



## Postgraduate Certificate

Management and Strategies of Companies and Organizations

» Modality: online

» Duration: 6 weeks

» Certificate: TECH Global University

» Credits: 6 ECTS

» Schedule: at your own pace

» Exams: online

Website: www.techtitute.com/us/journalism-communication/postgraduate-certificate/management-strategies-companies-organizations

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Certificate





## tech 06 | Introduction

The content of the Postgraduate Certificate in Management and Strategies of Companies and Organizations is designed to promote the development of the journalist's professional skills that allow for more rigorous decision making in uncertain environments.

Throughout this refresher program, the journalist will analyze a multitude of practical cases through individual and teamwork. It is, therefore, an authentic immersion in real business situations.

This Postgraduate Certificate deals in depth with all strategic areas of the company and is designed to train communication professionals and experts in the sector to understand business management from a strategic, international and innovative perspective.

A plan designed to promote the development of the students, and that prepares them to achieve excellence in the field of Business Communication. A program that understands the needs of the professional and those of your company through innovative content based on the latest trends and supported by the best educational methodology and an exceptional faculty, which will give you the skills to solve critical situations in a creative and efficient way.

Furthermore, the 100% online format of the course allows the student to control their hours of study, without the inconvenience of traveling to an education center for classes.

#### This Postgraduate Certificate in Management and Strategies

**of Companies and Organizations** contains the most complete and up-to-date academic program on the university scene. The most important features of the program include:

- **þ** The development of case studies presented by experts in Business Communication
- b The graphic, schematic, and practical contents with which they are created provide scientific and practical information on the disciplines that are essential for professional practice
- New developments in organizational communication
- Practical exercises where a self-assessment process is carried out to improve learning
- b Its special emphasis on innovative methodologies in Journalism and Management
- b The interactive learning system based on algorithms for decision-making on the situations posed in Journalism and Digital Communication
- b Theoretical lessons, questions to the expert, debate forums on controversial topics, and individual reflection assignments
- Content that is accessible from any fixed or portable device with an Internet connection



An academic program full of theoretical and practical material specially designed to lead journalists to success in their daily practice"



A program designed with you in mind, focused on your needs and designed for academic excellence"

The program includes, in its teaching staff, professionals belonging to the field of journalism and communication, who bring to this refresher program the experience of their work, as well as recognized specialists from reference societies and prestigious universities.

The multimedia content, developed with the latest educational technology, will provide the professional with situated and contextual learning, i.e., a simulated environment that will provide an immersive training program designed to train in real situations.

This program is designed around Problem-Based Learning, where the student must try to solve different professional practice situations that arise during the course. For this purpose, the professional will be assisted by an innovative interactive video system developed by renowned experts in the field of journalism.

Communication is the key to making an organization in any industry successful. Learn how to design successful strategies with this program that TECH puts in your hand.







## tech 10 | Objectives



## **General Objectives**

- **b** Knowledge of the fundamentals of management, strategy, marketing and communication
- Understand the functioning of Institutions and Organizations



A path to achieve training and professional growth that will propel you towards a greater level of competitiveness in the employment market"





## Objectives | 11 tech



## **Specific Objectives**

- **b** Learn about General Management and its functions
- **b** Study the concept of management development and leadership
- **b** Describe the elaboration of a strategic plan
- **b** Knowledge of the concept of strategic management
- Problem Review the characteristics and peculiarities of digital strategy, corporate strategy and technology strategy
- Develop the implementation of the strategy
- **b** Deepening in financial management
- **b** Review all necessary aspects of strategic human resources management





## tech 14 | Course Management

#### **International Guest Director**

With nearly 20 years of experience in political campaigns at the highest level and more than a decade in the media, Jess McIntosh is considered one of the most prestigious political communication strategists in the United States. Her professional skills allowed her to be part of the 2016 presidential race in that country as Director of Communications for candidate Hillary Clinton.

In addition to this professional achievement, McIntosh has been Deputy Communications Director of EMILY's List, a political action committee dedicated to the support of pro-choice Democratic female candidates for public office. She has also advised other organizations seeking to strengthen their social impact through hard-hitting messaging and to combat misinformation.

At the same time, she has served as an advisor to other political candidates such as Scott Stringer, for Manhattan Borough President, and Michael Bloomberg, for Mayor of New York City. She also participated in Al Franken's campaign for the U.S. Senate as his Secretary and later Press Secretary. She has also served as Spokesperson for the Minnesota Democratic-Farmer-Labor Party.

Likewise, in the media, this renowned specialist has also accumulated multiple achievements. She has worked behind the scenes and on camera for various television and cable news networks across North America such as CBS. CNN and MSNBC.

She has also created, developed and hosted critically acclaimed programs in the podcast and audio space. These include the award-winning SiriusXM radio show Signal Boost, co-hosted with political analyst Zerlina Maxwell. She has also written about politics and gender in countless print publications such as the Wall Street Journal, CNN, ELLE, Refinery29 and Shondaland, among others. She is also Executive Editor of Shareblue Media, a U.S. news outlet.



## Dña. McIntoch, Jess

- Political Advisor and former Communications Director for Hillary Clinton's presidential campaign
- ▶ Host of the multi-award winning SiriusXM Signal Boost radio show
- **b** Executive Editor of Shareblue Media
- ▶ Political analyst on news channels such as CBS, CNN and MSNBC
- Columnist for magazines such as Wall Street Journal, CNN, ELLE, Refinery29 and Shondaland
- ♭ Former Vice President of EMILY's List
- Þ Former spokeswoman for the Minnesota Democratic-Farmer-Labor Party
- **b** Former Press Officer for Senator Al Franken
- Political Advisor to candidates for senators, mayors and county chairs



Thanks to TECH, you will be able to learn with the best professionals in the world"

## tech 16 | Course Management

#### Management



## Mr. López Rausell, Adolfo

- b Director of TECH Business School
- b Technical Direction in Projects and Market Studies at Investgroup
- Management in Innovation Club of the Valencian Community
- **b** Degree in Economics and Business Administration, Universitat de València
- Þ Diploma in Marketing in ESEM Business Schoo

#### **Professors**

#### Mr. Eskibel, Daniel

**þ** Psychologist and political consultant, world reference in political psychology.

#### Mr. Landero Madroñal, Jordi

- Degree in Information Sciences,
- b Journalist

#### Ms. Morcillo, Guadalupe

- **b** Expert in Political Communication
- b Dr. in Classical Philology,
- **b** Master's Degree in Governance, Strategy Business and Strategic Communication.

#### Ms. Sanz Campos, Ana

**b** Executive and political coaching and mentoring



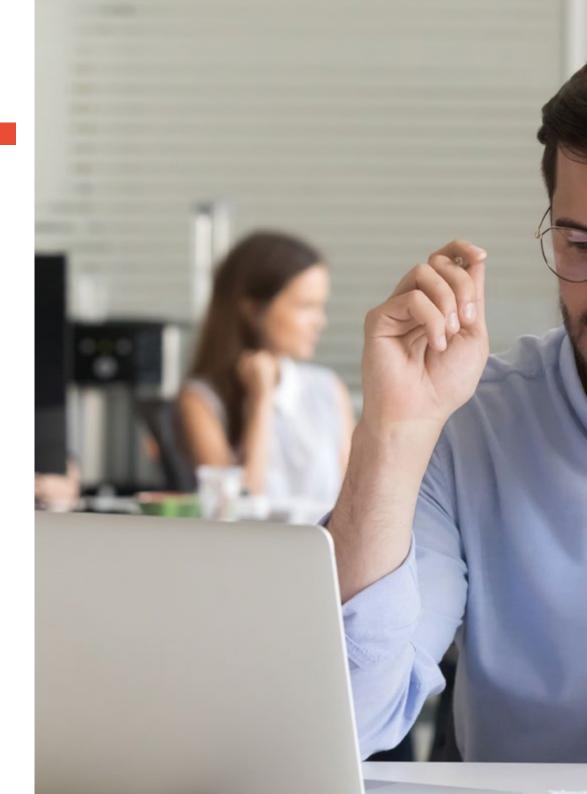




## tech 20 | Structure and Content

### Module 1 Management and Strategy of Companies and Organizations

- 1.1. General Management
  - 1.1.1. The Concept of General Management
  - 1.1.2. The General Manager's Action
  - 1.1.3. The CEO and their Responsibilities
  - 1.1.4. Transforming the Work of Management
- 1.2. Management and Leadership Development
  - 1.2.1. Concept of Management Development
  - 1.2.2. Concept of Leadership
  - 1.2.3. Leadership Theories
  - 1.2.4. Leadership Styles
  - 1.2.5. Intelligence in Leadership
  - 1.2.6. The Challenges of Today's Leader
- 1.3. Planning and Strategy
  - 1.3.1. The Plan in a Strategy
  - 1.3.2. Strategic Positioning
  - 1.3.3. Strategy in Companies
  - 1.3.4. Planning
- 1.4. Strategic Management
  - 1.4.1. The Concept of Strategy
  - 1.4.2. The Process of Strategic Management
  - 1.4.3. Approaches in Strategic Management
- 1.5. Digital Strategy
  - 1.5.1. Technology Strategy and its Impact on Digital Innovation
  - 1.5.2. Strategic Planning of Information Technologies
  - 1.5.3. Strategy and The Internet
- 1.6. Corporate Strategy
  - 1.6.1. The Concept of Corporate Strategy
  - 1.6.2. Types of Corporate Strategies
  - 1.6.3. Corporate Strategy Definition Tools





## Structure and Content | 21 tech

- 1.7. Corporate Strategy and Technology Strategy
  - 1.7.1. Creating Value for Customers and Shareholders
  - 1.7.2. Strategic IS/IT Decisions
  - 1.7.3. Corporate Strategy vs. Technology and Digital Strategy
- 1.8. Strategy Implementation
  - 1.8.1. Indicator Systems and Process Approach
  - 1.8.2. Strategic Map
  - 1.8.3. Differentiation and Alignment
- 1.9. Financial Management
  - 1.9.1. Sector Opportunities and Threats
  - 1.9.2. The Concept of Value and Value Chain
  - 1.9.3. Scenario Analysis, Decision-Making and Contingency Planning
- 1.10. Strategic Human Resources Management
  - 1.10.1. Job Design, Recruitment, and Selection
  - 1.10.2. Training and Career Development
  - 1.10.3. Strategic Approach to People Management
  - 1.10.4. Design and Implementation of Personnel Policies and Practices



A unique, key, and decisive experience to boost your professional development"





## tech 24 | Methodology

### Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.



At TECH, you will experience a learning methodology that is shaking the foundations of traditional universities around the world"



You will have access to a learning system based on repetition, with natural and progressive teaching throughout the entire syllabus.



The student will learn, through collaborative activities and real cases, how to solve complex situations in real business environments.

#### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch, which presents the most demanding challenges and decisions in this field, both nationally and internationally. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and professional reality is taken into account.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They will have to combine all their knowledge and research, and argue and defend their ideas and decisions.

## tech 26 | Methodology

## **Relearning Methodology**

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines 8 different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

In 2019, we obtained the best learning results of all online universities in the world.

At TECH, you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our university is the only one in the world authorized to employ this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



## Methodology | 27 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

This methodology has trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, and financial markets and instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

## This program offers the best educational material, prepared with professionals in mind:



#### Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



#### Practising Skills and Abilities

They will carry out activities to develop specific skills and abilities in each subject area. Exercises and activities to acquire and develop the skills and abilities that a specialist needs to develop in the context of the globalization that we are experiencing.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.



Case Studies

Students will complete a selection of the best case studies chosen specifically for this

program. Cases that are presented, analyzed, and supervised by the best specialists in the world.



#### Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



25%

20%





## tech 32 | Certificate

This program will allow you to obtain your **Postgraduate Certificate in Management** and Strategies of Companies and Organizations endorsed by TECH Global University, the world's largest online university.

**TECH Global University** is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** title is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Certificate in Management and Strategies of Companies and Organizations

Modality: online

Duration: 6 weeks

Accreditation: 6 ECTS



Mr./Ms. \_\_\_\_\_, with identification document \_\_\_\_\_ has successfully passed and obtained the title of:

## Postgraduate Certificate in Management and Strategies of Companies and Organizations

This is a program of 180 hours of duration equivalent to 6 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.

tech global university

## Postgraduate Certificate

Management and Strategies of Companies and Organizations

- » Modality: online
- » Duration: 6 weeks
- » Certificate: TECH Global University
- » Credits: 6 ECTS
- » Schedule: at your own pace
- » Exams: online

