**Postgraduate Certificate** Digitization and Personal Branding in Sports Psychology





## **Postgraduate Certificate** Digitization and Personal Branding in Sports Psychology

- » Modality: online
- » Duration: 12 weeks
- » Certificate: TECH Global University
- » Credits: 12 ECTS
- » Schedule: at your own pace
- » Exams: online

Website: www.techtitute.com/us/psychology/postgraduate-certificate/digitization-personal-branding-sports-psychology

## Index



# 01 Introduction

It is as important to have a good professional figure as it is to know how to transmit and project it to others. With the revolution of social networks, all kinds of professional fields have moved to the digital plane, enhancing a personal brand that serves in their turn as a cover letter and resume. The psychologist must strengthen this facet if they want to reach the highest level of sports institutions and training, an issue on which this program places special emphasis. The most efficient use of social networks, content marketing and persuasion techniques will be promoted, with methodology developed by experts in the field. A unique opportunity to boost personal branding in a 100% online degree, flexible and adapted to the demands of the modern psychologist.

## Introduction | 05 tech

Build a solid personal brand with which to reach the best sports institutions thanks to this Postgraduate Certificate"

## tech 06 | Introduction

Sports organizations have undergone a considerable cultural transformation in recent years. Their mission, values and general vision extend beyond the sporting arena, considering themselves as actors in the education of new generations, humanitarian work and the fight against social ills such as *bullying* and drug addiction.

In this way, the psychologist must also understand the institutions' own image in order to focus their communication and personal branding on those same values. This Postgraduate Certificate provides the professional with the appropriate tools and knowledge for their messages to have a greater impact on institutions and the sports work environment, with extended principles in the use of communication skills, marketing and organizational leadership.

The program is, therefore, a preferential academic option to maximize competencies in the digital and communicative field of Sport Psychology. TECH has got rid of both faceto-face classes and fixed schedules, promoting a completely online format in which the psychologist chooses how to distribute the teaching load, with no strings attached. To this end, all content is accessible from the first day of the program, and can be downloaded from any device with an internet connection. This **Postgraduate Certificate in Digitalization and Personal Branding in Sports Psychology** contains the most complete and up-to-date educational program on the market. Its most notable features are:

- The development of case studies presented by experts in *coaching* and sports psychology
- The graphic, schematic, and practical contents with which they are created, provide practical information on the disciplines that are essential for professional practice
- Practical exercises where self-assessment can be used to improve learning
- Its special emphasis on innovative methodologies
- Theoretical lessons, questions to the expert, debate forums on controversial topics, and individual reflection assignments
- Content that is accessible from any fixed or portable device with an Internet connection



It stands out with a professional image adapted to modern sports communication, understanding the mission and values of the institutions to share and promote them on digital media"

Give your career a distinctive boost by adding this program to your CV, attracting the attention of the most prestigious sports institutions"

Sign up now to start improving your personal brand today by learning the most profitable content generation techniques.

> Don't miss the opportunity to join the world's largest online academic institution, with the most cutting-edge educational technology.

The program's teaching staff includes professionals from the sector who contribute their work experience to this training program, as well as renowned specialists from leading societies and prestigious universities.

The multimedia content, developed with the latest educational technology, will provide the professional with situated and contextual learning, i.e., a simulated environment that will provide immersive training programmed to train in real situations.

This program is designed around Problem-Based Learning, whereby the professional must try to solve the different professional practice situations that arise throughout the program. This will be done with the help of an innovative system of interactive videos made by renowned experts.

# 02 **Objectives**

The main objective of this Postgraduate Certificate is to provide the psychologist with the digital tools with which to position themselves as a leader in their sector, and also providing a much broader and more comprehensive understanding of the dynamics in sports organizations. Thanks to this, they will be positioned with an advantage to access more relevant positions in the sports-psychological field, increasing their professional and labor expectations.

You will achieve your most ambitious professional goals by projecting your professional image in the main networks and digital media"

## tech 10 | Objectives

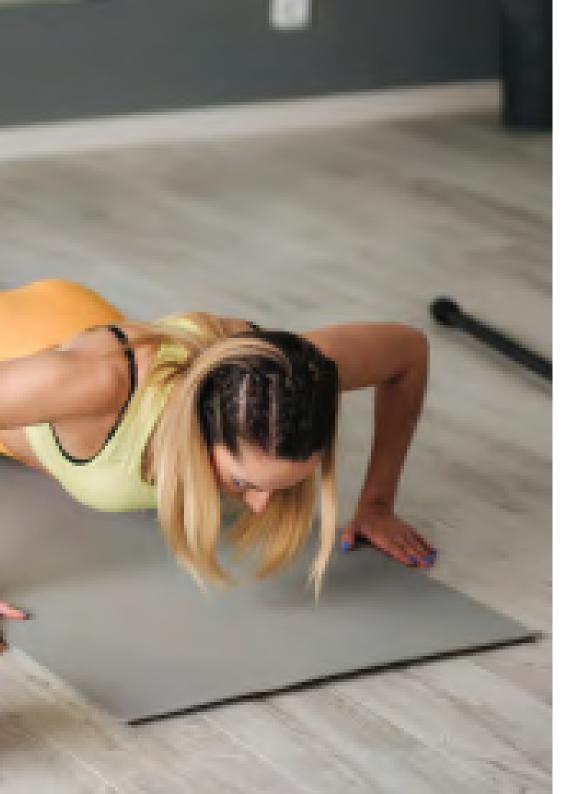


#### **General Objectives**

- Approach the most successful leadership styles in the sporting arena.
- Study high performance team management at the psychological and motivational level
- Examine the basic pillars on which Sports Psychology is based
- Analyze the possible applications of the most common techniques and methodologies in sports coaching
- Learn the most frequently used psychological techniques in the field of sports
- Know the figure of the leader in individual and team sports
- Understanding the importance of personal branding for professional development
- Updating the management of the different digital tools to disseminate the personal brand
- Study in depth the cultural transformation of sports organization
- Study the different interdisciplinary tools of the sports psychologist and coach
- Delve into the work of the psychologist as a facilitator in the context of sport



## Objectives | 11 tech





#### Specific Objectives

- Learning the basic fundamentals and positioning of a personal brand
- Further develop the management and handling of social networks to achieve professional objectives
- Know the proper use of social networks by the athlete
- Study persuasion and influence techniques applicable to different blog, podcast or videoblogging platforms
- Study the psychological pyramid of sports performance
- Covering Team Management as a Sports Coach
- Analyze the values that drive sports organizations
- Know the design of intervention plans that are carried out in teams and organizations



Take a decisive step forward by acquiring the communication and organizational leadership skills provided by this Postgraduate Certificate"

# 03 Course Management

For our program to be of the highest quality, we are proud to work with a teaching staff of the highest level, chosen for their proven track record in the field of education. Professionals from different areas and fields of expertise that make up a complete, multidisciplinary team. A unique opportunity to learn from the best.

Our professors bring their vast experience and their teaching skills to offer you a stimulating and creative specialized training program"

### tech 14 | Course Management

#### **International Guest Director**

Dr. Barbara Roberts is a leading clinical psychologist with an internationally recognized career in the field of sports mental health. As such, she has played an important role as Director of Wellness and Clinical Studies for the Washington Commanders football team, a position that has made her one of the few professionals with a doctorate in Clinical Psychology working full time for an NFL franchise. Here, her work has focused on implementing a proactive approach to mental health management, seeking to build a solid foundation for player wellness and its impact on performance and overall health.

Additionally, her professional career has included significant roles at the Federal Bureau of Prisons and the U.S. Army Aberdeen Proving Ground, where she has developed programs to support inmates and military members with substance abuse issues. In addition, she has worked for the Substance Abuse and Mental Health Services Administration and the White House Office of National Drug Control Policy, which has allowed her to evaluate and improve treatment programs nationwide.

Dr. Barbara Roberts has also applied her expertise in evidence-based methods, such as motivational interviewing, to create an environment of trust with players, helping them face the challenges of their careers and personal lives. In this regard, her approach is unique in its ability to normalize mental health within the sporting environment and offer ongoing, personalized support. In turn, she has excelled in her commitment to helping players through various stages of their careers, from their early years in the NFL, to life after retirement.



## Dr. Barbara, Roberts

- Director of Wellness and Clinical Services at the Washington Commanders, Washington D. C., United States
- Clinical Psychologist at Georgetown University Medical Center, Georgetown
- Analyst and Health Policy Coordinator in the White House Office of National Drug Control Policy
- Clinical Psychologist at the Substance Abuse and Mental Health Services
  Administration
- Doctor of Clinical Psychology from the University of Oklahoma
- B.A. in Psychology from Fisk University

**666** Thanks to TECH, you will be able to learn with the best professionals in the world"

## 03 Structure and Content

In order to guarantee a better study work for the student, TECH has incorporated the *Relearning* pedagogical methodology in all the contents of this program. This implies that the psychologist will acquire the developed competencies in Digitalization and Personal Branding throughout the degree. In this way, a considerable investment of hours is avoided, allowing the student to invest more time in extending their knowledge through the high-quality multimedia material and the complementary readings provided in each unit.

## Structure and Content | 17 tech

Take advantage of all the didactic resources that TECH puts at your disposal, having the best means to take your personal brand to the best sports institutions"

## tech 18 | Structure and Content

#### Module 1. Personal Branding and Management of Digital Tools

- 1.1. Information and Communication Technologies (ICTs)
- 1.2. Basic Principles of Digital Marketing
- 1.3. Internet, the Web, Web 2.0 and Web 3.0
- 1.4. Personal Brand Positioning
- 1.5. Social Network Management
- 1.6. Athletes and the Use of their Networks and Interventions in the Media
- 1.7. Content Marketing Generation through Different Platforms: Blog, Podcast, Video Blogging, etc.
- 1.8. Media Communication Skills
- 1.9. Persuasion and Influence Techniques

#### Module 2. Cultural Transformation in Sports Organizations

- 2.1. Values-Driven Sports Organizations. Mission and Vision
- 2.2. Business Tools for Communication and Coordination
- 2.3. Corporate Strategy and Technology Strategy
- 2.4. Organizational Culture and Climate
- 2.5. Organizational Leadership
- 2.6. Executive Coaching Tools
- 2.7. Dynamics and Intervention Techniques in Sport Organization





## Structure and Content | 19 tech



You will be able to keep all the contents of this Postgraduate Certificate even once you have finished it, since you will be able to download the entire syllabus to your preferred device"

# 04 **Methodology**

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.

Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"

### tech 22 | Methodology

#### At TECH we use the Case Method

What should a professional do in a given situation? Throughout the program, students will face multiple simulated clinical cases, based on real patients, in which they will have to do research, establish hypotheses, and ultimately resolve the situation. There is an abundance of scientific evidence on the effectiveness of the method. Specialists learn better, faster, and more sustainably over time.

With TECH the psychologist experiences a way of learning that is shaking the foundations of traditional universities around the world.



According to Dr. Gérvas, the clinical case is the annotated presentation of a patient, or group of patients, which becomes a "case", an example or model that illustrates some peculiar clinical component, either because of its teaching power or because of its uniqueness or rarity. It is essential that the case is based on current professional life, trying to recreate the real conditions in the psychologist's professional practice.

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Did you know that this method was developed in 1912, at Harvard, for law students? The case method consisted of presenting students with real-life, complex situations for them to make decisions and justify their decisions on how to solve them. In 1924, Harvard adopted it as a standard teaching method"

#### The effectiveness of the method is justified by four fundamental achievements:

- 1. Psychologists who follow this method not only master the assimilation of concepts, but also develop their mental capacity by means of exercises to evaluate real situations and apply their knowledge.
- 2. Learning is solidly translated into practical skills that allow the psychologist to better integrate knowledge into clinical practice.
- 3. Ideas and concepts are understood more efficiently, given that the example situations are based on real-life.
- Students like to feel that the effort they put into their studies is worthwhile. This then translates into a greater interest in learning and more time dedicated to working on the course.



### tech 24 | Methodology

#### **Relearning Methodology**

At TECH we enhance the case method with the best 100% online teaching methodology available: Relearning.

Our university is the first in the world to combine the study of clinical cases with a 100% online learning system based on repetition, combining a minimum of 8 different elements in each lesson, which is a real revolution compared to the simple study and analysis of cases.

The psychologist will learn through real cases and by solving complex situations in simulated learning environments. These simulations are developed using state-of-the-art software to facilitate immersive learning.



#### Methodology | 25 tech

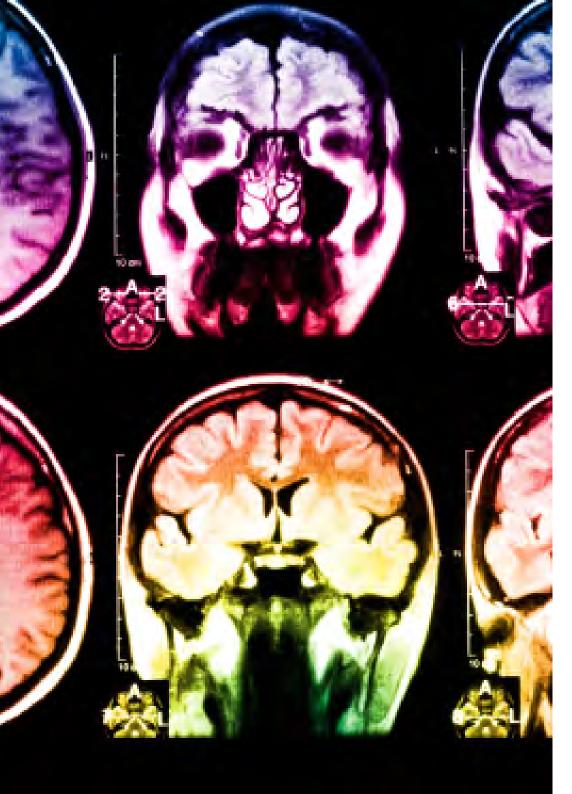
At the forefront of world teaching, the Relearning method has managed to improve the overall satisfaction levels of professionals who complete their studies, with respect to the quality indicators of the best online university (Columbia University).

This methodology has trained more than 150,000 psychologists with unprecedented success in all clinical specialties. Our pedagogical methodology is developed in a highly competitive environment, with a university student body with a strong socioeconomic profile and an average age of 43.5 years old.

Relearning will allow you to learn with less effort and better performance, involving you more in your training, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation for success.

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

The overall score obtained by our learning system is 8.01, according to the highest international standards.



### tech 26 | Methodology

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

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15%

3%

15%

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Latest Techniques and Procedures on Video

TECH introduces students to the latest techniques, to the latest educational advances, to the forefront of current psychology. All of this in direct contact with students and explained in detail so as to aid their assimilation and understanding. And best of all, you can watch the videos as many times as you like.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.

### Methodology | 27 tech



#### Expert-Led Case Studies and Case Analysis

Effective learning ought to be contextual. Therefore, TECH presents real cases in which the expert will guide students, focusing on and solving the different situations: a clear and direct way to achieve the highest degree of understanding.

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#### **Testing & Retesting**

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



#### **Quick Action Guides**

TECH offers the most relevant contents of the course in the form of worksheets or quick action guides. A synthetic, practical, and effective way to help students progress in their learning.

## 05 **Certificate**

The Postgraduate Certificate in Digitalization and Personal Branding in Sports Psychology guarantees students, in addition to the most rigorous and up-to-date education, access to a Postgraduate Certificate issued by TECH Global University.



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Successfully complete this program and receive your university qualification without having to travel or fill out laborious paperwork"

### tech 26 | Certificate

This program will allow you to obtain your **Postgraduate Certificate in Digitalization** and **Personal Branding in Sports Psychology** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Certificate in Digitalization and Personal Branding in Sports Psychology Modality: online Duration: 12 weeks Accreditation: 12 ECTS



tecn global university Postgraduate Certificate Digitization and Personal Branding in Sports Psychology » Modality: online » Duration: 12 weeks » Certificate: TECH Global University » Credits: 12 ECTS » Schedule: at your own pace » Exams: online

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