles in the Use of Data and Predictions in Design

## 26.9. Al-Assisted Collaboration in Design Teams

- 26.9.1. Human-Al Collaboration in Design Projects
- 26.9.2. Platforms and Tools for Al-assisted Collaboration (Adobe Creative Cloud and Sketch2React)
- 26.9.3. Best Practices in Al-Assisted Technology Integration
- 26.9.4. Future Perspectives on Human-Al Collaboration in Design

## 26.10. Strategies for the Success ful Incorporation of Al in Design

- 26.10.1. Identification of Al-Solvable Design Needs
- 26 10.2 Evaluation of Available Platforms and Tools
- 26.10.3. Effective Integration in Design Projects
- 26.10.4. Continuous Optimization and Adaptability

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### Module 27. Design-User Interaction and Al

## 27.1. Contextual Suggestions for Behavior-Based Design

- 27.1.1. Understanding User Behavior in Design
- 27.1.2. Al-Based Contextual Suggestion Systems
- 27.1.3. Strategies to Ensure Transparency and User Consent
- 27.1.4. Trends and Possible Improvements in Behavior-Based Personalization

## 27.2. Predictive Analysis of User Interactions

- 27.2.1. Importance of Predictive Analytics in User-Design Interactions
- 27.2.2. Machine Learning Models for Predicting User Behavior
- 27.2.3. Integration of Predictive Analytics in User Interface Design
- 27.2.4. Challenges and Dilemmas in Predictive Analytics

## 27.3. Adaptive Design to Different Devices with Al

- 27.3.1. Principles of Device Adaptive Design
- 27.3.2. Content Adaptation Algorithms
- 27.3.3. Interface Optimization for Mobile and Desktop Experiences
- 27.3.4. Future Developments in Adaptive Design with Emerging Technologies

## 27.4. Automatic Generation of Characters and Enemies in Video Games

- 27.4.1. The Need for Automatic Generation in the Development of Video Games
- 27.4.2. Algorithms for Character and Enemy Generation
- 27.4.3. Customization and Adaptability in Automatically Generated Characters
- 27.4.4. Development Experiences: Challenges and Lessons Learned

## 27.5. Al Improvement in Game Characters

- 27.5.1. Importance of Artificial Intelligence in Video Game Characters
- 27.5.2. Algorithms to Improve the Behavior of Characters
- 27.5.3. Continuous Adaptation and Learning of Al in Games
- 27.5.4. Technical and Creative Challenges in Character Al Improvement

### 27.6. Custom Design in Industry: Challenges and Opportunities

- 27.6.1. Transformation of Industrial Design with Personalization
- 27.6.2. Enabling Technologies for Customized Design
- 27.6.3. Challenges in Implementing Customized Design at Scale
- 27.6.4. Opportunities for Innovation and Competitive Differentiation

### 27.7. Design for Sustainability Through AI

- 27.7.1. Life Cycle Analysis and Traceability with Artificial Intelligence
- 27.7.2. Optimization of Recyclable Materials
- 27.7.3. Improvement of Sustainable Processes
- 27.7.4. Development of Practical Strategies and Projects

## 27.8. Integration of Virtual Assistants in Design Interfaces with Adobe Sensei, Figma and AutoCAD

- 27.8.1. Role of Virtual Assistants in Interactive Design
- 27.8.2. Development of Virtual Assistants Specialized in Design
- 27.8.3. Natural Interaction with Virtual Assistants in Design Projects
- 27.8.4. Implementation Challenges and Continuous Improvement

## 27.9. Continuous User Experience Analysis for Improvement

- 27.9.1. Continuous Improvement Cycle in Interaction Design
- 27.9.2. Tools and Metrics for Continuous Analysis
- 27.9.3. Iteration and Adaptation in User Experience 27.9.4. Ensuring Privacy and Transparency in the
- 27.9.4. Ensuring Privacy and Transparency in the Handling of Sensitive Data

## 27.10. Application of AI Techniques to Improve Usability

- 27.10.1. Intersection of AI and Usability
- 27.10.2. Sentiment and User Experience (UX)
  Analysis
- 27.10.3. Dynamic Interface Personalization
- 27.10.4. Workflow and Navigation Optimization

### Module 28. Innovation in Design and AI Processes

## 28.1. Optimization of Manufacturing Processes with AI Simulations

- 28.1.1. Introduction to Manufacturing Process Optimization
- 28.1.2. Al Simulations for Production Optimization 28.1.3. Technical and Operational Challenges in the Implementation of Al Simulations
- 28.1.4. Future Perspectives: Advances in Process Optimization with Al

## 28.2. Virtual Prototyping: Challenges and Benefits

- 28.2.1. Importance of Virtual Prototyping in Design
- 28.2.2. Tools and Technologies for Virtual Prototyping
- 28.2.3. Challenges in Virtual Prototyping and Strategies for Overcoming Them
- 28.2.4. Impact on Design Innovation and Agility

## 28.3. Generative Design: Applications in Industry and Artistic Creation

- 28.3.1. Architecture and Urban Planning
- 28.3.2. Fashion and Textile Design
- 28.3.3. Design of Materials and Textures
- 28.3.4. Automation in Graphic Design

### 28.4. Materials and Performance Analysis Using Artificial Intelligence

- 28.4.1. Importance of Materials and Performance Analysis in Design
- 28.4.2. Artificial Intelligence Algorithms for Material Analysis
- 28.4.3. Impact on Design Efficiency and Sustainability
- 28.4.4. Implementation Challenges and Future Applications

## 28.5. Mass Customization in Industrial Production

- 28.5.1. Transformation of Production Through Mass Customization
- 28.5.2. Enabling Technologies for Mass Customization
- 28.5.3. Logistical and Scale Challenges of Mass Customization
- 28.5.4. Economic Impact and Innovation Opportunities

### 28.6. Artificial Intelligence-Assisted Design Tools (Deep Dream Generator, Fotor and Snappa)

- 28.6.1. Generation-Assisted Design Gan (Generative Adversarial Networks)
- 28.6.2. Collective Generation of Ideas
- 28.6.3. Context-Aware Generation
- 28.6.4. Exploration of Non-Linear Creative Dimensions

## 28.7. Collaborative Human-Robot Design in Innovative Projects

- 28.7.1. Integration of Robots in Innovative Design Projects
- 28.7.2. Tools and Platforms for Human-Robot Collaboration (ROS, OpenAl Gym and Azure Robotics)
- 28.7.3. Challenges in Integrating Robots in Creative Projects
- 28.7.4. Future Perspectives in Collaborative Design with Emerging Technologies

## 28.8. Predictive Maintenance of Products: Al Approach

- 28.8.1. Importance of Predictive Maintenance in Product Prolongation
- 28.8.2. Machine Learning Models for Predictive Maintenance
- 28.8.3. Practical Implementation in Various Industries
- 28.8.4. Evaluation of the Accuracy and Effectiveness of these Models in Industrial Environments

## 28.9. Automatic Generation of Typefaces and Visual Styles

- 28.9.1. Fundamentals of Automatic Generation in Typeface Design
- 28.9.2. Practical Applications in Graphic Design and Visual Communication
- 28.9.3. Al-Assisted Collaborative Design in the Creation of Typefaces
- 28.9.4. Exploration of Automatic Styles and Trends

## 28.10. IoT Integration for Real-Time Product Monitoring

- 28.10.1. Transformation with the Integration of IoT in Product Design
- 28.10.2. Sensors and IoT Devices for Real Time Monitoring
- 28.10.3. Data Analysis and IoT-based Decision Making
- 28.10.4. Implementation Challenges and Future Applications of IoT in Design

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### Module 29. Applied Design Technologies and Al

## 29.1. Integration of Virtual Assistants in Design Interfaces with Dialogflow, Microsoft Bot Framework and Rasa

- 29.1.1. Role of Virtual Assistants in Interactive Design
- 29.1.2. Development of Virtual Assistants Specialized in Design
- 29.1.3. Natural Interaction with Virtual Assistants in Design Projects
- 29.1.4. Implementation Challenges and Continuous Improvement

## 29.2. Automatic Detection and Correction of Visual Errors with AI

- 29.2.1. Importance of Automatic Visual Error Detection and Correction
- 29.2.2. Algorithms and Models for Visual Error Detection
- 29.2.3. Automatic Correction Tools in Visual Design
- 29.2.4. Challenges in Automatic Detection and Correction and Strategies for Overcoming Them

## 29.3. Al Tools for Usability Evaluation of Interface Designs (EyeQuant, Lookback and Mouseflow)

- 29.3.1. Analysis of Interaction Data with Machine Learning Models
- 29.3.2. Automated Report Generation and Recommendations
- 29.3.3. Virtual User Simulations for Usability Testing Using Bootpress, Botium and Rasa
- 29.3.4. Conversational Interface for User Feedback

# 29.4. Optimization of Editorial Workflows with GPT Chat, Bing, WriteSonic and Jasper Algorithms

- 29.4.1. Importance of Optimizing Editorial Workflows
- 29.4.2. Algorithms for Editorial Automation and Optimization
- 29.4.3. Tools and Technologies for Editorial Optimization
- 29.4.4. Challenges in Implementation and Continuous Improvement in Editorial Workflows

### 29.5. Realistic Simulations in Video Game Design with TextureLab and Leonardo

- 29.5.1. Importance of Realistic Simulations in the Videogame Industry
- 29.5.2. Modeling and Simulation of Realistic Elements in Video Games
- 29.5.3. Technologies and Tools for Realistic Simulations in Video Games
- 29.5.4. Technical and Creative Challenges in Realistic Video Game Simulations

## 29.6. Automatic Generation of Multimedia Content in Editorial Design

- 29.6.1. Transformation with Automatic Generation of Multimedia Content
- 29.6.2. Algorithms and Models for the Automatic Generation of Multimedia Content
- 29.6.3. Practical Applications in Publishing Projects
- 29.6.4. Challenges and Future Trends in the Automatic Generation of Multimedia Content

## 29.7. Adaptive and Predictive Design Based on User Data

- 29.7.1. Importance of Adaptive and Predictive Design in User Experience
- 29.7.2. Collection and Analysis of User Data for Adaptive Design
- 29.7.3. Algorithms for Adaptive and Predictive Design
- 29.7.4. Integration of Adaptive Design in Platforms and Applications

## 29.8. Integration of Algorithms in Usability Improvement

- 29.8.1. Segmentation and Behavioral Patterns
- 29.8.2. Detection of Usability Problems
- 29.8.3. Adaptability to Changes in User Preferences
- 29.8.4. Automated a/b Testing and Analysis of Results

# 29.9. Continuous Analysis of User Experience for Iterative Improvements

- 29.9.1. Importance of Continuous Feedback in Product and Service Evolution
- 29.9.2. Tools and Metrics for Continuous Analysis
- 29.9.3. Case Studies Demonstrating Substantial Improvements Achieved Through this Approach
- 29.9.4. Handling of Sensitive Data

## 29.10. Al-Assisted Collaboration in Editorial Teams

- 29.10.1. Transforming Collaboration in Al-Assisted Editorial Teams
- 29.10.2. Tools and Platforms for Al-Assisted Collaboration (Grammarly, Yoast SEO and Quillionz)
- 29.10.3. Development of Virtual Assistants Specialized in Editing
- 29.10.4. Implementation Challenges and Future Applications of Al-Assisted Collaboration

### Module 30. Ethics and Environment in Design and Al

## 30.1. Environmental Impact in Industrial Design: Ethical Approach

- 30.1.1. Environmental Awareness in Industrial Design
- 30.1.2. Life Cycle Assessment and Sustainable Design
- 30.1.3. Ethical Challenges in Design Decisions with Environmental Impact
- 30.1.4. Sustainable Innovations and Future Trends

## 30.2. Improving Visual Accessibility in Responsive Graphic Design

- 30.2.1. Visual Accessibility as an Ethical Priority in Graphic Design
- 30.2.2. Tools and Practices for the Improvement of Visual Accessibility (Google LightHouse and Microsoft Accessibility Insights)
- 30.2.3. Ethical Challenges in Implementing Visual Accessibility
- 30.2.4. Professional Responsibility and Future Improvements in Visual Accessibility

## 30.3. Waste Reduction in the Design Process: Sustainable Challenges

- 30.3.1. Importance of Waste Reduction in Design
- 30.3.2. Strategies for Waste Reduction at Different Stages of Design
- 30.3.3. Ethical Challenges in Implementing Waste Reduction Practices
- 30.3.4. Corporate Commitments and Sustainable Certifications

### 30.4. Sentiment Analysis in Editorial Content Creation: Ethical Considerations

- 30.4.1. Sentiment Analysis and Ethics in Editorial Content
- 30.4.2. Algorithms for Sentiment Analysis and Ethical Decisions
- 30.4.3. Impact on Public Opinion
- 30.4.4. Challenges in Sentiment Analysis and Future Implications

## 30.5. Integration of Emotion Recognition for Immersive Experiences

- 30.5.1. Ethics in the Integration of Emotion Recognition in Immersive Experiences
- 30.5.2. Emotion Recognition Technologies
- 30.5.3. Ethical Challenges in Creating Emotionally Aware Immersive Experiences
- 30.5.4. Future Perspectives and Ethics in the Development of Immersive Experiences

## 30.6. Ethics in Video Game Design: Implications and Decisions

- 30.6.1. Ethics and Responsibility in Videogame Design
- 30.6.2. Inclusion and Diversity in Video Games: Ethical Decisions
- 30.6.3. Microtransactions and Ethical Monetization in Videogames
- 30.6.4. Ethical Challenges in the Development of Narratives and Characters in Videogames

# 30.7. Responsible Design: Ethical and Environmental Considerations in the Industry

- 30.7.1. Ethical Approach to Responsible Design
- 30.7.2. Tools and Methods for Responsible Design
- 30.7.3. Ethical and Environmental Challenges in the Design Industry
- 30.7.4. Corporate Commitments and Responsible Design Certifications

## 30.8. Ethics in the Integration of AI in User Interfaces

- 30.8.1. Exploration of How Artificial Intelligence in User Interfaces Raises Ethical Challenges
- 30.8.2. Transparency and Explainability in Al Systems in User Interfaces
- 30.8.3. Ethical Challenges in the Collection and Use of User Interface Data
- 30.8.4. Future Perspectives on AI Ethics at User Interfaces

## 30.9. Sustainability in Design Process Innovation

- 30.9.1. Recognition of the Importance of Sustainability in Design Process Innovation
- 30.9.2. Development of Sustainable Processes and Ethical Decision-Making
- 30.9.3. Ethical Challenges in the Adoption of Innovative Technologies
- 30.9.4. Business Commitments and Sustainability Certifications in Design Processes

## 30.10. Ethical Aspects in the Application of Design Technologies

- 30.10.1. Ethical Decisions in the Selection and Application of Design Technologies
- 30.10.2. Ethics in the Design of User Experiences with Advanced Technologies
- 30.10.3. Intersections of Ethics and Technologies in Design
- 30.10.4. Emerging Trends and the Role of Ethics in the Future Direction of Design with Advanced Technologies



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: *Relearning*.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





## tech 66 | Methodology

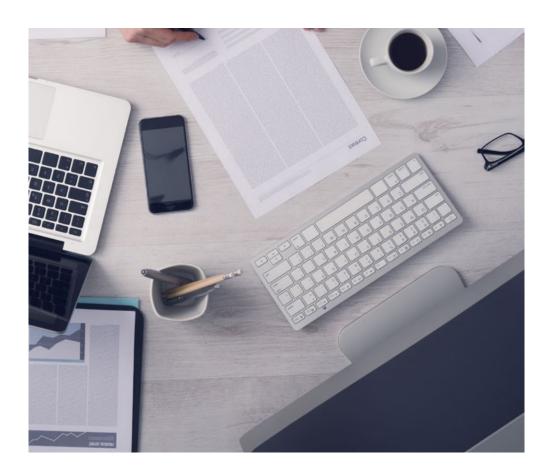
## TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## tech 68 | Methodology

### Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: *Relearning*.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called *Relearning*.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



### Methodology | 69 tech

In our program, *learning* is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

## tech 70 | Methodology

This program offers the best educational material, prepared with professionals in mind:



### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



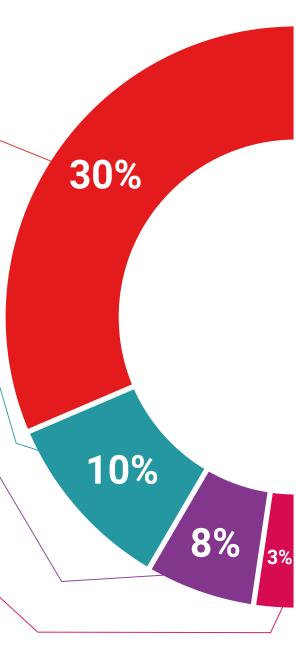
### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

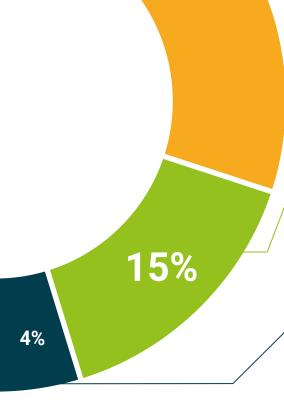


This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

### **Testing & Retesting**

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

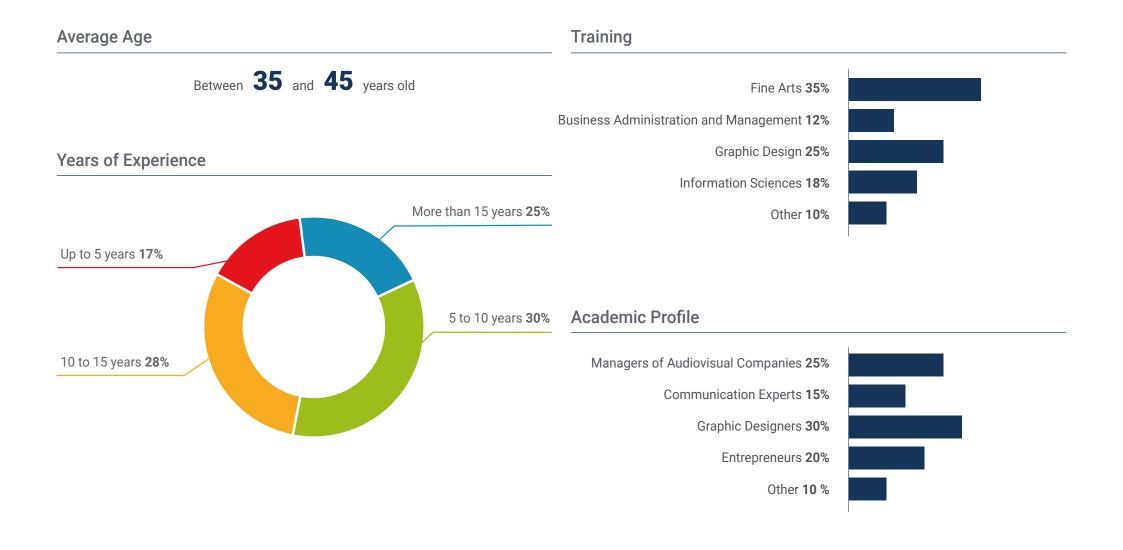


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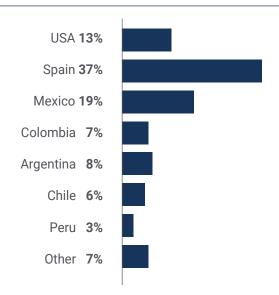




## tech 74 | Our Students' Profiles



## **Geographical Distribution**





# **Carlos Rodriguez**

#### Designer

"This program has been a truly transformative experience that has broadened my understanding of how artificial intelligence can be applied effectively in the design of innovative products and services. I would like to express my sincere thanks to all the faculty and staff members involved in this program, whose commitment and dedication have been instrumental to my professional success"





With over 20 years of experience in designing and leading global **talent acquisition teams**, Jennifer Dove is an expert in **technology recruitment** and **strategy**. Throughout her career, she has held senior positions in several technology organizations within *Fortune 50* companies such as **NBCUniversal** and **Comcast**. Her track record has allowed her to excel in competitive, highgrowth environments.

As Vice President of Talent Acquisition at Mastercardshe is responsible for overseeing talent onboarding strategy and execution, collaborating with business leaders and HR Managers to meet operational and strategic hiring objectives. In particular, she aims to build diverse, inclusive and high-perfoming teams that drive innovation and growth of the company's products and services. In addition, she is adept at using tools to attract and retain the best people from around the world. She is also responsible for amplifying Mastercard's employer brand and value proposition through publications, events and social media.

Jennifer Dove has demonstrated her commitment to continuous professional development by actively participating in networks of **Human Resources** professionals and contributing to the onboarding of numerous employees at different companies. After earning her bachelor's degree in **Organizational Communication** from the University of Miami, she is now a graduate of the University of Miami.

On the other hand, she has been recognized for her ability to lead organizational transformations, integrate technologies in recruitment processes and develop leadership programs that prepare institutions for future challenges. She has also successfully implemented wellness programs that have significantly increased employee satisfaction and retention.



# Ms. Dove, Jennifer

- Vice President of Talent Acquisition at Mastercard, New York, United States
- Director of Talent Acquisition at NBCUniversal Media, New York, USA
- Head of Recruitment at Comcast
- Director of Recruiting at Rite Hire Advisory, New York, USA
- Executive Vice President of the Sales Division at Ardor NY Real Estate
- Director of Recruitment at Valerie August & Associates
- Account Executive at BNC
- Account Executive at Vault
- Graduated in Organizational Communication from the University of Miami.



Thanks to TECH you will be able to learn with the best professionals in the world"

A technology leader with decades of experience in major technology multinationals, Rick Gauthier has developed prominently in the field of clouds services and end-to-end process improvement. He has been recognized as a leader and manager of highly efficient teams, showing a natural talent for ensuring a high level of engagement among his employees.

He possesses innate gifts in strategy and executive innovation, developing new ideas and backing his success with quality data. His background at **Amazon** has allowed him to manage and integrate the company's IT services in the United States. At **Microsoft** he has led a team of 104 people, responsible for providing corporate-wide IT infrastructure and supporting product engineering departments across the company.

This experience has allowed him to stand out as a high-impact manager with remarkable abilities to increase efficiency, productivity and overall customer satisfaction.



# Mr. Gauthier, Rick

- Regional IT Director at Amazon, Seattle, USA
- Senior Program Manager at Amazon
- Vice President of Wimmer Solutions
- Senior Director of Productive Engineering Services at Microsoft
- Degree in Cybersecurity from Western Governors University
- Technical Certificate in Commercial Diving from Divers Institute of Technology
- B.S. in Environmental Studies from The Evergreen State College



Take the opportunity to learn about the latest advances in this field in order to apply it to your daily practice"

Romi Arman is a renowned international expert with more than two decades of experience in Digital Transformation, Marketing, Strategy and Consulting. Through that extended trajectory, he has taken different risks and is a permanent advocate for innovation and change in the business environment. With that expertise, he has collaborated with CEOs and corporate organizations from all over the world, pushing them to move away from traditional business models. In this way, he has helped companies such as Shell Energy become true market leaders, focused on their customers and the digital world.

The strategies designed by Arman have a latent impact, as they have enabled several corporations to improve the experiences of consumers, staff and shareholders alike. The success of this expert is quantifiable through tangible metrics such as CSAT, employee engagement in the institutions where he has practiced and the growth of the EBITDA financial indicator in each of them.

Also, in his professional career, he has nurtured and led high-performance teams that have even received awards for their transformational potential. With Shell, specifically, the executive has always set out to overcome three challenges: meeting customers' complex decarbonization demands supporting a "cost-effective decarbonization" and overhauling a fragmented data, digital and technology landscape. Thus, his efforts have shown that in order to achieve sustainable success, it is essential to start from the needs of consumers and lay the foundations for the transformation of processes, data, technology and culture.

In addition, the executive stands out for his mastery of the **business applications** of **Artificial Intelligence**, a subject in which he holds a postgraduate degree from the London Business School.

At the same time, he has accumulated experience in **IoT** and **Salesforce**.



# Mr. Arman, Romi

- Digital Transformation Director (CDO) at Shell Energy Corporation, London, UK
- Global Director of E-Commerce and Customer Service at Shell Energy Corporation
- National Key Account Manager (OEM and automotive retailers) for Shell in Kuala Lumpur, Malaysia
- Senior Management Consultant (Financial Services Sector) for Accenture based in Singapore
- Graduate of the University of Leeds
- Graduate Diploma in Business Applications of Al for Senior Executives from London Business School
- CCXP Customer Experience Professional Certification
- IMD Executive Digital Transformation Course



Do you want to update your knowledge with the highest educational quality? TECH offers you the most updated content in the academic market, designed by authentic experts of international prestige."

Manuel Arens is an experienced data management professional and leader of a highly qualified team. In fact, Arens holds the position of global purchasing manager in Google's Technical Infrastructure and Data Center division, where he has spent most of his professional career. Based in Mountain View, California, he has provided solutions for the tech giant's operational challenges, such as master data integrity, vendor data updates and vendor prioritization. He has led data center supply chain planning and vendor risk assessment, generating improvements in vendor risk assessment, resulting in process improvements and workflow management that have resulted in significant cost savings.

With more than a decade of work providing digital solutions and leadership for companies in diverse industries, he has extensive experience in all aspects of strategic solution delivery, including marketing, media analytics, measurement and attribution. In fact, he has received a number of accolades for his work, including the BIM Leadership Award, the Search Leadership Award, the Lead Generation Export Program Award and the Export Lead Generation Program Award and the EMEA Best Sales Model Award.

Arens also served as Sales Manager in Dublin, Ireland. In this role, he built a team of 4 to 14 members over three years and led the sales team to achieve results and collaborate well with each other and cross-functional teams. He also served as Senior Industry Analyst, Hamburg, Germany, creating storylines for over 150 clients using internal and third party tools to support analysis. He developed and wrote in-depth reports to demonstrate his mastery of the subject matter, including understanding the macroeconomic and political/regulatory factors affecting technology adoption and diffusion.

He has also led teams at companies such as Eaton, Airbus and Siemens, where he gained valuable account management and supply chain experience. He is particularly noted for continually exceeding expectations by building valuable customer relationships and working seamlessly with people at all levels of an organization, including stakeholders, management, team members and customers. His data-driven approach and ability to develop innovative and scalable solutions to industry challenges have made him a prominent leader in his field.



# Mr. Arens, Manuel

- Global Procurement Manager at Google, Mountain View, USA
- Senior Manager, B2B Analytics and Technology, Google, USA
- Sales Director Google, Ireland
- Senior Industry Analyst at Google, Germany
- Accounts Manager Google, Ireland
- Accounts Payable at Eaton, UK
- Supply Chain Manager at Airbus, Germany



Bet on TECH! You will have access to the best didactic materials, at the forefront of technology and education, implemented by internationally renowned specialists in the field"

Andrea La Sala is an **experienced Marketing executive** whose projects have had a **significant impact** on the **Fashion environment**. Throughout his successful career he has developed different tasks related to **Products**, **Merchandising** and **Communication**. All of this linked to with prestigious brands such as **Giorgio Armani**, **Dolce&Gabbana**, **Calvin Klein**, among others.

The results of this high-profile international executive have been linked to his proven ability to synthesize information in clear frameworks and execute concrete actions aligned to specific business objectives. In addition, he is recognized for his proactivity and adaptability to fast-paced work rhythms. To all this, this expert adds a strong commercial awareness,, market vision and a genuine passion for products.

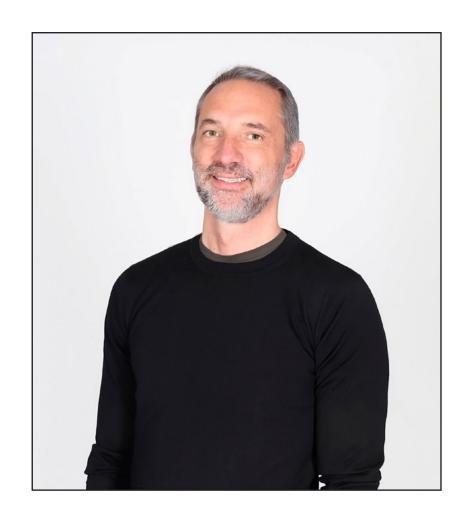
As Global Brand and Merchandising Director at Giorgio Armani, he has overseen a variety of Marketing strategies for apparel and accesories. His tactics have also focused on the retail environment and consumer needs and behavior. In this

La Sala has also been responsible for shaping the commercialization of products in different markets, acting as team leader in the Design, Communication and Sales departments..

On the other hand, in companies such as Calvin Klein or Gruppo Coin, he has undertaken projects to boost the structure, and development of different collections. He has been in charge of creating effective calendars for buying and selling campaings.

He has also been in charge of the terms, costs, processes and delivery times of different operations.

These experiences have made Andrea La Sala one of the main and most qualified **corporate leaders** in **Fashion** and **Luxury**. A high managerial capacity with which he has managed to effectively **implement the positive positioning** of **different brands** and redefine their key performance indicators (KPIs).



# Mr. La Sala, Andrea

- Global Brand & Merchandising Director Armani Exchange at Giorgio Armani, Milan, Italy
- Merchandising Director at Calvin Klein
- Brand Manager at Gruppo Coin
- Brand Manager at Dolce&Gabbana
- Brand Manager at Sergio Tacchini S.p.A.
- Market Analyst at Fastweb
- Graduate of Business and Economics at Università degli Studi del Piemonte Orientale



The most qualified and experienced professionals at international level are waiting for you at TECH to offer you a first class teaching, updated and based on the latest scientific evidence. What are you waiting for to enroll?"

Mick Gram is synonymous with innovation and excellence in the field of **Business Intelligence** internationally. His successful career is linked to leadership positions in multinationals such as **Walmart** and **Red Bull**. Likewise, this expert stands out for his vision to **identify emerging technologies** that, in the long term, achieve an everlasting impact in the corporate environment.

On the other hand, the executive is considered a pioneer in the use of data visualization techniques that simplified complex sets, making them accessible and facilitating decision making. This ability became the pillar of his professional profile, transforming him into a desired asset for many organizations that bet on gathering information and generating concrete actions from them.

One of his most outstanding projects in recent years has been the Walmart Data Cafe platform, the largest of its kind in the world that is anchored in the cloud aimed at *Big Data* analysis. In addition, he has held the position of Director of Business Intelligence at Red Bull, covering areas such as Sales, Distribution, Marketing and Supply Chain Operations. His team was recently recognized for its constant innovation regarding the use of Walmart Luminate's new API for Shopper and Channel insights.

As for his training, the executive has several Masters and postgraduate studies at prestigious centers such as the University of Berkeley,in the United States, and the University of Copenhagen, in Denmark. Through this continuous updating, the expert has attained cutting-edge competencies. Thus, he has come to be considered a born leader of the new global economy, centered on the drive for data and its infinite possibilities.



# Mr. Gram, Mick

- Director of Business Intelligence and Analytics at Red Bull, Los Angeles, United States
- Business Intelligence Solutions Architect for Walmart Data Cafe
- Independent Business Intelligence and Data Science Consultant
- Director of Business Intelligence at Capgemini
- Senior Analyst at Nordea
- Senior Business Intelligence Consultant at SAS
- Executive Education in AI and Machine Learning at UC Berkeley College of Engineering
- Executive MBA in e-commerce at the University of Copenhagen
- B.Sc. and M.Sc. in Mathematics and Statistics at the University of Copenhagen



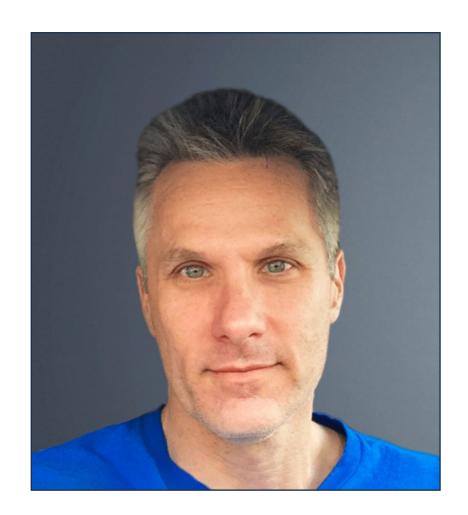
Study at the best online university in the world according to Forbes!
In this MBA you will have access to an extensive library of multimedia resources, developed by internationally renowned professors."

Scott Stevenson is a distinguished expert in the **Digital Marketing** sector who, for more than 19 years, has been linked to one of the most powerful companies in the entertainment industry, **Warner Bros. Discovery.** In this role, he has played a fundamental role in **overseeing logistics** and **creative workflows** across various digital platforms, including social media, search, display and linear media.

This executive's leadership has been crucial in driving in **production strategies** in **paid media**, resulting in a **marked improvement** which has resulted in **company's conversion** rates. At the same time, he has assumed other roles, such as Director of Marketing Services and Traffic Manager at the same multinational during his former management.

Stevenson has also been involved in the global distribution of video games and **digital property campaigns**. He was also responsible for introducing operational strategies related to the formation, completion and delivery of sound and image content for television commercials and *trailers*.

In addition, he holds a Bachelor's degree in Telecommunications from the University of Florida and a Master's Degree in Creative Writing from the University of California, which demonstrates his proficiency in communication and storytelling. In addition, he has participated at Harvard University's School of Professional Development in cutting-edge programs on the use of Artificial Intelligence in business.. Therefore, his professional profile stands as one of the most relevant in the current field of Marketing and Digital Media.



# Mr. Stevenson, Scott

- Director of Digital Marketing at Warner Bros. Discovery, Burbank, United States
- Traffic Manager at Warner Bros. Entertainment.
- M.A. in Creative Writing from the University of California
- B.S. in Telecommunications from the University of Florida



Achieve your academic and career goals with the best qualified experts in the world! The faculty of this MBA will guide you through the entire learning process"

Eric Nyquist is a leading international sports professional who has built an impressive career, noted for his strategic leadership and ability to drive change and innovation in world-class sports organizations.

In fact, he has held senior roles such as Director of Communications and Impact at NASCAR, based in Florida, USA. With many years of experience behind him at NASCAR, Mr.

Nyquist has also held several leadership positions, including Senior Vice President of Strategic Development and General Manager of Business Affairs, managing more than a dozen disciplines ranging from strategic development to entertainment marketing.

Nyquist has also made a significant mark on Chicago's top sports franchises. As Executive Vice President of the Chicago Bulls and Chicago White Sox franchises, he has demonstrated his ability to drive business and strategic success in the world of professional sports..

Finally, it is worth noting that he began his career in **sports** while working in **New York** as a **senior strategic analyst** for **Roger Goodell** in the **National Football League** (NFL) and, prior to that, as a **Legal Intern** with the **United States Football Federation**.



# Mr. Nyquist, Eric

- Director of Communications and Impact at NASCAR, Florida, USA
- Senior Vice President of Strategic Development at NASCAR, Florida, United States
- Vice President of Strategic Planning at NASCAR
- Senior Director of Business Affairs at NASCAR
- Executive Vice President at Chicago White Sox Franchises
- Executive Vice President at Chicago Bulls Franchises
- Manager of Business Planning at the National Football League (NFL)
- Business Affairs/Legal Intern with the United States Soccer Federation
- Law Degree from the University of Chicago
- Master's Degree in Business Administration-MBA from the University of Chicago Booth School of Business
- B.A. in International Economics from Carleton College.



Thanks to this university program, 100% online, you will be able to combine your studies with your daily obligations, under the guidance of the leading international experts in the field of your interest. Enroll now!"

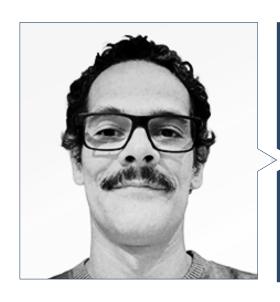
## tech 94 | Course Management

## Management



### Dr. Peralta Martín-Palomino, Arturo

- CEO and CTO at Prometeus Global Solutions
- CTO at Korporate Technologies
- CTO at AI Shepherds GmbH
- Consultant and Strategic Business Advisor at Alliance Medical
- Director of Design and Development at DocPath
- PhD in Psychology from the University of Castilla La Mancha
- PhD in Economics, Business and Finance from the Camilo José Cela University
- PhD in Psychology from University of Castilla La Mancha
- Master's Degree in Executive MBA from the Isabel I University
- Master's Degree in Sales and Marketing Management, Isabel I University
- Expert Master's Degree in Big Data by Hadoop Training
- Master's Degree in Advanced Information Technologies from the University of Castilla La Mancha
- Member of: SMILE Research Group



#### Mr. Maldonado Pardo, Chema

- Graphic Designer at DocPath Document Solutions S.L.
- Founding Partner and Head of the Design and Advertising Department at D.C.M. Difusión Integral de Ideas, C.B.
- Head of the Design and Digital Printing Department at Ofipaper, La Mancha S.L.
- Graphic Designer in Ático, Graphic Studio
- Graphic Designer and Craftsman Printer in Lozano Artes Gráficas
- Layout and Graphic Designer in Gráficas Lozano
- ETSI Telecommunications by the Polytechnic University of Madrid
- ETS Computer Systems ETSI by the University of Castilla-La Mancha

### **Professors**

### Ms. Parreño Rodríguez, Adelaida

- Technical Developer & Energy Communities Engineer at the University of Murcia
- Technical Developer & Energy Communities Engineer at the University of Murcia
- Manager in Research & Innovation in European Projects at the University of Murcia
- Content Creator in Global UC3M Challenge
- Ginés Huertas Martínez Award (2023)
- Master's Degree in Renewable Energies by the Polytechnic University of Cartagena
- Degree in Electrical Engineering (bilingual) from the Carlos III University of Madrid





This specialization gives you the opportunity to update your knowledge in a real scenario, with the maximum scientific rigor of an institution at the forefront of technology.

# Are you ready to take the leap? Excellent professional development awaits you

The MBA in Artificial Intelligence in Design at TECH Global University is an intense program that prepares students to face challenges and business decisions, both nationally and internationally. Its main objective is to promote personal and professional growth Helping students achieve success.

Therefore, those who wish to improve themselves, achieve a positive change at a professional level and interact with the best, will find their place at TECH.

You will have a wide range of learning resources at your disposal, accessible 24 hours a day, 7 days a week

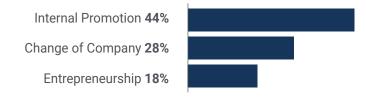
## **Time of Change**

During the program **53%** 

During the first year 26%

After 2 years 21%

## Type of change



## Salary increase

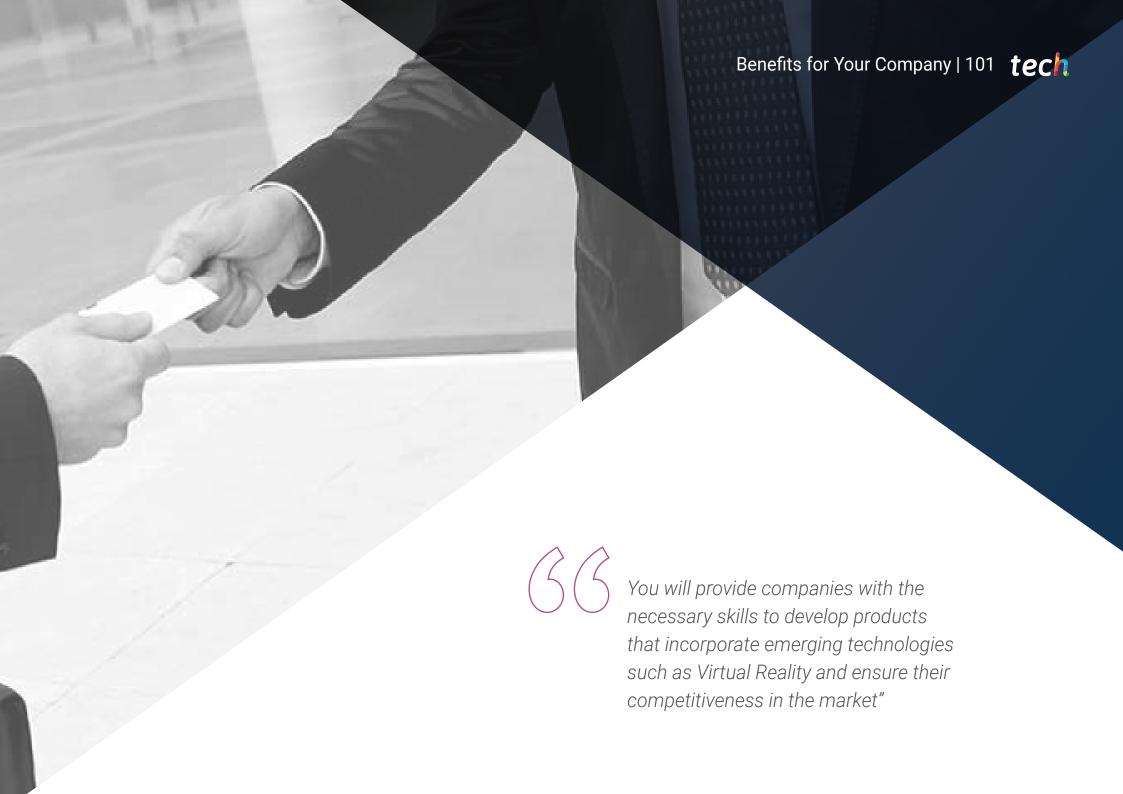
This program represents a salary increase of more than 25.22% for our students

Salary before **57.900 €** 

A salary increase of **25.22%** 

Salary after **72.500 €** 





# tech 102 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



## Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



## **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



## Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





## **Project Development**

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.



## Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.





## tech 106 | Certificate

This private qualification will allow you to obtain a **MBA** in **Artificial Intelligence in Design** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** private qualification is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: MBA in Artificial Intelligence in Design

Modality: online

Duration: 2 years

Accreditation: 120 ECTS





<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



# Advanced Master's Degree MBA in Artificial Intelligence in Design

» Modality: online

» Duration: 2 years

» Certificate: TECH Global University

» Accreditation: 120 ECTS

» Schedule: at your own pace

» Exams: online

